



Lake Norman  
Hematology Oncology  
Specialists

170 Medical Park Road, Suite 101 • Mooresville, NC 28117  
(704) 799-3946 • (704) 799-3956 Fax • [www.lnho.org](http://www.lnho.org)

August 9, 2010

Mr. Craig Smith  
Chief, Division of Health Service Regulation  
NC Division of Health Service Regulation  
Medical Facilities Planning Section  
2714 Mail Service Center  
Raleigh, NC 27699-2714

RE: Letter of Support for Hospice & Palliative Care of Iredell County Special Need Petition for Gordon Hospice House for Three Inpatient Hospice Beds

Dear Mr. Smith:

My name is Timothy Kuo, MD, and I have served on the Board of Directors with Hospice & Palliative Care of Iredell County since 2007. As an active board member, volunteer and someone who has worked with this hospice program for 6 years, I want to express to you the importance of this unit and the great benefit it has brought to those we serve.

We have cared for an increasing number of patients each year at the Gordon Hospice House. In 2007, the unit required nearly \$600,000 from philanthropy and community support to keep it afloat. The following year the residential beds were changed to General Inpatient, allowing our hospice to bill at the appropriate level of care for the acutely ill patients they serve. During the past year, that amount to subsidize the unit decreased significantly due to utilizing the beds as General Inpatient and receiving the reimbursement needed to care for the acutely ill hospice patients.

Hospice of Iredell County exceeds family satisfaction in all key indicators as compared to national metrics. Our Board and community are committed to keep this unit operational and fiscally sound. We ask that you consider our request now for the three much needed beds, for General Inpatient and allow our healthcare team to provide compassionate care to those who need it most.

Thank you.

Sincerely,

Timothy Kuo, MD  
Lake Norman Hematology Oncology Specialists, P.A.

August 9, 2010

Mr. Craig Smith  
Chief, Division of Health Service Regulation  
NC Division of Health Service Regulation  
Medical Facilities Planning Section  
2714 Mail Service Center  
Raleigh, NC 27699-2714

RE: Letter of Support for Hospice & Palliative Care of Iredell County Special Need Petition for Gordon Hospice House for Three Inpatient Hospice Beds

Dear Mr. Smith:

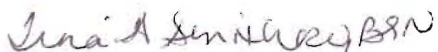
My name is Tina Smith RN, BSN, Director Critical Care Services and I have served on the Board of Directors with Hospice & Palliative Care of Iredell County since March 2008. As an active board member, volunteer and someone who has worked with this hospice program for three and half years, I want to express to you the importance of this unit and the great benefit it has brought to those we serve.

We have cared for an increasing number of patients each year at the Gordon Hospice House. In 2007, the unit required nearly \$600,000 from philanthropy and community support to keep it afloat. The following year the residential beds were changed to General Inpatient, allowing our hospice to bill at the appropriate level of care for the acutely ill patients they serve. During the past year, that amount to subsidize the unit decreased significantly due to utilizing the beds as General Inpatient and receiving the reimbursement needed to care for the acutely ill hospice patients.

Hospice of Iredell County exceeds family satisfaction in all key indicators as compared to national metrics. Our Board and community are committed to keep this unit operational and fiscally sound. We ask that you consider our request now for the three much needed beds, for General Inpatient and allow our healthcare team to provide compassionate care to those who need it most.

Thank you.

Sincerely,



Tina A Smith RN, BSN



**Mooreville Center**

Genesis HealthCare™

August 3, 2011

550 Glenwood Drive  
Mooreville, NC 28115  
Tel 704 664 7494  
Fax 704 664 8454

Mr. Craig Smith  
Chief, Division of Health Service Regulation  
NC Division of Health Service Regulation  
Medical Facilities Planning Section  
2714 Mail Service Center  
Raleigh, NC 27699-2714

RE: Letter of Support for Hospice & Palliative Care of Iredell County Special Need Petition for Gordon Hospice House for Three Inpatient Hospice Beds

Dear Mr. Smith:

My name is Patrick Foley, Executive Administrator for Mooreville Center – Genesis Healthcare. I have worked with Hospice & Palliative Care of Iredell County, our local provider for end-of-life care, since 2004. I am writing to support the petition submitted by Hospice & Palliative Care of Iredell County, to include the special adjusted need for three hospice inpatient beds at the Gordon Hospice House.

