



North Carolina Department of Health and Human Services
Division of Health Service Regulation
Certificate of Need Section

2704 Mail Service Center • Raleigh, North Carolina 27699-2704
<http://www.ncdhhs.gov/dhstr/>

Drexdal Pratt, Director

Beverly Eaves Perdue, Governor
Albert A. Delia, Acting Secretary

Craig R. Smith, Section Chief
Phone: (919) 855-3873
Fax: (919) 733-8139

October 19, 2012

Lisa Griffin
Manager, Certificate of Need
Novant Health, Inc.
2085 Frontis Plaza Blvd.
Winston-Salem, NC 27103

Exempt from Review - Replacement Equipment

Facility: Rowan Regional Medical Center
Project Description: Replace existing Radiology Department CT Scanner with new CT Scanner and relocate it to Emergency Department
County: Rowan
FID #: 933436

Dear Ms. Griffin:

In response to your letter of October 4, 2012, the above referenced proposal is exempt from certificate of need review in accordance with N.C.G.S 131E-184(a)(7). Therefore, you may proceed to acquire, without a certificate of need, the Siemens Somatom Definition AS CT Scanner (128-slice) and remove the existing Somatom Sensation 16 CT Scanner (16-slice), serial number 2674, located in the Radiology Department, from the site. The new Siemens Somatom Definition AS CT Scanner (128-slice) will be located in the Emergency Department. The existing Siemens Somatom Sensation 16 CT Scanner (16-slice), serial number 3913, located in the Emergency Department, will be relocated to the Radiology Department. The existing Somatom Sensation 16 CT Scanner (16-slice), serial number 2674, will be removed from the site once the new Siemens Somatom Definition AS CT Scanner (128-slice) and the relocated Siemens Somatom Sensation 16 CT Scanner (16-slice), serial number 3913, are operational. This determination is based on your representations that the existing unit in the Radiology Department will be removed from North Carolina and will not be used again in the State without first obtaining a certificate of need. Further, please be advised that as soon as the replacement equipment is acquired, you must provide the CON Section and the Medical Facilities Planning Section with the serial number of the new equipment to update the inventory. In addition, you should contact the Construction Section to determine if they have any requirements for development of the proposed project.



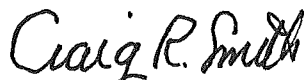
It should be noted that this Agency's position is based solely on the facts represented by you and that any change in facts as represented would require further consideration by this Agency and a separate determination.

If you have any questions concerning this matter, please feel free to contact this office.

Sincerely,

A handwritten signature in cursive script that reads "Gloria C. Hale".

Gloria C. Hale, Project Analyst

A handwritten signature in cursive script that reads "Craig R. Smith".

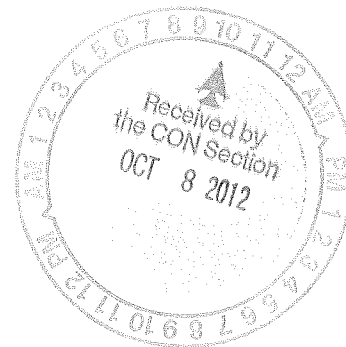
Craig R. Smith, Chief
Certificate of Need Section

cc: Construction Section, DHSR

Alan



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October 2, 2012

Craig Smith, Chief
CON Section
North Carolina Division of Health Service Regulation
809 Ruggles Dr.
Raleigh, NC 27603

RE: Rowan Regional Medical Center, Salisbury, NC (Rowan County): Replacement Equipment Exemption Request pertaining to the replacement of a CT scanner located in the RRMC Emergency Department and the replacement of a CT Scanner located in the RRMC Radiology Department

Dear Craig:

Enclosed is Rowan Regional Medical Center's (Salisbury, NC) Replacement Equipment Exemption Request pertaining to the replacement of a CT scanner located in the RRMC Emergency Department and the replacement of a CT Scanner located in the RRMC Radiology Department. These exemption requests are submitted to the CON Agency pursuant to NC General Statute Section 131E-184(a)(7).

If you have questions about this exemption request, please feel free to contact Lisa Griffin, CON Manager, Novant Health, Inc. at lgriffin@novanthealth.org or 704-384-3462.

Thank you.

Barbara D. Freedy

Barbara Freedy

Novant Health, Inc.
Director, Certificate of Need
2085 Frontis Plaza Blvd.
Winston-Salem, NC 270103
Ph: 336-718-4483 Cell: 336-314-9250
PC Fax: 336-277-0526

CC: Gloria Hale, Project Analyst, CON Section
Lisa Griffin, CON Manager, Novant Health, Inc.

File: ExemptionCoverLtrRRMCCTScannerREER.10.02.12.doc

Freedy, Barbara

From: Freedy, Barbara
Sent: Friday, September 28, 2012 4:22 PM
To: 'Gloria.Hale@dhhs.nc.gov'
Cc: Griffin, Lisa L (Finance)
Subject: Rowan Regional Medical Center CT Scanner Replacement Equipment Exemption Requests
Attachments: 20120928155100500.pdf

Gloria: attached is Rowan Regional Medical Center's (Salisbury, NC) Replacement Equipment Exemption Request pertaining to the replacement of a CT scanner located in the RRMC Emergency Department and the replacement of a CT Scanner located in the RRMC Radiology Department. These exemption requests are submitted to the CON Agency pursuant to NC General Statute Section 131E-184(a)(7).

If you have questions about this exemption request, please feel free to contact Lisa Griffin, CON Manager, Novant Health, Inc. at llgriffin@novanthealth.org or 704-384-3462.

Thank you.

Barbara Freedy

Novant Health, Inc.
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2085 Frontis Plaza Blvd.
Winston-Salem, NC 270103
Ph: 336-718-4483 Cell: 336-314-9250
PC Fax: 336-277-0526



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September 28, 2012

Gloria Hale, Project Analyst
North Carolina Division of Health Service Regulation
Certificate of Need (CON) Section
809 Ruggles Drive
Raleigh, North Carolina 27603

Re: Request to Replace and Relocate the ED CT Scanner Novant Health's Rowan Regional Medical Center (RRMC); Rowan County

Dear Ms. Hale:

This letter outlines Rowan Regional Medical Center's (RRMC's) projects to replace the existing 16-slice CT scanner in the Emergency Department (ED) with a new 128-slice CT scanner and relocate the existing ED 16-slice CT scanner to the hospital Radiology Department to replace the existing Radiology Department CT scanner. As a result, the existing older model 16-slice CT scanner in the Radiology Department will be de-installed and traded-in as part of the purchase of the new 128-slice ED CT scanner. See Attachment A for the vendor quote. The estimated total cost for both replacement projects is \$1,483,353. See Attachment B-3. The costs related to the replacement of the ED CT scanner is \$1,167,513 (See Attachment B-1), of which the equipment cost is \$954,381 and the cost to relocate the existing ED scanner to the Radiology Department is estimated to be \$315,840 as shown in Attachment B-2.

The project cost does not include: sales, property or excise taxes since RRMC is a non-profit, tax-exempt organization and is not subject to these taxes. In addition, the expense for on-site training on the new unit for the radiology staff is covered by the vendor quote on Page 5. The existing ED CT scanner is to be removed from the ED and installed by vendor who will also be de-installing the existing Radiology CT scanner (trade-in value of \$53,000) which will be removed from the state. (see Page 1 of the quote in Attachment A). Both the existing equipment and the replacement equipment are comparable medical equipment as explained on the following page. This project should be approved by the Agency as exempt pursuant to N.C.G.S. Section 131E-184(a)(7).

These exempt projects will replace functionally similar equipment and will not increase the inventory of approved CT scanners in Rowan County or at RRMC. The existing CT scanners are used for diagnostic CT scans and the replacement CT scanners will be used for diagnostic CT scans at RRMC in the ED and in the Radiology Department.

The proposed new 128-slice CT scanner for the RRMC ED is consistent with the replacement equipment definition at 10A NCAC 14C.0303(d) which states that the replacement equipment is comparable to the equipment being replaced if it has the same technology as the equipment currently in use, although it may possess expanded capabilities due to technological improvements.

Pursuant to 10A NCAC 14C.0303 the proposed 128-slice CT scanner to be placed in the RRM ED constitutes replacement equipment because:

1. It is comparable to the equipment currently in use. It has the same technology as the equipment currently in use, although it does possess expanded capabilities due to the technological improvements.
2. It is functionally similar and is used for the same diagnostic or treatment purposes as the equipment currently in use and is not used to provide a new health service.
3. The acquisition of the new equipment will not result in more than a 10% increase in patient charges or per procedure operating expenses within the first twelve months after the replacement equipment is acquired.
4. The existing equipment was not purchased second-hand nor was the existing equipment leased.
5. The replacement equipment is not capable of performing procedures that will result in the provision of a new health service or type of procedure that has not been provided with the existing equipment.

Attached for your convenience please find:

- 1) a vendor equipment price quote (Attachment A);
- 2) project/capital cost schedules which identifies the components of the project costs (Attachments B-1, B-2, and B-3);
- 3) certified estimates of related construction costs from an independent licensed North Carolina architect (Attachments C-1 and C-2); and,
- 4) the NC CON equipment comparison form summarizing essential information about the proposed equipment purchase and replacement (Attachments D-1 and D-2).

RRMC's acquisition of the replacement 128-slice ED CT scanner does not require a certificate of need because none of the definitions of "new institutional health service" set forth in N.C.G.S Section 131E-176(16) is implicated. Likewise, the replacement of the existing RRM radiology department CT scanner with the existing and newer RRM 16-slice CT scanner does not require a certificate of need because none of the definitions of "new institutional health service" set forth in N.C.G.S Section 131E-176(16) is implicated. As discussed above, the total cost for both projects is \$1,483,353. See Attachment B-3. This is below the \$2 million dollar statutory exemption threshold for replacement equipment. This includes the cost of the equipment, as well as studies, surveys, designs, plans, working drawings, specifications, construction installation and other activities essential to making the equipment operational (such as staff training).

Gloria Hale
September 28, 2012
Replace & Relocate – RRMC ED CT Scanner
Page 3

In conclusion, based on the information described above, please confirm that RRMC's replacement equipment requests do not constitute a "new institutional health service" and do fit within the replacement equipment exemption definition. Therefore, the projects are not subject to certificate of need review.

Please let us know as soon as possible if you need additional information to assist in your consideration of this request. Thank you for your prompt consideration of this request.

Sincerely,

Lisa Griffin

Lisa Griffin
Manager, Certificate of Need
Novant Health, Inc.

Enclosures

cc: Barbara Freedy, Director, CON, Novant Health
Laura MacFadden, Senior Director, Design & Construction, Novant Health

File: RRMC ED CT REER Cover Letter 09 28 12V2.doc

Attachment
A

SIEMENS

Siemens Medical Solutions USA, Inc.
51 Valley Stream Parkway, Malvern, PA 19355
Fax: (866) 309-6967

SIEMENS REPRESENTATIVE
Stuart Wadley - (919) 605-9227

Customer Number: 0000009562

Date: 8/27/2012

ROWAN REGIONAL MEDICAL CENTER
612 MOCKSVILLE AVENUE
SALISBURY, NC 28144

Siemens Medical Solutions USA, Inc. is pleased to submit the following quotation for the products and services described herein at the stated prices and terms, subject to your acceptance of the terms and conditions on the face and back hereof, and on any attachment hereto.

<u>Table of Contents</u>	<u>Page</u>
SOMATOM Definition AS (AS+ Config.) Excel Edition	2
General Terms and Conditions	7
Warranty Information.....	14

Proposal valid until 10/11/2012

Trade-in of existing Siemens CT scanner required.

POS service agreement required.

Quote valid until October 31, 2012.

Trade-in value of \$58,000 and deinstallation of existing Siemens CT scanner included.

*\$58,000 is comprised
of \$53,000 trade-in
value for RRM's
current Radiology
Dept CT scanner and
\$5,000 for relocation
of current
RRMC 16-Slice
ED CT scanner to
RRMC Radiology
Dept as a
replacement unit.*

Accepted and Agreed to by:

Siemens Medical Solutions USA, Inc.

ROWAN REGIONAL MEDICAL CENTER

By (sign): _____
Name: Stuart Wadley
Title: Account Executive
Date: _____

By (sign): _____
Name: _____
Title: _____
Date: _____

All pages of the signed proposal must be returned to Siemens to process the order - Thank you.

SIEMENS

Siemens Medical Solutions USA, Inc.
51 Valley Stream Parkway, Malvern, PA 19355
Fax: (866) 309-6967

SIEMENS REPRESENTATIVE
Stuart Waddey - (919) 605-9227

Quote Nr: 1-4ATA3B Rev. 5

Terms of Payment: 00% Down, 80% Delivery, 20% Installation
Free On Board: Destination

Purchasing Agreement: MedAssets

MedAssets terms and conditions apply to Quote
Nr 1-4ATA3B

SOMATOM Definition AS (AS+ Config.) Excel Edition

All items listed below are included for this system:

Qty	Part No.	Item Description
1	14420753	SOMATOM Definition AS (ASaExcelEd.) The SOMATOM Definition AS (AS+ Excel Edition, 128-slice configuration) is Siemens' state-of-the-art single source CT that offers the possibility to maximize clinical outcome and to minimize radiation dose. Using Siemens' z-Sharp technology the SOMATOM Definition AS can provide fast sub-millimeter volume coverage and very high spatial resolution. The high rotation time of 0.33 seconds delivers excellent temporal resolution. With Siemens' new FAST - Fully Assisting Scanner Technologies - the SOMATOM Definition AS can simplify typically time consuming and complex procedures: the scanning process gets more intuitive and the results become more reproducible. Its comprehensive low dose portfolio includes many unique features like CARE kV that sets the ideal voltage for every examination or industry's first Adaptive Dose Shield that prevents clinically irrelevant over-radiation in spiral scanning. Additionally, its large bore of 78 cm opens CT to all patients, meaning that virtually no patient is excluded.
1	14408009	SOMATOM Definition AS (AS+128Conf.) SOMATOM Definition AS basic configuration
1	14420996	100 kW Power The 100 kW power allows the X-ray generator the use of maximum power of 100kW in fine adjustable steps.
1	14420962	High Speed 0.30 s Rotation Fast rotation time of 300 milliseconds for unprecedented image quality and highest scan speed. Fast gantry rotation times are the prerequisite for highest temporal resolution and are therefore essential for brilliant, motion free cardiovascular imaging.
1	14420766	SAFIRE #AWP The Sinogram Affirmed Iterative Reconstruction (SAFIRE) enhances spatial resolution, reduces image noise and increases sharpness by introducing multiple iteration steps in the reconstruction process. The resulting superior image quality enables to reduce dose by up to 60%*. *In clinical practice, the use of SAFIRE may reduce CT patient dose depending on the clinical task, patient size, anatomical location, and clinical practice. A consultation with a radiologist and a physicist should be made to determine the appropriate dose to obtain diagnostic image quality for the particular clinical task. The following test method was used to determine a 54 to 60% dose reduction when using the SAFIRE reconstruction software. Noise, CT numbers, homogeneity, low-contrast resolution and high contrast resolution were assessed in a Gammex 438 phantom. Low dose data reconstructed with SAFIRE showed the same image quality compared to full dose data based on this test. Data on file.
1	14420773	FAST CARE Platform Siemens' unique FAST CARE platform is set to raise the standard of patient-centric productivity. Utilizing FAST - Fully Assisting Scanner Technologies -, typically time-consuming and complex procedures during the scan process are extremely simplified and automated, not only improving workflow efficiency, but optimizing the overall clinical outcome by creating reproducible results, making diagnosis more reliable and reducing patient burden through streamlined examinations. Siemens' desire for as little radiation exposure as possible lies at the heart of the CARE - Combined Applications to Reduce Exposure - research and development philosophy offering a unique portfolio of dose saving features, many of them being introduced as industry's first.

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Qty	Part No.	Item Description
1	14420771	CARE Child Dedicated pediatric CT imaging, including 70 kV scan modes and specific CARE Dose4D curves and protocols
1	14419143	syngo 3D BoneRemoval #AWP Simple, automated bone removal functionality for the syngo 3D application. Preconfigured algorithms for angiography and hip/pelvis fracture scenarios are included to facilitate fast removal of bone structure for three dimensional presentation and analysis of CT data.
1	14419144	DICOM SR Viewer #AWP The DICOM SR (structured report) Viewer allows to read reports created with specific applications (e.g. Circulation, Lung Care, Calcium Scoring and Onco) without the application itself being on the respective computer.
1	14419142	Workstream 4D #AWP WorkStream 4D further enhances the already superb workflow of the SOMATOM Definition AS CT system by offering direct generation of sagittal, coronal, oblique or double-oblique reconstructed images directly from CT raw data as part of the CT protocol.
1	14420855	Standard IRS Reconstruction computer for the preprocessing and reconstruction of the CT raw data. The reconstruction computer contains of a cluster of 3 high-performance GPU boards performing the preprocessing and reconstruction of the CT data. The raw data memory is 1.5 Tbyte. The peak reconstruction performance is up to 40 frames/sec.
1	14428058	Gantry tilt incl. tilted spiral Allows for sequential scanning with a tilted gantry between +/- 30°, depending on the vertical position of the table. Using the gantry tilt sensitive organs (like eye lenses) can be moved out of the scan range or it eases access during interventional procedures. The tilted spiral allows to utilize the gantry tilt for spiral scan modes.
1	14408149	UHR UHR mode delivers Ultra High resolution in plane of up to 24lp/cm for high defined imaging of small structures such as inner ear, joints or fractures of the bone
1	14408032	Rear cover incl. gantry panels Rear Cover including gantry control panels with control functionality from the backside.
1	14408094	Keyboard English Keyboard in the above-mentioned language.
1	14408023	Cooling System Water Water heat exchanger for the dissipation of heat loss generated in the gantry to an environmentally friendly cooling water circulation system. This optimizes system availability independently of the ambient conditions. System operating temperature: 18 - 28 degrees C, 18 - 75 % rel. humidity (not condensing).
1	14408026	Hose pipe insulated 30 m Hose pipes to connect the "Cooling System" with the gantry.
1	14408027	Cooling System Water/Air #split Water-to-air heat exchanger for the dissipation (to the air outside) of heat, generated in the gantry.
1	14410140	Trafo for Cooling system Water/Air The Trafo powers the Cooling System Water/Air
1	14410248	Service Switch Service switch to shut off the outdoor cooling unit for maintenance or in case of emergency
1	14408031	Cable loom 25 m Cable loom used to connect the power distribution system (PDS) with the gantry.
1	14408037	HeartView CT Scanning technique and program for ECG controlled data acquisition and image reconstruction with SOMATOM. The package comprises: HeartView CT option on the syngo Acquisition Workplace console for the ECG-controlled acquisition and reconstruction of artifactfree images of the heart. The ECG signal is supplied by an ECG device integrated in the gantry. The use of the software of this option is restricted to a single system unit.

