



NC DEPARTMENT OF  
**HEALTH AND  
HUMAN SERVICES**

ROY COOPER • Governor

MANDY COHEN, MD, MPH • Secretary

MARK PAYNE • Director, Division of Health Service Regulation

VIA EMAIL ONLY

July 24, 2020

Robert A. Leandro

[robleandro@parkerpoe.com](mailto:robleandro@parkerpoe.com)

**Exempt from Review – Replacement Equipment**

**Record #:** 3323  
Facility Name: Central Carolina Hospital  
FID #: 953084  
Business Name: Central Carolina Hospital  
Business #: 440  
Project Description: Replace existing CT scanner  
County: Lee

Dear Mr. Leandro:

The Healthcare Planning and Certificate of Need Section, Division of Health Service Regulation (Agency), determined that based on your letter of July 17, 2020, the above referenced proposal is exempt from certificate of need review in accordance with N.C. Gen. Stat. §131E-184(a)(7). Therefore, you may proceed to acquire without a certificate of need the GE Revolution EVO CT Scanner to replace the existing Siemens Sensation 40,64(W STRATON) CT scanner. This determination is based on your representations that the existing unit will be sold or otherwise disposed of and will not be used again in the State without first obtaining a certificate of need if one is required.

Moreover, you need to contact the Agency's Construction, Radiation Protection and Acute and Home Care Licensure and Certification Sections to determine if they have any requirements for development of the proposed project.

It should be noted that the Agency's position is based solely on the facts represented by you and that any change in facts as represented would require further consideration by this office and a separate determination. If you have any questions concerning this matter, please feel free to contact this office.

Sincerely,

Kim Meymandi  
Project Analyst

Martha J. Frisone  
Chief

cc: Construction Section, DHSR  
Radiation Protection Section, DHSR  
Acute and Home Care Licensure and Certification Section, DHSR

NC DEPARTMENT OF HEALTH AND HUMAN SERVICES • DIVISION OF HEALTH SERVICE REGULATION

HEALTHCARE PLANNING AND CERTIFICATE OF NEED SECTION

LOCATION: 809 Ruggles Drive, Edgerton Building, Raleigh, NC 27603  
MAILING ADDRESS: 809 Ruggles Drive, 2704 Mail Service Center, Raleigh, NC 27699-2704  
<https://info.ncdhhs.gov/dhsr/> • TEL: 919-855-3873

AN EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER



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Sincerely,

Handwritten signature of Kim Meymandi

Kim Meymandi
Project Analyst

Martha J. Frisone
Chief

cc: Construction Section, DHSR
Radiation Protection Section, DHSR
Acute and Home Care Licensure and Certification Section, DHSR

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https://info.ncdhhs.gov/dhsr/ • TEL: 919-855-3873

**From:** [Leandro, Robert A.](#)  
**To:** [Meymandi, Kimberly](#)  
**Subject:** [External] RE: 3323 Central Carolina Hospital Admin Determination  
**Date:** Monday, July 27, 2020 2:18:01 PM

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**CAUTION:** External email. Do not click links or open attachments unless you verify. Send all suspicious email as an attachment to [report.spam@nc.gov](mailto:report.spam@nc.gov)

Ms. Meymandi,

I can confirm that the existing unit will be taken by the vendor and will not be used again in the State without first obtaining a certificate of need if one is required.

Thank you,

Robb

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**Robert Leandro**

Partner

Find our latest health care analysis [here](#).



PNC Plaza | 301 Fayetteville Street | Suite 1400 | Raleigh, NC 27601  
Office: 919.835.4636 | Fax: 919.834.4564 | [vcard](#) | [map](#)

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**From:** Meymandi, Kimberly <kim.meymandi@dhhs.nc.gov>  
**Sent:** Wednesday, July 22, 2020 2:05 PM  
**To:** Leandro, Robert A. <robb Leandro@parkerpoe.com>  
**Subject:** 3323 Central Carolina Hospital Admin Determination  
**\*\*\*Caution: External email\*\*\***

Dear Mr. Leandro,

We have received your letter dated July 17, 2020 regarding your request for an Administrative Determination in the case of Central Carolina Hospital's proposal to replace an existing CT Scanner on the main campus. Before your request can be processed we need you to confirm that the existing unit will be sold or otherwise disposed of and will not be used again in the State without first obtaining a certificate of need if one is required.

Thank you in advance for your prompt attention to this matter.

Sincerely,

**Kim Meymandi**

Project Analyst, Certificate of Need

[Division of Health Service Regulation](#), [Healthcare Planning and Certificate of Need Section](#)

[NC Department of Health and Human Services](#)

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[Know the 3 Ws. Wear. Wait. Wash.](#)

#StayStrongNC and get the latest at [nc.gov/covid19](https://nc.gov/covid19).

Office: 919-855-4665

[Kim.Meymandi@dhhs.nc.gov](mailto:Kim.Meymandi@dhhs.nc.gov)

809 Ruggles Drive, Edgerton Building

2704 Mail Service Center

Raleigh, NC 27699-2704

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**Robert A. Leandro**

**Partner**

Telephone: 919.835.4636

Direct Fax: 919.834.4564

robb Leandro@parkerpoe.com

Atlanta, GA  
Charleston, SC  
Charlotte, NC  
Columbia, SC  
Greenville, SC  
Raleigh, NC  
Spartanburg, SC

July 17, 2020

**VIA U.S. MAIL AND ELECTRONIC MAIL: martha.frisone@dhhs.nc.gov**

Martha Frisone  
Chief  
Healthcare Planning and Certificate of Need Section  
North Carolina Department of Health and Human Services  
2704 Mail Service Center  
Raleigh, North Carolina 27699-2704

RE: Request for No Review Determination Regarding Central Carolina Hospital CT Replacement

Dear Ms. Frisone:

Our law firm represents Central Carolina Hospital (“Central”). I am writing to provide notice to the Healthcare Planning and Certificate of Need Section that Central is planning to replace its existing CT scanner located at the hospital’s main campus. As such, we are requesting that the CON Section confirm that the replacement of the CT scanner is exempt from CON review within the meaning of N.C. Gen. Stat. § 131E-184(a)(7).

