



**PATHFINDER**  
**WEALTH CONSULTING**

*Guiding Families on Life's Financial Path*

July 1, 2010

Mr. Craig Smith  
Chief, Division of Facility Services  
Certificate of Need Section  
701 Barbour Drive  
Raleigh, NC 27603

RE: Letter of Support for Inpatient Hospice Bed Special Need Petition of Lower Cape Fear Hospice for New Hanover County

Dear Mr. Smith,

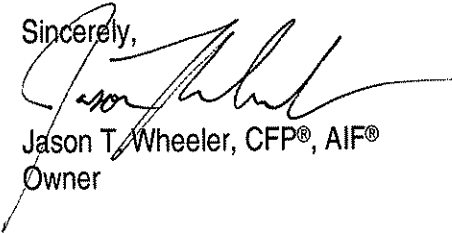
I am Jason Wheeler, Owner of Pathfinder Wealth Consulting, which serves New Hanover and surrounding counties. Dealing with estate and legacy planning has put me in direct contact with the hospice needs in our area.

I am writing in support of the Special Need petition of Lower Cape Fear Hospice seeking to have the state designate a special need for 5 inpatient hospice beds in New Hanover County for the FY2014 planning year. It is my understanding that the only inpatient hospice facility in New Hanover County, Lower Cape Fear Hospice has operated at over 101% for the past year and the Proposed 2011 State Medical Facilities Plan projects that New Hanover County will have a 5 inpatient bed deficit, one short of the required six beds to generate a need determination.

The Proposed 2011 State Medical Facilities Plan shows an overall deficit of 5 inpatient hospice beds in New Hanover County. Lower Cape Fear Hospice is petitioning to have these 5 inpatient hospice beds included in the 2011 State Medical Facilities Plan and Pathfinder fully supports an adjusted need determination for 5 inpatient hospice beds in New Hanover County.

If you have any questions, please do not hesitate to contact me.

Sincerely,

  
Jason T. Wheeler, CFP®, AIF®  
Owner

Received by the  
CON Section

06 JUL REC'D 10 : 27

DFS HEALTH PLANNING  
RECEIVED

JUL 06 2010

Medical Facilities  
PLANNING SECTION