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Qty	Part No.	Item Description
1	14408219	Physiological Monitoring Module The Physiological Monitoring Module allows to connect a 3 Channel ECG cable for ECG controlled cardiac acquisition.
1	14408040	ECG cable IEC2 #D ECG cable, IEC2 (AHA/US color coding).
1	14408111	Extended Field of View #AWP Software program with special reconstruction algorithms that allow for visualization of objects using a FOV up to 78 cm (non-diagnostic image quality). License to use software on a single unit.
1	14420778	Multi Purpose Table Patient table to support up to 200cm scan range. Motor-driven table height adjustment from min. 48 cm to max. 92 cm, longitudinal movement of the tabletop 200 cm in increments of 0.5 mm, positioning accuracy +/- 0.25 mm from any direction. Horizontal scan range 200 cm. Table height can be controlled alternatively by means of foot switch (2 each on both sides of the patient table). In the case of emergency stop or power failure, the tabletop can also be moved manually in horizontal direction. Max. table load: 227 kg/500 lbs, Table feed speed: 2-200 mm/s, Distance between gantry front and table base 40 cm. Positioning aids: Positioning mattress, mattress protector, head-arm support (inclusive cushion), and non-tiltable head holders with positioning cushion set, patient restraining system for head fixation, restraining-strap set with body fixation strap that can be directly connected to the patient table top, headrest, table extension with positioning mattress, knee-leg support.
1	14408217	High Cap. Patient & Trauma Tab.Top The high capacity and trauma table top offers the capability to support up to 300 kg/660 lbs of patient weight. It allows easy positioning and transfer from and to the table, due to its flat surface. Special accessories and an extended table top width of 530 mm ensure a safe and comfortable positioning for obese patients.
1	14408218	High Cap. Patient & Trauma Acc Kit The High capacity and Trauma accessory kit contains additional Patient restraint set with a width of 400mm and additional table extensions for feet and head.
1	14414734	Mattress for Bariatric Table Top This mat is used for scanning non-bariatric patients on the flat, bariatric table top. Placing this mat on the bariatric table top eliminates the need to exchange the table top when non-bariatric patients are scanned. This mat has a curved profile and enables comfortable positioning of non-bariatric patients.
1	14408101	Computer Desk #AWP New CT desk to accommodate the control components and color monitor. Width: 1200 mm, Depth: 800 mm, Height: 720 mm.
1	14408102	Computer Cabinet #AWP New cabinet to accommodate the computer system and UPS. Matched to the design of the control console table. Width: 800 mm, Depth: 800 mm, Height: 720 mm
1	CT_PM	CT Project Management A Siemens Project Manager (PM) will be the single point of contact for the implementation of your Siemens equipment. The assigned PM will work with the customer's facilities management, architect or building contractor to assist you in ensuring that your site is ready for installation. Your PM will provide initial and final drawings and will coordinate the scheduling of the equipment, installation, and rigging, as well as the initiation of on-site clinical education.
1	CT_BUDG_AD DL_RIG CT_STD_RIG_I NST	Budgetary Add'/Out of Scope Rigging \$4,500 CT Standard Rigging and Installation This quotation includes standard rigging and installation of your CT new system. Standard rigging into a room with reasonable access, as determined by Siemens Project Management, during standard working hours (Mon. - Fri./ 8 a.m. to 5 p.m.) It remains the responsibility of the Customer to prepare the room in accordance with the SIEMENS planning documents. Any special rigging requirements (Crane, stairs, etc.) and/or special site requirements (e.g. removal of existing systems, etc.) is an incremental cost and the responsibility of the Customer. All other "out of scope" charges (not covered by the standard rigging and installation) will be identified during the site assessment and remain the responsibility of the Customer.
1	CTSP4002 CT_INST_RIED EL_01	CT SLICKER; SENSATION AND VOLUME ZOOM Riedel Chiller Start-up by SBT

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Qty	Part No.	Item Description
1	4SPAS014	Low Contrast CT Phantom & Holder
1	APTTE4XGA24 0DC	HARDWIRED TYPE 2 Surge protective Device
1	CT_TRADE_IN _ALLOW	Trade-in of Sensation 16 project #2012-1451 Deinstall 3/2013 Expires 12/22/2012 - \$58,000 Trade-in value is valid for forty-five (45) days from the date of the quotation. After that time it must be revalued. The trade-in equipment shall be free and clear of all liens, encumbrances, security interests, assessments, rights of distraint and any other third party claims. Purchaser shall provide Siemens or its designated dealer or agent with access to the trade-in equipment by the agreed upon de-installation date designated on the signed trade-in specification document or within 14 days of new equipment turnover, whichever occurs first. Title and risk of loss to the trade-in equipment shall pass to Siemens or its designee upon installation of the purchased equipment at the Purchaser's facility. In the event that access to the trade-in equipment is denied past the agreed upon de-installation date, then the Purchaser shall pay to Siemens the amount of ten (10) percent of the total trade in value including Elevate discount (no less than \$1000) for each month, or part thereof, that access is denied. In addition, in the event that the trade-in equipment does not meet manufacturer's operating specifications or is not otherwise in the condition as stated in the trade-in specification sheet at the time of trade-in, or in the event that any trade-in items are not returned or otherwise made available to Siemens or its designee, then Purchaser shall be invoiced and shall pay for any missing or damaged items/equipment, or the trade-in value set forth in this Quotation shall be adjusted in Siemens' sole discretion.
2	CT_DEFSYNG O_BCLS	Definition Systems Basic syngo Class Tuition for (1) imaging professional to attend Siemens Classroom Course at Siemens Training Center. The objectives of this basic syngo class are to introduce the user to the Siemens SOMATOM CT Definition user interface of the syngo platform, scanning parameters and their effect on image quality, and instructions on building protocols, demonstration of software functions, and hands-on sessions. This class includes lunch, economy airfare, and lodging for (1) imaging professional. All arrangements must be arranged through Siemens designated travel agency. This educational offering must be completed (12) months from install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.
1	CT_INITIAL_32	Initial onsite training 32 hrs Up to (32) hours of on-site clinical education training, scheduled consecutively (Monday - Friday) during standard business hours for a maximum of (4) imaging professionals. Training will cover agenda items on the ASRT approved checklist. Uptime Clinical Education phone support is provided during the warranty period for specified posted hours. This educational offering must be completed (12) months from install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.
1	CT_FOLLOWU P_12	Follow-up training 12 hrs Up to (12) hours of follow-up on-site clinical education training, scheduled consecutively (Monday - Friday) during standard business hours for a maximum of (4) imaging professionals. Uptime Clinical Education phone support is provided during the warranty period for specified posted hours. This educational offering must be completed (12) months from install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.
1	CT_ADD_32	Additional onsite training 32 hours Up to (32) hours of on-site clinical education training, scheduled consecutively (Monday - Friday) during standard business hours for a maximum of (4) imaging professionals. Training will cover agenda items on the ASRT approved checklist if applicable. This educational offering must be completed (12) months from install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.
1	ADAPT_DOSE _SHIELD	Adaptive Dose Shield Adaptive Dose Shield for spiral acquisition to eliminate pre- and post-spiral over-radiation.
1	FAST_ADJUST	FAST Adjust FAST Adjust: assists the user to handle system settings in a fast and easy way by automatically solving of conflicts within user defined limits by one single click on the FAST Adjust button. The limits for scan time and tube current per scan are defined via the Scan Protocol Assistant. FAST Adjust offers an undo functionality to return to previously set values.
1	FAST_SCAN_A SSIST	FAST Scan Assistant FAST Scan Assistant: An intuitive user interface for solving conflicts by changing the scan time, resp. the pitch and/or the maximum tube current manually.

SIEMENS

Siemens Medical Solutions USA, Inc.
51 Valley Stream Parkway, Malvern, PA 19355
Fax: (866) 309-6967

SIEMENS REPRESENTATIVE
Stuart Wadley - (919) 605-9227

Qty	Part No.	Item Description
1	CARE_DOSE4 D	CARE Dose4D CARE Dose4D delivers the highest possible image quality at the lowest possible dose for patients - maximum detail, minimum dose. Adaptive dose modulation for up to 60% dose reduction
1	CARE_KV	CARE kV CARE kV: First automated, organ-sensitive voltage setting to improve image quality and contrast-to-noise-ratio while optimizing dose and potentially reducing it by up to 60%.
1	CARE_PROFL E	CARE Profile CARE Profile: Visualization of the dose distribution along the topogram prior to the scan
1	CARE_DASHB OARD	CARE Dashboard Visualization of activated dose reduction features and technologies for each scan range of an examination to analyze and manage the dose to be applied in the scan
1	DOSE_NOTIFI CATION	Dose Notification Dose Notification: As requested by the new release of the standard IEC 60601 3rd edition, the SOMATOM Definition AS provides the ability to set dose reference values (CTDIvol, DLP) for each scan range. If these reference values are exceeded the Dose Notification window informs the user.
1	DOSE_ALERT	Dose Alert Dose Alert: As requested by the new release of the standard IEC 60601 3rd edition, the SOMATOM Definition automatically adds up CTDIvol and DLP depending on z-position (scan axis). The Dose Alert window appears, if either of these cumulative values exceeds a user-defined threshold.

System Total: \$901,381

FINANCING: The equipment listed above may be financed through Siemens. Ask us about our full range of financial products that can be tailored to meet your business and cash flow requirements. For further information, please contact your local Sales Representative.

ACCESSORIES: Don't forget to ask us about our line of OEM imaging accessories to complete your purchase. All accessories can be purchased or financed as part of this order. To purchase accessories directly or to receive our accessories catalog, please call us directly at 1-888-222-9944 ext. 7 or contact your local Sales Representative.

COMPLIANCE: Compliance with legal and internal regulations is an integral part of all business processes at Siemens. Possible infringements can be reported to our Helpdesk "Tell us" function at www.siemens.com/tell-us.

SIEMENS

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51 Valley Stream Parkway, Malvern, PA 19355
Fax: (866) 309-6967

SIEMENS REPRESENTATIVE
Stuart Waddey - (919) 605-9227

Siemens Medical Solutions USA, Inc. General Terms and Conditions

1. GENERAL

1.1 Contract Terms. These terms and conditions constitute an integral part of any contract between Seller and Purchaser identified on the first page hereof and shall govern the sale of the products identified in such contract ("Products"). Seller shall not be bound by, and specifically objects to, any terms, conditions or other provisions which are different from or in addition to the provisions of this Agreement (even if provided to Seller concurrently with this Agreement), unless Seller specifically agrees to any such provision in a writing signed by Seller. Neither Seller's lack of objection to any such terms, nor delivery of the Products or provision of any services hereunder, shall constitute the agreement of Seller to any such terms. Purchaser acknowledges that this is a commercial and not a consumer transaction.

1.2 Acceptance. Purchaser shall be deemed to have assented to, and to have waived any objection to, this Agreement upon the earliest to occur of any of the following: Purchaser's completion or execution of this Agreement; Purchaser's acceptance of all or any part of the Products; Purchaser's issuance of a purchase order for any Products identified on Seller's quotation or proposal; or delivery of the Products to the common carrier for shipment pursuant hereto.

1.3 Refurbished/Used Products. For Products identified on this Agreement as used or refurbished Products, these Products have been previously owned and used. When delivered to Purchaser, the Products may have received mechanical, electrical and/or cosmetic reconditioning, as needed, and will comply with the manufacturer's specifications. Since pre-owned Products may be offered simultaneously to several customers, the sale of such Products to Purchaser cannot be guaranteed and is subject to continuing availability at the time Purchaser accepts Seller's offer to sell the Products. If the Products are no longer available, Seller will use its best efforts to identify other products in its inventory that may be suitable for purchase by Purchaser, and if substitute products are not acceptable to Purchaser, then Seller will cancel the order and refund to Purchaser any deposits previously paid. The warranty period for any used or refurbished Products will be separately stated on the quotation.

1.4 Third Party Products. If this Agreement includes the sale of third party products not manufactured by Seller, then Purchaser agrees and acknowledges that (a) Purchaser has made the selection of these products on its own, (b) the products are being acquired by Seller solely at the request of and for the benefit of Purchaser, in order to eliminate the need for Purchaser to issue a separate purchase order to the manufacturer of the products, (c) no representation, warranty or guarantee has been made by Seller with respect to the products, (d) the obligation of Purchaser to pay Seller for the products is absolute and unconditional, (e) Purchaser will indemnify and hold Seller harmless from and against any and all claims, regardless of the form of action, related to, resulting from or caused by the products or any work or service provided by the manufacturer of the products or any other party, (f) use of the products may be subject to Purchaser's agreement to comply with any software licensing terms imposed by the manufacturer, as well as any applicable laws, rule and regulations; and (g) the manufacturer, and not Seller, is solely responsible for any required installation, testing, validation, tracking, product recall, warranty service, maintenance, support, and complaint handling, as well as any other applicable FDA regulatory requirements, and the Purchaser will look solely to the manufacturer regarding these services and will assert no claim against Seller with respect to these products.

2. PRICES

2.1 Quotations. Unless otherwise agreed to in writing or set forth in the quotation, all prices quoted by Seller are based on U.S. dollars, and include standard and customary packaging. F.O.B. terms are set forth in Section 6.2 hereof. Domestic prices apply only to purchasers located in, and who will use the Products in, the U.S. International prices apply to all purchasers located outside of, or who will use or ship or facilitate shipment of the Products outside of, the U.S. Unless otherwise stated, the quotation shall only be valid for forty-five (45) days from the date of the quotation.

2.2 Delay in Acceptance of Delivery. Should the agreed delivery date be postponed by Purchaser, Seller shall have the right to deliver the Products to storage at Purchaser's risk and expense, and payments due upon delivery shall become due when Seller is ready to deliver.

2.3 Escalation. Unless otherwise agreed to in writing, except as to Products to be delivered within six (6) months of Seller's acceptance of Purchaser's order, Seller reserves the right to increase its prices to those in effect at the time of shipment.

3. TAXES

3.1 Any sales, use or manufacturer's tax which may be imposed upon the sale or use of Products, or any property tax levied after readiness to ship, or any

excise tax, license or similar fee required under this transaction, shall be in addition to the quoted prices and shall be paid by Purchaser. Notwithstanding the foregoing, Seller agrees to honor any valid exemption certificate provided by Purchaser.

4. TERMS OF PAYMENT; DEFAULT

4.1 Payments; Due Date. Unless otherwise set forth in the quotation, Seller's payment terms are as follows: an initial deposit of 10% of the purchase price for each Product is due upon submission of the purchase order, an additional 80% of the purchase price is due upon delivery of each Product, and the final 10% of the purchase price is due upon completion of installation or when the Products are available for first patient use, whichever occurs first. Unless otherwise agreed, all payments other than the initial deposit are due net thirty (30) days from the date of invoice. Seller shall have no obligation to complete installation until the payment due upon delivery is received. All amounts payable pursuant to this Agreement are denominated in United States dollars, and Purchaser shall pay all such amount in lawful money of the United States. Partial shipments shall be billed as made, and payments for such shipments will be made in accordance with the foregoing payment terms.

4.2 Late Payment. A service charge of 1½% per month, not to exceed the maximum rate allowed by law, shall be made on any portion of Purchaser's outstanding balance which is not paid within thirty (30) days after invoice date, which charge shall be determined and compounded on a daily basis from the due date until the date paid. Payment of such service charge shall not excuse or cure Purchaser's breach or default for late payment.

4.3 Payment of Lesser Amount. If Purchaser pays, or Seller otherwise receives, a lesser amount than the full amount provided for under this Agreement, such payment or receipt shall not constitute or be construed other than as on account of the earliest amount due Seller. Seller may accept any check or payment in any amount without prejudice to Seller's right to recover the balance of the amount due or to pursue any other right or remedy. No endorsement or statement on any check or payment or in any letter accompanying a check or payment or elsewhere shall constitute or be construed as an accord or satisfaction.

4.4 Where Payment Due Upon Installation or Completion. Should any terms of payment provide for either full or partial payment upon completion of installation or thereafter, and completion of installation is delayed for any reason for which Seller is not responsible, then the Products shall be deemed installed upon delivery and the balance of payments shall be due no later than thirty (30) days from the delivery date regardless of the actual installation date.

