



# PIEDMONT BANK

A Division of Yadkin Valley Bank and Trust Company

*"Where You Matter Most"*

Member FDIC

August 10, 2010

The Hon. William L. Wainwright  
Chairman State Health Coordinating Council

Mr. Gene DePorter  
Chief, Planning Section  
Division of Health Service Regulation  
2714 Mail Service Center  
701 Barbour Dr.  
Raleigh, NC 29699-2714

DFS Health Planning  
**RECEIVED**

AUG 10 2010

Medical Facilities  
PLANNING SECTION

RE: Letter of Support for Hospice & Palliative Care of Iredell County Special Need Petition for Gordon Hospice House for Six Inpatient Hospice Beds

Dear Mr. DePorter:

My name is Ed Marxen, Regional President of Piedmont Bank, a Division of Yadkin Valley Bank and I serve on the Board of Directors with Hospice & Palliative Care of Iredell County. As an active board member, volunteer and someone who has worked with this hospice program for 2 years, I want to express to you the importance of this unit and the great benefit it has brought to those we serve.

We have cared for an increasing number of patients each year at the Gordon Hospice House. In 2007, the unit required nearly \$600,000 from philanthropy and community support to keep it afloat. The following year the residential beds were changed to General Inpatient, allowing our hospice to bill at the appropriate level of care for the acutely ill patients they serve. During the past year, the amount to subsidize the unit decreased significantly due to utilizing the beds as General Inpatient and receiving the reimbursement needed to care for acutely ill hospice patients.

Our Board and community are committed to keep this unit operational and fiscally sound. We ask that you consider our request now as we add the 6 new, much needed beds, for General Inpatient and allow our healthcare team to provide compassionate care to those who need it most.

Thank you.

Sincerely,

Edward L. Marxen  
Regional President

Piedmont Bank, a Division of Yadkin Valley Bank

**NORTH MECKLENBURG LOCATIONS**

**STATESVILLE LOCATIONS**

**MOORESVILLE LOCATIONS**

P.O. Drawer 2099, Cornelius, NC 28031  
19525 W. Catawba Ave., Cornelius, NC 28031  
(704) 660-0111 • Fax: (704) 660-1733

P.O. Drawer 7109, Statesville, NC 28687  
127 North Cross Lane, Statesville, NC 28625  
(704) 892-7887 • Fax: (704) 892-3449

P.O. Drawer 3098, Mooresville, NC 28117  
165 Williamson Rd., Mooresville, NC 28117  
(704) 873-4130 • Fax: (704) 871-8437

P.O. Drawer 3082, Huntersville, NC 28070  
100 N. Statesville Rd., Huntersville, NC 28078  
(704) 875-7759 • Fax: (704) 875-7794

P.O. Drawer 7109, Statesville, NC 28687  
325 East Front Street, Statesville, NC 28677  
(704) 871-1100 • Fax: (704) 873-4873

P.O. Drawer 3098, Mooresville, NC 28117  
520 E. Plaza Drive, Mooresville, NC 28115  
(704) 799-2102 • Fax: (704) 799-2904