### **RELEVANT FACTS**

The existing CT Scanner has been in operation for several years and requires replacement due to its age and its slower and less effective scanning capabilities. As such, Central intends to replace its existing CT Scanner with a new comparable CT Scanner. The total capital cost of the replacement equipment will be \$840,938.00 including all taxes, construction and professional fees. *See Attachment A quote; see also Attachment B, equipment comparison chart.*

### **ANALYSIS**

Based on the above facts, we believe that the acquisition of a replacement CT Scanner is exempt from CON Review. N.C. Gen. Stat. § 131E-184(a)(7) provides an express exemption for the acquisition and installation of “replacement equipment” costing less than \$2,000,000.00 provided that the CON Section receives prior written notice from the party proposing to acquire the

equipment which explains why the proposed acquisition and installation qualifies under the exemption.

The applicable statute and regulation defines “replacement equipment” as follows:

“Replacement equipment” means equipment that costs less than two million dollars (\$2,000,000) and is purchased for the sole purpose of replacing comparable medical equipment currently in use which will be sold or otherwise disposed of when replaced. In determining whether the replacement equipment costs less than two million dollars (\$2,000,000), the costs of equipment, studies, surveys, designs, plans, working drawings, specifications, construction, installation, and other activities essential to acquiring and making operational the replacement equipment shall be included. The capital expenditure for the equipment shall be deemed to be the fair market value of the equipment or the cost of the equipment, whichever is greater.

Under 10A NCAC 14C .0303(d) replacement equipment is comparable to the equipment being replaced if:

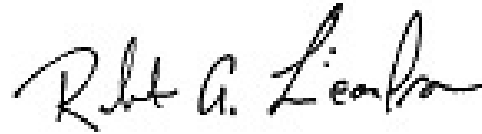
1. it has the same technology as the equipment currently in use, although it may possess expanded capabilities due to technological improvements; and
2. it is functionally similar and is used in the same diagnostic or treatment purposes as the equipment currently in use and is not used to provide a new health service; and
3. the acquisition of the equipment does not result in more than a 10% increase in patient charges or per procedure operating expenses within the first twelve months after the replacement equipment is acquired.

Based upon the above facts, the CT Scanner replacement would fall within the exemption because:

1. The equipment being replaced is owned by Central;
2. The total estimated cost of the replacement equipment is less than \$2,000,00;
3. The replacement equipment is the same technology with expanded capabilities due to technological improvements;
4. The replacement equipment is functionally similar and will be used for the same purposes as the existing CT Scanner and will not provide a new health service;
5. The acquisition of the replacement CT Scanner will not result in a more than a 10% increase in patient charges or per procedure operating expenses within the first twelve months of operation after the replacement equipment is acquired;

Please confirm that the Agency agrees with our assessment and that the above actions do not require CON approval. I greatly appreciate your attention to this matter. If you have any questions, please feel free to contact me directly.

Sincerely,

A handwritten signature in black ink that reads "Robt A. Leandro". The signature is written in a cursive style with a large, prominent initial "R".

Robert A. Leandro

**Attachment A**  
Equipment Quote





October 28, 2019  
 Quote Number: 2006218132.13  
 Customer ID: 1-23HZ43  
 Agreement Expiration Date: 12/31/2019

**To Accept This Quotation**

Please sign and return this quotation together with your Purchase Order to:

**Name: Nicholas Bengel**

**Email: nicholas.bengel@ge.com**

**Phone: 414-238-7008**

**Fax:**

**Name: Jim Benecki**

**Email: jim.benecki@ge.com**

**Phone: (615) 390-3634**

**Fax: (910) 401-1049**

**Payment Instructions**

Please remit payment for invoices associated with this quotation to:

**GE Precision Healthcare LLC**

**P.O. Box 96483**

**Chicago, IL 60693**

**FEIN: 83-0849145**

**Central Carolina Hospital**

**Addresses:**

**Bill To:** CENTRAL CAROLINA HOSPITAL

ACCOUNTS PAYABLE, 1135 CARTHAGE ST, SANFORD, NC, 27330-4162 LEE

**Ship To:** CENTRAL CAROLINA HOSPITAL

1135 CARTHAGE ST, SANFORD, NC, 27330-4162 LEE

**To Accept This Quotation**

- Please sign the quote and any included attachments (where requested).
- If requested, please indicate your form of payment.
- If you include a purchase order, please make sure it references the following information:
  - The correct Quote number and Version number above
  - The correct Remit To information as indicated in "Payment Instructions" above
  - Your correct SHIP TO and BILL TO site name and address
  - The correct Total Price as indicated above

Upon submission of a purchase order in response to this quotation, GE Healthcare requests the following to evidence agreement to contract terms: Signature page on quote filled out with signature and P.O. number \*\*\*\* OR\*\*\*\* Verbiage on the purchase order must state one of the following:

(i) Per the terms of Quotation # \_\_\_\_\_, (ii) Per the terms of GPO # \_\_\_\_\_; (iii) Per the terms of MPA# \_\_\_\_\_; or (iv) Per the terms of SAA # \_\_\_\_\_.

Include applicable quote/agreement number with the reference on the purchase order. In addition, Source of Funds (choice of Cash/Third Party Load or GE HEF Lease Loan or Third Party Lease through \_\_\_\_\_), must be indicated, which may be done on the Quote Signature Page (for signed quotes), or the Purchase Order (where quotes are not signed) or via a separate written source of funds statement (if provided by GE Healthcare)."

Line	Qty.	Catalog	
1	1.00	Y0000LC	Pricing Non-Disclosure Language

List Price	Discount	Extended List Price	Net Price
\$0.00	0.00%	\$0.00	\$0.00

This CONFIDENTIAL offer may not be shared with any third parties, buying evaluation groups or anyone not directly employed by customer. This offer is being extended in relation to a national show-site agreement, research partnership, or other non-standard transaction. If required for publishing, GE will happily provide a list price quote.