4.5 Default; Termination. Each of the following shall constitute an event of default under this Agreement: (i) a failure by Purchaser to make any payment due Seller within ten (10) days of receipt of written notice of non-payment from Seller; (ii) a failure by Purchaser to perform any other obligation under this Agreement within thirty (30) days of receipt of written notice from Seller; (iii) a default by Purchaser under any other obligation to or agreement with Seller or Siemens Financial Services, Inc., or any assignee of the foregoing (e.g., a promissory note, lease, rental agreement, license agreement or purchase contract); or (iv) the commencement of any insolvency, bankruptcy or similar proceedings by or against Purchaser (including any assignment by Purchaser for the benefit of creditors). Upon the occurrence of any event of default, at Seller's election: (a) the entire amount of any indebtedness and obligation due Seller under this Agreement and interest thereon shall become immediately due and payable without notice, demand, or period of grace; (b) Seller may suspend the performance of any of Seller's obligations hereunder, including, but not limited to, obligations relating to delivery, installation and warranty services; (c) Purchaser shall put Seller in possession of the Products upon demand; (d) Seller may enter any premises where the Products are located and take possession of the Products without notice or demand and without legal proceedings; (e) at the request of Seller, Purchaser shall assemble the Products and make them available to Seller at a place designated by Seller which is reasonable and convenient to all parties; (f) Seller may sell or otherwise dispose of all or any part of the Products and apply the proceeds thereof against any indebtedness or obligation of Purchaser under this Agreement (Purchaser agrees that a period of 10 days from the time notice is sent to Purchaser shall be a reasonable period of notification of sale or other disposition of the Products by or for Seller); (g) if this Agreement or any indebtedness or obligation of Purchaser under this Agreement is referred to an attorney for collection or realization, Purchaser shall pay to Seller all costs of collection and realization (including, without limitation, a reasonable sum for attorneys' fees, expenses of title search, all court costs and other legal expenses) incurred thereby; and (h) Purchaser shall pay any deficiency remaining after collection of or realization by Seller on the Products. In addition, Seller may terminate this Agreement upon written notice to Purchaser

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in the event that Purchaser is not approved for credit or upon the occurrence of any material adverse change in the financial condition or business operations of Purchaser.

4.6 Financing. Notwithstanding any arrangement that Purchaser may make for the financing of the purchase price of the Products, the parties agree that any such financing arrangement shall have no effect on the Purchaser's payment obligations under this Agreement, including but not limited to Sections 4.1 and 4.2 above.

5. EXPORT TERMS

5.1 Unless other arrangements have been made, payment on export orders shall be made by irrevocable confirmed letter of credit, payable in U.S. dollars against Seller's invoice and standard shipping documents. Such letter of credit shall be in an amount equal to the full purchase price of the Products and shall be established in a U.S. bank acceptable to Seller. Purchaser shall procure all necessary permits and licenses for shipment and compliance with any governmental regulations concerning control of final destination of Products.

5.2 Purchaser acknowledges that Seller is required to comply with applicable export laws and regulations relating to the sale, exportation, transfer, assignment, disposal and usage of the Products provided under this Agreement, including any export license requirements. Purchaser agrees that such Products shall not at any time directly or indirectly be used, exported, sold, transferred, assigned or otherwise disposed of in a manner which will result in non-compliance with such applicable export laws and regulations. It shall be a condition of the continuing performance by Seller of its obligations hereunder that compliance with such export laws and regulations be maintained at all times. **PURCHASER AGREES TO INDEMNIFY, DEFEND AND HOLD SELLER HARMLESS FROM ANY AND ALL COSTS, LIABILITIES, PENALTIES, SANCTIONS AND FINES RELATED TO NON-COMPLIANCE WITH APPLICABLE EXPORT LAWS AND REGULATIONS.** If Purchaser purchases a Product at the domestic price and exports such Product, or transfers such Product to a third party for export, outside of the U.S., Purchaser shall pay to Seller the difference between the domestic price and the international retail price of such Product pursuant to the payment terms set forth herein. Purchaser shall deliver to Seller, upon Seller's request, written assurance regarding compliance with this section in form and content acceptable to Seller.

6. DELIVERY, RISK OF LOSS

6.1 Delivery Date. Delivery and installation dates will be established by mutual agreement of the parties. Seller shall make every reasonable effort to meet the agreed upon delivery date(s), but shall not be liable for any failure to meet such date(s). Partial shipments may be made.

6.2 Risk of Loss; Title Transfer. Unless otherwise agreed to in writing, the following shall apply:

(a) For Products that do not require installation by Seller, and for options and add-on products purchased subsequent to delivery and installation of Products purchased under this Agreement, delivery shall be complete upon transfer of possession to common carrier, F.O.B. Shipping Point, whereupon title to and all risk of loss, damage to or destruction of the Products shall pass to Purchaser.

(b) For Products that require installation by Seller, delivery shall be complete upon delivery of the Products to Purchaser's designated site, F.O.B. Destination; title to and all risk of loss, damage to or destruction of such Products shall pass to Purchaser upon completion of the installation.

(c) All freight charges and other transportation, packing and insurance costs, license fees, custom duties and other similar charges shall be the sole responsibility of Purchaser unless included in the purchase price or otherwise agreed to in writing by Seller. In the event of any loss or damage to any of the Products during shipment, Seller and Purchaser shall cooperate in making a claim against the carrier.

7. SECURITY INTEREST/FILING

7.1 Purchaser grants to Seller a security interest in the Products (and all accessories and replacements thereto and all proceeds thereof) until payment in full by Purchaser and satisfaction of all other obligations of Purchaser hereunder. Purchaser hereby (i) authorizes Seller to file (and Purchaser shall promptly execute, if requested by Seller) and (ii) irrevocably appoints Seller its agent and attorney-in-fact to execute in the name of Purchaser and file, with such authorities and at such locations as Seller may deem appropriate, any Uniform Commercial Code financing statements with respect to the Products and/or this Agreement. Purchaser further represents and covenants that (a) it will keep the Products in good order and repair until the purchase price has been paid in full, (b) it will promptly pay all taxes and assessments upon the Products or the use thereof, (c) it will not attempt to transfer any interest in the Products until the purchase price has been paid in full, and (d) it is solvent and financially capable of paying the full purchase price for the Products.

8. CHANGES, CANCELLATION, AND RETURN

8.1 Orders accepted by Seller are not subject to change except upon Seller's written agreement.

8.2 Orders accepted by Seller are noncancellable by Purchaser except upon Seller's written consent and payment by Purchaser of a cancellation charge equal to 10% of the price of the affected Products, plus any shipping, insurance, inspection and refurbishment charges; the cost of providing any training, education, site evaluation or other services completed by Seller; and any return, cancellation or restocking fees with respect to any Third Party Products ordered by Seller on behalf of Purchaser. Seller may retain any payments received from Purchaser up to the amount of the cancellation charge. In no event can an order be cancelled by Purchaser or Products be returned to Seller after shipment.

8.3 Seller shall have the right to change the manufacture and/or design of its Products if, in the judgment of Seller, such change does not alter the general function of the Products.

9. FORCE MAJEURE

9.1 Seller shall not be liable for any loss or damage for delay in delivery, inability to install or any other failure to perform due to causes beyond its reasonable control including, but not limited to, acts of government or compliance with any governmental rules or regulations, acts of God or the public, war, civil commotion, blockades, embargoes, calamities, floods, fires, earthquakes, explosions, storms, strikes, lockouts, labor disputes, or unavailability of labor, raw materials, power or supplies. Should such a delay occur, Seller may reasonably extend delivery or production schedules or, at its option, cancel the order in whole or part without liability other than to return any unearned deposit or prepayment.

10. WARRANTY

10.1 Seller warrants that the Products manufactured by Seller and sold hereunder shall be free from defects in material or workmanship under normal use and service for the warranty period. The final assembled Products shall be new although they may include certain used, reworked or refurbished parts and components (e.g., circuit boards) that comply with performance and reliability specifications and controls. Seller's obligation under this warranty is limited, at Seller's option, to the repair or replacement of the Product or any part thereof. Unless otherwise set forth in the Product Warranty attached hereto and incorporated herein by reference, the warranty period shall commence upon the earlier of the date that the Products have been installed in accordance with Section 12.6 hereof (which date shall be confirmed in writing by Seller) or first patient use, and shall continue for 12 consecutive months. Seller makes no warranty for any Products made by persons other than Seller or its affiliates, and Purchaser's sole warranty therefor, if any, is the original manufacturer's warranty, which Seller agrees to pass on to Purchaser, as applicable. The warranty provided by Seller under this Section 10 extends only to the original Purchaser, unless the Purchaser obtains the Seller's prior written consent with respect to any sale or other transfer of the Equipment during the term of the warranty.

10.2 No warranty extended by Seller shall apply to any Products which have been damaged by fire, accident, misuse, abuse, negligence, improper application or alteration or by a force majeure occurrence as described in Section 9 hereof or by the Purchaser's failure to operate the Products in accordance with the manufacturer's instructions or to maintain the recommended operating environment and line conditions; which are defective due to unauthorized attempts to repair, relocate, maintain, service, add to or modify the Products by the Purchaser or any third party or due to the attachment and/or use of non-Seller supplied parts, equipment or software without Seller's prior written approval; which failed due to causes from within non-Seller supplied equipment, parts or software including, but not limited to, problems with the Purchaser's network; or which have been damaged from the use of operating supplies or consumable parts not approved by Seller. In addition, there is no warranty coverage for any transducer or probe failure due to events such as cracking from high impact drops, cable rupture from rolling equipment over the cable, delamination from cleaning with inappropriate solutions, or TEE bite marks. Seller's obligation under this warranty is limited to the repair or replacement, at Seller's option, of defective parts. Seller may effectuate such repair at Purchaser's facility, and Purchaser shall furnish Seller safe and sufficient access for such repair. Repair or replacement may be with parts or products that are new, used or refurbished. Repairs or replacements shall not interrupt, extend or prolong the term of the warranty. Purchaser shall, upon Seller's request, return the noncomplying Product or part to Seller with all transportation charges prepaid, but shall not return any Product or part to Seller without Seller's prior written authorization. Purchaser shall pay Seller its normal charges for service and parts for any inspection, repair or replacement that falls outside the warranty set forth in Section 10.1. Seller's warranty does not apply to consumable materials, disposables, supplies, accessories and collateral equipment, except as specifically stated in writing or as otherwise set

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forth in the Product Warranty attached hereto and incorporated herein by reference, nor to products or parts thereof supplied by Purchaser.

10.3 This warranty is made on condition that immediate written notice of any noncompliance be given to Seller and Seller's inspection reveals that Purchaser's claim is covered under the terms of the warranty (i.e., that the noncompliance is due to traceable defects in original materials and/or workmanship).

10.4 Purchaser shall provide Seller with both on-site and remote access to the Products. The remote access shall be provided through the Purchaser's network as is reasonably necessary for Seller to provide warranty services under this Agreement. Remote access will be established through a broadband internet-based connection to either a Purchaser owned or Seller provided secure end-point. The method of connection will be a Peer-to-Peer VPN IPsec tunnel (non-client based) with specific inbound and outbound port requirements.

10.5 Warranty service will be provided without charge during Seller's regular working hours (8:30-5:00), Monday through Friday, except Seller's recognized holidays. If Purchaser requires that service be performed outside these hours, such service can be made available at an additional charge, at Seller's then current rates. The obligations of Seller described in this section are Seller's only obligations and Purchaser's sole and exclusive remedy for a breach of product warranty.

10.6 SELLER MAKES NO WARRANTY OTHER THAN THE ONE SET FORTH HEREIN AND IN THE ATTACHED PRODUCT WARRANTY COVERING THE APPLICABLE PRODUCT CATEGORY. SUCH WARRANTY IS IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO ANY EXPRESS OR IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR PARTICULAR PURPOSES, AND SUCH CONSTITUTES THE ONLY WARRANTY MADE WITH RESPECT TO THE PRODUCTS AND ANY DEFECT, DEFICIENCY OR NONCONFORMITY IN ANY PRODUCT, SERVICE OR OTHER ITEM FURNISHED UNDER THIS AGREEMENT.

10.7 In the event of any inconsistencies between the terms of this Section 10 and the terms of the attached Product Warranty, the terms of the attached Product Warranty shall prevail.

11. LIMITATION OF LIABILITY

11.1 In no event shall Seller's liability hereunder exceed the actual loss or damage sustained by Purchaser, up to the purchase price of the Products. The foregoing limitation of liability shall not apply to claims for bodily injury or damages to real property or tangible personal property to the extent arising from Seller's negligence or a product defect.

11.2 SELLER SHALL NOT BE LIABLE FOR ANY LOSS OF USE, REVENUE OR ANTICIPATED PROFITS; COST OF SUBSTITUTE PRODUCTS OR SERVICES; LOSS OF STORED, TRANSMITTED OR RECORDED DATA; OR FOR ANY INDIRECT, INCIDENTAL, UNFORESEEN, SPECIAL, PUNITIVE OR CONSEQUENTIAL DAMAGES WHETHER BASED ON CONTRACT, TORT (INCLUDING NEGLIGENCE), STRICT LIABILITY OR ANY OTHER THEORY OR FORM OF ACTION, EVEN IF SELLER HAS BEEN ADVISED OF THE POSSIBILITY THEREOF, ARISING OUT OF OR IN CONNECTION WITH THIS AGREEMENT OR THE SALE OR USE OF THE PRODUCTS. THE FOREGOING IS A SEPARATE, ESSENTIAL TERM OF THIS AGREEMENT AND SHALL BE EFFECTIVE UPON THE FAILURE OF ANY REMEDY, EXCLUSIVE OR NOT.

12. INSTALLATION - ADDITIONAL CHARGES

12.1 General. Unless otherwise expressly stipulated in writing, the Products covered hereby shall be installed by and at the expense of Seller except that Seller shall not provide rigging or site preparation services unless otherwise agreed to in writing by Seller for an additional charge. Seller will not install accessory items such as cabinets, illuminators, darkroom equipment or processors for X-Ray and CT equipment, unless otherwise agreed to in writing by Seller.

12.2 Installation by Seller. If Seller specifies it will install the Products, the following applies: subject to fulfillment of the obligations set forth in Section 12.4 below, Seller shall install the Products and connect them to the requisite safety switches and power lines to be installed by Purchaser. Except as otherwise specified below, if such installation and connection are performed by Seller's technical personnel, prices shown include the cost thereof, provided that the installation and connection can be performed within the Continental United States or Puerto Rico and during normal business hours. Any overtime charges or other special expenses shall be additional charges to the prices shown.

12.3 Trade Unions. In the event that a trade union, or unions, or other local labor conditions prevent Seller from performing the above work with its own employees or contractors, then Purchaser shall either make all required arrangements with the trade union, or unions, to permit Seller to complete the work or shall provide the personnel, at Purchaser's sole cost and expense.

Moreover, any additional cost incurred by Seller and related to such labor disputes shall be paid by the Purchaser and Seller's obligations under such circumstances will be limited to providing engineering supervision of installation and connection of the Products to existing wiring.

12.4 Purchaser's Obligations. Purchaser shall, at its expense, provide all proper and necessary labor and materials for plumbing service, carpentry work, conduit wiring, and other preparations required for such installation and connection. All such labor and materials shall be completed and available at the time of delivery of the Products by Seller. Additionally, Purchaser shall provide free access to the installation site and, if necessary, safe and secure space thereon for storage of Products and equipment prior to installation by Seller. Purchaser shall be responsible, at its sole cost and expense, for obtaining all permits, licenses and approvals required by any federal, state or local authorities in connection with the installation and operation of the Products, including but not limited to any certificate of need and zoning variances. Purchaser shall provide a suitable environment for the Products and shall ensure, at its sole cost and expense, that its premises are free of asbestos, hazardous conditions and any concealed, unknown or dangerous conditions and that all site requirements are met. Seller shall delay its work until Purchaser has completed the removal of any asbestos or other hazardous materials or has taken any other precautions and completed any other work required by applicable regulations. Purchaser shall reimburse Seller for any increased costs and expenses incurred by Seller that are the result of or are caused by any such delay. In the event that Seller is requested to supervise the installation of the Products, it remains the Purchaser's responsibility to comply with local regulations. Seller is not an architect and all drawings furnished by Seller are not construction drawings.

12.5 Regulatory Reporting. In the event that any regulatory activity is performed by anyone other than Seller's authorized personnel, then Purchaser shall be responsible for fulfilling any and all reporting requirements.

12.6 Completion of Installation. Installation shall be complete upon the conclusion of final calibration and checkout under Seller's standard procedures to verify that the Products meet applicable written performance specifications. Notwithstanding the foregoing, first use of the Products by Purchaser, its agents or employees for any purpose after delivery shall constitute completion of installation.

13. PATENT, COPYRIGHT AND OTHER INFRINGEMENT CLAIMS

13.1 Infringement by Seller. Seller warrants that the Products manufactured by Seller and sold hereunder do not infringe any U.S. patent or copyright. If Purchaser receives a claim that any such Products, or parts thereof, infringe upon the rights of others under any U.S. patent or copyright, Purchaser shall notify Seller immediately in writing. As to all infringement claims relating to Products or parts manufactured by Seller or one of its affiliates:

(a) Purchaser shall give Seller information, assistance and exclusive authority to evaluate, defend and settle such claims.

(b) Seller shall then, at its own expense, defend or settle such claims, procure for Purchaser the right to use the Products, or remove or modify them to avoid infringement. If none of these alternatives is available on terms reasonable to Seller, then Purchaser shall return the Products to Seller and Seller shall refund to Purchaser the purchase price paid by Purchaser less reasonable depreciation for Purchaser's use of the Products. The foregoing states Seller's entire obligation and liability, and Purchaser's sole remedy, for claims of infringement.

13.2 Infringement by Purchaser. If some or all of the Products sold hereunder are made by Seller pursuant to drawings or specifications furnished by Purchaser, or if Purchaser modifies or combines, operates or uses the Products other than as specified by Seller or with any product, data, software, apparatus or program not provided or approved by Seller, then the indemnity obligation of Seller under Section 13.1 shall be null and void and should a claim be made that such Products infringe the rights of any third party under patent, copyright or otherwise, then Purchaser shall indemnify, defend and hold Seller harmless against any liability or expense, including reasonable attorneys' fees, incurred by Seller in connection therewith.

14. DESIGNS AND TRADE SECRETS; LICENSE; CONFIDENTIALITY

14.1 Any drawings, data, designs, software programs or other technical information supplied by Seller to Purchaser in connection with the sale of the Products are not included in the sale of the Products to Purchaser, shall remain Seller's property and shall at all times be held in confidence by Purchaser. Such information shall not be reproduced or disclosed to others without Seller's prior written consent.

14.2 For all goods purchased hereunder which utilize software for their operation, such "Applications Software" shall be licensed to Purchaser under the terms of Seller's Software License Schedule attached hereto.

