



NC DEPARTMENT OF HEALTH AND HUMAN SERVICES

ROY COOPER • Governor
MANDY COHEN, MD, MPH • Secretary
MARK PAYNE • Director, Division of Health Service Regulation

VIA EMAIL ONLY

October 16, 2020

Heidi Ambrose
haambros@sentara.com

Exempt from Review – Replacement Equipment

Record #: 3381
Facility Name: Sentara Albemarle Medical Center
FID #: 952933
Business Name: Sentara Albemarle Regional Medical Center, LLC
Business #: 54
Project Description: Temporarily replace existing fixed MRI scanner with a mobile MRI scanner while the existing fixed MRI scanner is being replaced
County: Pasquotank

Dear Ms. Ambrose:

The Healthcare Planning and Certificate of Need Section, Division of Health Service Regulation (Agency), determined that based on your letter of October 1, 2020, the above referenced proposal is exempt from certificate of need review in accordance with N.C. Gen. Stat. §131E-184(a)(7). Therefore, you may proceed to acquire without a certificate of need a temporary mobile MRI scanner from out of state to replace the existing GE 1.5T Signa HDxT fixed MRI scanner Serial #400-494237 which is being permanently replaced by a Siemens 1.5T Magnetom Aera fixed MRI scanner. This is based on your representations that the use of the mobile MRI scanner is temporary, and that this temporary mobile MRI scanner will be removed from the State once the replacement Siemens 1.5T fixed MRI scanner is installed and operational and that the temporary out of state mobile MRI scanner will not be used again in the State without first obtaining a certificate of need if one is required.

Moreover, you need to contact the Agency’s Construction Section to determine if they have any requirements for development of the proposed project.

It should be noted that the Agency's position is based solely on the facts represented by you and that any change in facts as represented would require further consideration by this office and a separate determination. If you have any questions concerning this matter, please feel free to contact this office.

Sincerely,

[Handwritten signature of Gregory F. Yakaboski]

Gregory F. Yakaboski
Project Analyst

[Handwritten signature of Martha J. Frisone]

Martha J. Frisone
Chief

cc: Construction Section, DHSR
Acute and Home Care Licensure and Certification Section, DHSR

NC DEPARTMENT OF HEALTH AND HUMAN SERVICES • DIVISION OF HEALTH SERVICE REGULATION
HEALTHCARE PLANNING AND CERTIFICATE OF NEED SECTION

LOCATION: 809 Ruggles Drive, Edgerton Building, Raleigh, NC 27603
MAILING ADDRESS: 809 Ruggles Drive, 2704 Mail Service Center, Raleigh, NC 27699-2704
https://info.ncdhhs.gov/dhsr/ • TEL: 919-855-3873



Sentara Albemarle Medical Center  
1144 N. Road Street  
Elizabeth City, NC 27909

October 1, 2020

Ms. Martha Frisone, Chief  
Healthcare Planning & Certificate of Need Section  
Division of Health Service Regulation  
2704 Mail Service Center  
Raleigh, NC 27699-2704

**RE: Equipment Replacement and Temporary Replacement Exemptions for Sentara Albemarle Medical Center**

Dear Ms. Frisone:

Pursuant to N.C.G.S. 131E-184 (a)(7)—Exemptions from Review—of the Certificate of Need Statute, I am writing to inform you of Sentara Albemarle Regional Medical Center, LLC's (SAMC's) plans to replace one existing fixed MRI scanner currently located at SAMC's main hospital campus, located at 1144 North Road Street, Elizabeth City, FID # 952933. While that MRI scanner is being replaced, SAMC intends to bring a temporary out-of-state mobile MRI scanner to ensure sufficient capacity is maintained at the hospital during this critical time. Please see information for each notice provided below.

Replacement of Fixed MRI Scanner

Pursuant to N.C.G.S. 131E-184 (a)(7), "the Department shall exempt from certificate of need review a new institutional health service if it receives prior written notice from the entity proposing the new institutional health service, which notice includes an explanation of why the new institutional health service is required, for any of the following: ... (7) To provide replacement equipment."

N.C.G.S. 131E-176 {22a) states "[r]eplacement equipment means equipment that costs less than two million dollars (\$2,000,000) and is purchased with the sole purpose of replacing comparable medical equipment currently in use which will be sold or otherwise disposed of when replaced."

The total capital cost of the project is estimated be \$1,493,090.40, which therefore meets the definition of "replacement equipment" set forth in N.C.G.S. 131E-176(22). Please see Attachment 1 for a capital cost table demonstrating the costs for the proposed project. Please see Attachment 2 for equipment quote for the proposed equipment. The table below shows the sum of these costs.

<b>Item</b>	<b>Source</b>	<b>Estimated Cost</b>
Construction Costs and Consulting Fees	Attachment 1	\$534,406.40
MRI Scanner	Attachment 2	\$958,684.00
<b>Total</b>		<b>\$1,493,090.40</b>

The replacement equipment will be purchased for the sole purpose of replacing comparable equipment currently in use. "Comparable medical equipment" is defined under 10A NCAC 14C .0303(c) as "equipment which is functionally similar and which is used for the same diagnostic and treatment purposes." Further, replacement equipment is considered comparable to the existing equipment under the following circumstances as outlined under 10A NCAC 14C .0303(d):

1. *it has the same technology as the equipment currently in use, although it may possess expanded capabilities due to technological improvements; and*
2. *it is functionally similar and is used for the same diagnostic or treatment purposes as the equipment currently in use and is not used to provide a new health service; and*
3. *the acquisition of the equipment does not result in more than a 10% increase in patient charges or per procedure operating expenses within the first twelve months after the replacement equipment is acquired.*

As discussed below, SAMC's proposed new replacement equipment is considered comparable pursuant to 10 NCAC 14C .0303 for the following reasons:

1. *The proposed replacement equipment will be used specifically for the provision of performing MRI scans, as is the existing equipment. The replacement equipment will perform all procedures currently performed on the existing equipment. Although the replacement equipment possesses some expanded capabilities due to technological improvements, the replacement equipment will perform the same general range of services. Essentially the replacement equipment will have the same functionality as the equipment currently in use.*
2. *The function of, and services provided by the replacement equipment, will essentially be identical to the existing equipment. SAMC intends to use the replacement equipment for the same procedures which are currently available on the existing equipment. No new institutional health service will be provided as a result of the replacement. Please refer to Attachment 3 for an equipment comparison table demonstrating that the proposed replacement equipment is comparable to the equipment currently in use.*
3. *The acquisition and operation of the replacement equipment will not result in an increase of more than 10 percent in patient charges or the operational cost per patient of providing the service within the first twelve months after the replacement equipment is acquired.*

As noted on Attachment 3, the cost to acquire the original equipment is unknown, as it was acquired well before the facility and MRI were owned by Sentara Health. However, given the age of the existing equipment, SAMC believes that the need for its replacement is evident.

It is important to note that 10 NCAC 14C .0303 also defines equipment that is "not comparable" under subsection (e). Replacement equipment is not considered comparable if:

1. *the replacement equipment is new or reconditioned, the existing equipment was purchased second-hand, and the replacement equipment is purchased less than three years after the acquisition of the existing equipment; or*
2. *the replacement equipment is new, the existing equipment was reconditioned when purchased, and the replacement equipment is purchased less than three years after the acquisition of the existing equipment; or*
3. *the replacement equipment is capable of performing procedures that could result in the provision of a new health service or type of procedure that has not been provided with the existing equipment; or*
4. *the replacement equipment is purchased and the existing equipment is leased, unless the lease is a capital lease; or*
5. *the replacement equipment is a dedicated PET scanner and the existing equipment is:*
  - a. *a gamma camera with coincidence capability; or*
  - b. *nuclear medicine equipment that was designed, built, or modified to detect only the single photon emitted from nuclear events other than positron annihilation.*

The replacement equipment will be purchased in new condition as was the existing equipment being replaced. As noted above, although the replacement equipment possesses some expanded capabilities due to technological improvements, the replacement equipment will perform the same general range of services as the existing unit. SAMC owns the existing equipment and will own the replacement equipment. Therefore, the replacement equipment does not meet the definition of "not comparable." Further, the existing equipment is currently in operation, and, upon replacement, SAMC will dispose of the equipment by selling it to an out-of-state buyer, as documented in Attachment 4.

The need for the replacement is based on two factors. First, for more than a decade, SAMC has been the sole provider of MRI services in a four-county service area that includes Camden, Currituck, Pasquotank, and Perquimans counties. As the only MRI provider in the four-county area, SAMC believes that it is critical to patient care that SAMC continue to provide MRI services at its main campus. Second, the existing equipment is outdated and needs to be replaced. The replacement will enable SAMC to enhance its MRI services, which are particularly valuable for outpatients and inpatients, as well as some emergency patients, without acquiring additional equipment that it does not already own and operate.

#### Temporary Replacement of MRI Scanner During Project

As explained in the first part of this letter, SAMC intends to replace its existing fixed MRI scanner, a project which is expected begin in the fall of 2020 and continue through March 2021. During this time, the existing fixed MRI scanner will be taken offline and will not be available for patient care. To ensure continued availability of MRI services, SAMC would like to temporarily replace the fixed MRI scanner with an out-of-state, Alliance Healthcare-owned MRI Scanner during the process of replacing the fixed scanner. As SAMC operates only a single fixed MRI scanner, the use of a temporary out-of-state mobile MRI scanner will ensure ongoing access to the service for residents of the multi-county service area. The temporary unit will be removed from the state when the hospital's fixed MRI scanner is replaced with the new unit.

This letter serves as written notice of the equipment replacement in accordance with N.C.G.S. 131E-184 (a)(7).

Based on the information provided, SAMC requests that the Agency provide a written response confirming that SAMC may replace its fixed MRI scanner and may also operate the temporary mobile scanner without CON review. If the Agency needs additional information, please let us know as soon as possible.