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Line	Qty.	Catalog	
2	1.00	S7880AE	Revolution EVO ES Configuration

List Price	Discount	Extended List Price	Net Price
\$720,000.00	57.00%	\$720,000.00	\$309,600.00

Today's healthcare environment is about creating new solutions to pressing needs. It's about understanding how one CT exam can improve patient outcomes while lowering the cost of providing care. Revolution EVO is designed with the purpose of operating in this new reality, while anticipating the challenges of tomorrow. It is designed to support the widest variety of patients and applications, from complex trauma or cardiac cases, to large patient backlogs in busy emergency departments that strain workflows and resources. The design of Revolution EVO is made for institutions that are unable to sacrifice advanced capabilities such as high resolution for daily productivity. It is well suited for those who need to provide the lowest dose possible. And it provides options to expand your referral physician base and the services you provide to your community.

Revolution EVO is designed for you.

Revolution EVO is the next generation volume CT with a compact design and advanced technologies enabling you to see fine anatomical details, providing a pathway to a quick, confident diagnosis and delivering improved image quality across the entire body. Diagnostic images at the right dose add up to great care. Our innovative iterative reconstruction technologies are designed to reduce noise levels, improve low-contrast detectability and reduce dose for all patients. Additional Smart Dose technologies like organ dose modulation and XR-29 capabilities help you monitor, measure and manage your dose delivery.

Often the only thing you can predict about your workday is how unpredictable it will be. Revolution EVO is designed to help you manage this unpredictability - quickly and compassionately. Revolution EVO Smart Flow technologies are designed to help you improve productivity by streamlining user workflow and access to information, enabling you to perform more studies in less time and manage your patient flow up to 40% more efficiently. Revolution EVO is designed to help you compete in your market by helping to manage the health of your patient population today with precision, efficiency and the right dose.

#### Clarity Imaging Chain

Completely redesigned and uniquely patented imaging chain design integrates the data acquisition system directly with the photo diode reducing the size of this integrated system by 75%, improving signal to noise by 44% and power consumption by 50% compared to previous systems. The Performix 40 Plus tube delivers exceptional performance. The new liquid bearing and dual focal spot design improves precision.

Clarity Imaging Chain provides the following:

- 40 mm of coverage @ 1.25 mm slices
- Cable free between ASIC and Diode, and has a capability to reduce electric noise.
- Up to 90% less heat compared with previous GE technology
- Improved signal to noise up to 44% compared with previous GE technology
- Optimized collimator to reduce scatter dose, noise and artifacts.
- Performix40 Plus X-ray tube provides less focus movement.

#### ASiR

ASiR iterative reconstruction technology may enable reduction in pixel noise standard deviation (a measurement of image noise). The ASiR algorithm may allow for reduced mA in the acquisition of images, thereby reducing the dose required. ASiR iterative

reconstruction technology also may enable improvement in low contrast detectability. In clinical practice, the use of ASiR may reduce CT patient dose depending on the clinical task, patient size, anatomical location and clinical practice. A consultation with a radiologist and physicist should be made to determine the appropriate dose to obtain diagnostic image quality for the particular clinical task.

## Smart Technologies

### Smart Dose

Intelligent technology designed to help you acquire high-quality images using lower doses of radiation, contributing to more accurate diagnoses and lower exposures for patients. Includes dose management tools such as:

- **Organ Dose Modulation (ODM):** ODM provides a reduction of radiation dose via X-ray tube current modulation for sensitive tissues, such as breasts or eyes.
- Compliant with the NEMA XR 25, and XR 29 standards
- Adult and Pediatric reference protocols
- **Dose Check - Patient pre-scanning monitoring and alerts.** Receive notifications and alerts if your predetermined dose levels will be exceeded. You can correct and confirm the right settings before scanning to avoid unnecessary radiation dose to your patient. Dose check is based on standard XR 25-2010 published by The Association of Electrical and Medical Imaging Equipment Manufacturers (NEMA).
- **Dose Reporting:** CTDIvol, DLP, Dose Efficiency are displayed to the user during scan prescription and at the end of the exam. The CTDIvol, DLP, and Phantom size used to calculate dose is automatically saved once the user selects End Exam.
- **DICOM Structured Dose Report** generates a CT Dose Report, which can enable tracking of dose (CTDIvol and DLP) for the patient by the hospital radiation tracking system.
- **3D mA Modulation utilizing SmartmA and Auto mA:** 3D mA Modulation allows you to personalize protocols and optimize dose for every patient – large and small. During the patient scan, in real-time, these automatic exposure controls, modulate dose in 3D helping you deliver consistent image quality because it automatically accounts for the changing dimensions of your patient's anatomy. 3D mA modulation acquisitions may reduce dose compared with fixed mA acquisitions. Auto mA modulation is designed to optimize the dose for the user prescribed noise index. Its effect on dose depends on the patient body habitus, and prescribed noise setting.
- **Dynamic Z-axis tracking:** Dynamic Z-axis tracking provides automatic and continuous correction of the x-ray beam shape to block unused x-ray at the beginning and end of a helical scan to reduce unnecessary radiation.
- **DoseWatch Explorer Web based dose management solutions:** Analyze, identify, and optimize patient dose. Track and monitor patients' cumulative radiation dose over time and take steps to prevent excessive radiation dose. DoseWatch Explore is an introductory dose management software application that provides you secure access, via any PC with internet access, to dose and protocol data from this system. An InSite connection to the system and completion of the registration process is required to use the DoseWatch Explore application. For US and Canadian Customers, this quotation includes access to the DoseWatch Explore application for a period concurrent with the system warranty.