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14.3 Diagnostic/Maintenance Software is not included under Section 14.2 above, is available only as a special option under a separate Diagnostic Materials License Agreement, and may be subject to a separate licensing fee.

14.4 Seller and Purchaser shall maintain the confidentiality of any information provided or disclosed to the other party relating to the business, customers and/or patients of the disclosing party, as well as this Agreement and its terms (including the pricing and other financial terms under which the Purchaser will be purchasing the Products). Each party shall use reasonable care to protect the confidentiality of the information disclosed, but no less than the degree of care it would use to protect its own confidential information, and shall only disclose the other party's confidential information to its employees and agents having a need to know this information. The obligations of confidentiality set forth herein shall not apply to any information in the public domain at the time of disclosure or that is required to be disclosed by court order or by law.

15. ENGINEERING CHANGES

15.1 Seller makes no representation that engineering changes which may be announced in the future will be suitable for use on, or in connection with, the Products.

16. ASSIGNMENT

16.1 Neither party may assign any rights or obligations under this Agreement without the prior written consent of the other and any attempt to do so shall be void, except that Seller may assign this Agreement without consent to any subsidiary or affiliated company, and may delegate to authorized subcontractors or service suppliers any work to be performed under this Agreement so long as Seller remains liable for the performance of its obligations under this Agreement. This Agreement shall inure to and be binding upon the parties and their respective successors, permitted assigns and legal representatives. Seller shall have no obligations under this Agreement to any assignee of Purchaser that is not approved by Seller in advance.

17. COSTS AND FEES

17.1 In the event that any dispute or difference is brought arising from or relating to this Agreement or the breach, termination or validity thereof, the prevailing party shall be entitled to recover from the other party all reasonable attorneys' fees incurred, together with such other expenses, costs and disbursements as may be allowed by law.

18. MODIFICATION

18.1 This Agreement may not be changed, modified or amended except in writing signed by duly authorized representatives of the parties.

19. GOVERNING LAW; WAIVER OF JURY TRIAL

19.1 This Agreement shall be governed by the laws of the Commonwealth of Pennsylvania.

19.2 EACH OF THE PARTIES EXPRESSLY WAIVES ALL RIGHTS TO A JURY TRIAL IN CONNECTION WITH ANY DISPUTE UNDER THIS AGREEMENT.

20. COST REPORTING

20.1 Purchaser agrees that it will fully and accurately account for and report in all cost reports and otherwise fully and accurately disclose to federal and state health care program payors and fully and accurately reflect where and as appropriate to the applicable reimbursement methodology, all services and other items, including any and all discounts, received from Seller under this Agreement, in compliance with all applicable laws, rules and regulations, including but not limited to the Social Security Act and implementing regulations relating to Medicare, Medicaid and other federal and state health care reimbursement programs.

21. INTEGRATION

21.1 These terms and conditions, including any attachments or other documents incorporated by reference herein, constitute the entire agreement and the complete and exclusive statement of agreement with respect to the subject matter hereof, and supersede any and all prior agreements, understandings and communications between the parties with respect to the Products.

22. SEVERABILITY; HEADINGS

22.1 No provision of this Agreement which may be deemed unenforceable will in any way invalidate any other portion or provision of this Agreement. Section headings are for convenience only and will have no substantive effect.

23. WAIVER

23.1 No failure and no delay in exercising, on the part of any party, any right under this Agreement will operate as a waiver thereof, nor will any single or partial exercise of any right preclude the further exercise of any other right.

24. NOTICES

24.1 Any notice or other communication under this Agreement shall be deemed properly given if given in writing and delivered in person or mailed, properly addressed and stamped with the required postage, to the intended recipient at its address specified on the face hereof. Either party may from time to time change such address by giving the other party notice of such change in accordance with this section.

25. RIGHTS CUMULATIVE

25.1 The rights and remedies afforded to Seller under this Agreement are in addition to, and do not in anyway limit, any other rights or remedies afforded to Seller by any other agreement, by law or otherwise.

26. END USER CERTIFICATION

26.1 Purchaser represents, warrants and covenants that it is acquiring the Products for its own end use and not for reselling, leasing or transferring to a third party (except for lease-back financings).

03/2012 Rev

Software License Schedule to the Siemens Medical Solutions USA, Inc. General Terms and Conditions

1. DEFINITIONS: The following definitions apply to this Schedule:

"**Agreement**" shall mean the attached (i) Quotation for Products and/or Services including the Terms and Conditions of Sale and applicable schedules; and/or (ii) Software License Agreement describing the software licensed herein and the specific system for which the license is issued.

"**Licensor**" shall mean Siemens Medical Solutions USA, Inc.

"**Licensee**" shall mean the end-user to whom Licensor provides Software or Documentation for its internal use under the Agreement.

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SIEMENS

Siemens Medical Solutions USA, Inc.

51 Valley Stream Parkway, Malvern, PA 19355

Fax: (866) 309-6967

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CT Warranty Information

<u>Equipment</u> (New Systems and "Proven Excellence" Refurbished Systems Only)	<u>Period of Warranty</u> ¹	<u>Coverage</u>	
CT System (not including consumables)	12 month	Full Warranty (parts & labor, including all tubes)	
<u>Post-Warranty (after expiration of system warranty) – Replacement parts only!</u>			
Straton	Prorated to a maximum of 160,000 scan seconds or 12 month whichever occurs first	Prorated credit given to customer against replacement cost	credit percentage = $(160,000 - \text{scan-seconds used}) / 160,000 * 100$
Single Tank tube with rotating anode (non spiral) (Rotanx)	Prorated to a maximum of 60,000 scans or 12 month whichever occurs first	Prorated credit given to customer against replacement cost	credit percentage = $(60,000 - \text{scans used}) / 60,000 * 100$
Single Tank tube with rotating anode (spiral) (Rotanx)	Prorated to a maximum of 130,000 scanseconds or 12 months whichever occurs first	Prorated credit given to customer against replacement cost	credit percentage = $(130,000 - \text{scanseconds used}) / 130,000 * 100$
Opti 151 and Opti 157 tube	Prorated to a maximum of 60,000 scans or 12 months whichever occurs first	Prorated credit given to customer against replacement cost	credit percentage = $(60,000 - \text{scans used}) / 60,000 * 100$
All other Dura tubes and Opti 131 tube	Prorated to a maximum of 130,000 scanseconds or 12 months whichever occurs first	Prorated credit given to customer against replacement cost	credit percentage = $(130,000 - \text{scanseconds used}) / 130,000 * 100$
Dura Akron B tubes	Prorated to a maximum of 150,000 scanseconds or 12 months whichever occurs first	Prorated credit given to customer against replacement cost	credit percentage = $(150,000 - \text{scanseconds used}) / 150,000 * 100$
Dura Akron Q tubes	Prorated to a maximum of 120,000 scanseconds or 12 months whichever occurs first	Prorated credit given to customer against replacement cost	credit percentage = $(120,000 - \text{scanseconds used}) / 120,000 * 100$
Cathode-ray tubes (CRT)	12 months		
Spare Parts	6 months	Parts only	
Consumables	Not covered		

Note: Optional extended warranty coverage can be obtained by purchase of a service agreement.

¹ Period of warranty commences from the date of first use or completion of installation, whichever occurs first. In the event the completion of installation is delayed for reasons beyond Siemens' control, the stated warranty period shall commence 60 days after delivery of equipment.

PROPOSED CAPITAL COSTS

Project Name: **Replace CT Scanner in Emergency Department**

September 28, 2012

Proponent: **Rowan Regional Medical Center**

A. Site Costs

(1)	Full purchase price of land		\$	-
	Acres _____ Price per Acre		\$	-
(2)	Closing Costs		\$	-
(3)	Site Inspection and Survey		\$	-
(4)	Legal fees and subsoil investigation		\$	-
(5)	Site Preparation Costs	\$		-
	Soil Borings	\$		-
	Clearing Earthwork	\$		-
	Fine Grade For Slab	\$		-
	Roads Paving	\$		-
	Concrete Sidewalks	\$		-
	Water and Sewer	\$		-
	Footing Excavation	\$		-
	Footing Backfill	\$		-
	Termite Treatment	\$		-
	Sub-Total Site Preparation Costs		\$	-
(6)	Other (specify)		\$	-
(7)	Sub-Total Site Costs		\$	-

B. Construction Contract

(8)	Cost of Materials			
	General Requirements	\$	66,150.00	
	Concrete/Masonry	\$	-	
	Woods/Doors & Windows/Finishes	\$	-	
	Thermal & Moisture Protection	\$	-	
	Equipment/Specialty Items	\$	-	
	Mechanical/Electrical	\$	-	
	Other	\$	-	
	Sub-Total Cost of Materials		\$	66,150.00
(9)	Cost of Labor GC Labor		\$	44,100.00
(10)	Other - (Specify)		\$	-
(11)	Sub-Total Construction Contract		\$	110,250.00

C. Miscellaneous Project Costs

(12)	Building Purchase		\$	-
(13)	Fixed Equipment Purchase/Lease (\$901,381+ 53,000 Trade-in)		\$	954,381.00
	Other (Removal)		\$	5,000.00
(14)	Movable Equipment		\$	-
(15)	Furniture		\$	-
(16)	Landscaping		\$	-
(17)	Consult Fees			
	Architect and Engineering Fees	\$	43,436.00	
	Market Analysis	\$	-	
	Other - (Specify)	\$	-	
	Sub-Total Consultant Fees		\$	43,436.00
(18)	Financing Costs (e.g. Bond Loan, etc)		\$	-
(19)	Interest During Construction		\$	-
(20)	Other (contingency)		\$	54,446.00
	Other (SPECIFY)		\$	-
(21)	Sub-Total Miscellaneous		\$	1,057,263.00
(22)	Total Capital Cost of Project (Sum A-C above)		\$	1,167,513.00

PROPOSED CAPITAL COSTS

Project Name: **Relocate ED Scanner to Radiology Dept.**

September 28, 2012

Proponent: **Rowan Regional Medical Center**

A. Site Costs

(1)	Full purchase price of land		\$	-
	Acres _____ Price per Acre		\$	-
(2)	Closing Costs		\$	-
(3)	Site Inspection and Survey		\$	-
(4)	Legal fees and subsoil investigation		\$	-
(5)	Site Preparation Costs	\$		-
	Soil Borings	\$		-
	Clearing Earthwork	\$		-
	Fine Grade For Slab	\$		-
	Roads Paving	\$		-
	Concrete Sidewalks	\$		-
	Water and Sewer	\$		-
	Footing Excavation	\$		-
	Footing Backfill	\$		-
	Termite Treatment	\$		-
	Sub-Total Site Preparation Costs		\$	-
(6)	Other (specify)		\$	-
(7)	Sub-Total Site Costs		\$	-

B. Construction Contract

(8)	Cost of Materials			
	General Requirements	\$	105,780.00	
	Concrete/Masonry	\$	-	
	Woods/Doors & Windows/Finishes	\$	-	
	Thermal & Moisture Protection	\$	-	
	Equipment/Specialty Items	\$	-	
	Mechanical/Electrical	\$	-	
	Other	\$	-	
	Sub-Total Cost of Materials		\$	105,780.00
(9)	Cost of Labor GC Labor		\$	70,520.00
(10)	Other - (Specify)		\$	-
(11)	Sub-Total Construction Contract		\$	176,300.00

C. Miscellaneous Project Costs

(12)	Building Purchase		\$	-
(13)	Fixed Equipment Purchase/Lease		\$	-
	Other (contingency)		\$	5,800.00
(14)	Movable Equipment Purchase/Lease		\$	26,200.00
(15)	Furniture		\$	16,500.00
(16)	Landscaping		\$	-
(17)	Consult Fees			
	Architect and Engineering Fees	\$	44,600.00	
	Market Analysis	\$	-	
	Other - (Specify)	\$	-	
	Sub-Total Consultant Fees		\$	44,600.00
(18)	Financing Costs (e.g. Bond Loan, etc)		\$	-
(19)	Interest During Construction		\$	-
(20)	Other (contingency)		\$	46,440.00
	Other (SPECIFY)		\$	-
(21)	Sub-Total Miscellaneous		\$	139,540.00
(22)	Total Capital Cost of Project (Sum A-C above)		\$	315,840.00

PROPOSED CAPITAL COSTS

*Attachment
B-3*

Project Name: **TOTAL Costs to Replace & Relocate ED CT Scanner**

September 28, 2012

Proponent: **Rowan Regional Medical Center**

A. Site Costs

(1)	Full purchase price of land	\$	-
	Acres _____ Price per Acre	\$	-
(2)	Closing Costs	\$	-
(3)	Site Inspection and Survey	\$	-
(4)	Legal fees and subsoil investigation	\$	-
(5)	Site Preparation Costs	\$	-
	Soil Borings	\$	-
	Clearing Earthwork	\$	-
	Fine Grade For Slab	\$	-
	Roads Paving	\$	-
	Concrete Sidewalks	\$	-
	Water and Sewer	\$	-
	Footing Excavation	\$	-
	Footing Backfill	\$	-
	Termite Treatment	\$	-
	Sub-Total Site Preparation Costs	\$	-
(6)	Other (specify)	\$	-
(7)	Sub-Total Site Costs	\$	-

B. Construction Contract

(8)	Cost of Materials		
	General Requirements	\$	171,930.00
	Concrete/Masonry	\$	-
	Woods/Doors & Windows/Finishes	\$	-
	Thermal & Moisture Protection	\$	-
	Equipment/Specialty Items	\$	-
	Mechanical/Electrical	\$	-
	Other	\$	-
	Sub-Total Cost of Materials	\$	171,930.00
(9)	Cost of Labor GC Labor	\$	114,620.00
(10)	Other - (Specify)	\$	-
(11)	Sub-Total Construction Contract	\$	286,550.00

C. Miscellaneous Project Costs

(12)	Building Purchase	\$	-
(13)	Fixed Equipment Purchase/Lease	\$	954,381.00
	Other (Removal + Contingency)	\$	10,800.00
(14)	Movable Equipment Purchase/Lease	\$	26,200.00
(15)	Furniture	\$	16,500.00
(16)	Landscaping	\$	-
(17)	Consult Fees	\$	-
	Architect and Engineering Fees	\$	88,036.00
	Market Analysis	\$	-
	Other - (Specify)	\$	-
	Sub-Total Consultant Fees	\$	88,036.00
(18)	Financing Costs (e.g. Bond Loan, etc)	\$	-
(19)	Interest During Construction	\$	-
(20)	Other (contingency)	\$	100,886.00
	Other (SPECIFY)	\$	-
(21)	Sub-Total Miscellaneous	\$	1,196,803.00
(22)	Total Capital Cost of Project (Sum A-C above)	\$	1,483,353.00

Attachment C-1

ED Scanner
Relocation
to Rad Dept.



giving shape to healthcare™

architecture

engineering

interior design

planning

September 26, 2012

Mr. Mike Bolt
Novant Health
Planning, Design and Construction
3600 Country Club Road, Suite 102
Winston-Salem, North Carolina 27104

Re: Rowan Regional Medical Center
CT Scanner Replacement in Radiology
Sallsbury, North Carolina

Dear Mike:

We have prepared our estimate for the CT Scanner Replacement in Radiology. We estimate the construction labor cost will be \$70,520.00 and the construction material cost will be \$105,780.00. Therefore we estimate the total construction cost to be \$176,300.00.

The architectural and engineering design fees, project reimbursables, and design review fees are \$44,600.00. Therefore, the total estimated construction cost including A&E fees and reimbursables is \$220,900.00.

If I can be of further assistance, please do not hesitate to contact me.

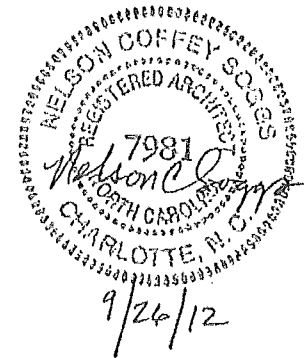
Sincerely,

PETERSON ASSOCIATES, p.a.

Nelson C. Soggs, AIA, LEED AP, Associate
Project Architect

NCS/jtj

6521-00



2115 Rexford Road

Suite 500

Charlotte, NC 28211

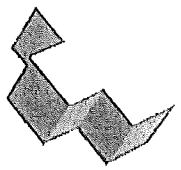
P704.364.3400

F704.364.7080

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Attachment C-2

ED
Scanner
Replacement



**peterson
associates**

giving shape to healthcare™

architecture

September 26, 2012

engineering

Mr. Mike Bolt
Novant Health
Planning, Design and Construction
3600 Country Club Road, Suite 102
Winston-Salem, North Carolina 27104

interior design

Re: Rowan Regional Medical Center
CT Scanner Replacement in Emergency Department
Salisbury, North Carolina

planning

Dear Mike:

We have prepared our estimate for the CT Scanner Replacement in Emergency Department. We estimate the construction labor cost will be \$44,100.00 and the construction material cost will be \$66,150.00. Therefore we estimate the total construction cost to be \$110,250.00.

The architectural and engineering design fees, project reimbursables, and design review fees are \$43,436.00. Therefore, the total estimated construction cost including A&E fees and reimbursables is \$153,686.00.

If I can be of further assistance, please do not hesitate to contact me.

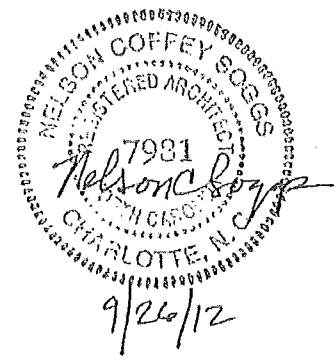
Sincerely,

PETERSON ASSOCIATES, p.a.