Please let me know if I can provide any additional information to expedite these exemption notifications.

Sincerely,

A handwritten signature in black ink, appearing to read 'Heidi Ambrose', with a long horizontal flourish extending to the right.

Heidi Ambrose  
Director, Patient Care Services  
Sentara Albemarle Medical Center  
Attachments

# Attachment 1

## PROPOSED CAPITAL COSTS

Project Name: Sentara Albemarle Medical Center Replacement MRI Scanner

Proponent: Sentara Albemarle Regional Medical Center, LLC

### A. Site Costs

(1)	Full purchase price of land	\$ _____	
	Acres _____ Price per Acre	\$ _____	
(2)	Closing costs	\$ _____	
(3)	Site Inspection and Survey	\$ _____	
(4)	Legal fees and subsoil investigation.	\$ _____	
(5)	Site Preparation Costs		
	Soil Borings	\$ _____	
	Clearing-Earthwork	\$ _____	
	Fine Grade For Slab	\$ _____	
	Roads-Paving	\$ _____	
	Concrete Sidewalks	\$ _____	
	Water and Sewer	\$ _____	
	Footing Excavation	\$ _____	
	Footing Backfill	\$ _____	
	Termite Treatment	\$ _____	
	Other (Specify)	\$ _____	
	Sub-Total Site Preparation Costs	\$ _____	
(6)	Other (Specify)	\$ _____	
(7)	<b>Sub-Total Site Costs</b>		<b>\$ 0</b>

### B. Construction Contract

(8)	Cost of Materials		
	General Requirements	\$ _____	
	Concrete/Masonry	\$ _____	
	Woods/Doors & Windows/Finishes	\$ _____	
	Thermal & Moisture Protection	\$ _____	
	Equipment/Specialty Items	\$ _____	
	Mechanical/Electrical	\$ _____	
	Other (Specify)	\$ _____	
	Sub-Total Cost of Materials	\$ _____	
(9)	Cost of Labor	\$ _____	
(10)	Other (Specify)	\$ _____	
(11)	<b>Sub-Total Construction Contract</b>		<b>\$ 457,682.40</b>

### C. Miscellaneous Project Costs

(12)	Building Purchase	\$ _____	
(13)	Fixed Equipment Purchase/Lease	\$958,684 _____	
(14)	Movable Equipment Purchase/Lease	\$ _____	
(15)	Furniture	\$ _____	
(16)	Landscaping	\$ _____	
(17)	Consultant Fees		
	Architect and Engineering Fees	\$ 72,724 _____	





## Attachment 2



Siemens Medical Solutions USA, Inc.  
40 Liberty Boulevard, Malvern, PA 19355  
Fax: (866) 309-6967

SIEMENS REPRESENTATIVE  
Anthony Quaranta - (410) 960-2592

Customer Number: 0000009730

Date: 9/27/2019

**SENTARA HEALTHCARE**  
6015 POPLAR HALL DR  
NORFOLK, VA 23502

Siemens Medical Solutions USA, Inc. is pleased to submit the following quotation for the products and services described herein at the stated prices and terms, subject to your acceptance of the terms and conditions on the face and back hereof, and on any attachment hereto.

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MAGNETOM Aera eco (Quote Nr. 1-QGUUQF Rev. 4).....	3
OPTIONS for MAGNETOM Aera eco (Quote Nr. 1-QGUUQF Rev. 4) .....	10
General Terms and Conditions .....	12
Warranty Information .....	20

**Contract Total: \$958,684**  
*(total does not include any Optional or Alternate components which may be selected)*

Proposal valid until 9/30/2019

Estimated Delivery Date: 02/2019

Estimated delivery date is subject to change based upon factory lead times, acceptance date of this quote, customer site readiness, and other factors. A Siemens representative will contact you regarding the final delivery date.

This proposal includes the trade-in of equipment referenced in Trade Sheet Project # 2019-2092.

THIS QUOTATION SHALL BE GOVERNED BY THE SENTARA HEALTHCARE / SIEMENS MEDICAL SOLUTIONS USA, INC. MASTER PROCUREMENT AGREEMENT # CNTR0024828

Siemens' ecoline systems are systems which were previously owned. These units have been refurbished by the Siemens Refurbished Systems (RS) business unit so that they meet Siemens' stringent quality standards. It is the goal of the Siemens RS business unit to assure excellent functionality and reliability, similar to that of new systems. This allows Siemens to provide a 12-month warranty for refurbished equipment.

Please note: Siemens' ecoline systems are offered subject to availability on a "first-come, first-served" basis.

Applications training included

Spending Account of \$5,000 for commercially available Siemens product. This item can be used to purchase commercially available Siemens hardware and software options, accessories and other items. This amount will not yield interest or other benefit to Customer. Any unused funds remaining as of 24 months from the date of this quote will be refunded to Customer.

Accepted and Agreed to by:  
Created: 9/27/2019 10:14:00 PM  
PRO 1-R5G9TJ



**Siemens Medical Solutions USA, Inc.**  
40 Liberty Boulevard, Malvern, PA 19355  
Fax: (866) 309-6967

**SIEMENS REPRESENTATIVE**  
Anthony Quaranta - (410) 960-2592

**Siemens Medical Solutions USA, Inc.**

**SENTARA HEALTHCARE**

By (sign): \_\_\_\_\_  
Name: Anthony Quaranta  
Title: Account Executive  
Date: \_\_\_\_\_

By (sign): \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date: \_\_\_\_\_

***By signing below, signor certifies that no modifications or additions have been made to the Quotation. Any such modifications or additions will be void.***

By (sign): \_\_\_\_\_

Siemens Medical Solutions USA, Inc.  
 40 Liberty Boulevard, Malvern, PA 19355  
 Fax: (866) 309-6967

**SIEMENS REPRESENTATIVE**  
 Anthony Quaranta - (410) 960-2592

**Quote Nr:** 1-QGUUQF Rev. 4

**Terms of Payment:** 00% Down, 80% Delivery, 20% Installation  
 Free On Board: Destination

**Purchasing Agreement:** VIZIENT SUPPLY LLC

VIZIENT SUPPLY LLC terms and conditions apply to Quote Nr 1-QGUUQF

**MAGNETOM Aera eco**

All items listed below are included for this system: (See Detailed Technical Specifications at end of Proposal.)

Qty	Part No.	Item Description
1	14430206	<p><b>RS MAGNETOM Aera - System</b></p> <p>MAGNETOM Aera is designed to provide you the versatility you need to meet the increasing demands in healthcare. Maximize 1.5T with its core technologies Tim(r) 4G and Dot(r), along with its comprehensive application portfolio and experience unique functionalities to increase patient comfort.</p> <p>Every case. Every day.</p> <p>System Design</p> <ul style="list-style-type: none"> <li>- Short and open appearance (145 cm system length and 70 cm Open Bore Design) to reduce patient anxiety and claustrophobia</li> <li>- Whole-body superconductive Zero Helium Boil-Off 1.5T magnet</li> <li>- Actively Shielded water-cooled Siemens gradient system for maximum performance</li> <li>- TrueForm Magnet and Gradient Design</li> </ul> <p>Tim 4G (Total imaging matrix in the 4th generation) for excellent image quality and speed</p> <ul style="list-style-type: none"> <li>- Siemens unique DirectRF(tm) technology enabling the all digital-in/ digital-out design</li> <li>- Dual-Density Signal Transfer Technology</li> <li>- Tim Coil Interface</li> </ul> <p>Dot (Day optimizing throughput) for higher consistency, flexibility and efficiency</p> <ul style="list-style-type: none"> <li>- Dot Display</li> <li>- Dot Control Centers</li> <li>- Brain Dot Engine</li> </ul> <p>Tim Application Suite allowing excellent head-to-toe imaging</p> <ul style="list-style-type: none"> <li>- Neuro Suite</li> <li>- Angio Suite</li> <li>- Cardiac Suite</li> <li>- Body Suite</li> <li>- Onco Suite</li> <li>- Breast Suite</li> <li>- Ortho Suite</li> <li>- Pediatric Suite</li> <li>- Scientific Suite</li> </ul> <p>Further included</p> <ul style="list-style-type: none"> <li>- High performance host computer</li> </ul>

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Qty	Part No.	Item Description
		<ul style="list-style-type: none"> <li>- Patient communication: standard headphones and MagnaCoil(tm) In-Ear headset</li> <li>- Siemens uniqueTimCT FastView localizer and CAIPIRINHA</li> <li>- syngo MR software including               <ul style="list-style-type: none"> <li>- 1D/2D PACE</li> <li>- BLADE</li> <li>- iPAT<sup>2</sup></li> <li>- Phoenix</li> <li>- Inline Diffusion</li> <li>- WARP</li> <li>- MDDW (Multiple Direction Diffusion Weighting)</li> <li>- CISS</li> <li>- DESS</li> <li>- TGSE</li> </ul> </li> </ul> <p>The system (magnet, electronics and control room) can be installed in 30sqm space. For system cooling either the Eco Chiller options or the Separator is required.</p>
1	14434766	<p><b>RS ecoline MR System Delivery</b></p> <p>With ecoline, Siemens Healthineers offers a portfolio of systems with certified performance at exceptional value.</p> <p>ecoline systems contain components, which have been in use and are refurbished to a quality level as good as new. All ecoline systems are manufactured following externally certified processes according to the relevant standards for medical devices<sup>1</sup>, including the global refurbishment standard<sup>2</sup> where applicable. Thus, every ecoline system receives our Proven Excellence Label.</p> <p>Siemens Healthineers' ecoline systems provide exceptional value performing and looking like new, configurable to individual customer needs and offered at affordable prices.</p> <p><sup>1</sup> ISO 13485:2016 Medical devices - Quality management systems - Requirements for regulatory purposes  <sup>2</sup> IEC PAS 63077:2016 Good refurbishment practices for medical imaging equipment</p>
1	14435099	<p><b>RS Upgrade Magnet Cooling System</b></p> <p>Exchange of the magnet cooling components (helium compressor and cold head) by models of the latest generation.</p>
1	14457401	<p><b>RS Tim [204x48] XJ Gradients #Ae</b></p> <p>Tim [204x48] XJ-gradient performance level</p> <p>Tim 4G with it's newly designed RF system and innovative coil architecture enables high resolution imaging and increased throughput.</p> <p>The system provides a maximum number of 204 channels (coil elements) that can be connected simultaneously. Flexible parallel imaging is achieved by the 48 independent RF channels that can be used simultaneously in one single scan and in one single FOV, each generating an independent partial image.</p> <p>Maximum SNR is furthermore ensured through the new Tim 4G matrix coil technology.</p> <p>XJ - gradients</p> <p>The XJ- gradients are designed combining high performance and linearity to support clinical whole body imaging at 1.5T. The force compensated gradient system minimizes vibration levels and accoustic noise. The XJ gradients combine 33 mT/m peak amplitude with a slew rate of 125 T/m/s.</p> <p>High-performance measurement and reconstruction system</p>
1	14457399	<p><b>RS Standard Coil Package 48+ ch #Ae</b></p> <p>This package includes:</p> <ul style="list-style-type: none"> <li>- Head/Neck 20 DirectConnect</li> <li>- Spine 32 DirectConnect</li> <li>- Body 18</li> <li>- Flex Large 4</li> </ul>