### Smart Flow

Designed to help you improve productivity and patient experience by streamlining your workflow and access to information. Smart Flow technologies:

- Silent design of Revolution EVO gantry allows significant reduction of audible noise compared with previous GE technology.
- Xstream display is a multi-purpose touch LCD screen on the Revolution EVO gantry. Xstream display can show the user basic patient information as well as enable advanced capability of One Stop ED mode and instructional or distraction videos. The user can confirm patient information in the scan room and improving workflow with preset positioning (default patient positioning) on the gantry display.
- **Fast, hands-free patient positioning:** Default Patient Positioning provides user friendly positioning. After patient is positioned on the table, the operator touches the selects the anatomical reference on the Xstream display. The table is transferred to that anatomical reference simply by the foot pedal has been pressed by the user.
- **One stop scanning mode:** Revolution EVO's exceptional one stop scanning mode provides a streamlined workflow on the Xstream display. From the Xstream display at the gantry the user can: 1. select the patient from the worklist, 2. Select the appropriate protocol, 3. Confirm the firm the 1st within the selected protocol. All without having to leave the patients side.
- **Image Check - Real-time reconstruction during the scan:** With Image Check, up to 55 images are reconstructed and available per second. Reconstructing images in real time helps you focus solely on the well being and diagnosis of your patient.
- **Instructional or Distraction videos** are to assist the user in explaining the CT examination to patients. This is very useful when the

user and patient do not speak the same language. Distraction videos are for young patient to help keep them distracted during exam prep and scanning. Additional the Movie Change feature allows you to upload your own video

- 10 PMR's, for trauma patients, when the extent of the injuries is unknown, you can prospectively prescribe up to 10 multiphase reconstructions and easily prioritize which one you need first.
- GE's protocol management is improved with the addition of a workflow improvement feature, which allows easy configuration of back to back axial or helical scans of the same anatomy at two different X-ray energies (kVp's). To further improve registration accuracy, patient immobilization may be utilized. The acquired dual energy data can be post-processed on the console or AW workstation using the Add/Sub function to gain additional clinical information.
- IQ Enhance pitch booster - Scan a chest in as fast as two seconds with 175 mm/sec acquisition speed to help shorten patient breath-holds while maintaining image quality. Requires 0.35 second rotation speed capability to achieve 175mm/sec.
- Adaptive Enhance Level Adjustment (AELA) may improve visual spatial resolution while maintaining pixel noise standard deviation and artifact.
- Direct MPR with Auto-Batch feature, affording automatic real-time direct reconstruction and transfer of fully corrected multi-planar images, also allows users to move from routine 2D review to prospective 3D image review of axial, sagittal, coronal, and oblique planes while enabling automated protocol-driven batch reformats to be created and networked to their desired reading location.
- Exam Split
- Volume Viewer on console

#### Scan modes

##### Helical:

- Helical Scan Speeds: Full 360° rotational scans: 0.7, 0.8, 0.9, 1.0 second (Optional 0.35, 0.4, 0.5, 0.6)
- Helical Pitch (nominal): 0.516 to 1.531
- Cardiac Pitch: 0.16 to 0.325 (Optional cardiac packages required to enable cardiac pitch)
- Selectable kV: 80, 100, 120, 140
- Selectable mA: 10 to 400, 5 mA increments
- Reconstruction Algorithms: Soft Tissue, Standard, Detail, Chest, Bone, Bone Plus, Lung, Ultra, Edge, Edge Plus

##### Axial & Cine

- Scan Speeds: 0.7, 0.8, 0.9, 1.0, and 2.0 second full scans (360° acquisition). (0.35, 0.4, 0.5, 0.6 sec optional)
- Selectable kV: 80, 100, 120, 140
- Selectable mA: 10 to 400, 5 mA increments
- Scan Plane Geometry: ± 30° gantry tilt, 0.5° increments
- Reconstruction Algorithms: Soft Tissue, Standard, Detail, Chest, Bone, Bone Plus, Lung, Ultra, Edge, Edge Plus

#### System Components:

- Advanced slip ring design continuously rotates the generator, Performix 40 Plus tube, Clarity detector and data acquisition system around the patient.
- Aperture: 70 cm
- Maximum SFOV: 50 cm
- Tilt: +/- 30 degrees, speed 1 degree/sec
- Multi-purpose LCD touch screen display with workflow features
- Integrated start scan button with countdown timer to indicate when x-ray will turn on.
- X-ray Tube
  - Performix\*40 Plus liquid metal bearing tube
  - Heat storage capacity: 7.0 MHU (Performix\*40 Plus)
  - Dual Focal Spots:
    - o Small Focal Spot: 0.7 (W) x 0.6 (L) Nominal Value; (IEC 60:193)
    - o Large Focal Spot: 0.9 (W) x 0.9 (L) Nominal Value; (IEC 60:193)
- High Voltage Generator: High Frequency on-board generator allows for continuous operation during scan.
  - 48 kW (72 kW Optional)
  - kV: 80, 100, 120, 140
  - mA: 10 to 400 mA, 5 mA increments (560 mA Optional)

#### Clarity HiLight Detector

- 64 slice system
- 40 mm Clarity HiLight Detector system is comprised of 54,272 individual elements with 20 mm of 0.625 mm slice coverage and 40 mm of 1.25 mm slice coverage. All data is acquired either as thin slice at 0.625 mm or as thicker slices at 1.25 mm with the ability of thicker slices for image reconstruction or processing.
- 98% absorption efficiency
- Clarity DAS (Data Acquisition System): The Clarity DAS dramatically reduces noise and improves image performance
- 2,460 Hz maximum sample rate.
- 861 - 1968 views per rotation

Revolution EVO computer system

- 2,100GB Disk (system, image, scan disks) stores up to 460,000 512x512 images and 3520 scan rotations at 64 slice mode or up to 1,500 scan data files, or up to 300 exams.
- Reconstruction speed with Standard reconstruction: Up to 55 frames per second with Image Check and Up to 35 frames per second in full 512 matrix

Warranty: The published Company warranty in effect on the date of shipment shall apply. The Company reserves the right to make changes.

General Electric Company reserves the right to make changes in specifications and features shown herein, or discontinue the product described at any time without notice or obligation.

Laser alignment devices contained within this product are appropriately labeled according to the requirements of the Center for Devices and Radiological Health.