Nelson C. Soggs, AIA, LEED AP, Associate
Project Architect

NCS/jtj

6510-00



2115 Rexford Road
Suite 500
Charlotte, NC 28211
P704.364.3400
F704.364.7080
www.peterson-ae.com

Rowan Regional Medical Center – ED CT Scanner *Attachment D-1*

EXISTING EQUIPMENT	REPLACEMENT EQUIPMENT
Type of Equipment (List Each Component)	CT Scanner (16-slice)
Manufacturer of Equipment	Siemens
Tesla Rating for MRIs	n/a
Model Number/Name	Somatom Sensation 16
Serial Number	3913
Provider's Method of Identifying Equipment (RRMC uses an internal numbering system to identify equipment.)	Internal Asset Numbering System
Specify if Mobile or Fixed	Fixed
Mobile Trailer Serial Number/VIN #	n/a
Mobile Tractor Serial Number/VIN #	n/a
Date of Acquisition of Each Component	04/20/2006
Does Provider Hold Title to Equipment or Have a Capital Lease?	Title
Specify if Equipment Was/Is New or Used When Acquired	New
Total Capital Cost of Project (Including Construction, etc.) <Use Attached Form>	~\$1,200,000
Total Cost of Equipment	\$995,416
Fair Market Value of Equipment	n/a
Net Purchase Price of Equipment	n/a
Locations Where Operated	RRMC – ED
Number Days In Use/To be Used in N.C. Per Year	365
Percent of Change in Patient Charges (by Procedure)	None
Percent of Change in Per Procedure Operating Expenses (by Procedure)	None
Type of Procedures Currently Performed on Existing Equipment	CT Imaging
Type of Procedures New Equipment is Capable of Performing	CT Imaging

Rowan Regional Medical Center – Radiology CT Scanner
Attachment D-2

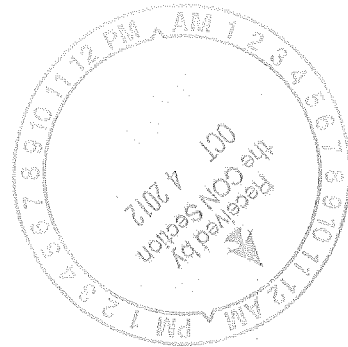
	EXISTING EQUIPMENT	REPLACEMENT EQUIPMENT (Relocated Existing ED Scanner)
Type of Equipment (List Each Component)	CT Scanner (16-slice)	CT Scanner (16-slice)
Manufacturer of Equipment	Siemens	Siemens
Tesla Rating for MRIs	n/a	n/a
Model Number/Name	Somotom Sensation 16	Somotom Sensation 16
Serial Number	2674	3913
Provider's Method of Identifying Equipment (RRMC uses an internal numbering system to identify equipment.)	Internal Asset Numbering System	Internal Asset Numbering System
Specify if Mobile or Fixed	Fixed	Fixed
Mobile Trailer Serial Number/VIN #	n/a	n/a
Mobile Tractor Serial Number/VIN #	n/a	n/a
Date of Acquisition of Each Component	04/18/2005	TBD
Does Provider Hold Title to Equipment or Have a Capital Lease?	Title	Title
Specify if Equipment Was/Is New or Used When Acquired	New	New
Total Capital Cost of Project (Including Construction, etc.) <Use Attached Form>	~\$1,050,000	\$315,840
Total Cost of Equipment	\$819,103	n/a
Fair Market Value of Equipment	\$53,000 (trade-in value)	n/a
Net Purchase Price of Equipment	n/a	n/a
Locations Where Operated	RRMC – IP Radiology	RRMC – IP Radiology
Number Days In Use/To be Used in N.C. Per Year	365	365
Percent of Change in Patient Charges (by Procedure)	None	None
Percent of Change in Per Procedure Operating Expenses (by Procedure)	None	None
Type of Procedures Currently Performed on Existing Equipment	CT Imaging	-----
Type of Procedures New Equipment is Capable of Performing	-----	CT Imaging



Remarkable People. Remarkable Medicine.

September 28, 2012

Gloria Hale, Project Analyst
North Carolina Division of Health Service Regulation
Certificate of Need (CON) Section
809 Ruggles Drive
Raleigh, North Carolina 27603



Re: Request to Replace and Relocate the ED CT Scanner Novant Health's Rowan Regional Medical Center (RRMC); Rowan County

Dear Ms. Hale:

This letter outlines Rowan Regional Medical Center's (RRMC's) projects to replace the existing 16-slice CT scanner in the Emergency Department (ED) with a new 128-slice CT scanner and relocate the existing ED 16-slice CT scanner to the hospital Radiology Department to replace the existing Radiology Department CT scanner. As a result, the existing older model 16-slice CT scanner in the Radiology Department will be de-installed and traded-in as part of the purchase of the new 128-slice ED CT scanner. See Attachment A for the vendor quote. The estimated total cost for both replacement projects is \$1,483,353. See Attachment B-3. The costs related to the replacement of the ED CT scanner is \$1,167,513 (See Attachment B-1), of which the equipment cost is \$954,381 and the cost to relocate the existing ED scanner to the Radiology Department is estimated to be \$315,840 as shown in Attachment B-2.

The project cost does not include: sales, property or excise taxes since RRMC is a non-profit, tax-exempt organization and is not subject to these taxes. In addition, the expense for on-site training on the new unit for the radiology staff is covered by the vendor quote on Page 5. The existing ED CT scanner is to be removed from the ED and installed by vendor who will also be de-installing the existing Radiology CT scanner (trade-in value of \$53,000) which will be removed from the state. (see Page 1 of the quote in Attachment A). Both the existing equipment and the replacement equipment are comparable medical equipment as explained on the following page. This project should be approved by the Agency as exempt pursuant to N.C.G.S. Section 131E-184(a)(7).

These exempt projects will replace functionally similar equipment and will not increase the inventory of approved CT scanners in Rowan County or at RRMC. The existing CT scanners are used for diagnostic CT scans and the replacement CT scanners will be used for diagnostic CT scans at RRMC in the ED and in the Radiology Department.

The proposed new 128-slice CT scanner for the RRMC ED is consistent with the replacement equipment definition at 10A NCAC 14C.0303(d) which states that the replacement equipment is comparable to the equipment being replaced if it has the same technology as the equipment currently in use, although it may possess expanded capabilities due to technological improvements.

Pursuant to 10A NCAC 14C.0303 the proposed 128-slice CT scanner to be placed in the RRMC ED constitutes replacement equipment because:

1. It is comparable to the equipment currently in use. It has the same technology as the equipment currently in use, although it does possess expanded capabilities due to the technological improvements.
2. It is functionally similar and is used for the same diagnostic or treatment purposes as the equipment currently in use and is not used to provide a new health service.
3. The acquisition of the new equipment will not result in more than a 10% increase in patient charges or per procedure operating expenses within the first twelve months after the replacement equipment is acquired.
4. The existing equipment was not purchased second-hand nor was the existing equipment leased.
5. The replacement equipment is not capable of performing procedures that will result in the provision of a new health service or type of procedure that has not been provided with the existing equipment.

Attached for your convenience please find:

- 1) a vendor equipment price quote (Attachment A);
- 2) project/capital cost schedules which identifies the components of the project costs (Attachments B-1, B-2, and B-3);
- 3) certified estimates of related construction costs from an independent licensed North Carolina architect (Attachments C-1 and C-2); and,
- 4) the NC CON equipment comparison form summarizing essential information about the proposed equipment purchase and replacement (Attachments D-1 and D-2).

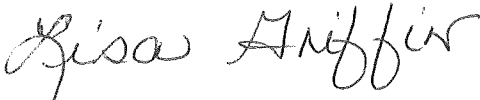
RRMC's acquisition of the replacement 128-slice ED CT scanner does not require a certificate of need because none of the definitions of "new institutional health service" set forth in N.C.G.S Section 131E-176(16) is implicated. Likewise, the replacement of the existing RRMC radiology department CT scanner with the existing and newer RRMC 16-slice CT scanner does not require a certificate of need because none of the definitions of "new institutional health service" set forth in N.C.G.S Section 131E-176(16) is implicated. As discussed above, the total cost for both projects is \$1,483,353. See Attachment B-3. This is below the \$2 million dollar statutory exemption threshold for replacement equipment. This includes the cost of the equipment, as well as studies, surveys, designs, plans, working drawings, specifications, construction installation and other activities essential to making the equipment operational (such as staff training).

Gloria Hale
September 28, 2012
Replace & Relocate – RRMC ED CT Scanner
Page 3

In conclusion, based on the information described above, please confirm that RRMC's replacement equipment requests do not constitute a "new institutional health service" and do fit within the replacement equipment exemption definition. Therefore, the projects are not subject to certificate of need review.

Please let us know as soon as possible if you need additional information to assist in your consideration of this request. Thank you for your prompt consideration of this request.

Sincerely,



Lisa Griffin
Manager, Certificate of Need
Novant Health, Inc.

Enclosures

cc: Barbara Freedy, Director, CON, Novant Health
Laura MacFadden, Senior Director, Design & Construction, Novant Health

File: RRMC ED CT REER Cover Letter 09 28 12V2.doc

Attachment A

Attachment
A

SIEMENS

Siemens Medical Solutions USA, Inc.
51 Valley Stream Parkway, Malvern, PA 19355
Fax: (866) 309-6967

SIEMENS REPRESENTATIVE
Stuart Waddey - (919) 605-9227

Customer Number: 0000009562

Date: 8/27/2012

ROWAN REGIONAL MEDICAL CENTER
612 MOCKSVILLE AVENUE
SALISBURY, NC 28144

Siemens Medical Solutions USA, Inc. is pleased to submit the following quotation for the products and services described herein at the stated prices and terms, subject to your acceptance of the terms and conditions on the face and back hereof, and on any attachment hereto.

<u>Table of Contents</u>	<u>Page</u>
SOMATOM Definition AS (AS+ Config.) Excel Edition.....	2
General Terms and Conditions.....	7
Warranty Information.....	14

Proposal valid until 10/11/2012

Trade-in of existing Siemens CT scanner required.

POS service agreement required.

Quote valid until October 31, 2012.

Trade-in value of \$58,000 and deinstallation of existing Siemens CT scanner included.

*\$58,000 is comprised
of \$53,000 trade-in
value for RRMc's
current Radiology
Dept CT scanner and
\$5,000 for relocation
of current
RRMc 16-Slice
ED CT scanner to
RRMc Radiology
Dept as a
replacement unit.*

Accepted and Agreed to by:

Siemens Medical Solutions USA, Inc.

ROWAN REGIONAL MEDICAL CENTER

By (sign): _____
Name: Stuart Waddey
Title: Account Executive
Date: _____

By (sign): _____
Name: _____
Title: _____
Date: _____

All pages of the signed proposal must be returned to Siemens to process the order - Thank you.

SIEMENS

Siemens Medical Solutions USA, Inc.
51 Valley Stream Parkway, Malvern, PA 19355
Fax: (866) 309-6967

SIEMENS REPRESENTATIVE
Stuart Waddey - (919) 605-9227

Quote Nr: 1-4ATA3B Rev. 5

Terms of Payment: 00% Down, 80% Delivery, 20% Installation
Free On Board: Destination

Purchasing Agreement: MedAssets

MedAssets terms and conditions apply to Quote
Nr 1-4ATA3B

SOMATOM Definition AS (AS+ Config.) Excel Edition

All items listed below are included for this system:

Qty	Part No.	Item Description
1	14420753	SOMATOM Definition AS (ASaExcelEd.) The SOMATOM Definition AS (AS+ Excel Edition, 128-slice configuration) is Siemens' state-of-the-art single source CT that offers the possibility to maximize clinical outcome and to minimize radiation dose. Using Siemens' z-Sharp technology the SOMATOM Definition AS can provide fast sub-millimeter volume coverage and very high spatial resolution. The high rotation time of 0.33 seconds delivers excellent temporal resolution. With Siemens' new FAST - Fully Assisting Scanner Technologies - the SOMATOM Definition AS can simplify typically time consuming and complex procedures: the scanning process gets more intuitive and the results become more reproducible. Its comprehensive low dose portfolio includes many unique features like CARE KV that sets the ideal voltage for every examination or industry's first Adaptive Dose Shield that prevents clinically irrelevant over-radiation in spiral scanning. Additionally, its large bore of 78 cm opens CT to all patients, meaning that virtually no patient is excluded.
1	14408009	SOMATOM Definition AS (AS+128Conf.) SOMATOM Definition AS basic configuration
1	14420996	100 kW Power The 100 kW power allows the X-ray generator the use of maximum power of 100kW in fine adjustable steps.
1	14420962	High Speed 0.30 s Rotation Fast rotation time of 300 milliseconds for unprecedented image quality and highest scan speed. Fast gantry rotation times are the prerequisite for highest temporal resolution and are therefore essential for brilliant, motion free cardiovascular imaging.
1	14420766	SAFIRE #AWP The Sinogram Affirmed Iterative Reconstruction (SAFIRE) enhances spatial resolution, reduces image noise and increases sharpness by introducing multiple iteration steps in the reconstruction process. The resulting superior image quality enables to reduce dose by up to 60%. "In clinical practice, the use of SAFIRE may reduce CT patient dose depending on the clinical task, patient size, anatomical location, and clinical practice. A consultation with a radiologist and a physicist should be made to determine the appropriate dose to obtain diagnostic image quality for the particular clinical task. The following test method was used to determine a 54 to 60% dose reduction when using the SAFIRE reconstruction software. Noise, CT numbers, homogeneity, low-contrast resolution and high contrast resolution were assessed in a Gammex 438 phantom. Low dose data reconstructed with SAFIRE showed the same image quality compared to full dose data based on this test. Data on file.
1	14420773	FAST CARE Platform Siemens' unique FAST CARE platform is set to raise the standard of patient-centric productivity. Utilizing FAST - Fully Assisting Scanner Technologies -, typically time-consuming and complex procedures during the scan process are extremely simplified and automated, not only improving workflow efficiency, but optimizing the overall clinical outcome by creating reproducible results, making diagnosis more reliable and reducing patient burden through streamlined examinations. Siemens' desire for as little radiation exposure as possible lies at the heart of the CARE - Combined Applications to Reduce Exposure - research and development philosophy offering a unique portfolio of dose saving features, many of them being introduced as industry's first.

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Qty	Part No.	Item Description
1	14420771	CARE Child Dedicated pediatric CT imaging, including 70 kV scan modes and specific CARE Dose4D curves and protocols
1	14419143	syngo 3D BoneRemoval #AWP Simple, automated bone removal functionality for the syngo 3D application. Preconfigured algorithms for angiography and hip/pelvis fracture scenarios are included to facilitate fast removal of bone structure for three dimensional presentation and analysis of CT data.
1	14419144	DICOM SR Viewer #AWP The DICOM SR (structured report) Viewer allows to read reports created with specific applications (e.g. Circulation, Lung Care, Calcium Scoring and Onco) without the application itself being on the respective computer.
1	14419142	Workstream 4D #AWP WorkStream 4D further enhances the already superb workflow of the SOMATOM Definition AS CT system by offering direct generation of sagittal, coronal, oblique or double-oblique reconstructed images directly from CT raw data as part of the CT protocol.
1	14420855	Standard IRS Reconstruction computer for the preprocessing and reconstruction of the CT raw data. The reconstruction computer contains of a cluster of 3 high-performance GPU boards performing the preprocessing and reconstruction of the CT data. The raw data memory is 1.5 Tbyte. The peak reconstruction performance is up to 40 frames/sec.
1	14428058	Gantry tilt incl. tilted spiral Allows for sequential scanning with a tilted gantry between +/- 30°, depending on the vertical position of the table. Using the gantry tilt sensitive organs (like eye lenses) can be moved out of the scan range or it eases access during interventional procedures. The tilted spiral allows to utilize the gantry tilt for spiral scan modes.
1	14408149	UHR UHR mode delivers Ultra High resolution in plane of up to 24lp/cm for high defined imaging of small structures such as inner ear, joints or fractures of the bone
1	14408032	Rear cover incl. gantry panels Rear Cover including gantry control panels with control functionality from the backside.
1	14408094	Keyboard English Keyboard in the above-mentioned language.
1	14408023	Cooling System Water Water heat exchanger for the dissipation of heat loss generated in the gantry to an environmentally friendly cooling water circulation system. This optimizes system availability independently of the ambient conditions. System operating temperature: 18 - 28 degrees C, 18 - 75 % rel. humidity (not condensing).
1	14408026	Hose pipe insulated 30 m Hose pipes to connect the "Cooling System" with the gantry.
1	14408027	Cooling System Water/Air #split Water-to-air heat exchanger for the dissipation (to the air outside) of heat, generated in the gantry.
1	14410140	Trafo for Cooling system Water/Air The Trafo powers the Cooling System Water/Air
1	14410248	Service Switch Service switch to shut off the outdoor cooling unit for maintenance or in case of emergency
1	14408031	Cable loom 25 m Cable loom used to connect the power distribution system (PDS) with the gantry.
1	14408037	HeartView CT Scanning technique and program for ECG controlled data acquisition and image reconstruction with SOMATOM. The package comprises: HeartView CT option on the syngo Acquisition Workplace console for the ECG-controlled acquisition and reconstruction of artifactfree images of the heart. The ECG signal is supplied by an ECG device integrated in the gantry. The use of the software of this option is restricted to a single system unit.