Our organization works collaboratively with the hospice team who provide hospice services to our residents. In addition, our facility offers residential care to home hospice patients who require a place to live and 24 hour caregiver support. We work together to ensure the best care for patients at end-of-life.

The Gordon Hospice House has provided a great service to our community for the past six years, and exceeds family satisfaction in all key indicators as compared to national metrics. The Gordon Hospice House is available for our facility patients who have symptoms requiring acute care and services. The population of Iredell County is growing and so is the need for access to high quality care at end-of-life.

I urge you to include a need determination for the three additional general inpatient beds for the Gordon Hospice House.

Thank you.

Sincerely,

*Patrick Foley*

Patrick Foley  
Executive Administrator



July 22, 2011

Mr. Craig Smith  
Chief, Division of Health Service Regulation  
NC Division of Health Service Regulation  
Medical Facilities Planning Section  
2714 Mail Service Center  
Raleigh, NC 27699-2714

RE: Letter of Support for Hospice & Palliative Care of Iredell County Special Need Petition for Gordon Hospice House for Three Inpatient Hospice Beds

Dear Mr. Smith:

My name is Kenneth Daniel Goodwin, Administrator. I have worked with Hospice & Palliative Care of Iredell County, our local provider for end-of-life care, since 2001. I am writing to support the petition submitted by Hospice & Palliative Care of Iredell County, to include the special adjusted need for three hospice inpatient beds at the Gordon Hospice House.

Our organization works collaboratively with the hospice team who provide hospice services to our residents. In addition, our facility offers residential care to home hospice patients who require a place to live and 24 hour caregiver support. We work together to ensure the best care for patients at end-of-life.

The Gordon Hospice House has provided a great service to our community for the past six years, and exceeds family satisfaction in all key indicators as compared to national metrics. The Gordon Hospice House is available for our facility patients who have symptoms requiring acute care and services. The population of Iredell County is growing and so is the need for access to high quality care at end-of-life.

I urge you to include a need determination for the three additional general inpatient beds for the Gordon Hospice House.

Thank you.

Sincerely,

K. Daniel Goodwin  
Administrator

August 3, 2011

Mr. Craig Smith  
Chief, Division of Health Service Regulation  
NC Division of Health Service Regulation  
Medical Facilities Planning Section  
2714 Mail Service Center  
Raleigh, NC 27699-2714

RE: Letter of Support for Hospice & Palliative Care of Iredell County Special Need Petition for Gordon Hospice House for Three Inpatient Hospice Beds

Dear Mr. Smith:

My name is Jennifer Simon, Senior Administrator at Maple Leaf Health Care. I have worked with Hospice & Palliative Care of Iredell County, our local provider for end-of-life care, since 2004. I am writing to support the petition submitted by Hospice & Palliative Care of Iredell County, to include the special adjusted need for three hospice inpatient beds at the Gordon Hospice House.

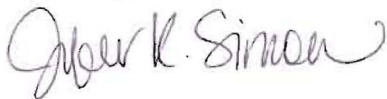
Our organization works collaboratively with the hospice team who provide hospice services to our residents. In addition, our facility offers residential care to home hospice patients who require a place to live and 24 hour caregiver support. We work together to ensure the best care for patients at end-of-life.

The Gordon Hospice House has provided a great service to our community for the past six years, and exceeds family satisfaction in all key indicators as compared to national metrics. The Gordon Hospice House is available for our facility patients who have symptoms requiring acute care and services. The population of Iredell County is growing and so is the need for access to high quality care at end-of-life.

I urge you to include a need determination for the three additional general inpatient beds for the Gordon Hospice House.

Thank you.

Sincerely,



Jennifer K. Simon  
Senior Administrator



August 4, 2011

Mr. Craig Smith  
Chief, Division of Health Service Regulation  
NC Division of Health Service Regulation  
Medical Facilities Planning Section  
2714 Mail Service Center  
Raleigh, NC 27699-2714

RE: Letter of Support for Hospice & Palliative Care of Iredell County Special Need Petition for Gordon Hospice House for Three Inpatient Hospice Beds

Dear Mr. Smith:

My name is Ed Rush, Chief Executive Officer of Iredell Health System. I have worked with Hospice & Palliative Care of Iredell County, our local provider for end-of-life care, since October 2004. I am writing to support the petition submitted by Hospice & Palliative Care of Iredell County, to include the special adjusted need for three hospice inpatient beds at the Gordon Hospice House.