Line	Qty.	Catalog	
3	1.00	B7590EN	English Keyboard Kit

List Price	Discount	Extended List Price	Net Price
\$0.00	0.00%	\$0.00	\$0.00
English Keyboard Kit			

Line	Qty.	Catalog	
4	1.00	B7660MR	CT Standard cable set

List Price	Discount	Extended List Price	Net Price
\$0.00	0.00%	\$0.00	\$0.00
System standard cable set			

Line	Qty.	Catalog	
5	1.00	B7880AC	VT2000 Table

List Price	Discount	Extended List Price	Net Price
\$10,000.00	57.00%	\$10,000.00	\$4,300.00

The VT2000 patient table has the following features

- Maximum table load: 500 lbs
- Horizontal speed: 1 – 175 mm/s
- Scannable range: 2,045 mm
- Scout scannable range: 2,000 mm
- Vertical range: 430 – 990 mm
- Elevation speed: 12.5 – 25.5 mm/s

Line	Qty.	Catalog	
6	1.00	B7660EW	SmartScore Package

<u>List Price</u>	<u>Discount</u>	<u>Extended List Price</u>	<u>Net Price</u>
\$33,000.00	57.00%	\$33,000.00	\$14,190.00

The SmartScore package provides ECG-gated hardware for both prospective and retrospective gating for coronary artery calcium scoring.

Xtream 12" Gantry and Operator Console ECG Trace: The ECG trace provided by the Ivy monitor will be displayed on the CT gantry and operator console with this option. Allowing the user to display the live trace of the patient's heart rate and display the actual location of the window of time when the image is being acquired. It will provide easy access to patient cardiac output status and assist in providing visual feedback for optimum acquisition start.

The Ivy Monitor comes in this calcium scoring package. It will be used to monitor patient cardiac output and synchronize acquisition with that output.

Calcium scoring analysis software is not provided with this package.

Line	Qty.	Catalog	
7	1.00	B7900LC	Low Dose CT Lung Screening Option with Indication For Use

<u>List Price</u>	<u>Discount</u>	<u>Extended List Price</u>	<u>Net Price</u>
\$0.00	0.00%	\$0.00	\$0.00

This option provides lung screening reference protocols that are tailored to the CT system, patient size (small, average large), and the most current recommendations from a wide range of professional medical and governmental organizations. Now, qualified GE Healthcare CT scanners with this option are formally indicated for, and can be confidently used by physicians for low dose CT lung cancer screening of identified high-risk patient populations. These protocols deliver low dose, short scan times, and clear and sharp images for the detection of small lung nodules. Early detection from an annual lung screening with low dose CT in high-risk individuals can prevent a substantial number of lung cancer-related deaths.

All new GE 64-slice and greater CT scanners, and virtually all of the 16-slice CT scanners that GE Healthcare sells are qualified for this screening option. This solution is also available to thousands of qualified GE CT scanners currently in use, increasing access to the quality scanners that satisfy both patient and physician needs. The new protocols, do include the choice for the user to be able to utilize GE Healthcare's industry-leading technologies such as ASiRTM, ASiR-VTM and VeoTM that are designed to reduce image noise, which is undesirable for physicians looking for small nodules.

This option contains two documents. Lung Cancer Screening Option Reference Protocol Guide, and the Lung Cancer Screening Option User Manual / Technical Reference Manual

i) The following GE Healthcare CT scanners are qualified to receive the new low dose CT Lung Cancer Screening Option: LightSpeed 16, BrightSpeed Elite, LightSpeed Pro16, Optima CT540, Discovery CT590 RT, Optima CT580, Optima CT580 W, Optima CT590 RT, LightSpeed Xtra, LightSpeed RT16, LightSpeed VCT, LightSpeed VCT XT, LightSpeed VCT XTe, LightSpeed VCT Select, Optima CT660, Revolution EVO, Discovery CT750 HD, Revolution HD, Revolution CT, Revolution Frontier.

ii) Moyer V. Screening for Lung Cancer: U.S. Preventive Services Task Force Recommendation Statement. Ann Intern Med. 2014;160:330-338.

<http://www.uspreventiveservicestaskforce.org/Page/Document/RecommendationStatementFinal/lung-cancer-screening>

Line	Qty.	Catalog	
8	1.00	B7880MR	SmartMAR option

<u>List Price</u>	<u>Discount</u>	<u>Extended List Price</u>	<u>Net Price</u>
\$60,000.00	57.00%	\$60,000.00	\$25,800.00

SmartMAR (Metal Artifact Reduction) software helps reduce photon starvation, beam hardening and streak artifacts caused by high Z materials in the body, such as hip implants.

The clarity of SmartMAR images is addressing the challenges posed by metal artifacts, helping clinicians accurately contour targets and critical organs.



**MAR offers:**

Exceptional image quality.

SmartMAR is based on the latest in GE Healthcare smart technology, which uses a novel three-step, sinogram-based iterative algorithm.

Streamlined workflow.

SmartMAR requires only one scan, making the process of obtaining a corrected image fast and efficient.

Dose conscious.

SmartMAR requires only one acquisition.

Patient comfort.

The efficient, single-scan process helps to reduce patient time inside the scanner.

Versatility.

SmartMAR is designed to enhance clarity across a range of images including scans of hip implants, dental fillings, screws and other metal objects.

Line	Qty.	Catalog	
9	1.00	B7868WL	SmartStep Software
		<u>List Price</u>	<u>Discount</u>
		\$15,000.00	57.00%
			<u>Extended List Price</u>
			\$15,000.00
			<u>Net Price</u>
			\$6,450.00
SmartStep Software only - for Linux systems			

Line	Qty.	Catalog	
10	1.00	B7880CH	Power Upgrade Option
		<u>List Price</u>	<u>Discount</u>
		\$160,000.00	57.00%
			<u>Extended List Price</u>
			\$160,000.00
			<u>Net Price</u>
			\$68,800.00
The Power Upgrade Option upgrades the maximum allowable mA selection of the on-board high frequency generator by 40% from 400 mA max to 560 mA for routine scanning.			