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Qty	Part No.	Item Description
1	14431418	<p>- Flex Small 4            - Flex Coil interface</p> <p><b>RS Tim Dockable Table #Ae</b>            The Tim Dockable Table is designed for maximum patient comfort and smooth patient preparation. Tim Dockable Table can support up to 250 kg (550 lbs) patients without restricting the vertical or horizontal movement.</p> <p>The one step docking mechanism and the innovative multi-directional navigation wheel ensure easy maneuvering and handling. Critically ill or immobile patients can now be prepared outside the examination room for maximum patient care, flexibility and speed.</p>
1	14431420	<p><b>RS Cover #T+D</b>            Cover color and design are subject to availability.</p>
1	14413789	<p><b>RS PC Keyboard US english # Tim</b>            Standard PC keyboard with 101 keys.</p>
1	14448474	<p><b>RS SW syngo MR E11C</b>            syngo MR E11C software with new features and applications.            GOBrain protocols (for Aera and Skyra with 48 or more independent rf-channels).</p>
1	14445769	<p><b>DotGO Routine Package #T+D</b>            The DotGO Routine Package includes both:            - Spine Dot Engine and            - Large Joint Dot Engine.</p> <p>As a package they offer a comprehensive set of workflows with guidance and automation, for standardized image quality in Spine and MSK MR imaging.</p> <p>The Spine Dot Engine provides the functionality of Inline Composing and Tim Planning Suite for streamlining workflows in all spine imaging. Tools, such as auto-positioning and vertebral recognition with AutoAlign Spine, AutoCoverage and Spine Labelling support and optimize reproducibility for your cervical, thoracic and lumbar spine imaging for all clinical indications.</p> <p>The Large Joint Dot Engine enhances standardization of the knee, hip and shoulder workflows and optimizes reproducible image quality by incorporating automation tools, such as anatomically based auto-positioning (AutoAlign). Dedicated imaging techniques, such as Advanced WARP, are included and can help to expand the access of diagnostic MRI to a broader range of patient types.</p>
1	14448472	<p><b>RS Advanced Diffusion #T+D</b>            QuietX DWI and RESOLVE together make up the Advanced Diffusion package.</p> <p>QuietX DWI enables quieter diffusion-weighted imaging of the brain with up to 70% reduction in sound pressure relative to conventional diffusion-weighted imaging.</p> <p>RESOLVE (Readout Segmentation Of Long Variable Echo-trains) is a multi-shot, readout segmented EPI sequence for high-resolution, low-distortion diffusion-weighted imaging (DWI). This technique is largely insensitive to susceptibility effects, providing anatomically accurate diffusion imaging for the brain, spine, breast and prostate. In combination with the DTI Tractography package, RESOLVE enables excellent white-matter tract imaging even in regions of high susceptibility, such as the spine.</p>
1	14431541	<p><b>RS Neuro Perfusion Package #T+D</b>            The Neuro Perfusions Package helps to streamline the clinical workflow by inline post-processing in dynamic susceptibility contrast (DSC) based perfusion imaging. This makes it possible to see perfusion maps immediately.</p> <p>Perfusion parameter maps are based on a Local Arterial Input function. A corrected relCBV map calculation and motion correction is provided.</p>
1	14431551	<p><b>RS Neuro Perfusion Evaluation #T+D</b>            Neuro Perfusion Evaluation syngo provides a task card for detailed post-processing of brain perfusion data sets. Color display of the relative Mean Transit Time (relMTT), relative Cerebral Blood Volume (relCBV), corrected rel CBV, and relative Cerebral Blood Flow (relCBF) is supported. Flexible selection of the Arterial Input Function (AIF) for more reliable analysis taking into account the dynamics over time of the contrast agent enhancement. Furthermore a calculation of maps using automatically selected local Arterial Input Functions (AIF) is provided to</p>

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Qty	Part No.	Item Description
		reduce the amount of user interactions. The detailed evaluation of brain perfusion data sets generates parameter maps for TTP and PBP and for the hemodynamic parameters relMTT, relCBV, rel CBVcor and relCBF. These may show perfusion deficits and assist in the diagnosis and grading of e.g. vascular deficiencies and brain tumors.
1	14442780	<b>RS Quiet Suite #T+D</b> Quiet Suite enables complete, quiet examinations for neurology and orthopedics with at least 70% reduction in sound pressure levels.
1	14431430	<b>RS Shoulder 16 Coil Kit #Ae</b> The new Tim 4G coil technology with Dual Density Signal Transfer and SlideConnect Technolgy combines key imaging benefits: excellent image quality, high patient comfort, and unmatched flexibility. The Shoulder 16 Coil Kit for examinations of the left or right shoulder consists of a base plate and two different sized iPAT compatible 16 channel coils (Shoulder Large 16 and Shoulder Small 16). These will be attached and can be relocated on the base plate. The 16-element coils with 16 integrated pre-amplifiers ensure maximum signal-to-noise ratio. Shoulder Large 16 and Shoulder Small 16 will be connected via a SlideConnect plug for fast and easy coil set-up and patient preparation.
1	14435314	<b>RS CP Extremity Coil #Ae</b> Circularly Polarized no-tune transmit/receive coil for joint examinations in the region of the lower extremities.
1	14457413	<b>RS Tx/Rx Knee 15 Flair 1.5T #Ae</b> New 15-channel transmitter/receiver coil for joint examinations in the area of the lower extremities.  Main features : - 15-element design (3x5 coil elements) with 15 integrated preamplifiers, - iPAT-compatible - SlideConnect Technology
1	14435312	<b>RS 2/4/8-ch Sentinelle BreastCoil #Ae</b> The 2-/4-/8-channel Sentinelle Breast Coil consists of a positioning frame with exchangeable coils with different numbers of channels as described in detail in the E text. The 2-/4-/8-channel Sentinelle Breast Coil can be used as an 8-channel imaging coil, 4-channel biopsy coil for lateral biopsy access as well as a 2-channel biopsy coil for medial biopsy access. This coil provides a large biopsy access. The preamplifiers are integrated into the coil. The coil is iPAT-compatible. A positioning guidance is provided.
1	14435321	<b>RS Separator 45kW</b> The SEP (Separation cabinet) has to be used if a central hospital chilled water supply is available or if a chiller of any brand/type is already available. The SEP is the interface between the on-site water chiller (of any brand or type) or the interface to the central hospital cooling water supply. For the above-mentioned cases the SEP is mandatory!  In these cases, the primary water specifications must fulfill the requirements (i.e. 48 kW heat dissipation; 80+-10l/min flow; 6 to 12°C water temperature; pH value 6 to 8, max. working pressure 6 bar).  Dimensions: 1950mm x 650mm x 650mm (height x width x depth) Weight: approx. 320kg
1	14457411	<b>RS UPS system</b> UPS system Liebert GXT4 3000RT230E for MAGNETOM Aera, Skyra, Prisma, Essenza, Amira, Sempra, Spectra, C! for safeguarding computers. Including Power Cable of 9 m for connecting the UPS. Power output: 3.0 kVA / 2.7 kW Bridge time: 3 min full load / 12 min half load Input voltage: 230 VAC