Our organization works collaboratively with the hospice team to facilitate the transfer of acutely ill patients from the critical care setting in the hospital to the Gordon Hospice House. Often times, there is a waiting list and the hospice nurse liaison finds it necessary to triage which patient will be allowed access to the Gordon Hospice House. With three additional inpatient beds, more patients will be allowed to receive the care they so deserve when they need it most.

This unit has provided a great service to our hospital and community for the past six years, and exceeds family satisfaction in all key indicators as compared to national metrics. The population of Iredell County is growing and so is the need for access to high quality care at end-of-life. I urge you to include a need determination for the three additional general inpatient beds for the Gordon Hospice House.

Thank you.

Sincerely,

A handwritten signature in black ink that reads "Ed Rush". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Ed Rush  
Chief Executive Officer

August 9, 2010

Mr. Craig Smith  
Chief, Division of Health Service Regulation  
NC Division of Health Service Regulation  
Medical Facilities Planning Section  
2714 Mail Service Center  
Raleigh, NC 27699-2714

RE: Letter of Support for Hospice & Palliative Care of Iredell County Special Need Petition for Gordon Hospice House for Three Inpatient Hospice Beds

Dear Mr. Smith:

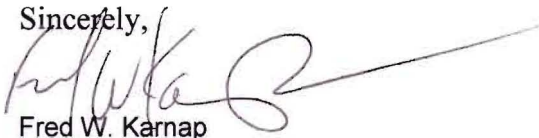
My name is Fred Karnap, the VP-Finance at Iredell Memorial Hospital and I have served on the Board of Directors with Hospice & Palliative Care of Iredell County since 2007. As an active board member, volunteer and someone who has worked with this hospice program for four years, I want to express to you the importance of this unit and the great benefit it has brought to those we serve.

We have cared for an increasing number of patients each year at the Gordon Hospice House. In 2007, the unit required nearly \$600,000 from philanthropy and community support to keep it afloat. The following year the residential beds were changed to General Inpatient, allowing our Hospice to bill at the appropriate level of care for the acutely ill patients they serve. During the past year, that amount to subsidize the unit decreased significantly due to utilizing the beds as General Inpatient and receiving the reimbursement needed to care for the acutely ill hospice patients.

Hospice of Iredell County exceeds family satisfaction in all key indicators as compared to national metrics. Our Board and community are committed to keep this unit operational and fiscally sound. We ask that you consider our request now for the three much needed beds for General Inpatient and allow our healthcare team to provide compassionate care to those who need it most.

Thank you.

Sincerely,



Fred W. Karnap

August 9, 2010

Mr. Craig Smith  
Chief, Division of Health Service Regulation  
NC Division of Health Service Regulation  
Medical Facilities Planning Section  
2714 Mail Service Center  
Raleigh, NC 27699-2714

RE: Letter of Support for Hospice & Palliative Care of Iredell County Special Need Petition for Gordon Hospice House for Three Inpatient Hospice Beds

Dear Mr. Smith:

My name is Sara Haire Tice, retired Chairman of the Iredell County Board of Commissioners, and I have served on the Board of Directors with Hospice & Palliative Care of Iredell County since May, 2011. As an active board member, volunteer and someone who has worked with this hospice program for several years I want to express to you the importance of this unit and the great benefit it has brought to those we serve.

We have cared for an increasing number of patients each year at the Gordon Hospice House. In 2007, the unit required nearly \$600,000 from philanthropy and community support to keep it afloat. The following year the residential beds were changed to General Inpatient, allowing our hospice to bill at the appropriate level of care for the acutely ill patients they serve. During the past year, that amount to subsidize the unit decreased significantly due to utilizing the beds as General Inpatient and receiving the reimbursement needed to care for the acutely ill hospice patients.

Hospice of Iredell County exceeds family satisfaction in all key indicators as compared to national metrics. Our Board and community are committed to keep this unit operational and fiscally sound. We ask that you consider our request now for the three much needed beds, for General Inpatient and allow our healthcare team to provide compassionate care to those who need it most.