Line	Qty.	Catalog	
11	1.00	B7880CJ	0.4 Sec Rotation Option
		<u>List Price</u>	<u>Discount</u>
		\$56,000.00	57.00%
			<u>Extended List Price</u>
			\$56,000.00
			<u>Net Price</u>
			\$24,080.00
Provides the capability of a 360-degree rotation in 0.4 seconds. This additional rotation time will enhance the user's ability to reduce exam times and potentially lower patient breath-holds, allowing up to 153 mm/sec acquisition speeds.			

Line	Qty.	Catalog	
12	1.00	B78552CA	CT Operator Console Desk
		<u>List Price</u>	<u>Discount</u>
		\$1,000.00	57.00%
			<u>Extended List Price</u>
			\$1,000.00
			<u>Net Price</u>
			\$430.00
The Freedom workspace is an ergonomic working environment specifically designed for use with the GE Healthcare imaging systems. The sleek table design enables the efficient use of space while enhancing clinical workflow and technologist comfort.			

The Freedom workspace provides a minimalist footprint to improve patient visibility and giving the user easier access to patients in the imaging suite.

It offers sit/stand and horizontal/vertical monitor flexibility. It can also help reduce noise and heat with remote location options of the console. The non-adjustable Freedom workspace version is 1300mm long x 895mm wide x 850mm height and weighs 55.8kg.

Line	Qty.	Catalog	
13	1.00	B7660B	Chair
<b>List Price</b>			
\$300.00		<b>Discount</b>	
		57.00%	
		<b>Extended List Price</b>	
		\$300.00	
		<b>Net Price</b>	
		\$129.00	
Chair for CT scanner			

Line	Qty.	Catalog	
14	1.00	B7880CT	CT Interventional H/W Kit
<b>List Price</b>			
\$30,000.00		<b>Discount</b>	
		57.00%	
		<b>Extended List Price</b>	
		\$30,000.00	
		<b>Net Price</b>	
		\$12,900.00	

The CT intervention kit provides the hardware required for CT interventional procedures. This kit includes the in-room Monitor with suspension arm, Hand Held Controller, X-ray Exposure Foot Pedal and Cradle Handle required for in-room acquisition control and image review. The hand held controller provides the operator with the ability to prepare and perform interventional CT procedures, to turn alignment lights on and off, to move the cradle, review images and adjust the window width/level; and turn x-ray on via the foot switch.

Requires either SmartStep or SmartView to perform CT interventional procedures

Line	Qty.	Catalog	
15	1.00	B77292CA	CT Service Cabinet
<b>List Price</b>			
\$1,293.00		<b>Discount</b>	
		57.00%	
		<b>Extended List Price</b>	
		\$1,293.00	
		<b>Net Price</b>	
		\$555.99	
Service cabinet for system accessories storage			

Line	Qty.	Catalog	
16	1.00	E4502KZ	Liebert GXT4 10kVA 208Y/120V 2-phase CT partial UPS
<b>List Price</b>			
\$20,286.00		<b>Discount</b>	
		21.00%	
		<b>Extended List Price</b>	
		\$20,286.00	
		<b>Net Price</b>	
		\$16,025.94	

Line	Qty.	Catalog	
17	1.00	E4502BB	CT Main Disconnect and UPS Control 380-480V 50 60Hz 90A
<b>List Price</b>			
\$6,479.00		<b>Discount</b>	
		21.00%	
		<b>Extended List Price</b>	
		\$6,479.00	
		<b>Net Price</b>	
		\$5,118.41	
Main Disconnect Panel (MDP) UL 90A 400/480V 50/60Hz 3 phases for CT, PET and PETCT			

The (Main Disconnect and UPS Control Panel serves as the main facility power disconnect source installed ahead of the CT system PDU. On systems where the optional partial system UPS is included in the system, the panel provides NEC mandated UPS emergency power-off control function via a UPS control cable included with the UPS. The optimized design PDB saves time, installation labor, and valuable mounting space by consolidating the main circuit breaker, control power source and required warning lights into a compact factory manufactured panel. The panel provides short circuit protection, overload protection and National Electrical Code and Canadian Electrical Code required emergency shutdown for the system. The 24-volt low voltage controls all power, using either the panel cover mounted EMERGENCY OFF push button or the remote EMERGENCY OFF push button included with each system. The PDB is painted to match the imaging system for a total coordinated system appearance.



Available in a combination surface\semi-flush mounted enclosure. The system provides stock availability of otherwise special-order devices, saving time and installation costs.

**Benefits**

- The System Main Disconnect saves time, installation labor, and valuable mounting space by consolidating the main circuit breaker, the feeder overcurrent devices, magnetic contactors and UPS emergency power-off into one compact panel
- The system provides stock availability of otherwise special-order devices, saving time and installation costs
- Reduces installation time and cost by eliminating delays in obtaining individually enclosed components and by eliminating on site assembly
- UPS emergency power-off functions are included for future, partial system UPS addition.
- Disconnects system power on first loss of incoming power, preventing damage to system components
- Provides a standardized platform for UPS or other future GE engineered modifications or upgrades
- Main power disconnect operating handle can be padlocked in the OFF position for servicing safety and OSHA lock out/tag out
- The door has provisions for padlocking
- Enclosure door is interlocked with ON / OFF disconnect handle to prevent unauthorized access if disconnect is in the ON position

**Features**

- Optional partial system UPS provides clean uninterrupted power to the system computer, maintaining system integrity during power loss while also providing a solution to power quality problems
- UL, cUL listed, and CE labeled
- Supplied with low voltage, cover mounted Push to Stop, Twist to Restore pushbutton and long-life LED pilot lights
- Provides overcurrent and short circuit protection with GE GuardEON solid-state circuit breakers
- Suitable for use on systems with 25,000A of short circuit current. It is the installer's responsibility to verify that the available short circuit current is 25,000A or less for compliance to all electrical codes
- Emergency-off disconnects power to both the PDU and optional partial system UPS output, per National Electric Code
- Factory wired and tested
- All devices are selected for high reliability and long life
- Panel disconnect provides OSHA lockout / tag out provisions

**Remote EPO**

- This MDP comes with two normally closed contact blocks attached to the back of the emergency off push button.