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Qty	Part No.	Item Description
1	14457412	<p><b>RS UPS Battery module (Libert GXT4 BATT)</b></p> <p>UPS battery module Liebert GXT4 72VBATTE for MAGNETOM Aera, Skyra, Prisma, Essenza, Amira, Spectra, C! for safeguarding computers.            Extension for: Liebert GXT4 3000RT230E (14456315)            Battery type: Closed, maintenance-free            Extension of the bridge time to: 21 minutes full load / 48 min half load with one module            Dimensions (H x D x W): Battery module: 430 x 602 x 85 mm</p> <p>Weight: approx. 46 kg</p>
1	MR_STD_RIG_INST	<p><b>MR Standard Rigging and Installation</b></p> <p>MR Standard Rigging and Installation</p> <p>This quotation includes standard rigging and installation of your new MAGNETOM system</p> <p>Standard rigging into a room on ground floor level of the building during standard working hours (Mon. - Fri./ 8 a.m. to 5 p.m.)            It remains the responsibility of the Customer to prepare the room in accordance with the SIEMENS planning documents            Any rigging requiring a crane over 80 tons and/or special site requirements (e.g. removal of existing systems, etc.) is an incremental cost and the responsibility of the Customer.            All other out of scope charges (not covered by the standard rigging and installation) will be identified during the site assessment and remain the responsibility of the Customer.</p>
1	MR_BTL_INST ALL	<p><b>MR Standard Rigging &amp; Install</b></p>
1	MR_PREINST_DOCK	<p><b>T+D Preinstall kit for dockable table</b></p>
1	MR_CRYO	<p><b>Standard Cryogens</b></p>
1	MR_PM	<p><b>MR Project Management</b></p> <p>A Siemens Project Manager (PM) will be the single point of contact for the implementation of your Siemens equipment. The assigned PM will work with the customer's facilities management, architect or building contractor to assist you in ensuring that your site is ready for installation. Your PM will provide initial and final drawings and will coordinate the scheduling of the equipment, installation, and rigging, as well as the initiation of on-site clinical education.</p>
1	MR_SYDOT_W KSP	<p><b>MR syngo Dot Onsite Workshop</b></p> <p>This 2-day onsite workshop for MR imaging professionals focuses on the MR syngo(r) Dot user interface and operating software implemented on our MAGNETOM(r) MRI systems. Through the use of demonstrations, lecture, and hands-on labs using Siemens' simulation consoles, participants will learn the basic principles and workflow of patient examinations. Prior to implementing this workshop, Siemens's will initiate a pre-workshop call with the identified facility contact to determine specific needs for the training. Depending on the MAGNETOM system type that is the focus of the workshop, the maximum number of attendees may vary from 8 to 12 - this will be determined during the pre-workshop call. Attendees will receive workbooks. This onsite workshop is scheduled consecutively (Monday - Friday) during standard business hours. This educational offering must be completed (12) months from purchase or install end date. If training is not completed within the applicable time period, Siemens' obligation to provide the training will expire without refund.</p>
1	MR_INITIAL_32	<p><b>Initial onsite training 32 hrs</b></p> <p>MR_INITIAL_32 Up to (32) hours of on-site clinical education training, scheduled consecutively (Monday - Friday) during standard business hours for a maximum of (4) imaging professionals. Training will cover agenda items on the ASRT approved checklist. Uptime Clinical Education phone support is provided during the warranty period for specified posted hours. This educational offering must be completed (12) months from install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.</p>
1	MR_FOLLOWUP_32	<p><b>Follow-up training 32 hrs</b></p> <p>Up to (32) hours of follow-up on-site clinical education training, scheduled consecutively (Monday - Friday) during standard business hours for a maximum of (4) imaging professionals. Uptime Clinical Education phone support is provided during the warranty period for specified posted hours. This educational offering must be completed (12)</p>



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Qty	Part No.	Item Description
1	MR_FOLLOWU P_24	<p>months from install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.</p> <p><b>Follow-up training 24 hrs</b></p> <p>Up to (24) hours of follow-up on-site clinical education training, scheduled consecutively (Monday - Friday) during standard business hours for a maximum of (4) imaging professionals. Uptime Clinical Education phone support is provided during the warranty period for specified posted hours. This educational offering must be completed (12) months from install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.</p>
1	MR_ELEARN	<p><b>e.learning CEU subscription (12 mths)</b></p> <p>This (12) month multi-modality e.learning subscription will provide access for (10) imaging professionals at the customer site to utilize up to (50 CEUs).</p> <p>This educational offering must be completed (12) months from install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.</p>
1	DTSWO2100M R45	<p><b>Dimplex chiller - 45 kW</b></p> <p>Approved for OSHPD sites.</p> <p>The Dimplex Thermal Solutions outdoor, air-cooled, water/glycol chiller has been specially designed for medical applications to provide stable, fully dedicated cooling.</p> <p>For use with Siemens SEP cabinet.</p> <p>Features:</p> <ul style="list-style-type: none"> <li>Dual 10 hp compressor, dual refrigerant circuits to smoothly transition through the 25 to 100% heat load capacity cycles of patient scanning and idling</li> <li>Energy savings and quiet operation when minimal cooling is required between patient use, and overnight for facilities located amongst residential areas</li> <li>Full capacity cooling enabling optimized utilization</li> <li>Dual, redundant fluid pumps, with automatic switch-over ensures no loss of flow</li> </ul> <p>Pricing also includes:</p> <ul style="list-style-type: none"> <li>Filter &amp; flow meter kit</li> <li>Service package including two start-up visits (one upon cold head start-up, one at commissioning), one PM visit during 12 month P&amp;L warranty period.</li> <li>One year warranty through Dimplex Thermal Solutions.</li> </ul> <p>Customer is responsible for rigging and installation. Customer is responsible for providing glycol as specified by the manufacturer.</p> <p>Coastal, low ambient temperature and split chillers are available.</p>
1	XPAS_DTS_ST ARTUP	<p><b>Start-up of DTS chiller</b></p>
1	BMRXP200	<p><b>MRXperion injector</b></p> <p>The MRXperion injector has the following features:</p> <ul style="list-style-type: none"> <li>Streamlined Injection Workflow</li> <li>Enhanced Point of Care - On-board eGFR and Weight Based Dosing Calculators, an Injection Pressure Graph, and independent Test Inject and KVO functions.</li> <li>Informatics-ready - Connect with the Radimetrics Enterprise Platform for automated documentation, advanced analytics and viewable patient histories to facilitate standardized injection protocols and enhanced operational consistency.</li> <li>Maximized Uptime Support - Connect to VirtualCare Remote Support for advanced injector system diagnostics, seamless software updates, and fast repairs.</li> </ul> <p>Price includes installation, training and one year warranty through Bayer Healthcare.</p>
1	BMRXPENPNL	<p><b>MRXperion penetration panel</b></p> <p>Includes penetration panel and installation by Bayer.</p>

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Qty	Part No.	Item Description
1	SY_PR_TEAM PLAY	<p>To be selected only if the customer has no wall outlets in the MR suite and requires the power to be sourced from outside the room.</p> <p><b>teampay Welcome &amp; Registration Package</b></p> <p>teampay is a cloud-based network that brings together your imaging modality users, the systems' dose and utilization data, and the users' expertise to help you improve the delivery of care to your patients. Basic features are provided free of charge. Premium features (benchmarking, non-Siemens devices) are provided on a trial basis for three months at no charge, and may be used thereafter on a subscription fee basis.</p> <p>To register: <a href="http://teampay.siemens.com/#/institutionRegistration/1">http://teampay.siemens.com/#/institutionRegistration/1</a></p>
1	MR_ADDL_RIG GING	<p><b>Additional Rigging MR \$11,760</b></p>
1	MR_TRADE_IN _ALLOW	<p><b>Trade-in of a Signa Excite 138646MR5, project 2019-2092, deinstall/expire date 02/2020, for (\$1)</b></p>
1	MR_FSA_UTILI ZATION	<p><b>MR Flexible Spending Account Utilization \$5,000</b></p> <p>The items listed within this quote are being purchased in total or in part, via Customer funds that have already been paid to Siemens pursuant to the Flexible Spending Account (FSA) agreement, the date of which is referenced on page 1 of this quote. The amount being paid via the FSA is described herein and is the net cost to Customer. However, if the cost of the of the equipment quoted herein exceeds eligible FSA funds, the Customer will pay the additional dollar amount to Siemens under the terms hereof, and the aggregate FSA funds and additional amount due are the net cost of the equipment.</p>

Customer must, where applicable, fully and accurately report the net cost of the equipment described herein as a result of this quote in the applicable cost reporting mechanism or claim for payment filed with the U.S. Department of Health and Human Services (DHHS) or a state agency and must provide, upon request of the Secretary of the DHHS or state agency, the information contained in this quote.

**System Total: \$958,684**

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**OPTIONS on Quote Nr: 1-QGUUQF Rev. 4**

**OPTIONS for MAGNETOM Aera eco**

All items listed below are **OPTIONS** and will be included on this system **ONLY** if initialed:

Qty	Part No.	Item Description	Extended Price	Initial to Accept
1	14413869	<p><b>RS SWI #Tim</b></p> <p>Susceptibility Weighted Imaging is a high-resolution 3D imaging technique for the brain with ultra-high sensitivity for microscopic magnetic field inhomogeneities caused by deoxygenated blood, products of blood decomposition and microscopic iron deposits. Among other things, the method allows for the highly sensitive proof of cerebral hemorrhages and the high-resolution display of venous cerebral blood vessels.</p>	+ \$5,085	X _____
1	14448470	<p><b>RS SMS EPI #T+D</b></p> <p>Simultaneous Multi-Slice (SMS) EPI enables accelerated imaging for diffusion-weighted (DWI/DTI) and BOLD functional MR imaging. With SMS EPI, scan times for DWI can be reduced by up to 68% and/or images with higher spatial/diffusion resolution can be acquired. For BOLD imaging, SMS EPI can enable increased temporal sampling of BOLD data acquisitions and/or improved slice coverage/resolution.</p>	+ \$14,081	X _____
1	14445739	<p><b>RS DTI Package #T+D</b></p> <p>The DTI Package is a bundle of:</p> <ul style="list-style-type: none"> <li>- Diffusion Tensor Imaging</li> <li>- DTI Evaluation and</li> <li>- DTI Tractography syngo</li> </ul> <p>The bundle comprehends all acquisition and postprocessing tools for comprehensive DTI exams.</p>	+ \$19,306	X _____
1	14442783	<p><b>RS FREEZEit Body MRI Package #T+D</b></p> <p>FREEZEit Body Package contains two robust sequences for advanced body imaging: TWIST-VIBE and StarVIBE.</p> <ul style="list-style-type: none"> <li>- TWIST-VIBE is a new fast, high-resolution 4D imaging sequence for multi-arterial liver imaging.</li> <li>- StarVIBE is a motion insensitive VIBE sequence using a stack-of-stars trajectory.</li> </ul> <p>FREEZEit StarVIBE allows for free-breathing during the scan, which reduces stress and improves the patient experience.</p>	+ \$17,210	X _____

**FINANCING:** The equipment listed above may be financed through Siemens. Ask us about our full range of financial products that can be tailored to meet your business and cash flow requirements. For further information, please contact your local Sales Representative.

