



North Carolina Department of Health and Human Services
Division of Health Service Regulation
Certificate of Need Section

2704 Mail Service Center • Raleigh, North Carolina 27699-2704
<http://www.ncdhhs.gov/dhsr/>

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June 27, 2012

Catharine W. Cummer, Regulatory Counsel, Strategic Planning
Duke University Health System
3100 Tower Blvd, Box 3229
Durham NC 27707

RE: No Review / Duke University Health System d/b/a Duke University Hospital / Replacement of
patient beds and mattresses / Durham County
FID #: 943138

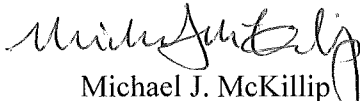
Dear Ms. Cummer:


The Certificate of Need (CON) Section received your letter of June 18, 2012 regarding the above referenced proposal. Based on the CON law **in effect on the date of this response to your request**, the proposal described in your correspondence is not governed by, and therefore, does not currently require a certificate of need. However, please note that if the CON law is subsequently amended such that the above referenced proposal would require a certificate of need, this determination does not authorize you to proceed to develop the above referenced proposal when the new law becomes effective.

It should be noted that this determination is binding only for the facts represented by you. Consequently, if changes are made in the project or in the facts provided in your correspondence referenced above, a new determination as to whether a certificate of need is required would need to be made by the Certificate of Need Section. Changes in a project include, but are not limited to: (1) increases in the capital cost; (2) acquisition of medical equipment not included in the original cost estimate; (3) modifications in the design of the project; (4) change in location; and (5) any increase in the number of square feet to be constructed.

Please contact the CON Section if you have any questions.

Sincerely,

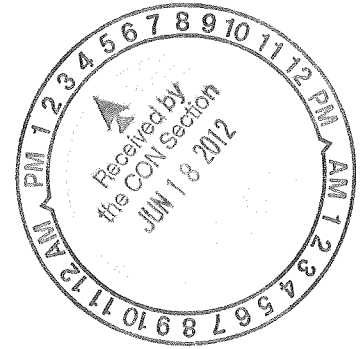

Michael J. McKillip
Project Analyst


Craig R. Smith, Chief
Certificate of Need Section





Catharine W. Cummer
Regulatory Counsel, Strategic Planning



June 18, 2012

Via Electronic Mail and Federal Express

Michael J. McKillip, Project Analyst
Certificate of Need Section
Division of Health Service Regulation
2704 Mail Service Center
Raleigh, NC 27699-2704

Re: Replacement of physical beds at Duke University Hospital

Dear Mr. McKillip:

I am writing to notify the CON Section of the acquisition by Duke University Health System d/b/a Duke University Hospital of new patient beds. Duke is replacing existing beds that are almost 10 years old and in need of upgrade to ensure optimal patient care. This will not increase Duke's bed capacity nor entail any construction; it is simply a replacement of a fleet of bed equipment.

Duke will acquire 584 new beds at a unit cost of \$10,550.28 each and 50 beds at a unit cost of \$6,611.25 each, plus \$204.60 per bed in accessories. In addition, Duke will purchase 34 surface upgrades (mattresses) at \$6,260.80 each.

It is our understanding that this project does not require a certificate of need, as each individual piece of equipment to be acquired is well under the capital cost threshold for major medical equipment. If you have any questions or would like to discuss this acquisition further, please let me know.

Very truly yours,

Catharine W. Cummer

Mckillip, Mike

From: Catharine Cummer [catharine.cummer@duke.edu]
Sent: Tuesday, June 19, 2012 11:12 AM
To: Mckillip, Mike
Subject: RE: Acquisition of patient beds at DUH

Thanks, Mike.

And I was informed after I sent the letter yesterday that the decision on how many beds to purchase has changed, such that Duke will acquire 550 beds at the unit cost of \$10,550.28 each and 64 beds at the unit cost of \$6,611.25 each, plus \$204.60 per bed in accessories. This changes the exact costs, but not the overall gist of this project.

Please let me know if you have any questions. Thanks again.

Catharine

-----Original Message-----

From: Mckillip, Mike [mailto:mike.mckillip@dhhs.nc.gov]
Sent: Monday, June 18, 2012 3:53 PM
To: Catharine Cummer
Subject: RE: Acquisition of patient beds at DUH

No problem, Catharine. The electronic version is adequate. Thanks.

Mike

Michael J. McKillip, Project Analyst
Certificate of Need Section, DHSR
(919)855-3873

-----Original Message-----

From: Catharine Cummer [mailto:catharine.cummer@duke.edu]
Sent: Monday, June 18, 2012 10:40 AM
To: Mckillip, Mike
Subject: RE: Acquisition of patient beds at DUH

Mike,

I noticed after I sent this that it says I would also send it by FedEx. I won't plan to do that unless you tell me it would be helpful to have a hard copy. Sorry about that!

Catharine

-----Original Message-----

From: Catharine Cummer
Sent: Monday, June 18, 2012 10:38 AM
To: mike.mckillip@dhhs.nc.gov
Subject: Acquisition of patient beds at DUH

Mike,

Please see the attached letter about the acquisition of patient beds (the physical beds themselves) at Duke University Hospital. I know Duncan had discussions about this project with Lee Hoffman when it was first under consideration a few years ago, but please let me know if you have any questions. Thanks.

Catharine

Catharine W. Cummer
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