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Qty	Part No.	Item Description
1	14408219	Physiological Monitoring Module The Physiological Monitoring Module allows to connect a 3 Channel ECG cable for ECG controlled cardiac acquisition.
1	14408040	ECG cable IEC2 #D ECG cable, IEC2 (AHA/US color coding).
1	14408111	Extended Field of View #AWP Software program with special reconstruction algorithms that allow for visualization of objects using a FOV up to 78 cm (non-diagnostic image quality). License to use software on a single unit.
1	14420778	Multi Purpose Table Patient table to support up to 200cm scan range. Motor-driven table height adjustment from min. 48 cm to max. 92 cm, longitudinal movement of the tabletop 200 cm in increments of 0.5 mm, positioning accuracy +/- 0.25 mm from any direction. Horizontal scan range 200 cm. Table height can be controlled alternatively by means of foot switch (2 each on both sides of the patient table). In the case of emergency stop or power failure, the tabletop can also be moved manually in horizontal direction. Max. table load: 227 kg/500 lbs, Table feed speed: 2-200 mm/s, Distance between gantry front and table base 40 cm. Positioning aids: Positioning mattress, mattress protector, head-arm support (inclusive cushion), and non-tiltable head holders with positioning cushion set, patient restraining system for head fixation, restraining-strap set with body fixation strap that can be directly connected to the patient table top, headrest, table extension with positioning mattress, knee-leg support.
1	14408217	High Cap. Patient & Trauma Tab.Top The high capacity and trauma table top offers the capability to support up to 300 kg/660 lbs of patient weight. It allows easy positioning and transfer from and to the table, due to its flat surface. Special accessories and an extended table top width of 530 mm ensure a safe and comfortable positioning for obese patients.
1	14408218	High Cap. Patient & Trauma Acc Kit The High capacity and Trauma accessory kit contains additional Patient restraint set with a width of 400mm and additional table extensions for feet and head.
1	14414734	Mattress for Bariatric Table Top This mat is used for scanning non-bariatric patients on the flat, bariatric table top. Placing this mat on the bariatric table top eliminates the need to exchange the table top when non-bariatric patients are scanned. This mat has a curved profile and enables comfortable positioning of non-bariatric patients.
1	14408101	Computer Desk #AWP New CT desk to accommodate the control components and color monitor. Width: 1200 mm, Depth: 800 mm, Height: 720 mm.
1	14408102	Computer Cabinet #AWP New cabinet to accommodate the computer system and UPS. Matched to the design of the control console table. Width: 800 mm, Depth: 800 mm, Height: 720 mm
1	CT_PM	CT Project Management A Siemens Project Manager (PM) will be the single point of contact for the implementation of your Siemens equipment. The assigned PM will work with the customer's facilities management, architect or building contractor to assist you in ensuring that your site is ready for installation. Your PM will provide initial and final drawings and will coordinate the scheduling of the equipment, installation, and rigging, as well as the initiation of on-site clinical education.
1	CT_BUDG_AD DL_RIG CT_STD_RIG_I NST	Budgetary Add'l/Out of Scope Rigging \$4,500 CT Standard Rigging and Installation This quotation includes standard rigging and installation of your CT new system. Standard rigging into a room with reasonable access, as determined by Siemens Project Management, during standard working hours (Mon. - Fri. / 8 a.m. to 5 p.m.) It remains the responsibility of the Customer to prepare the room in accordance with the SIEMENS planning documents. Any special rigging requirements (Crane, stairs, etc.) and/or special site requirements (e.g. removal of existing systems, etc.) is an incremental cost and the responsibility of the Customer. All other "out of scope" charges (not covered by the standard rigging and installation) will be identified during the site assessment and remain the responsibility of the Customer.
1	CTSP4002 CT_INST_RIED EL_01	CT SLICKER; SENSATION AND VOLUME ZOOM Riedel Chiller Start-up by SBT

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Qty	Part No.	Item Description
1	4SPAS014	Low Contrast CT Phantom & Holder
1	APTTE4XGA24 ODC	HARDWIRED TYPE 2 Surge protective Device
1	CT_TRADE_IN _ALLOW	Trade-in of Sensation 16 project #2012-1451 Deinstall 3/2013 Expires 12/22/2012 - \$58,000 Trade-in value is valid for forty-five (45) days from the date of the quotation. After that time it must be revalued. The trade-in equipment shall be free and clear of all liens, encumbrances, security interests, assessments, rights of distraint and any other third party claims. Purchaser shall provide Siemens or its designated dealer or agent with access to the trade-in equipment by the agreed upon de-installation date designated on the signed trade-in specification document or within 14 days of new equipment turnover, whichever occurs first. Title and risk of loss to the trade-in equipment shall pass to Siemens or its designee upon installation of the purchased equipment at the Purchaser's facility. In the event that access to the trade-in equipment is denied past the agreed upon de-installation date, then the Purchaser shall pay to Siemens the amount of ten (10) percent of the total trade in value including Elevate discount (no less than \$1000) for each month, or part thereof, that access is denied. In addition, in the event that the trade-in equipment does not meet manufacturer's operating specifications or is not otherwise in the condition as stated in the trade-in specification sheet at the time of trade-in, or in the event that any trade-in items are not returned or otherwise made available to Siemens or its designee, then Purchaser shall be invoiced and shall pay for any missing or damaged items/equipment, or the trade-in value set forth in this Quotation shall be adjusted in Siemens' sole discretion.
2	CT_DEFSYNG O_BCLS	Definition Systems Basic syngo Class Tuition for (1) imaging professional to attend Siemens Classroom Course at Siemens Training Center. The objectives of this basic syngo class are to introduce the user to the Siemens SOMATOM CT Definition user interface of the syngo platform, scanning parameters and their effect on image quality, and instructions on building protocols, demonstration of software functions, and hands-on sessions. This class includes lunch, economy airfare, and lodging for (1) imaging professional. All arrangements must be arranged through Siemens designated travel agency. This educational offering must be completed (12) months from install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.
1	CT_INITIAL_32	Initial onsite training 32 hrs Up to (32) hours of on-site clinical education training, scheduled consecutively (Monday - Friday) during standard business hours for a maximum of (4) imaging professionals. Training will cover agenda items on the ASRT approved checklist. Uptime Clinical Education phone support is provided during the warranty period for specified posted hours. This educational offering must be completed (12) months from install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.
1	CT_FOLLOWU P_12	Follow-up training 12 hrs Up to (12) hours of follow-up on-site clinical education training, scheduled consecutively (Monday - Friday) during standard business hours for a maximum of (4) imaging professionals. Uptime Clinical Education phone support is provided during the warranty period for specified posted hours. This educational offering must be completed (12) months from install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.
1	CT_ADD_32	Additional onsite training 32 hours Up to (32) hours of on-site clinical education training, scheduled consecutively (Monday - Friday) during standard business hours for a maximum of (4) imaging professionals. Training will cover agenda items on the ASRT approved checklist if applicable. This educational offering must be completed (12) months from install end date. If training is not completed within the applicable time period, Siemens obligation to provide the training will expire without refund.
1	ADAPT_DOSE _SHIELD	Adaptive Dose Shield Adaptive Dose Shield for spiral acquisition to eliminate pre- and post-spiral over-radiation.
1	FAST_ADJUST	FAST Adjust FAST Adjust: assists the user to handle system settings in a fast and easy way by automatically solving of conflicts within user defined limits by one single click on the FAST Adjust button. The limits for scan time and tube current per scan are defined via the Scan Protocol Assistant. FAST Adjust offers an undo functionality to return to previously set values.
1	FAST_SCAN_A SSIST	FAST Scan Assistant FAST Scan Assistant: An intuitive user interface for solving conflicts by changing the scan time, resp. the pitch and/or the maximum tube current manually.

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51 Valley Stream Parkway, Malvern, PA 19355
Fax: (866) 309-6967

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Stuart Waddey - (919) 605-9227

Qty	Part No.	Item Description
1	CARE_DOSE4 D	CARE Dose4D CARE Dose4D delivers the highest possible image quality at the lowest possible dose for patients - maximum detail, minimum dose. Adaptive dose modulation for up to 60% dose reduction
1	CARE_KV	CARE kV CARE kV: First automated, organ-sensitive voltage setting to improve image quality and contrast-to-noise-ratio while optimizing dose and potentially reducing it by up to 60%.
1	CARE_PROFL E	CARE Profile CARE Profile: Visualization of the dose distribution along the topogram prior to the scan
1	CARE_DASHB OARD	CARE Dashboard Visualization of activated dose reduction features and technologies for each scan range of an examination to analyze and manage the dose to be applied in the scan
1	DOSE_NOTIFI CATION	Dose Notification Dose Notification: As requested by the new release of the standard IEC 60601 3rd edition, the SOMATOM Definition AS provides the ability to set dose reference values (CTDIvol, DLP) for each scan range. If these reference values are exceeded the Dose Notification window informs the user.
1	DOSE_ALERT	Dose Alert Dose Alert: As requested by the new release of the standard IEC 60601 3rd edition, the SOMATOM Definition automatically adds up CTDIvol and DLP depending on z-position (scan axis). The Dose Alert window appears, if either of these cumulative values exceeds a user-defined threshold.

System Total: \$901,381

FINANCING: The equipment listed above may be financed through Siemens. Ask us about our full range of financial products that can be tailored to meet your business and cash flow requirements. For further information, please contact your local Sales Representative.

ACCESSORIES: Don't forget to ask us about our line of OEM imaging accessories to complete your purchase. All accessories can be purchased or financed as part of this order. To purchase accessories directly or to receive our accessories catalog, please call us directly at 1-888-222-9944 ext. 7 or contact your local Sales Representative.

COMPLIANCE: Compliance with legal and internal regulations is an integral part of all business processes at Siemens. Possible infringements can be reported to our Helpdesk "Tell us" function at www.siemens.com/tell-us.

SIEMENS

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51 Valley Stream Parkway, Malvern, PA 19355
Fax: (866) 309-6967

SIEMENS REPRESENTATIVE
Stuart Waddey - (919) 605-9227

Siemens Medical Solutions USA, Inc. General Terms and Conditions

1. GENERAL

1.1 Contract Terms. These terms and conditions constitute an integral part of any contract between Seller and Purchaser identified on the first page hereof and shall govern the sale of the products identified in such contract ("Products"). Seller shall not be bound by, and specifically objects to, any terms, conditions or other provisions which are different from or in addition to the provisions of this Agreement (even if provided to Seller concurrently with this Agreement), unless Seller specifically agrees to any such provision in a writing signed by Seller. Neither Seller's lack of objection to any such terms, nor delivery of the Products or provision of any services hereunder, shall constitute the agreement of Seller to any such terms. Purchaser acknowledges that this is a commercial and not a consumer transaction.

1.2 Acceptance. Purchaser shall be deemed to have assented to, and to have waived any objection to, this Agreement upon the earliest to occur of any of the following: Purchaser's completion or execution of this Agreement; Purchaser's acceptance of all or any part of the Products; Purchaser's issuance of a purchase order for any Products identified on Seller's quotation or proposal; or delivery of the Products to the common carrier for shipment pursuant hereto.

1.3 Refurbished/Used Products. For Products identified on this Agreement as used or refurbished Products, these Products have been previously owned and used. When delivered to Purchaser, the Products may have received mechanical, electrical and/or cosmetic reconditioning, as needed, and will comply with the manufacturer's specifications. Since pre-owned Products may be offered simultaneously to several customers, the sale of such Products to Purchaser cannot be guaranteed and is subject to continuing availability at the time Purchaser accepts Seller's offer to sell the Products. If the Products are no longer available, Seller will use its best efforts to identify other products in its inventory that may be suitable for purchase by Purchaser, and if substitute products are not acceptable to Purchaser, then Seller will cancel the order and refund to Purchaser any deposits previously paid. The warranty period for any used or refurbished Products will be separately stated on the quotation.

1.4 Third Party Products. If this Agreement includes the sale of third party products not manufactured by Seller, then Purchaser agrees and acknowledges that (a) Purchaser has made the selection of these products on its own, (b) the products are being acquired by Seller solely at the request of and for the benefit of Purchaser, in order to eliminate the need for Purchaser to issue a separate purchase order to the manufacturer of the products, (c) no representation, warranty or guarantee has been made by Seller with respect to the products, (d) the obligation of Purchaser to pay Seller for the products is absolute and unconditional, (e) Purchaser will indemnify and hold Seller harmless from and against any and all claims, regardless of the form of action, related to, resulting from or caused by the products or any work or service provided by the manufacturer of the products or any other party, (f) use of the products may be subject to Purchaser's agreement to comply with any software licensing terms imposed by the manufacturer, as well as any applicable laws, rules and regulations; and (g) the manufacturer, and not Seller, is solely responsible for any required installation, testing, validation, tracking, product recall, warranty service, maintenance, support, and complaint handling, as well as any other applicable FDA regulatory requirements, and the Purchaser will look solely to the manufacturer regarding these services and will assert no claim against Seller with respect to these products.

2. PRICES

2.1 Quotations. Unless otherwise agreed to in writing or set forth in the quotation, all prices quoted by Seller are based on U.S. dollars, and include standard and customary packaging. F.O.B. terms are set forth in Section 6.2 hereof. Domestic prices apply only to purchasers located in, and who will use the Products in, the U.S. International prices apply to all purchasers located outside of, or who will use or ship or facilitate shipment of the Products outside of, the U.S. Unless otherwise stated, the quotation shall only be valid for forty-five (45) days from the date of the quotation.

2.2 Delay in Acceptance of Delivery. Should the agreed delivery date be postponed by Purchaser, Seller shall have the right to deliver the Products to storage at Purchaser's risk and expense, and payments due upon delivery shall become due when Seller is ready to deliver.

2.3 Escalation. Unless otherwise agreed to in writing, except as to Products to be delivered within six (6) months of Seller's acceptance of Purchaser's order, Seller reserves the right to increase its prices to those in effect at the time of shipment.

3. TAXES

3.1 Any sales, use or manufacturer's tax which may be imposed upon the sale or use of Products, or any property tax levied after readiness to ship, or any

excise tax, license or similar fee required under this transaction, shall be in addition to the quoted prices and shall be paid by Purchaser. Notwithstanding the foregoing, Seller agrees to honor any valid exemption certificate provided by Purchaser.

4. TERMS OF PAYMENT; DEFAULT

4.1 Payments; Due Date. Unless otherwise set forth in the quotation, Seller's payment terms are as follows: an initial deposit of 10% of the purchase price for each Product is due upon submission of the purchase order, an additional 80% of the purchase price is due upon delivery of each Product, and the final 10% of the purchase price is due upon completion of installation or when the Products are available for first patient use, whichever occurs first. Unless otherwise agreed, all payments other than the initial deposit are due net thirty (30) days from the date of invoice. Seller shall have no obligation to complete installation until the payment due upon delivery is received. All amounts payable pursuant to this Agreement are denominated in United States dollars, and Purchaser shall pay all such amount in lawful money of the United States. Partial shipments shall be billed as made, and payments for such shipments will be made in accordance with the foregoing payment terms.

4.2 Late Payment. A service charge of 1 1/4% per month, not to exceed the maximum rate allowed by law, shall be made on any portion of Purchaser's outstanding balance which is not paid within thirty (30) days after invoice date, which charge shall be determined and compounded on a daily basis from the due date until the date paid. Payment of such service charge shall not excuse or cure Purchaser's breach or default for late payment.

4.3 Payment of Lesser Amount. If Purchaser pays, or Seller otherwise receives, a lesser amount than the full amount provided for under this Agreement, such payment or receipt shall not constitute or be construed other than as an account of the earliest amount due Seller. Seller may accept any check or payment in any amount without prejudice to Seller's right to recover the balance of the amount due or to pursue any other right or remedy. No endorsement or statement on any check or payment or in any letter accompanying a check or payment or elsewhere shall constitute or be construed as an accord or satisfaction.

4.4 Where Payment Due Upon Installation or Completion. Should any terms of payment provide for either full or partial payment upon completion of installation or thereafter, and completion of installation is delayed for any reason for which Seller is not responsible, then the Products shall be deemed installed upon delivery and the balance of payments shall be due no later than thirty (30) days from the delivery date regardless of the actual installation date.

4.5 Default; Termination. Each of the following shall constitute an event of default under this Agreement: (i) a failure by Purchaser to make any payment due Seller within ten (10) days of receipt of written notice of non-payment from Seller; (ii) a failure by Purchaser to perform any other obligation under this Agreement within thirty (30) days of receipt of written notice from Seller; (iii) a default by Purchaser under any other obligation to or agreement with Seller or Siemens Financial Services, Inc., or any assignee of the foregoing (e.g., a promissory note, lease, rental agreement, license agreement or purchase contract); or (iv) the commencement of any insolvency, bankruptcy or similar proceedings by or against Purchaser (including any assignment by Purchaser for the benefit of creditors). Upon the occurrence of any event of default, at Seller's election: (a) the entire amount of any indebtedness and obligation due Seller under this Agreement and interest thereon shall become immediately due and payable without notice, demand, or period of grace; (b) Seller may suspend the performance of any of Seller's obligations hereunder, including, but not limited to, obligations relating to delivery, installation and warranty services; (c) Purchaser shall put Seller in possession of the Products upon demand; (d) Seller may enter any premises where the Products are located and take possession of the Products without notice or demand and without legal proceedings; (e) at the request of Seller, Purchaser shall assemble the Products and make them available to Seller at a place designated by Seller which is reasonable and convenient to all parties; (f) Seller may sell or otherwise dispose of all or any part of the Products and apply the proceeds thereof against any indebtedness or obligation of Purchaser under this Agreement (Purchaser agrees that a period of 10 days from the time notice is sent to Purchaser shall be a reasonable period of notification of sale or other disposition of the Products by or for Seller); (g) if this Agreement or any indebtedness or obligation of Purchaser under this Agreement is referred to an attorney for collection or realization, Purchaser shall pay to Seller all costs of collection and realization (including, without limitation, a reasonable sum for attorneys' fees, expenses of title search, all court costs and other legal expenses) incurred thereby; and (h) Purchaser shall pay any deficiency remaining after collection or realization by Seller on the Products. In addition, Seller may terminate this Agreement upon written notice to Purchaser

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In the event that Purchaser is not approved for credit or upon the occurrence of any material adverse change in the financial condition or business operations of Purchaser.

4.6 Financing. Notwithstanding any arrangement that Purchaser may make for the financing of the purchase price of the Products, the parties agree that any such financing arrangement shall have no effect on the Purchaser's payment obligations under this Agreement, including but not limited to Sections 4.1 and 4.2 above.

5. EXPORT TERMS

5.1 Unless other arrangements have been made, payment on export orders shall be made by irrevocable confirmed letter of credit, payable in U.S. dollars against Seller's invoice and standard shipping documents. Such letter of credit shall be in an amount equal to the full purchase price of the Products and shall be established in a U.S. bank acceptable to Seller. Purchaser shall procure all necessary permits and licenses for shipment and compliance with any governmental regulations concerning control of final destination of Products.