Thank you.

Sincerely,



Sara Haire Tice



August 9, 2010

Mr. Craig Smith  
Chief, Division of Health Service Regulation  
NC Division of Health Service Regulation  
Medical Facilities Planning Section  
2714 Mail Service Center  
Raleigh, NC 27699-2714

RE: Letter of Support for Hospice & Palliative Care of Iredell County Special Need Petition for Gordon Hospice House for Three Inpatient Hospice Beds

Dear Mr. Smith:

My name is Philip Smith and I am an officer for the all-volunteer Board of Directors with Hospice & Palliative Care of Iredell County and have served on this board since 2007. As an active board member, volunteer and someone who has worked with this hospice program for several years, I want to express to you the importance of this organization and the great benefit it has brought to those we serve.

We have cared for an increasing number of patients each year at the Gordon Hospice House. In 2007, the unit required nearly \$600,000 from philanthropy and community support to keep it afloat. The following year the residential beds were changed to General Inpatient, allowing our hospice to bill at the appropriate level of care for the acutely ill patients they serve. During the past year, that amount to subsidize the unit decreased significantly due to utilizing the beds as General Inpatient and receiving the reimbursement needed to care for the acutely ill hospice patients.

Hospice of Iredell County exceeds family satisfaction in all key indicators as compared to national metrics. Our Board and community are committed to keep this unit operational and fiscally sound. We ask that you consider our request now for the three much needed beds, for General Inpatient and allow our healthcare team to provide compassionate care to those who need it most.

Thank you.

Sincerely,



Philip J. Smith  
Secretary, Board of Directors  
Hospice and Palliative Care of Iredell County

Loretta Fodrie  
125 Melrose Lane  
 Mooresville, North Carolina

August 9, 2011

Mr. Craig Smith  
Chief, Division of Health Service Regulation  
NC Division of Health Service Regulation  
Medical Facilities Planning Section  
2714 Mail Service Center  
Raleigh, NC 27699-2714

RE: Letter of Support for Hospice & Palliative Care of Iredell County Special Need Petition for Gordon Hospice House for Three Inpatient Hospice Beds

Dear Mr. Smith:

I have been a member of the Board of Directors for Hospice & Palliative Care of Iredell County for two years. I became involved with this hospice program because I saw twice in my own family's life what a valuable resource it is for our community. As I have worked with this service I have seen first hand how important this unit is to other families. The thoughtful, caring benefits it brings to people at a most critical time of life are immeasurable.

We have cared for an increasing number of patients each year at the Gordon Hospice House. In 2007, the unit required nearly \$600,000 from philanthropy and community support to keep it afloat. The following year the residential beds were changed to General Inpatient, allowing our hospice to bill at the appropriate level of care for the acutely ill patients they serve. During the past year, that amount to subsidize the unit decreased significantly due to utilizing the beds as General Inpatient and receiving the reimbursement needed to care for the acutely ill hospice patients.

Hospice of Iredell County exceeds family satisfaction in all key indicators as compared to national metrics. Our Board and community are committed to keep this unit operational and fiscally sound. We request that you consider our petition now for the three much needed beds for General Inpatient. This will allow our healthcare team to provide compassionate care for more people who need it most.

Thank you.

Sincerely,

*Loretta Fodrie*

Jones, Childers, McLurkin & Donaldson, PLLC  
Attorneys at Law

T.C. Homesley, Jr.  
Senior Partner

236 Raceway Drive, Suite 7  
Lakeside Business Park  
 Mooresville, NC 28117

Walter H. Jones, Jr.\*  
Mark L. Childers\*  
Elise B. McLurkin Horton\*\*  
Kevin C. Donaldson

704/664-1127  
Facsimile 704/663-0939  
www.jcmdlaw.com

Reply to:  
P.O. Box 3010  
 Mooresville, NC 28117

\*NCDRC Certified Superior Court Mediator

Real Estate

704/664-2145

\*\*Also admitted in South Carolina

Facsimile 704/664-6596

August 9, 2010

Mr. Craig Smith  
Chief, Division of Health Service Regulation  
NC Division of Health Service Regulation  
Medical Facilities Planning Section  
2714 Mail Service Center  
Raleigh, NC 27699-2714

RE: Letter of Support for Hospice & Palliative Care of Iredell County Special Need Petition for Gordon Hospice House for Three Inpatient Hospice Beds

Dear Mr. Smith:

My name is Walter H. Jones, Jr., attorney in the firm of Jones Childers McLurkin & Donaldson, PLLC, and I have served on the Board of Directors with Hospice & Palliative Care of Iredell County since 1997. As an active board member, volunteer and someone who has worked with this hospice program for 13 years, I want to express to you the importance of our Hospice House and the great benefit it has brought to those we serve.