**Seismic Specifications**

- This Panel has been certified by an independent California structural engineer in conformance with the shake testing requirements of ICC-AC 156. The California OSHPD number is OSP-0457-10.
- The seismic performance characteristics are as follows: SDS(g)  $\leq$  2.56; z/h  $\leq$  1.0 ; I<sub>p</sub>  $\leq$  1.5

**Physical Characteristics**

- Dimensions: Height x Width x Depth: 24 x 16 x 7 inches (610 x 407 x 178 mm)
- Handle depth: 2.75 inches (70 mm)
- Weight: 46 pounds (21 kg)

Components supplied with each panel

- The Main Disconnect and UPS Control Panel
- An Installation, Operations & Service Manual
- (2) sets of Emergency Power Off pushbuttons with 2NC on each EPO
- Drawings and Electrical Schematics

**NOTES:**

- Customer is responsible for arranging for installation with a qualified party
- ITEM IS NON-RETURNABLE AND NON-REFUNDABLE

Line	Qty.	Catalog	
18	1.00	E8016AN	CT Table Slicker with Cushion - 2000 Systems (2-pc Set)

List Price	Discount	Extended List Price	Net Price
\$440.00	21.00%	\$440.00	\$347.60
FEATURES/BENEFITS			

- Two-piece, sealed slicker cushion set has comfort pads enclosed inside the slicker cover and extender cover
- Durable, clear PVC plastic cover facilitates faster, more thorough cleanup of blood and fluids
- Increase system uptime by protecting table from spills and particulate contaminants
- Thermo-sealed seams and flaps prevent contaminate buildup in hard to clean areas

COMPATIBILITY

- VCT with GT 2000 Table, CT HD750

Line	Qty.	Catalog	
19	1.00	E80168A	CT Footswitch Slicker - 2000 & 1700 Systems

List Price	Discount	Extended List Price	Net Price
\$50.00	21.00%	\$50.00	\$39.50

The footswitch slicker for CT VCT 2000 and 1700 systems is made of durable, clear PVC plastic that protects the footswitch and facilitates faster, more thorough cleanup of contamination caused by blood and other body fluids. Cover is held securely in place with Velcro.

Line	Qty.	Catalog	
20	1.00	R23053AC	Standard Service License

List Price	Discount	Extended List Price	Net Price
\$0.00	0.00%	\$0.00	\$0.00

GE Healthcare has reclassified its service tools, diagnostics and documentation into various classes (please refer to the Service Licensing Notification statement at the beginning of this Quotation). The Standard License provides access to service tools used to perform basic level service on the Equipment and is included at no charge for the warranty period.

Line	Qty.	Catalog	
21	1.00	M81521KA	AW VolumeShare 7 with 32GB of RAM

List Price	Discount	Extended List Price	Net Price
\$114,000.00	56.00%	\$114,000.00	\$50,160.00

AW VolumeShare 7 is a multi-modality image review, comparison and post processing workstation built with simplicity and power at its core. Powerful software is optimized to take advantage of state of the art 64 bit technology and multiple cores to ensure leading edge performance.

AW VolumeShare 7 features include:

Hardware:

- o HP Z440 Workstation
- o-CPU: Intel Xeon E5-1660v3 (Haswell) Eight-Core @ 3.0 GHz with 20MB L3 Shared Cache each with Dual QPI @ 8 GT/s
- o RAM: 32GB (8x4GB) Four-channel DDR4 ECC RDIMM @ 2133 MHz
- o Graphics: NVIDIA Quadro NVS310 with 1 GB Video RAM
- o 1x 256GB SATA3 SSD for OS and Apps
- o 2x 512GB SATA3 SSD in RAID 0 for 1TB data storage

Software:

- o GE Healthcare HELIOS 6 operating system
- o Volume Viewer for advanced post-processing
- o Demo Exams for training and exploration
- o Fast access to information you need through optional RIS integration & priors post-fetch
- o Efficient workflow through dynamic load, end review and Key Image Notes features
- o Productivity package to pre-process exams and allow up to 8 simultaneous sessions
- o Applications usage monitor to track and view usage of your system

- o Smart layouts with Volume Viewer General review protocol that optimizes comparison and single exam layouts
- o Enhanced multi-modality contouring tool with support for PET SUVs
- o Support for external DICOM USB media and preference management tool to exchange preferences across users
- o Support for optional, broad suite of multi-modality advanced applications

Line	Qty.	Catalog	
22	1.00	M80281AA	AW VolumeShare 7 Monitors

List Price	Discount	Extended List Price	Net Price
\$4,000.00	56.00%	\$4,000.00	\$1,760.00

AW VolumeShare 7 Monitors are two high-quality monitors offering bright and high contrast imagery suited to the display of medical images per the AW VolumeShare Indications for Use. Each provides a 19" 1280x1024 (5:4 aspect ratio) display that complies with international medical and patient safety standards and offers the following specifications:

- Maximum luminance (panel typical) : 330 nit
- DICOM Part 14 calibrated luminance: 215 nit
- Contrast ratio (panel typical) : 900:1
- An ambient light sensor
- Brightness non-uniformity (measured as per DIN6868-157) : +/-25%

Line	Qty.	Catalog	
23	1.00	M81521XF	Volume Viewer free

List Price	Discount	Extended List Price	Net Price
\$0.00	0.00%	\$0.00	\$0.00

Line	Qty.	Catalog	
24	1.00	B79971JH	SmartScore 4.0

List Price	Discount	Extended List Price	Net Price
\$25,000.00	56.00%	\$25,000.00	\$11,000.00

SmartScore 4.0 is a CT post processing software tool for the quantification of coronary artery calcium scoring (CACs).

Features include:

Mass score and volume score, automatic highlighting of the calcium, flexible and customizable patient report. Smartscore works with gates cardiac datasets.