**ACCESSORIES:** Don't forget to ask us about our line of OEM imaging accessories to complete your purchase. All accessories can be purchased or financed as part of this order. To purchase accessories directly or to receive our accessories catalog, please call us directly at 1-888-222-9944 or contact your local Sales Representative.

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**COMPLIANCE:** Compliance with legal and internal regulations is an integral part of all business processes at Siemens. Possible infringements can be reported to our Helpdesk "Tell us" function at [www.siemens.com/tell-us](http://www.siemens.com/tell-us).

Upgrades/Options/Software packages purchased and requiring installation by Siemens must be installed 60 days post shipment. If Siemens' access to the equipment on which such package(s) are to be installed is not made available within 60 days post shipment then invoicing will occur and payment will be due based upon contractual payment terms.

## Siemens Medical Solutions USA, Inc. General Terms and Conditions

### 1. GENERAL

**1.1 Contract Terms and Acceptance.** These terms and conditions constitute an integral part of any contract between Seller and Purchaser identified on the first page hereof and shall govern the sale of the products identified in such contract ("Products"). Purchaser acknowledges that this is a commercial and not a consumer transaction. Purchaser shall be deemed to have assented to, and to have waived any objection to, this Agreement upon the earliest to occur of any of the following: Purchaser's completion or execution of this Agreement; Purchaser's acceptance of all or any part of the Products; Purchaser's issuance of a purchase order for any Products identified on Seller's quotation or proposal; or delivery of the Products to the common carrier for shipment pursuant hereto.

**1.2 Refurbished/Used Products.** For Products identified on this Agreement as used or refurbished Products, these Products have been previously owned and used. When delivered to Purchaser, such Products will perform in accordance with the manufacturer's specifications. Since pre-owned Products may be offered simultaneously to several customers, the availability of such Products to Purchaser cannot be guaranteed. If the Products are no longer available, Seller will use its best efforts to identify other suitable products in its inventory. If substitute products are not acceptable to Purchaser, then Seller will cancel the order and refund to Purchaser any deposits previously paid. The warranty period for any used or refurbished Products will be separately stated on the quotation.

**1.3 Third Party Products.** If this Agreement includes the sale of third party products not manufactured by Seller, then Purchaser agrees and acknowledges that (a) Purchaser has made the selection of these products on its own, (b) the products are being acquired by Seller solely at the request of and for the benefit and convenience of Purchaser, (c) no representation, warranty or guarantee has been made by Seller with respect to the products, (d) the obligation of Purchaser to pay Seller for the products is absolute and unconditional, (e) use of the products may be subject to Purchaser's agreement to comply with any software licensing terms imposed by the manufacturer; and (f) unless otherwise indicated by Seller in writing, Seller is not responsible for any required installation, validation, product recall, warranty service, maintenance, complaint handling, or any other applicable FDA regulatory requirements, and the Purchaser will look solely to the manufacturer regarding these services and will assert no claim against Seller with respect to these products.

### 2. PRICES

**2.1 Quotations.** Unless otherwise agreed to in writing or set forth in the quotation, all prices quoted by Seller and amounts payable by Purchaser are in U.S. dollars, and include Seller's standard packaging. The prices quoted to Seller assume that the Seller is located in, and will use the Products in, the U.S. If not, such quotation will be void. Unless otherwise stated, the quotation shall only be valid for forty-five (45) days from the date of the quotation.

**2.2 Delay in Acceptance of Delivery.** Should the agreed delivery date be postponed by Purchaser, Seller shall have the right to deliver the Products to storage at Purchaser's risk and expense, and payments due upon delivery shall become due when Seller is ready to deliver.

### 3. TAXES

**3.1** Any sales, use or manufacturer's tax which may be imposed upon the sale or use of Products, or any property tax levied after readiness to ship, or any excise tax, license or similar fee (excluding the Medical Device Excise Tax as set forth in Section 4191 of the Internal Revenue Code of 1986, as amended) required under this transaction, shall be in addition to the quoted prices and shall be paid by Purchaser. Notwithstanding the foregoing, Seller agrees to honor any valid exemption certificate provided by Purchaser.

### 4. TERMS OF PAYMENT; DEFAULT

**4.1 Payments; Due Date.** Unless otherwise set forth in the quotation, Purchaser shall pay Seller as follows: an initial deposit of 10% of the purchase price for each Product is due upon submission of the purchase order, an additional 80% of the purchase price is due upon delivery of each Product, and the final 10% of the purchase price is due upon completion of installation or when the Products are available for first patient use, whichever occurs first. Unless otherwise agreed, all payments other than the initial deposit are due net thirty (30) days from the date of invoice. Seller shall have no obligation to complete installation until the payment due upon delivery is received. Partial

shipments shall be billed as made, and payments for such shipments will be made in accordance with the foregoing payment terms.

**4.2 Late Payment.** A service charge of 1½% per month, not to exceed the maximum rate allowed by law, shall be made on any portion of Purchaser's outstanding balance which is not paid when due. Payment of such service charge shall not excuse or cure Purchaser's breach or default for late payment.

**4.3 Payment of Lesser Amount.** If Purchaser pays, or Seller otherwise receives, a lesser amount than the full amount provided for under this Agreement, such payment shall not constitute or be construed other than as on account of the earliest amount due Seller. No endorsement or statement on any check or payment or elsewhere shall constitute or be construed as an accord or satisfaction.

**4.4 Where Payment Due Upon Installation or Completion.** Should any terms of payment provide for either full or partial payment upon completion of installation or thereafter, and completion of installation is delayed for any reason for which Seller is not responsible beyond the installation date set forth in the Notice to Manufacture Letter issued by Seller, as applicable, then the balance of payments shall be due on the day following such installation date.

**4.5 Default; Termination.** Each of the following shall constitute an event of default under this Agreement: (i) a failure by Purchaser to make any payment when due; (ii) a failure by Purchaser to perform any other obligation under this Agreement within thirty (30) days of receipt of written notice from Seller; or (iii) the commencement of any insolvency, bankruptcy or similar proceedings by or against Purchaser.

Upon the occurrence of any event of default, at Seller's election: (a) the entire amount of any indebtedness and obligation due Seller under this Agreement and interest thereon shall become immediately due and payable; (b) Seller may suspend the performance of any of Seller's obligations hereunder, including, but not limited to, obligations relating to delivery, installation and warranty services; (c) Purchaser shall put Seller in possession of the Products upon demand; (d) Seller may sell or otherwise dispose of all or any part of the Products and apply the proceeds thereof against any indebtedness or obligation of Purchaser under this Agreement; (e) if this Agreement or any indebtedness or obligation of Purchaser under this Agreement is referred to an attorney for collection or realization, Purchaser shall pay to Seller all costs of collection and realization (including, without limitation, a reasonable sum for attorneys' fees); and Purchaser shall pay any deficiency remaining after collection or realization by Seller on the Products. In addition, Seller may terminate this Agreement upon written notice to Purchaser in the event that Purchaser is not approved for credit or upon the occurrence of any material adverse change in the financial condition or business operations of Purchaser.

**4.6 Financing.** Notwithstanding any arrangement that Purchaser may make for the financing of the purchase price of the Products, the parties agree that any such financing arrangement shall have no effect on the Purchaser's payment obligations under this Agreement, including but not limited to Sections 4.1 and 4.2 above.

### 5. EXPORT TERMS

**5.1** Unless other arrangements have been made, payment on export orders shall be made by irrevocable confirmed letter of credit, payable in U.S. dollars against Seller's invoice and standard shipping documents. Such letter of credit shall be in an amount equal to the full purchase price of the Products and shall be established in a U.S. bank acceptable to Seller. Purchaser shall have sole responsibility to procure all necessary permits and licenses for shipment and compliance with any governmental regulations concerning control of final destination of Products.

**5.2** Purchaser agrees that Products shall not at any time directly or indirectly be used, exported, sold, transferred, assigned or otherwise disposed of in a manner which will result in non-compliance with applicable export Control and US Sanction laws and regulations. If Purchaser purchases a Product at the domestic price and exports such Product, or transfers such Product to a third party for export, outside of the U.S., Purchaser shall pay to Seller the difference between the domestic price and the international retail price of such Product. Purchaser shall deliver to Seller, upon Seller's request, written assurance regarding compliance with this Section in form and content acceptable to Seller.

### 6. DELIVERY, RISK OF LOSS

**6.1 Delivery Date.** Delivery and installation dates will be established by mutual agreement of the parties as set forth in the Notice to Manufacture Letter issued

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by the Seller, as applicable. Seller shall make reasonable efforts to meet such delivery date(s).

**6.2 Risk of Loss; Title Transfer.** Unless otherwise agreed to in writing, the following shall apply:

- (a) For Products that do not require installation by Seller, and for options and add-on products purchased subsequent to delivery and installation of Products purchased under this Agreement, delivery shall be complete upon transfer of possession to common carrier, F.O.B. Shipping Point, whereupon title to and all risk of loss, damage to or destruction of the Products shall pass to Purchaser.
- (b) For Products that require installation by Seller, delivery shall be complete upon delivery of the Products to Purchaser's designated site, F.O.B. Destination; whereupon title to and all risk of loss, damage to or destruction of such Products shall pass to Purchaser upon completion of delivery.
- (c) All freight charges and other transportation, packing and insurance costs, license fees, custom duties and other similar charges shall be the sole responsibility of Purchaser unless included in the purchase price or otherwise agreed to in writing by Seller. In the event of any loss or damage to any of the Products during shipment, Seller and Purchaser shall cooperate in making any insurance claim.