We are caring for an increasing number of patients each year at the Gordon Hospice House. In 2007, the Hospice House required nearly \$600,000.00 from philanthropy and community support to keep it afloat. The following year the residential beds were changed to General Inpatient, allowing our Hospice to bill at the appropriate level of care for the acutely ill patients it serves. During the past year, the amount to subsidize the Hospice House decreased significantly due to utilizing the beds as General Inpatient and receiving the reduced reimbursement needed to care for the acutely ill hospice patients.

Jones, Childers, McLurkin & Donaldson, PLLC

Page 2  
August 9, 2011

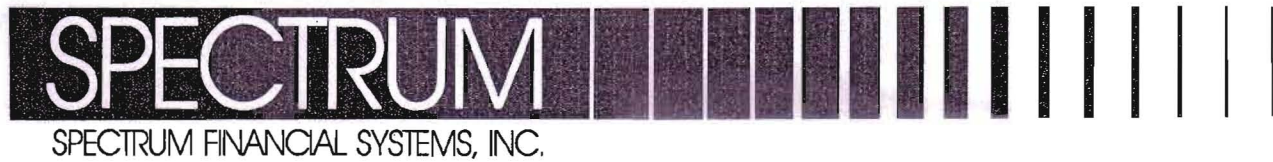
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Hospice of Iredell County exceeds family satisfaction in all key indicators as compared to national metrics. Our Board and community are committed to keep our Hospice House operational and fiscally sound. We respectfully request that you consider its request now for the three much needed beds, for General Inpatient and thereby allow our healthcare team to continue to provide compassionate care to those who need it most.

Thank you.

Sincerely,

  
Walter H. Jones, Jr.



August 9, 2010

Mr. Craig Smith  
Chief, Division of Health Service Regulation  
NC Division of Health Service Regulation  
Medical Facilities Planning Section  
2714 Mail Service Center  
Raleigh, NC 27699-2714

RE: Letter of Support for Hospice & Palliative Care of Iredell County Special Need Petition for Gordon Hospice House for Three Inpatient Hospice Beds

Dear Mr. Smith:

My name is Rosemary Macri, CFO of Spectrum Financial Systems, Inc. and I have served on the Board of Directors with Hospice & Palliative Care of Iredell County since 2006. As an active board member, volunteer and someone who has worked with this hospice program for 5 years, I want to express to you the importance of this unit and the great benefit it has brought to those we serve.

We have cared for an increasing number of patients each year at the Gordon Hospice House. In 2007, the unit required nearly \$600,000 from philanthropy and community support to keep it afloat. The following year the residential beds were changed to General Inpatient, allowing our hospice to bill at the appropriate level of care for the acutely ill patients they serve. During the past year, that amount to subsidize the unit decreased significantly due to utilizing the beds as General Inpatient and receiving the reimbursement needed to care for the acutely ill hospice patients.

Hospice of Iredell County exceeds family satisfaction in all key indicators as compared to national metrics. Our Board and community are committed to keep this unit operational and fiscally sound. We ask that you consider our request now for the three much needed beds, for General Inpatient and allow our healthcare team to provide compassionate care to those who need it most.

Thank you.

Sincerely,



Rosemary Macri

August 9, 2010

Mr. Craig Smith  
Chief, Division of Health Service Regulation  
NC Division of Health Service Regulation  
Medical Facilities Planning Section  
2714 Mail Service Center  
Raleigh, NC 27699-2714

RE: Letter of Support for Hospice & Palliative Care of Iredell County Special Need Petition for Gordon Hospice House for Three Inpatient Hospice Beds

Dear Mr. Smith:

My name is Matthew T. Mason, Instructional Specialist with Lowe's Home Improvement, and I have served on the Board of Directors with Hospice & Palliative Care of Iredell County since 2011. As an active board member, volunteer and someone who has worked with this hospice program for one year, I want to express to you the importance of this unit and the great benefit it has brought to those we serve.