5.2 Purchaser acknowledges that Seller is required to comply with applicable export laws and regulations relating to the sale, exportation, transfer, assignment, disposal and usage of the Products provided under this Agreement, including any export license requirements. Purchaser agrees that such Products shall not at any time directly or indirectly be used, exported, sold, transferred, assigned or otherwise disposed of in a manner which will result in non-compliance with such applicable export laws and regulations. It shall be a condition of the continuing performance by Seller of its obligations hereunder that compliance with such export laws and regulations be maintained at all times. **PURCHASER AGREES TO INDEMNIFY, DEFEND AND HOLD SELLER HARMLESS FROM ANY AND ALL COSTS, LIABILITIES, PENALTIES, SANCTIONS AND FINES RELATED TO NON-COMPLIANCE WITH APPLICABLE EXPORT LAWS AND REGULATIONS.** If Purchaser purchases a Product at the domestic price and exports such Product, or transfers such Product to a third party for export, outside of the U.S., Purchaser shall pay to Seller the difference between the domestic price and the international retail price of such Product pursuant to the payment terms set forth herein. Purchaser shall deliver to Seller, upon Seller's request, written assurance regarding compliance with this section in form and content acceptable to Seller.

6. DELIVERY, RISK OF LOSS

6.1 Delivery Date. Delivery and installation dates will be established by mutual agreement of the parties. Seller shall make every reasonable effort to meet the agreed upon delivery date(s), but shall not be liable for any failure to meet such date(s). Partial shipments may be made.

6.2 Risk of Loss; Title Transfer. Unless otherwise agreed to in writing, the following shall apply:

(a) For Products that do not require installation by Seller, and for options and add-on products purchased subsequent to delivery and installation of Products purchased under this Agreement, delivery shall be complete upon transfer of possession to common carrier, F.O.B. Shipping Point, whereupon title to and all risk of loss, damage to or destruction of the Products shall pass to Purchaser.

(b) For Products that require installation by Seller, delivery shall be complete upon delivery of the Products to Purchaser's designated site, F.O.B. Destination; title to and all risk of loss, damage to or destruction of such Products shall pass to Purchaser upon completion of the installation.

(c) All freight charges and other transportation, packing and insurance costs, license fees, custom duties and other similar charges shall be the sole responsibility of Purchaser unless included in the purchase price or otherwise agreed to in writing by Seller. In the event of any loss or damage to any of the Products during shipment, Seller and Purchaser shall cooperate in making a claim against the carrier.

7. SECURITY INTEREST/FILING

7.1 Purchaser grants to Seller a security interest in the Products (and all accessories and replacements thereto and all proceeds thereof) until payment in full by Purchaser and satisfaction of all other obligations of Purchaser hereunder. Purchaser hereby (i) authorizes Seller to file (and Purchaser shall promptly execute, if requested by Seller) and (ii) irrevocably appoints Seller its agent and attorney-in-fact to execute in the name of Purchaser and file, with such authorities and at such locations as Seller may deem appropriate, any Uniform Commercial Code financing statements with respect to the Products and/or this Agreement. Purchaser further represents and covenants that (a) it will keep the Products in good order and repair until the purchase price has been paid in full, (b) it will promptly pay all taxes and assessments upon the Products or the use thereof, (c) it will not attempt to transfer any interest in the Products until the purchase price has been paid in full, and (d) it is solvent and financially capable of paying the full purchase price for the Products.

8. CHANGES, CANCELLATION, AND RETURN

8.1 Orders accepted by Seller are not subject to change except upon Seller's written agreement.

8.2 Orders accepted by Seller are noncancellable by Purchaser except upon Seller's written consent and payment by Purchaser of a cancellation charge equal to 10% of the price of the affected Products, plus any shipping, insurance, inspection and refurbishment charges; the cost of providing any training, education, site evaluation or other services completed by Seller; and any return, cancellation or restocking fees with respect to any Third Party Products ordered by Seller on behalf of Purchaser. Seller may retain any payments received from Purchaser up to the amount of the cancellation charge. In no event can an order be cancelled by Purchaser or Products be returned to Seller after shipment.

8.3 Seller shall have the right to change the manufacture and/or design of its Products if, in the judgment of Seller, such change does not alter the general function of the Products.

9. FORCE MAJEURE

9.1 Seller shall not be liable for any loss or damage for delay in delivery, inability to install or any other failure to perform due to causes beyond its reasonable control including, but not limited to, acts of government or compliance with any governmental rules or regulations, acts of God or the public, war, civil commotion, blockades, embargoes, calamities, floods, fires, earthquakes, explosions, storms, strikes, lockouts, labor disputes, or unavailability of labor, raw materials, power or supplies. Should such a delay occur, Seller may reasonably extend delivery or production schedules or, at its option, cancel the order in whole or part without liability other than to return any unearned deposit or prepayment.

10. WARRANTY

10.1 Seller warrants that the Products manufactured by Seller and sold hereunder shall be free from defects in material or workmanship under normal use and service for the warranty period. The final assembled Products shall be new although they may include certain used, reworked or refurbished parts and components (e.g., circuit boards) that comply with performance and reliability specifications and controls. Seller's obligation under this warranty is limited, at Seller's option, to the repair or replacement of the Product or any part thereof. Unless otherwise set forth in the Product Warranty attached hereto and incorporated herein by reference, the warranty period shall commence upon the earlier of the date that the Products have been installed in accordance with Section 12.6 hereof (which date shall be confirmed in writing by Seller) or first patient use, and shall continue for 12 consecutive months. Seller makes no warranty for any Products made by persons other than Seller or its affiliates, and Purchaser's sole warranty therefor, if any, is the original manufacturer's warranty, which Seller agrees to pass on to Purchaser, as applicable. The warranty provided by Seller under this Section 10 extends only to the original Purchaser, unless the Purchaser obtains the Seller's prior written consent with respect to any sale or other transfer of the Equipment during the term of the warranty.

10.2 No warranty extended by Seller shall apply to any Products which have been damaged by fire, accident, misuse, abuse, negligence, improper application or alteration or by a force majeure occurrence as described in Section 9 hereof or by the Purchaser's failure to operate the Products in accordance with the manufacturer's instructions or to maintain the recommended operating environment and line conditions; which are defective due to unauthorized attempts to repair, relocate, maintain, service, add to or modify the Products by the Purchaser or any third party or due to the attachment and/or use of non-Seller supplied parts, equipment or software without Seller's prior written approval; which failed due to causes from within non-Seller supplied equipment, parts or software including, but not limited to, problems with the Purchaser's network; or which have been damaged from the use of operating supplies or consumable parts not approved by Seller. In addition, there is no warranty coverage for any transducer or probe failure due to events such as cracking from high impact drops, cable rupture from rolling equipment over the cable, delamination from cleaning with inappropriate solutions, or TEE bite marks. Seller's obligation under this warranty is limited to the repair or replacement, at Seller's option, of defective parts. Seller may effectuate such repair at Purchaser's facility, and Purchaser shall furnish Seller safe and sufficient access for such repair. Repair or replacement may be with parts or products that are new, used or refurbished. Repairs or replacements shall not interrupt, extend or prolong the term of the warranty. Purchaser shall, upon Seller's request, return the noncomplying Product or part to Seller with all transportation charges prepaid, but shall not return any Product or part to Seller without Seller's prior written authorization. Purchaser shall pay Seller its normal charges for service and parts for any inspection, repair or replacement that falls outside the warranty set forth in Section 10.1. Seller's warranty does not apply to consumable materials, disposables, supplies, accessories and collateral equipment, except as specifically stated in writing or as otherwise set

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forth in the Product Warranty attached hereto and incorporated herein by reference, nor to products or parts thereof supplied by Purchaser.

10.3 This warranty is made on condition that immediate written notice of any noncompliance be given to Seller and Seller's inspection reveals that Purchaser's claim is covered under the terms of the warranty (i.e., that the noncompliance is due to traceable defects in original materials and/or workmanship).

10.4 Purchaser shall provide Seller with both on-site and remote access to the Products. The remote access shall be provided through the Purchaser's network as is reasonably necessary for Seller to provide warranty services under this Agreement. Remote access will be established through a broadband internet-based connection to either a Purchaser owned or Seller provided secure end-point. The method of connection will be a Peer-to-Peer VPN IPsec tunnel (non-client based) with specific inbound and outbound port requirements.

10.5 Warranty service will be provided without charge during Seller's regular working hours (8:30-5:00), Monday through Friday, except Seller's recognized holidays. If Purchaser requires that service be performed outside these hours, such service can be made available at an additional charge, at Seller's then current rates. The obligations of Seller described in this section are Seller's only obligations and Purchaser's sole and exclusive remedy for a breach of product warranty.

10.6 SELLER MAKES NO WARRANTY OTHER THAN THE ONE SET FORTH HEREIN AND IN THE ATTACHED PRODUCT WARRANTY COVERING THE APPLICABLE PRODUCT CATEGORY. SUCH WARRANTY IS IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO ANY EXPRESS OR IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR PARTICULAR PURPOSES, AND SUCH CONSTITUTES THE ONLY WARRANTY MADE WITH RESPECT TO THE PRODUCTS AND ANY DEFECT, DEFICIENCY OR NONCONFORMITY IN ANY PRODUCT, SERVICE OR OTHER ITEM FURNISHED UNDER THIS AGREEMENT.

10.7 In the event of any inconsistencies between the terms of this Section 10 and the terms of the attached Product Warranty, the terms of the attached Product Warranty shall prevail.

11. LIMITATION OF LIABILITY

11.1 In no event shall Seller's liability hereunder exceed the actual loss or damage sustained by Purchaser, up to the purchase price of the Products. The foregoing limitation of liability shall not apply to claims for bodily injury or damages to real property or tangible personal property to the extent arising from Seller's negligence or a product defect.

11.2 SELLER SHALL NOT BE LIABLE FOR ANY LOSS OF USE, REVENUE OR ANTICIPATED PROFITS; COST OF SUBSTITUTE PRODUCTS OR SERVICES; LOSS OF STORED, TRANSMITTED OR RECORDED DATA; OR FOR ANY INDIRECT, INCIDENTAL, UNFORESEEN, SPECIAL, PUNITIVE OR CONSEQUENTIAL DAMAGES WHETHER BASED ON CONTRACT, TORT (INCLUDING NEGLIGENCE), STRICT LIABILITY OR ANY OTHER THEORY OR FORM OF ACTION, EVEN IF SELLER HAS BEEN ADVISED OF THE POSSIBILITY THEREOF, ARISING OUT OF OR IN CONNECTION WITH THIS AGREEMENT OR THE SALE OR USE OF THE PRODUCTS. THE FOREGOING IS A SEPARATE, ESSENTIAL TERM OF THIS AGREEMENT AND SHALL BE EFFECTIVE UPON THE FAILURE OF ANY REMEDY, EXCLUSIVE OR NOT.

12. INSTALLATION - ADDITIONAL CHARGES

12.1 General. Unless otherwise expressly stipulated in writing, the Products covered hereby shall be installed by and at the expense of Seller except that Seller shall not provide rigging or site preparation services unless otherwise agreed to in writing by Seller for an additional charge. Seller will not install accessory items such as cabinets, illuminators, darkroom equipment or processors for X-Ray and CT equipment, unless otherwise agreed to in writing by Seller.

12.2 Installation by Seller. If Seller specifies it will install the Products, the following applies: subject to fulfillment of the obligations set forth in Section 12.4 below, Seller shall install the Products and connect them to the requisite safety switches and power lines to be installed by Purchaser. Except as otherwise specified below, if such installation and connection are performed by Seller's technical personnel, prices shown include the cost thereof, provided that the installation and connection can be performed within the Continental United States or Puerto Rico and during normal business hours. Any overtime charges or other special expenses shall be additional charges to the prices shown.

12.3 Trade Unions. In the event that a trade union, or unions, or other local labor conditions prevent Seller from performing the above work with its own employees or contractors, then Purchaser shall either make all required arrangements with the trade union, or unions, to permit Seller to complete the work or shall provide the personnel, at Purchaser's sole cost and expense.

Moreover, any additional cost incurred by Seller and related to such labor disputes shall be paid by the Purchaser and Seller's obligations under such circumstances will be limited to providing engineering supervision of installation and connection of the Products to existing wiring.

12.4 Purchaser's Obligations. Purchaser shall, at its expense, provide all proper and necessary labor and materials for plumbing service, carpentry work, conduit wiring, and other preparations required for such installation and connection. All such labor and materials shall be completed and available at the time of delivery of the Products by Seller. Additionally, Purchaser shall provide free access to the installation site and, if necessary, safe and secure space thereon for storage of Products and equipment prior to installation by Seller. Purchaser shall be responsible, at its sole cost and expense, for obtaining all permits, licenses and approvals required by any federal, state or local authorities in connection with the installation and operation of the Products, including but not limited to any certificate of need and zoning variances. Purchaser shall provide a suitable environment for the Products and shall ensure, at its sole cost and expense, that its premises are free of asbestos, hazardous conditions and any concealed, unknown or dangerous conditions and that all site requirements are met. Seller shall delay its work until Purchaser has completed the removal of any asbestos or other hazardous materials or has taken any other precautions and completed any other work required by applicable regulations. Purchaser shall reimburse Seller for any increased costs and expenses incurred by Seller that are the result of or are caused by any such delay. In the event that Seller is requested to supervise the installation of the Products, it remains the Purchaser's responsibility to comply with local regulations. Seller is not an architect and all drawings furnished by Seller are not construction drawings.

12.5 Regulatory Reporting. In the event that any regulatory activity is performed by anyone other than Seller's authorized personnel, then Purchaser shall be responsible for fulfilling any and all reporting requirements.

12.6 Completion of Installation. Installation shall be complete upon the conclusion of final calibration and checkout under Seller's standard procedures to verify that the Products meet applicable written performance specifications. Notwithstanding the foregoing, first use of the Products by Purchaser, its agents or employees for any purpose after delivery shall constitute completion of installation.

13. PATENT, COPYRIGHT AND OTHER INFRINGEMENT CLAIMS

13.1 Infringement by Seller. Seller warrants that the Products manufactured by Seller and sold hereunder do not infringe any U.S. patent or copyright. If Purchaser receives a claim that any such Products, or parts thereof, infringe upon the rights of others under any U.S. patent or copyright, Purchaser shall notify Seller immediately in writing. As to all infringement claims relating to Products or parts manufactured by Seller or one of its affiliates:

(a) Purchaser shall give Seller information, assistance and exclusive authority to evaluate, defend and settle such claims.

(b) Seller shall then, at its own expense, defend or settle such claims, procure for Purchaser the right to use the Products, or remove or modify them to avoid infringement. If none of these alternatives is available on terms reasonable to Seller, then Purchaser shall return the Products to Seller and Seller shall refund to Purchaser the purchase price paid by Purchaser less reasonable depreciation for Purchaser's use of the Products. The foregoing states Seller's entire obligation and liability, and Purchaser's sole remedy, for claims of infringement.

13.2 Infringement by Purchaser. If some or all of the Products sold hereunder are made by Seller pursuant to drawings or specifications furnished by Purchaser, or if Purchaser modifies or combines, operates or uses the Products other than as specified by Seller or with any product, data, software, apparatus or program not provided or approved by Seller, then the indemnity obligation of Seller under Section 13.1 shall be null and void and should a claim be made that such Products infringe the rights of any third party under patent, copyright or otherwise, then Purchaser shall indemnify, defend and hold Seller harmless against any liability or expense, including reasonable attorneys' fees, incurred by Seller in connection therewith.

14. DESIGNS AND TRADE SECRETS; LICENSE; CONFIDENTIALITY

14.1 Any drawings, data, designs, software programs or other technical information supplied by Seller to Purchaser in connection with the sale of the Products are not included in the sale of the Products to Purchaser, shall remain Seller's property and shall at all times be held in confidence by Purchaser. Such information shall not be reproduced or disclosed to others without Seller's prior written consent.

14.2 For all goods purchased hereunder which utilize software for their operation, such "Applications Software" shall be licensed to Purchaser under the terms of Seller's Software License Schedule attached hereto.

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14.3 Diagnostic/Maintenance Software is not included under Section 14.2 above, is available only as a special option under a separate Diagnostic Materials License Agreement, and may be subject to a separate licensing fee.

14.4 Seller and Purchaser shall maintain the confidentiality of any information provided or disclosed to the other party relating to the business, customers and/or patients of the disclosing party, as well as this Agreement and its terms (including the pricing and other financial terms under which the Purchaser will be purchasing the Products). Each party shall use reasonable care to protect the confidentiality of the information disclosed, but no less than the degree of care it would use to protect its own confidential information, and shall only disclose the other party's confidential information to its employees and agents having a need to know this information. The obligations of confidentiality set forth herein shall not apply to any information in the public domain at the time of disclosure or that is required to be disclosed by court order or by law.

15. ENGINEERING CHANGES

15.1 Seller makes no representation that engineering changes which may be announced in the future will be suitable for use on, or in connection with, the Products.

16. ASSIGNMENT

16.1 Neither party may assign any rights or obligations under this Agreement without the prior written consent of the other and any attempt to do so shall be void, except that Seller may assign this Agreement without consent to any subsidiary or affiliated company, and may delegate to authorized subcontractors or service suppliers any work to be performed under this Agreement so long as Seller remains liable for the performance of its obligations under this Agreement. This Agreement shall inure to and be binding upon the parties and their respective successors, permitted assigns and legal representatives. Seller shall have no obligations under this Agreement to any assignee of Purchaser that is not approved by Seller in advance.

17. COSTS AND FEES

17.1 In the event that any dispute or difference is brought arising from or relating to this Agreement or the breach, termination or validity thereof, the prevailing party shall be entitled to recover from the other party all reasonable attorneys' fees incurred, together with such other expenses, costs and disbursements as may be allowed by law.

18. MODIFICATION

18.1 This Agreement may not be changed, modified or amended except in writing signed by duly authorized representatives of the parties.