**7. SECURITY INTEREST/FILING**

**7.1** Purchaser grants to Seller a security interest in the Products until payment in full by Purchaser. Purchaser shall sign any financing statements or other documents necessary to perfect Seller's security interests in the Products. Purchaser further represents and covenants that (a) it will keep the Products in good order and repair until the purchase price has been paid in full, (b) it will promptly pay all taxes and assessments upon the Products or the use thereof, (c) it will not attempt to transfer any interest in the Products until the purchase price has been paid in full, and (d) it is solvent and financially capable of paying the full purchase price for the Products.

**8. CHANGES, CANCELLATION, AND RETURN**

- 8.1** Orders accepted by Seller are not subject to change except upon Seller's written agreement.
- 8.2** Orders accepted by Seller are non-cancellable by Purchaser except upon Seller's written consent and payment by Purchaser of a cancellation charge equal to 10% of the price of the affected Products, plus any shipping, insurance, inspection and refurbishment charges; the cost of providing any training, education, site evaluation or other services completed by Seller; and any return, cancellation or restocking fees with respect to any Third Party Products ordered by Seller on behalf of Purchaser. Seller may retain any payments received from Purchaser up to the amount of the cancellation charge. In no event can an order be cancelled by Purchaser or Products be returned to Seller after shipment.
- 8.3** Seller reserves the right to change the manufacture and/or design of its Products if, in the judgment of Seller, such change does not alter the general function of the Products.

**9. FORCE MAJEURE**

**9.1** Seller shall not be liable for any loss or damage for delay in delivery, inability to install or any other failure to perform due to causes beyond its reasonable control including, but not limited to, acts of God or the public, war, civil commotion, blockades, embargoes, calamities, floods, fires, earthquakes, explosions, storms, strikes, lockouts, labor disputes, or unavailability of labor, raw materials, power or supplies. Should such a delay occur, Seller may reasonably extend delivery or production schedules or, at its option, cancel the order in whole or part without liability other than to return any unearned deposit or prepayment.

**10. WARRANTY**

**10.1** Seller warrants that the Products manufactured by Seller and sold hereunder shall be free from defects in material or workmanship under normal use and service for the warranty period. The final assembled Products shall be new although they may include certain used, reworked or refurbished parts and components (e.g., circuit boards) that comply with performance and reliability specifications and controls. Seller's obligation under this warranty is limited, at Seller's option, to the repair or replacement of the Product or any part thereof. Unless otherwise set forth in the Product Warranty attached hereto and incorporated herein by reference ("Product Warranty"), the warranty period shall commence upon the earlier of the date that the Products have been installed in accordance with Section 12.5 hereof (which date shall be confirmed in writing by Seller) or first patient use, and shall continue for twelve (12) consecutive months. Seller makes no warranty for any Products made by persons other than Seller or its affiliates, and Purchaser's sole warranty therefor, if any, is the original manufacturer's warranty, which Seller agrees to pass on to Purchaser, as applicable. The warranty provided by Seller under this

Section 10 extends only to the original Purchaser, unless the Purchaser obtains the Seller's prior written consent with respect to any sale or other transfer of the Products during the term of the warranty.

**10.2** No warranty extended by Seller shall apply to any Products which have been damaged by fire, accident, misuse, abuse, negligence, improper application or alteration or by a force majeure occurrence as described in Section 9 hereof or by the Purchaser's failure to operate the Products in accordance with the manufacturer's instructions or to maintain the recommended operating environment and line conditions; which are defective due to unauthorized attempts to repair, relocate, maintain, service, add to or modify the Products by the Purchaser or any third party or due to the attachment and/or use of non-Seller supplied parts, equipment or software without Seller's prior written approval; which failed due to causes from within non-Seller supplied equipment, parts or software including, but not limited to, problems with the Purchaser's network; or which have been damaged from the use of operating supplies or consumable parts not approved by Seller. In addition, there is no warranty coverage for any transducer or probe failure due to events such as cracking from high impact drops, cable rupture from rolling equipment over the cable, delamination from cleaning with inappropriate solutions, or TEE bite marks. Seller may effectuate any repairs at Purchaser's facility, and Purchaser shall furnish Seller safe and sufficient access for such repair. Repair or replacement may be with parts or products that are new, used or refurbished. Repairs or replacements shall not interrupt, extend or prolong the term of the warranty. Purchaser shall, upon Seller's request, return the non-complying Product or part to Seller with all transportation charges prepaid, but shall not return any Product or part to Seller without Seller's prior written authorization. Purchaser shall pay Seller its normal charges for service and parts for any inspection, repair or replacement that falls outside of Seller's warranty. Seller's warranty does not apply to consumable materials, disposables, supplies, accessories and collateral equipment, except as specifically stated in writing or as otherwise set forth in the Product Warranty.

**10.3** This warranty is made on condition that immediate written notice of any noncompliance be given to Seller and Seller's inspection reveals that Purchaser's claim is covered under the terms of the warranty (i.e., that the noncompliance is due to traceable defects in original materials and/or workmanship).

**10.4** Purchaser shall provide Seller with both on-site and remote access to the Products. The remote access shall be provided through the Purchaser's network as is reasonably necessary for Seller to provide warranty services under this Agreement. Remote access will be established through a broadband internet-based connection to either a Purchaser owned or Seller provided secure end-point. The method of connection will be a Peer-to-Peer VPN IPsec tunnel (non-client based) with specific inbound and outbound port requirements.

**10.5** Warranty service will be provided without charge during Seller's regular working hours (8:30-5:00), Monday through Friday, except Seller's recognized holidays. If Purchaser requires that service be performed outside these hours, such service can be made available at an additional charge, at Seller's then current rates. The obligations of Seller described in this Section are Seller's only obligations and Purchaser's sole and exclusive remedy for a breach of product warranty.

**10.6 SELLER MAKES NO WARRANTY OTHER THAN THE ONE SET FORTH HEREIN AND IN THE PRODUCT WARRANTY. SUCH WARRANTY IS IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO ANY EXPRESS OR IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR PARTICULAR PURPOSES, AND SUCH CONSTITUTES THE SOLE AND EXCLUSIVE WARRANTY MADE WITH RESPECT TO THE PRODUCTS, SERVICE OR OTHER ITEM FURNISHED UNDER THIS AGREEMENT.**

**10.7** In the event of any inconsistencies between the terms of this Section 10 and the terms of the Product Warranty, the terms of the Product Warranty shall prevail.

**11. LIMITATION OF LIABILITY**

**11.1** In no event shall Seller's liability hereunder exceed the actual loss or damage sustained by Purchaser, up to the purchase price of the Products. The foregoing limitation of liability shall not apply to claims for bodily injury or damages to real property or tangible personal property to the extent arising from Seller's negligence or a product defect.

**11.2 SELLER SHALL NOT BE LIABLE FOR ANY LOSS OF USE, REVENUE OR ANTICIPATED PROFITS; COST OF SUBSTITUTE PRODUCTS OR SERVICES; LOSS OF STORED, TRANSMITTED OR RECORDED DATA; OR FOR ANY INDIRECT, INCIDENTAL, UNFORESEEN, SPECIAL, PUNITIVE OR CONSEQUENTIAL DAMAGES WHETHER BASED ON CONTRACT, TORT, STRICT LIABILITY OR ANY OTHER THEORY OR FORM OF ACTION, EVEN IF SELLER HAS BEEN ADVISED OF THE POSSIBILITY THEREOF, ARISING OUT OF OR IN CONNECTION WITH THIS**

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**AGREEMENT OR THE SALE OR USE OF THE PRODUCTS. THE FOREGOING IS A SEPARATE, ESSENTIAL TERM OF THIS AGREEMENT AND SHALL BE EFFECTIVE UPON THE FAILURE OF ANY REMEDY, EXCLUSIVE OR NOT.**

## **12. INSTALLATION - ADDITIONAL CHARGES**

**12.1 General.** Unless otherwise expressly stipulated in writing, the Products shall be installed by and at the expense of Seller except that Seller shall not provide rigging or site preparation services unless otherwise agreed to in writing by Seller for an additional charge. Seller will not install accessory items such as cabinets, illuminators, darkroom equipment or processors for X-Ray and CT equipment, unless otherwise agreed to in writing by Seller.

**12.2 Installation by Seller.** If Seller specifies it will install the Products, the following applies: subject to fulfillment of the obligations set forth in Section 12.3 below, Seller shall install the Products and connect them to the requisite safety switches and power lines to be installed by Purchaser. Except as otherwise specified below, if such installation and connection are performed by Seller's technical personnel, prices shown include the cost thereof, provided that the installation and connection can be performed within the Continental United States or Puerto Rico and during normal business hours. Any overtime charges or other special expenses shall be additional charges to the prices shown.

**12.3 Purchaser's Obligations.** Purchaser shall, at its expense, provide all proper and necessary labor and materials for plumbing service, carpentry work, conduit wiring, and other preparations required for such installation and connection. All such labor and materials shall be completed and available at the time of delivery of the Products by Seller. Additionally, Purchaser shall provide free access to the installation site and, if necessary, safe and secure space for storage of Products and equipment prior to installation by Seller. Purchaser shall be responsible, at its sole cost and expense, for obtaining all permits, licenses and approvals required by any federal, state or local authorities in connection with the installation and operation of the Products, including but not limited to any certificate of need and zoning variances. Purchaser shall provide a suitable environment for the Products and shall ensure that its premises are free of hazardous conditions and any concealed or dangerous conditions and that all site requirements are met. Seller shall delay its work until Purchaser has completed the removal of any hazardous materials or has taken any other precautions and completed any other work required by applicable regulations. Purchaser shall reimburse Seller for any increased costs and expenses incurred by Seller that are the result of or are caused by any such delay. In the event that Seller is requested to supervise the installation of the Products, it remains the Purchaser's responsibility to comply with local regulations. Seller is not an architect and all drawings furnished by Seller are not construction drawings. If local labor conditions, including a requirement to use union labor, require the use of non-Seller employees to participate in the installation of the Product or otherwise causes delays or any additional expenses, then any such additional costs shall be at Purchaser's expense.