We have cared for an increasing number of patients each year at the Gordon Hospice House. In 2007, the unit required nearly \$600,000 from philanthropy and community support to keep it afloat. The following year the residential beds were changed to General Inpatient, allowing our hospice to bill at the appropriate level of care for the acutely ill patients they serve. During the past year, that amount to subsidize the unit decreased significantly due to utilizing the beds as General Inpatient and receiving the reimbursement needed to care for the acutely ill hospice patients.

Hospice of Iredell County exceeds family satisfaction in all key indicators as compared to national metrics. Our Board and community are committed to keep this unit operational and fiscally sound. We ask that you consider our request now for the three much needed beds, for General Inpatient and allow our healthcare team to provide compassionate care to those who need it most.

Thank you.

Sincerely,

A handwritten signature in blue ink, appearing to read "Matthew T. Mason".

August 9, 2010

Mr. Craig Smith  
Chief, Division of Health Service Regulation  
NC Division of Health Service Regulation  
Medical Facilities Planning Section  
2714 Mail Service Center  
Raleigh, NC 27699-2714

RE: Letter of Support for Hospice & Palliative Care of Iredell County Special Need Petition for Gordon Hospice House for Three Inpatient Hospice Beds

Dear Mr. Smith:

My name is Betsy Yarborough, Vice President of the Board of Directors, and I have served on the Board of Directors with Hospice & Palliative Care of Iredell County since January, 2011 and Secretary of the Board from 2003 through 2009. As an active board member, volunteer and someone who has worked with this hospice program for eight years, I want to express to you the importance of this unit and the great benefit it has brought to those we serve.

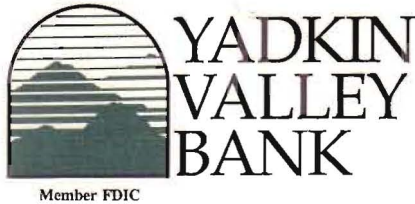
We have cared for an increasing number of patients each year at the Gordon Hospice House. In 2007, the unit required nearly \$600,000 from philanthropy and community support to keep it afloat. The following year the residential beds were changed to General Inpatient, allowing our hospice to bill at the appropriate level of care for the acutely ill patients they serve. During the past year, that amount to subsidize the unit decreased significantly due to utilizing the beds as General Inpatient and receiving the reimbursement needed to care for the acutely ill hospice patients.

Hospice of Iredell County exceeds family satisfaction in all key indicators as compared to national metrics. Our Board and community are committed to keep this unit operational and fiscally sound. We ask that you consider our request now for the three much needed beds, for General Inpatient and allow our healthcare team to provide compassionate care to those who need it most.

Thank you.

Sincerely,

*Betsy Yarborough*



August 9, 2011

Mr. Craig Smith  
Chief, Division of Health Service Regulation  
NC Division of Health Service Regulation  
Medical Facilities Planning Section  
2714 Mail Service Center  
Raleigh, NC 29699-2714

RE: Letter of Support for Hospice & Palliative Care of Iredell County Special Need Petition for Gordon Hospice House for Three Inpatient Hospice Beds

Dear Mr. Smith:

My name is Ed Marxen, Regional President of Piedmont Bank, a Division of Yadkin Valley Bank and I have served on the Board of Directors with Hospice & Palliative Care of Iredell County since 2009. As an active board member, volunteer and someone who has worked with this hospice program for two years, I want to express to you the importance of this unit and the great benefit it has brought to those we serve.

We have cared for an increasing number of patients each year at the Gordon Hospice House. In 2007, the unit required nearly \$600,000 from philanthropy and community support to keep it afloat. The following year the residential beds were changed to General Inpatient, allowing our hospice to bill at the appropriate level of care for the acutely ill patients they serve. During the past year, the amount to subsidize the unit decreased significantly due to utilizing the beds as General Inpatient and receiving the reimbursement needed to care for acutely ill hospice patients.