SmartScore 4.0 is compatible with AW VolumeShare 7 and later

Line	Qty.	Catalog	
25	1.00	B771218K	VesselIQ Xpress & AutoBone Xpress

List Price	Discount	Extended List Price	Net Price
\$55,000.00	56.00%	\$55,000.00	\$24,200.00

VesselIQ Xpress provides an optimized non-invasive application to analyze vascular anatomy and pathology and aid in determining treatment plans from a set of CTA images.

There are new features introduced in the VolumeShare 7 release including:

Auto Abdominal Aorta Vessel tracking which is a completely automated protocol with autobone removal, auto vessel tracking and automatic labeling of the abdominal aorta vasculature.

Fast Tracking which provides automatic real time feedback for auto-detected centerlines to speed up vessel tracking.

New editing tools that allow for flexibility in editing based on the size of the vessel being edited.

This software supports the physician in:

Assessment of aneurysms with or without thrombus (false lumen) for size and volume measurements with the capability to track the size and volume over time, stenosis analysis, pre/post stent and surgical planning and directional vessel tortuosity visualization. Automatic tools for the segmentation of bony structures in the brain and neck and other vascular areas for accurate identification of the vessels, single or double click vessel analysis.

Sizing the vessel, analyzing calcified and which is a completely automated protocol non-calcified plaque to determine the densities of plaque within a vessel, measure areas of abnormalities within a vessel (like stenosis, plaque, thrombus, dissection or leakage).

Semi-automated detection and segmentation of thrombus for subsequent measurements within the application.

Dedicated anatomy based protocols for improved workflow.

Compare a patient's previous exam to their current exam in order to measure and track any changes over time of their vascular structures.

After review of the exams, there are multiple ways to film, archive and capture information for future review.

**System Requirements:**

AW VolumeShare 7 or AW Server 3.2

Note: All software is Non-Transferable to other hardware and are Non-Returnable.

Line	Qty.	Catalog	
26	1.00	NI_CT_INSTALLATION	Rigging, De-installation, Installation Charges. No construction should be placed in this category

List Price	Discount	Extended List Price	Net Price
\$3,834.00	0.00%	\$3,834.00	\$3,834.00
Rigging out of Existing Siemens CT scanner			

<b>Total Quote List Price:</b>	<b>\$1,315,682.00</b>
<b>Total Quote Discount:</b>	<b>55.94%</b>
<b>Total Quote Subtotal:</b>	<b>\$579,720.44</b>

Qty.	Credits and Adjustments	
1.00	SI SENSATION 40,64(W STRATON) Trade-in	0.00

<b>Total Quote Net Selling Price:</b>	<b>\$579,720.44</b>
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## ATTACHMENT B

### Central Carolina Hospital CT Replacement

	<i><b>EXISTING EQUIPMENT</b></i>	<i><b>REPLACEMENT EQUIPMENT</b></i>
Type of Equipment (List Each Component)	CT Scanner	CT Scanner
Manufacturer of Equipment	Siemens	GE Revolution Evo Scanner
Specify if Mobile or Fixed	Fixed	Fixed
Date of Acquisition of Each Component	More than 5 years from this date	TBD
Does Provider Hold Title to Equipment or Have a Capital Lease?	Title	Title
Specify if Equipment Was/Is New or Used When Acquired	New	New
Total Capital Cost of Project (Including Construction, etc.)	N/A	\$163,000.00
Total Cost of Equipment	N/A	\$677,938.08
Locations Where Operated	Main Hospital Campus	Main Hospital Campus
Number Days In Use/To be Used in N.C. Per Year	365	365
Percent of Change in Patient Charges (by Procedure)	N/A	None expected
Percent of Change in Per Procedure Operating Expenses (by Procedure)	N/A	None expected
Type of Procedures Currently Performed on Existing Equipment	CT scans	N/A
Type of Procedures New Equipment is Capable of Performing	N/A	CT scans

**From:** [Frisone, Martha](#)  
**To:** [Waller, Martha K](#)  
**Subject:** FW: [External] Central Carolina CT Replacement Notice  
**Date:** Sunday, July 19, 2020 3:44:30 PM  
**Attachments:** [Central Carolina CT Replacment.pdf](#)

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**Martha J. Frisone**

Chief

[Division of Health Service Regulation](#), Healthcare Planning and Certificate of Need  
[NC Department of Health and Human Services](#)

Help protect your family and neighbors from COVID-19.

**[Know the 3 Ws. Wear. Wait. Wash.](#)**

#StayStrongNC and get the latest at [nc.gov/covid19](https://nc.gov/covid19).

Office: 919-855-3879

[martha.frisone@dhhs.nc.gov](mailto:martha.frisone@dhhs.nc.gov)

809 Ruggles, Edgerton  
2704 Mail Service Center  
Raleigh, NC 27699-2704

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**From:** Leandro, Robert A. <[robbleandro@parkerpoe.com](mailto:robbleandro@parkerpoe.com)>  
**Sent:** Sunday, July 19, 2020 3:44 PM  
**To:** Frisone, Martha <[martha.frisone@dhhs.nc.gov](mailto:martha.frisone@dhhs.nc.gov)>  
**Cc:** Payne, Lindsey H. <[lindseypayne@parkerpoe.com](mailto:lindseypayne@parkerpoe.com)>  
**Subject:** [External] Central Carolina CT Replacement Notice

**CAUTION:** External email. Do not click links or open attachments unless you verify. Send all suspicious email as an attachment to [report.spam@nc.gov](mailto:report.spam@nc.gov)

Martha,

Please find attached a Replacement Exemption Request for our client Central Carolina Hospital. Should you have any questions, please do not hesitate to reach out to me directly.

Robb

---

**Robert Leandro**

Partner

Find our latest health care analysis [here](#).



PNC Plaza | 301 Fayetteville Street | Suite 1400 | Raleigh, NC 27601  
Office: 919.835.4636 | Fax: 919.834.4564 | [vcard](#) | [map](#)

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