**12.4 Regulatory Reporting.** In the event that any regulatory activity is performed by anyone other than Seller's authorized personnel, then Purchaser shall be responsible for fulfilling any and all reporting requirements.

**12.5 Completion of Installation.** Installation shall be complete upon the conclusion of final calibration and checkout under Seller's standard procedures to verify that the Products meet applicable written performance specifications. Notwithstanding the foregoing, first use of the Products by Purchaser, its agents or employees for any purpose after delivery shall constitute completion of installation.

## **13. PATENT, COPYRIGHT AND OTHER INFRINGEMENT CLAIMS**

**13.1 Infringement by Seller.** Seller warrants that the Products manufactured by Seller and sold hereunder do not infringe any U.S. patent or copyright. If Purchaser receives a claim that any such Products, or parts thereof, infringe upon the rights of others under any U.S. patent or copyright, Purchaser shall notify Seller immediately in writing. Provided that Purchaser gives Seller information, assistance and exclusive authority to evaluate, defend and settle such claims, Seller shall at its own expense and option: indemnify and defend Purchaser against such claims; settle such claims; procure for Purchaser the right to use the Products; or remove or modify them to avoid infringement. If none of these alternatives is available on terms reasonable to Seller, then Purchaser shall return the Products to Seller and Seller shall refund to Purchaser the purchase price paid by Purchaser less reasonable depreciation for Purchaser's use of the Products. The foregoing states Seller's entire obligation and liability, and Purchaser's sole remedy, for claims of infringement.

**13.2 Infringement by Purchaser.** If some or all of the Products sold hereunder are made by Seller pursuant to drawings or specifications furnished by Purchaser, or if Purchaser modifies or combines, operates or uses the

Products other than as specified by Seller or with any product, data, software, apparatus or program not provided or approved by Seller, then the indemnity obligation of Seller under Section 13.1 shall be null and void.

## **14. DESIGNS AND TRADE SECRETS; LICENSE; CONFIDENTIALITY**

**14.1** Any drawings, data, designs, software programs or other technical information supplied by Seller to Purchaser in connection with the sale of the Products shall remain Seller's property and shall at all times be held in confidence by Purchaser.

**14.2** For all Products which utilize software for their operation, such "Applications Software" shall be licensed to Purchaser under the terms of Seller's Software License Schedule attached hereto.

**14.3** Seller and Purchaser shall maintain the confidentiality of any information provided or disclosed to the other party relating to the business, customers and/or patients of the disclosing party, as well as this Agreement and its terms (including the pricing and other financial terms under which the Purchaser will be purchasing the Products). Each party shall use reasonable care to protect the confidentiality of the information disclosed, but no less than the degree of care it would use to protect its own confidential information, and shall only disclose the other party's confidential information to its employees and agents having a need to know this information. The obligations of confidentiality set forth herein shall not apply to any information in the public domain at the time of disclosure or that is required to be disclosed by court order or by law.

## **15. ASSIGNMENT**

**15.1** Neither party may assign any rights or obligations under this Agreement without the prior written consent of the other, which shall not be unreasonably withheld. Any attempt to do so shall be void, except that Seller may assign this Agreement without consent to any subsidiary or affiliated company, and may delegate to authorized subcontractors or service suppliers any work to be performed under this Agreement so long as Seller remains liable for the performance of its obligations under this Agreement. This Agreement shall inure to and be binding upon the parties and their respective successors, permitted assigns and legal representatives.

## **16. COSTS AND FEES**

**16.1** In the event that any dispute or difference is brought arising from or relating to this Agreement or the breach, termination or validity thereof, the prevailing party shall be entitled to recover from the other party all reasonable attorneys' fees incurred, together with such other expenses, costs and disbursements as may be allowed by law.

## **17. MODIFICATION**

**17.1** This Agreement may not be changed, modified or amended except in writing signed by duly authorized representatives of the parties.

## **18. GOVERNING LAW; WAIVER OF JURY TRIAL**

**18.1** This Agreement shall be governed by the laws of the state where the Product(s) will be installed, without regard to that state's choice of law principles.

**18.2 EACH OF THE PARTIES EXPRESSLY WAIVES ALL RIGHTS TO A JURY TRIAL IN CONNECTION WITH ANY DISPUTE UNDER THIS AGREEMENT.**

## **19. COST REPORTING**

**19.1** Purchaser agrees that it must fully and accurately report prices paid under this Agreement, net of all discounts, as required by applicable law and contract, including without limitation 42 CFR §1001.952(h), in all applicable Medicare, Medicaid and state agency cost reports. Purchaser shall retain a copy of this Agreement and all other communications regarding this Agreement, together with the invoices for purchase and permit agents of the U.S. Department of Health and Human Services or any state agency access to such records upon request.

## **20. INTEGRATION**

**20.1** These terms and conditions, including any attachments or other documents incorporated by reference herein, constitute the entire, complete and exclusive statement of agreement with respect to the subject matter hereof, and supersede any and all prior agreements, understandings and communications between the parties with respect to the Products. Purchaser's additional or different terms and conditions stated in a purchase order, bid documents or any other document issued by Purchaser are specifically rejected and shall not apply to the transactions contemplated under this Agreement.

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**21. SEVERABILITY; HEADINGS**

21.1 No provision of this Agreement which may be deemed unenforceable will in any way invalidate any other portion or provision of this Agreement. Section headings are for convenience only and have no substantive effect.

**22. WAIVER**

22.1 No failure and no delay in exercising, on the part of any party, any right under this Agreement will operate as a waiver thereof, nor will any single or partial exercise of any right preclude the further exercise of any other right.

**23. NOTICES**

23.1 Any notice or other communication under this Agreement shall be deemed properly given if in writing and delivered in person or mailed, properly addressed and stamped with the required postage, to the intended recipient at its address specified on the face hereof.

**24. RIGHTS CUMULATIVE**

24.1 The rights and remedies afforded to Seller under this Agreement are in addition to, and do not in any way limit, any other rights or remedies afforded to Seller by any other agreement, by law or otherwise.

**25. END USER CERTIFICATION**

25.1 Purchaser represents, warrants and covenants that it is acquiring the Products for its own end use and not for reselling, leasing or transferring to a third party (except for lease-back financings).

**26. ACCESS TO BOOKS AND RECORDS**

26.1 To the extent required by Section 1861(v)(1)(I) of the Social Security Act and the regulations promulgated thereunder, until the expiration of four (4) years after the furnishing of any Product or service pursuant to this Agreement, Seller shall make available, upon written request by the Secretary of Health

and Human Services (the "Secretary"), or upon request by the Comptroller General (the "Comptroller"), or any of their duly authorized representatives, copies of this Agreement and any books, documents, records or other data of Seller that are necessary to certify the nature and extent of any costs incurred by Purchaser for such Products and services. If Seller carries out any of its duties under this Agreement through a subcontract with a related organization involving a value or cost of ten thousand dollars (\$10,000) or more over a twelve (12) month period, Seller will cause such subcontract to contain a clause to the effect that, until the expiration of four (4) years after the furnishing of any Product or service pursuant to said contract, the related organization will make available upon the written request of the Secretary or the Comptroller, or any of their duly authorized representatives, copies of records of said related organization that are necessary to certify the nature and extent of cost incurred by Purchaser for such Product or service.

**27. DISPOSITION OF PRODUCTS**

27.1 Purchaser expressly agrees that should Purchaser sell, transfer or otherwise dispose of the Products, Purchaser shall notify Seller in writing and give Seller the opportunity to purchase such Products. With Purchaser's notice, Purchaser shall provide Seller with a copy of the third party's binding offer to purchase the Products and Seller shall have seven (7) days to notify the Purchaser of an offer to purchase the Products.

05/15 Rev.



## Software License Schedule to the Siemens Medical Solutions USA, Inc. General Terms and Conditions

**1. DEFINITIONS:** The following definitions apply to this Schedule:  
**"Agreement"** shall mean the attached (i) Quotation for Products and/or Services including the Terms and Conditions of Sale and applicable schedules; and/or (ii) Software License Agreement describing the software licensed herein and the specific system for which the license is issued.  
**"Licensor"** shall mean Siemens Medical Solutions USA, Inc.  
**"Licensee"** shall mean the end-user to whom Licensor provides Software or Documentation for its internal use under the Agreement.  
**"Software"** shall mean the software described in the attached Agreement, including the following as contained therein: (i) software programs consisting of a series of statements or instructions to be used directly or indirectly in a programmable controller or computer to bring about a certain result and (ii) databases consisting of systemized collections of data to be used or referenced directly or indirectly by a programmed controller or computer. Notwithstanding the foregoing, "Software" does not include "firmware" as such term is conventionally understood. Diagnostic/Maintenance Software also is not included within the scope of the Software licensed under this Schedule, and is available only as a special option under a separate Diagnostic Materials License Agreement and may be subject to a separate licensing fee.  
**"Documentation"** shall mean the documents and other supporting materials which are intended to support the use of an associated product, including (but not limited to) instructions, descriptions, flow charts, logic diagrams and listings of the Software, in text or graphic form, on machine readable or printed media.  
**"Designated Unit"** shall mean a single control unit or computer identified on the first page of the Agreement, on which Software licensed hereunder may be used by Licensee.  
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#### **TRADE-IN EQUIPMENT REQUIREMENTS**

**THE FOLLOWING APPLIES ONLY TO THE EXTENT THAT THE QUOTATION INCLUDES AN EQUIPMENT TRADE IN OR IF A TRADE-IN IS LATER ADDED TO THIS QUOTATION VIA A CHANGE ORDER. THESE REQUIREMENTS ARE IN ADDITION TO ANY OTHER REFERENCED TERMS AND CONDITIONS OF THE QUOTATION AND SHALL REMAIN IN EFFECT REGARDLESS OF ANY CONTRARY LANGUAGE IN THE QUOTATION.**

This Quotation includes the trade-in equipment described herein and referenced by either the Project Number identified in the Quotation hereof (non-Ultrasound) or the Trade In Part Number (Ultrasound) as further described in the associated Trade Sheet which is incorporated herein by reference. Purchaser certifies that the description of the trade-in equipment as set forth on the Trade Sheet is a true and accurate representation of the equipment, and that the equipment is in good working condition unless otherwise noted on the Trade Sheet.