Hospice of Iredell County exceeds family satisfaction in all key indicators as compared to national metrics. Our Board and community are committed to keep this unit operational and fiscally sound. We ask that you consider our request now for the three much needed beds, for General Inpatient and allow our healthcare team to provide compassionate care to those who need it most.

Thank you.

Sincerely,

Edward L. Marxen  
Central Region President



# Jean Gregory Lunsford

Certified Public Accountant

Intersection of I-77 - NC 901  
P.O. Box 250  
Union Grove, NC 28689-0250

(704) 539-4013  
(704) 539-4014  
Fax (704) 539-4017

August 2, 2011

Mr. Craig Smith  
Chief, Division of Health Service Regulation  
NC Division of Health Service Regulation  
Medical Facilities Planning Section  
2714 Mail Service Center  
Raleigh, NC 27699-2714

RE: Letter of Support for Hospice & Palliative Care of Iredell County Special Need Petition for Gordon Hospice House for Three Inpatient Hospice Beds

Dear Mr. Smith:

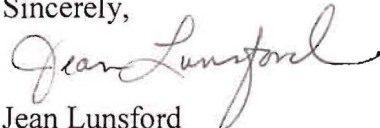
My name is Jean Lunsford, CPA, and I have served on the Board of Directors with Hospice & Palliative Care of Iredell County since 2006. As an active board member, volunteer and someone who has worked with this hospice program for six years, I want to express to you the importance of this unit and the great benefit it has brought to those we serve.

We have cared for an increasing number of patients each year at the Gordon Hospice House. In 2007, the unit required nearly \$600,000 from philanthropy and community support to keep it afloat. The following year the residential beds were changed to General Inpatient, allowing our hospice to bill at the appropriate level of care for the acutely ill patients they serve. During the past year, that amount to subsidize the unit decreased significantly due to utilizing the beds as General Inpatient and receiving the reimbursement needed to care for the acutely ill hospice patients.

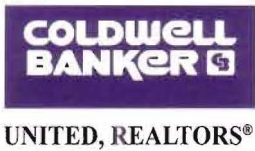
Hospice of Iredell County exceeds family satisfaction in all key indicators as compared to national metrics. Our Board and community are committed to keep this unit operational and fiscally sound. We ask that you consider our request now for the three much needed beds, for General Inpatient and allow our healthcare team to provide compassionate care to those who need it most.

Thank you.

Sincerely,



Jean Lunsford



1602 DAVIE AVENUE  
STATESVILLE, NC 28677

BUS. (704) 872-0923  
FAX (704) 873-1983  
www.coldwellbankerunited.com

August 9, 2010

Mr. Craig Smith  
Chief, Division of Health Service Regulation  
NC Division of Health Service Regulation  
Medical Facilities Planning Section  
2714 Mail Service Center  
Raleigh, NC 27699-2714

RE: Letter of Support for Hospice & Palliative Care of Iredell County Special Need Petition for Gordon Hospice House for Three Inpatient Hospice Beds

Dear Mr. Smith:

My name is Edwin Hunter, Broker-in-Charge, Coldwell Banker United, Realtors and I have served on the Board of Directors with Hospice & Palliative Care of Iredell County for the past 2 years. As an active board member, volunteer and someone who has worked with this hospice program for 3 years, I want to express to you the importance of this unit and the great benefit it has brought to those we serve.

We have cared for an increasing number of patients each year at the Gordon Hospice House. In 2007, the unit required nearly \$600,000 from philanthropy and community support to keep it afloat. The following year the residential beds were changed to General Inpatient, allowing our hospice to bill at the appropriate level of care for the acutely ill patients they serve. During the past year, that amount to subsidize the unit decreased significantly due to utilizing the beds as General Inpatient and receiving the reimbursement needed to care for the acutely ill hospice patients.

Hospice of Iredell County exceeds family satisfaction in all key indicators as compared to national metrics. Our Board and community are committed to keep this unit operational and fiscally sound. We ask that you consider our request now for the three much needed beds, for General Inpatient and allow our healthcare team to provide compassionate care to those who need it most.

Thank you.

Sincerely,

A handwritten signature in cursive script that reads "Edwin Hunter".