The trade-in equipment must be made available for removal no later than turnover of the new equipment. Purchaser must vacate the room of all items not listed on the Trade Sheet, or otherwise clearly identify all items listed on the Trade Sheet, prior to the start of the de-installation. If this is not done, Seller will have no liability for items which are subsequently removed or scrapped. If the de-installation or return of the trade-in equipment is delayed by Purchaser for reasons other than a force majeure event, or if upon inspection by Seller it is determined that the equipment does not meet the manufacturer's operating specifications, or if any items listed as included on the Trade Sheet are not made available at the time of de-installation, then trade-in value will be re-evaluated and any loss in value or additional costs incurred by Seller shall be deducted from the established trade-in value and the pricing set forth on this Quotation will be adjusted by change order. In the event that access to the non-ultrasound trade-in equipment is denied past 14 days from turnover, or access to ultrasound trade-in equipment is denied past 30 days from turnover, then Purchaser shall pay to Seller a rental fee in the amount 3.5% of the total trade-in value plus any additional value provided by an Elevate/Promotional program included in this quotation (no less than \$1000) for each month, or part thereof, that access is denied. In addition, if the purchase and installation of the new equipment covered by this Quotation is not completed, then Seller shall invoice Purchaser for all costs and expenses incurred by Seller in connection with the de-installation and removal of the trade-in equipment, including but not limited to labor, materials, rigging out, and transportation, which costs shall be paid by Purchaser within thirty (30) days of the invoice date.

Purchaser further acknowledges and agrees that (i) the trade-in equipment will be free and clear of all liens and encumbrances including, but not limited to, unpaid leases and loans, and that upon request, it will execute a bill of sale or other documents reasonably satisfactory to Siemens to transfer title and ownership of the equipment to Seller, (ii) it is Purchaser's sole responsibility to delete all protected health information and any other confidential information from the equipment prior to de-installation, without damaging or cannibalizing the equipment or otherwise affecting the operation of the equipment in accordance with its specifications, (iii) any radioactive sources and other hazardous materials are removed from the equipment, (iv) equipment has been wiped down and decontaminated of any blood and/or other potentially infectious materials (v) the equipment, including all updates, upgrades, modifications, enhancements, revisions, software, S/W disks and manuals, shall be returned to Siemens in good operating condition, reasonable wear and tear excepted, and (vi) to the extent not prohibited by applicable law, Purchaser shall indemnify and hold Seller harmless from and against any and all claims, demands, causes of action, damages, liability, costs and expenses (including reasonable attorney's fees) resulting or arising from Purchaser's failure to comply with items (i) through (v) above.

FOR MR SYSTEMS: cryogen levels must be least 65% upon time of de-installation. FOR MOBILE SYSTEMS: system must be road worthy and a state issued title transferring ownership to Seller (or Designee) must be received prior to the removal of the mobile system. FOR MODALITY TRADE SYSTEMS (non-ultrasound): The trade-in equipment must be available for inspection within two weeks of the scheduled de-installation date. In addition, Purchaser must provide a clear path for the removal of the trade-in equipment and on the date of de-installation after final inspection and test by the Seller (or Designee) has occurred, the Purchaser must supply licensed tradespeople to disconnect the power and plumbing (including draining/removing and disposing of any hazardous materials including, but not limited to, glycol coolant from the chiller, oil from the transformer and radioactive sources, as examples.). Any additional costs due to the need to use a larger rig (other than a standard 80 ton rig), as well as any construction activities, street closings, permits, etc., required to de-install/remove the equipment are out-of-scope costs and will be the responsibility of Purchaser. FOR ULTRASOUND SYSTEMS – Purchaser may provide transducers with the Ultrasound unit being traded in, but will not receive additional credit for such transducers.

Siemens Medical Solutions USA, Inc.  
 40 Liberty Boulevard, Malvern, PA 19355  
 Fax: (866) 309-6967

**SIEMENS REPRESENTATIVE**  
 Anthony Quaranta - (410) 960-2592

### MR Warranty Information

Product (New Systems and "ECO" Refurbished Systems Only)	Period of Warranty <sup>1</sup>	Coverage	
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MR System (not including consumables)	12 months	Full Warranty (parts & labor)  Principal Coverage Period 8am-5pm Monday through Friday <sup>2</sup>	
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Post-Warranty (after expiration of system warranty) – Replacement parts only!			
Magnet	12 months	Parts only	
Spare Parts	6 months	Parts only	
Consumables	Not Covered		

Note: Optional extended warranty coverage can be obtained by purchase of a service agreement.

<sup>1</sup> Period of warranty commences from the date of first use or completion of installation, whichever occurs first. In the event the completion of installation is delayed for reasons beyond Siemens' control, the stated warranty period shall commence 60 days after delivery of equipment.

<sup>2</sup> Standard deliverable independent of subsequent service contract commitment

## Attachment 3

## EQUIPMENT COMPARISON

	<i><b>EXISTING EQUIPMENT</b></i>	<i><b>REPLACEMENT EQUIPMENT</b></i>
Type of Equipment (List Each Component)	MRI Scanner	MRI Scanner
Manufacturer of Equipment	GE	Siemens
Tesla Rating for MRIs	1.5T	1.5T
Model Number	Signa HDxT	Magnetom Aera
Serial Number	400-494237	TBD
Provider's Method of Identifying Equipment	Fixed MRI	Fixed MRI
Specify if Mobile or Fixed	Fixed	Fixed
Mobile Trailer Serial Number/VIN #	NA	NA
Mobile Tractor Serial Number/VIN #	NA	NA
Date of Acquisition of Each Component	1998	TBD
Does Provider Hold Title to Equipment or Have a Capital Lease?	Title	Will Hold Title
Specify if Equipment Was/Is New or Used When Acquired	New	New
Total Capital Cost of Project (Including Construction, etc.)	Unknown	\$1,493,090.40
Total Cost of Equipment	Unknown	\$958,684
Fair Market Value of Equipment	\$6000 (current)	\$958,684
Net Purchase Price of Equipment	Unknown	\$958,684
Locations Where Operated	Sentara Albemarle Medical Center	Sentara Albemarle Medical Center
Number Days In Use/To be Used in N.C. Per Year	365	365
Percent of Change in Patient Charges (by Procedure)	<10%	<10%
Percent of Change in Per Procedure Operating Expenses (by Procedure)	<10%	<10%
Type of Procedures Currently Performed on Existing Equipment	MRI scans	NA
Type of Procedures New Equipment is Capable of Performing	NA	MRI scans

## Attachment 4



reLink Medical LLC  
 1755 Enterprise Pkwy  
 Suite 400  
 Twinsburg, OH 44087  
 United States



## Purchase Order

### VENDOR

SHC: Sentara Albemarle Medical  
 Center  
 1144 N Road St  
 Elizabeth City, NC 27909  
 US

P.O. NO. 60000002152

Payment Terms: Due Upon  
 Receipt

ETA: 5/11/2020 10:41 AM  
 EDT

PO Line Description	Line Qty	Unit Price	Final PO Line Amount
GE - Signa HDxt 1.5T - MRI	1	\$6,000.00	\$6,000.00

### Notes

Total PO Amount \$6,000.00

2005 GE Signa  
 System ID: 919331LX  
 Serial number: 138646MRS  
 Tesla: 1.5T  
 Software: h16.0\_1638  
 Helium level: 57.28%  
 RF channel: 8  
 Additional accessories: Medrad Spectris MRI injector  
 Coils:  
 Neurovascular coil  
 Head coil  
 Breast coil  
 Knee/foot ankle coil  
 Knee HD coil  
 Knee array  
 Flex body coil  
 Flex extremity coil sm  
 Flex extremity coil large  
 Shoulder coil  
 List of Registered Applications:  
 Edit Patient  
 Film Composer  
 Functool  
 IVI

Mini Viewer  
ProtoCopy  
ProtoExchange  
Reformat  
SR Viewer  
SWIFT  
All Software, Accessories and Coils must be present at time of removal  
Purchase is Pending Successful Inspection  
  
\*\*Please return signed PO by May 15, 2020 EOB  
Removal to take place 11 Weeks from Signed Agreement

Approved by: J. Cunnell

Date: 9/15/2020

**From:** [Daniel Carter](#)  
**To:** [Waller, Martha K](#)  
**Cc:** [Yakaboski, Greg](#)  
**Subject:** [External] Replacement Equipment Exemption Letter  
**Date:** Friday, October 2, 2020 11:52:00 AM  
**Attachments:** [SAMC MRI Replacement Exemption Letter with Attachments.pdf](#)

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**CAUTION:** External email. Do not click links or open attachments unless you verify. Send all suspicious email as an attachment to [report.spam@nc.gov](mailto:report.spam@nc.gov)

Martha and Greg,

Please see the attached letter for Sentara Albemarle Medical Center in Pasquotank County.

Let me know if you have any questions.

Thank you.

Daniel

**Daniel Carter** | PARTNER

[danielcarter@ascendient.com](mailto:danielcarter@ascendient.com) | 919.226.1705 | [LinkedIn](#) | [www.ascendient.com](http://www.ascendient.com)



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