Edwin Hunter

August 9, 2010

Mr. Craig Smith  
Chief, Division of Health Service Regulation  
NC Division of Health Service Regulation  
Medical Facilities Planning Section  
2714 Mail Service Center  
Raleigh, NC 27699-2714

RE: Letter of Support for Hospice & Palliative Care of Iredell County Special Need Petition for Gordon Hospice House for Three Inpatient Hospice Beds

Dear Mr. Smith:

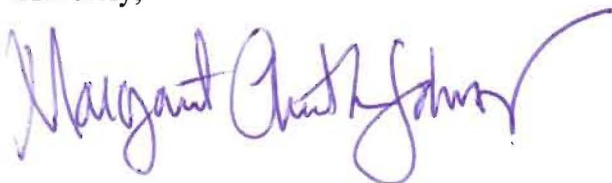
My name is Margaret Cheatham Johnson, Chairman of the Board of Directors and I have served on the Board of Directors with Hospice & Palliative Care of Iredell County since 2004. As an active board member, volunteer and someone who has worked with this hospice program for seven years, I want to express to you the importance of this unit and the great benefit it has brought to those we serve.

We have cared for an increasing number of patients each year at the Gordon Hospice House. In 2007, the unit required nearly \$600,000 from philanthropy and community support to keep it afloat. The following year the residential beds were changed to General Inpatient, allowing our hospice to bill at the appropriate level of care for the acutely ill patients they serve. During the past year, that amount to subsidize the unit decreased significantly due to utilizing the beds as General Inpatient and receiving the reimbursement needed to care for the acutely ill hospice patients.

Hospice of Iredell County exceeds family satisfaction in all key indicators as compared to national metrics. Our Board and community are committed to keep this unit operational and fiscally sound. We ask that you consider our request now for the three much needed beds, for General Inpatient and allow our healthcare team to provide compassionate care to those who need it most.

Thank you.

Sincerely,



August 9, 2010

Mr. Craig Smith  
Chief, Division of Health Service Regulation  
NC Division of Health Service Regulation  
Medical Facilities Planning Section  
2714 Mail Service Center  
Raleigh, NC 27699-2714

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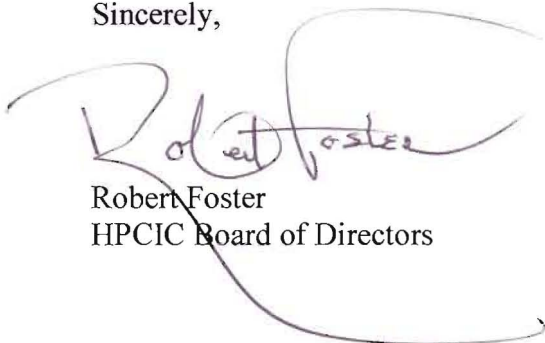
Dear Mr. Smith:

My name is Robert Foster, I am retired and I have served on the Board of Directors with Hospice & Palliative Care of Iredell County since March 2008. As an active board member, volunteer and someone who has worked with this hospice program for three years, I want to express to you the importance of this unit and the great benefit it has brought to those we serve.

We have cared for an increasing number of patients each year at the Gordon Hospice House. In 2007, the unit required nearly \$600,000 from philanthropy and community support to keep it afloat. The following year the residential beds were changed to General Inpatient, allowing our hospice to bill at the appropriate level of care for the acutely ill patients they serve. During the past year, that amount to subsidize the unit decreased significantly due to utilizing the beds as General Inpatient and receiving the reimbursement needed to care for the acutely ill hospice patients.

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Sincerely,

A handwritten signature in blue ink that reads "Robert Foster". The signature is written in a cursive style with a large, sweeping initial "R".

Robert Foster  
HPCIC Board of Directors

August 9, 2010

Rona Gordon  
414 St. Andrews Rd.  
Statesville, NC 28625

Mr. Craig Smith  
Chief, Division of Health Service Regulation  
NC Division of Health Service Regulation  
Medical Facilities Planning Section  
2714 Mail Service Center  
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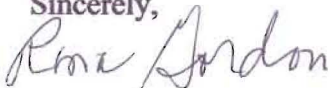
My name is Rona Gordon, and I have served on the Board of Directors with Hospice & Palliative Care of Iredell County since 2010. As an active board member, volunteer and someone who has worked with this hospice program for 1.5 years, I want to express to you the importance of this unit and the great benefit it has brought to those we serve.

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Rona Gordon