19. GOVERNING LAW; WAIVER OF JURY TRIAL

19.1 This Agreement shall be governed by the laws of the Commonwealth of Pennsylvania.

19.2 EACH OF THE PARTIES EXPRESSLY WAIVES ALL RIGHTS TO A JURY TRIAL IN CONNECTION WITH ANY DISPUTE UNDER THIS AGREEMENT.

20. COST REPORTING

20.1 Purchaser agrees that it will fully and accurately account for and report in all cost reports and otherwise fully and accurately disclose to federal and state health care program payors and fully and accurately reflect where and as appropriate to the applicable reimbursement methodology, all services and other items, including any and all discounts, received from Seller under this Agreement, in compliance with all applicable laws, rules and regulations, including but not limited to the Social Security Act and implementing regulations relating to Medicare, Medicaid and other federal and state health care reimbursement programs.

21. INTEGRATION

21.1 These terms and conditions, including any attachments or other documents incorporated by reference herein, constitute the entire agreement and the complete and exclusive statement of agreement with respect to the subject matter hereof, and supersede any and all prior agreements, understandings and communications between the parties with respect to the Products.

22. SEVERABILITY; HEADINGS

22.1 No provision of this Agreement which may be deemed unenforceable will in any way invalidate any other portion or provision of this Agreement. Section headings are for convenience only and will have no substantive effect.

23. WAIVER

23.1 No failure and no delay in exercising, on the part of any party, any right under this Agreement will operate as a waiver thereof, nor will any single or partial exercise of any right preclude the further exercise of any other right.

24. NOTICES

24.1 Any notice or other communication under this Agreement shall be deemed properly given if given in writing and delivered in person or mailed, properly addressed and stamped with the required postage, to the intended recipient at its address specified on the face hereof. Either party may from time to time change such address by giving the other party notice of such change in accordance with this section.

25. RIGHTS CUMULATIVE

25.1 The rights and remedies afforded to Seller under this Agreement are in addition to, and do not in anyway limit, any other rights or remedies afforded to Seller by any other agreement, by law or otherwise.

26. END USER CERTIFICATION

26.1 Purchaser represents, warrants and covenants that it is acquiring the Products for its own end use and not for reselling, leasing or transferring to a third party (except for lease-back financings).

03/2012 Rev

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Software License Schedule to the Siemens Medical Solutions USA, Inc. General Terms and Conditions

1. DEFINITIONS: The following definitions apply to this Schedule:

"Agreement" shall mean the attached (i) Quotation for Products and/or Services including the Terms and Conditions of Sale and applicable schedules; and/or (ii) Software License Agreement describing the software licensed herein and the specific system for which the license is issued.

"Licensor" shall mean Siemens Medical Solutions USA, Inc.

"Licensee" shall mean the end-user to whom Licensor provides Software or Documentation for its internal use under the Agreement.

"Software" shall mean the software described in the attached Agreement, including the following as contained therein: (i) software programs consisting of a series of statements or instructions to be used directly or indirectly in a programmable controller or computer to bring about a certain result and (ii) databases consisting of systemized collections of data to be used or referenced directly or indirectly by a programmed controller or computer. Notwithstanding the foregoing, "Software" does not include "firmware" as such term is conventionally understood. Diagnostic/Maintenance Software also is not included within the scope of the Software licensed under this Schedule, and is available only as a special option under a separate Diagnostic Materials License Agreement and may be subject to a separate licensing fee.

"Documentation" shall mean the documents and other supporting materials which are intended to support the use of an associated product, including (but not limited to) instructions, descriptions, flow charts, logic diagrams and listings of the Software, in text or graphic form, on machine readable or printed media.

"Designated Unit" shall mean a single control unit or computer identified on the first page of the Agreement, on which Software licensed hereunder may be used by Licensee.

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CT Warranty Information

<u>Equipment</u> (New Systems and "Proven Excellence" Refurbished Systems Only)	<u>Period of Warranty</u> ¹	<u>Coverage</u>	
CT System (not including consumables)	12 month	Full Warranty (parts & labor, including all tubes)	
<u>Post-Warranty (after expiration of system warranty) – Replacement parts only!</u>			
Straton	Prorated to a maximum of 160,000 scan seconds or 12 month whichever occurs first	Prorated credit given to customer against replacement cost	credit percentage = $(160,000 - \text{scan-seconds used}) / 160,000 * 100$
Single Tank tube with rotating anode (non spiral) (Rotanx)	Prorated to a maximum of 60,000 scans or 12 month whichever occurs first	Prorated credit given to customer against replacement cost	credit percentage = $(60,000 - \text{scans used}) / 60,000 * 100$
Single Tank tube with rotating anode (spiral) (Rotanx)	Prorated to a maximum of 130,000 scanseconds or 12 months whichever occurs first	Prorated credit given to customer against replacement cost	credit percentage = $(130,000 - \text{scanseconds used}) / 130,000 * 100$
Opti 151 and Opti 157 tube	Prorated to a maximum of 60,000 scans or 12 months whichever occurs first	Prorated credit given to customer against replacement cost	credit percentage = $(60,000 - \text{scans used}) / 60,000 * 100$
All other Dura tubes and Opti 131 tube	Prorated to a maximum of 130,000 scanseconds or 12 months whichever occurs first	Prorated credit given to customer against replacement cost	credit percentage = $(130,000 - \text{scanseconds used}) / 130,000 * 100$
Dura Akron B tubes	Prorated to a maximum of 150,000 scanseconds or 12 months whichever occurs first	Prorated credit given to customer against replacement cost	credit percentage = $(150,000 - \text{scanseconds used}) / 150,000 * 100$
Dura Akron Q tubes	Prorated to a maximum of 120,000 scanseconds or 12 months whichever occurs first	Prorated credit given to customer against replacement cost	credit percentage = $(120,000 - \text{scanseconds used}) / 120,000 * 100$
Cathode-ray tubes (CRT)	12 months		
Spare Parts	6 months	Parts only	
Consumables	Not covered		

Note: Optional extended warranty coverage can be obtained by purchase of a service agreement.

¹ Period of warranty commences from the date of first use or completion of installation, whichever occurs first. In the event the completion of installation is delayed for reasons beyond Siemens' control, the stated warranty period shall commence 60 days after delivery of equipment.

Attachment B-1

PROPOSED CAPITAL COSTS

Project Name: **Replace CT Scanner in Emergency Department**

September 28, 2012

Proponent: **Rowan Regional Medical Center**

A. Site Costs

(1)	Full purchase price of land		\$		-
	Acres _____ Price per Acre		\$		-
(2)	Closing Costs		\$		-
(3)	Site Inspection and Survey		\$		-
(4)	Legal fees and subsoil investigation		\$		-
(5)	Site Preparation Costs		\$		-
	Soil Borings	\$			-
	Clearing Earthwork	\$			-
	Fine Grade For Slab	\$			-
	Roads Paving	\$			-
	Concrete Sidewalks	\$			-
	Water and Sewer	\$			-
	Footing Excavation	\$			-
	Footing Backfill	\$			-
	Termite Treatment	\$			-
	Sub-Total Site Preparation Costs		\$		-
(6)	Other (specify)		\$		-
(7)	Sub-Total Site Costs		\$		-

B. Construction Contract

(8)	Cost of Materials		\$		66,150.00
	General Requirements	\$			-
	Concrete/Masonry	\$			-
	Woods/Doors & Windows/Finishes	\$			-
	Thermal & Moisture Protection	\$			-
	Equipment/Specialty Items	\$			-
	Mechanical/Electrical	\$			-
	Other	\$			-
	Sub-Total Cost of Materials		\$		66,150.00
(9)	Cost of Labor GC Labor		\$		44,100.00
(10)	Other - (Specify)		\$		-
(11)	Sub-Total Construction Contract		\$		110,250.00

C. Miscellaneous Project Costs

(12)	Building Purchase		\$		-
(13)	Fixed Equipment Purchase/Lease (\$901,381+ 53,000 Trade-in)		\$		954,381.00
	Other (Removal)		\$		5,000.00
(14)	Movable Equipment		\$		-
(15)	Furniture		\$		-
(16)	Landscaping		\$		-
(17)	Consult Fees		\$		-
	Architect and Engineering Fees	\$			43,436.00
	Market Analysis	\$			-
	Other - (Specify)	\$			-
	Sub-Total Consultant Fees		\$		43,436.00
(18)	Financing Costs (e.g. Bond Loan, etc)		\$		-
(19)	Interest During Construction		\$		-
(20)	Other (contingency)		\$		54,446.00
	Other (SPECIFY)		\$		-
(21)	Sub-Total Miscellaneous		\$		1,057,263.00
(22)	Total Capital Cost of Project (Sum A-C above)		\$		1,167,513.00

Attachment B-2

Attachment
B-2

PROPOSED CAPITAL COSTS

Project Name: **Relocate ED Scanner to Radiology Dept.**

September 28, 2012

Proponent: **Rowan Regional Medical Center**

A. Site Costs

(1)	Full purchase price of land		\$	-
	Acres _____ Price per Acre		\$	-
(2)	Closing Costs		\$	-
(3)	Site Inspection and Survey		\$	-
(4)	Legal fees and subsoil investigation		\$	-
(5)	Site Preparation Costs	\$	-	
	Soil Borings	\$	-	
	Clearing Earthwork	\$	-	
	Fine Grade For Slab	\$	-	
	Roads Paving	\$	-	
	Concrete Sidewalks	\$	-	
	Water and Sewer	\$	-	
	Footing Excavation	\$	-	
	Footing Backfill	\$	-	
	Termite Treatment	\$	-	
	Sub-Total Site Preparation Costs		\$	-
(6)	Other (specify)		\$	-
(7)	Sub-Total Site Costs		\$	-

B. Construction Contract

(8)	Cost of Materials			
	General Requirements	\$	105,780.00	
	Concrete/Masonry	\$	-	
	Woods/Doors & Windows/Finishes	\$	-	
	Thermal & Moisture Protection	\$	-	
	Equipment/Specialty Items	\$	-	
	Mechanical/Electrical	\$	-	
	Other	\$	-	
	Sub-Total Cost of Materials		\$	105,780.00
(9)	Cost of Labor GC Labor		\$	70,520.00
(10)	Other - (Specify)		\$	-
(11)	Sub-Total Construction Contract		\$	176,300.00

C. Miscellaneous Project Costs

(12)	Building Purchase		\$	-
(13)	Fixed Equipment Purchase/Lease		\$	-
	Other (contingency)		\$	5,800.00
(14)	Movable Equipment Purchase/Lease		\$	26,200.00
(15)	Furniture		\$	16,500.00
(16)	Landscaping		\$	-
(17)	Consult Fees			
	Architect and Engineering Fees	\$	44,600.00	
	Market Analysis	\$	-	
	Other - (Specify)	\$	-	
	Sub-Total Consultant Fees		\$	44,600.00
(18)	Financing Costs (e.g. Bond Loan, etc)		\$	-
(19)	Interest During Construction		\$	-
(20)	Other (contingency)		\$	46,440.00
	Other (SPECIFY)		\$	-
(21)	Sub-Total Miscellaneous		\$	139,540.00
(22)	Total Capital Cost of Project (Sum A-C above)		\$	315,840.00

Attachment B-3

PROPOSED CAPITAL COSTS

*Attachment
B-3*

Project Name: **TOTAL Costs to Replace & Relocate ED CT Scanner**

September 28, 2012

Proponent: **Rowan Regional Medical Center**

A. Site Costs

(1)	Full purchase price of land	\$		-	
	Acres _____ Price per Acre	\$		-	
(2)	Closing Costs	\$		-	
(3)	Site Inspection and Survey	\$		-	
(4)	Legal fees and subsoil investigation	\$		-	
(5)	Site Preparation Costs	\$		-	
	Soil Borings	\$		-	
	Clearing Earthwork	\$		-	
	Final Grade For Slab	\$		-	
	Roads Paving	\$		-	
	Concrete Sidewalks	\$		-	
	Water and Sewer	\$		-	
	Footing Excavation	\$		-	
	Footing Backfill	\$		-	
	Termite Treatment	\$		-	
	Sub-Total Site Preparation Costs	\$		-	
(6)	Other (specify)	\$		-	
(7)	Sub-Total Site Costs	\$		-	

B. Construction Contract

(8)	Cost of Materials				
	General Requirements	\$	171,930.00		
	Concrete/Masonry	\$	-		
	Woods/Doors & Windows/Finishes	\$	-		
	Thermal & Moisture Protection	\$	-		
	Equipment/Specialty Items	\$	-		
	Mechanical/Electrical	\$	-		
	Other	\$	-		
	Sub-Total Cost of Materials	\$	171,930.00		
(9)	Cost of Labor GC Labor	\$	114,620.00		
(10)	Other - (Specify)	\$	-		
(11)	Sub-Total Construction Contract	\$	286,550.00		

C. Miscellaneous Project Costs

(12)	Building Purchase			-	
(13)	Fixed Equipment Purchase/Lease	\$	954,381.00		
	Other (Removal + Contingency)	\$	10,800.00		
(14)	Movable Equipment Purchase/Lease	\$	26,200.00		
(15)	Furniture	\$	16,500.00		
(16)	Landscaping	\$	-		
(17)	Consult Fees	\$	88,036.00		
	Architect and Engineering Fees	\$	-		
	Market Analysis	\$	-		
	Other - (Specify)	\$	-		
	Sub-Total Consultant Fees	\$	88,036.00		
(18)	Financing Costs (e.g. Bond Loan, etc)	\$	-		
(19)	Interest During Construction	\$	-		
(20)	Other (contingency)	\$	100,886.00		
	Other (SPECIFY)	\$	-		
(21)	Sub-Total Miscellaneous	\$	1,196,803.00		
(22)	Total Capital Cost of Project (Sum A-C above)	\$	1,483,353.00		

Attachment C-1



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architecture

September 26, 2012

engineering

Mr. Mike Bolt
Novant Health
Planning, Design and Construction
3600 Country Club Road, Suite 102
Winston-Salem, North Carolina 27104

interior design

planning

Re: Rowan Regional Medical Center
CT Scanner Replacement in Emergency Department
Salisbury, North Carolina

Dear Mike:

We have prepared our estimate for the CT Scanner Replacement in Emergency Department. We estimate the construction labor cost will be \$44,100.00 and the construction material cost will be \$66,150.00. Therefore we estimate the total construction cost to be \$110,250.00.

The architectural and engineering design fees, project reimbursables, and design review fees are \$43,436.00. Therefore, the total estimated construction cost including A&E fees and reimbursables is \$153,686.00.

If I can be of further assistance, please do not hesitate to contact me.

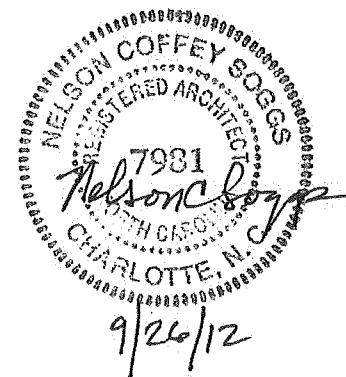
Sincerely,

PETERSON ASSOCIATES, p.a.

Nelson C. Soggs, AIA, LEED AP, Associate
Project Architect

NCS/jtj

6510-00



2115 Rexford Road
Suite 500
Charlotte, NC 28211
P704.364.3400
F704.364.7080
www.peterson-ae.com

Attachment C-2



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architecture

engineering

interior design

planning

September 26, 2012

Mr. Mike Bolt
Novant Health
Planning, Design and Construction
3600 Country Club Road, Suite 102
Winston-Salem, North Carolina 27104

Re: Rowan Regional Medical Center
CT Scanner Replacement in Radiology
Salisbury, North Carolina

Dear Mike:

We have prepared our estimate for the CT Scanner Replacement in Radiology. We estimate the construction labor cost will be \$70,520.00 and the construction material cost will be \$105,780.00. Therefore we estimate the total construction cost to be \$176,300.00.

The architectural and engineering design fees, project reimbursables, and design review fees are \$44,600.00. Therefore, the total estimated construction cost including A&E fees and reimbursables is \$220,900.00.

If I can be of further assistance, please do not hesitate to contact me.

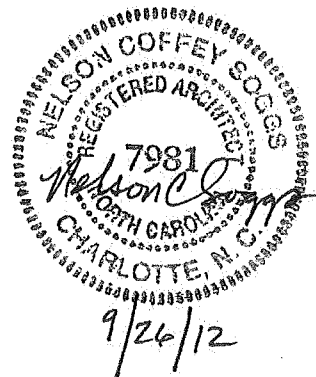
Sincerely,

PETERSON ASSOCIATES, p.a.

Nelson C. Soggs, AIA, LEED AP, Associate
Project Architect

NCS/jtj

6521-00



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Charlotte, NC 28211
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Attachment D-1

Attachment D-1

Rowan Regional Medical Center - ED CT Scanner	EXISTING EQUIPMENT	REPLACEMENT EQUIPMENT
Type of Equipment (List Each Component)	CT Scanner (16-slice)	CT Scanner (128-slice)
Manufacturer of Equipment	Siemens	Siemens
Tesla Rating for MRIs	n/a	n/a
Model Number/Name	Somatom Sensation 16	Somatron Definition AS
Serial Number	3913	TBD
Provider's Method of Identifying Equipment (RRMC uses an internal numbering system to identify equipment.)	Internal Asset Numbering System	Internal Asset Numbering System
Specify if Mobile or Fixed	Fixed	Fixed
Mobile Trailer Serial Number/VIN #	n/a	n/a
Mobile Tractor Serial Number/VIN #	n/a	n/a
Date of Acquisition of Each Component	04/20/2006	TBD
Does Provider Hold Title to Equipment or Have a Capital Lease?	Title	Title to be held by RRMCM upon Purchase
Specify if Equipment Was/Is New or Used When Acquired	New	New
Total Capital Cost of Project (Including Construction, etc.) <Use Attached Form>	~\$1,200,000	\$1,167,513
Total Cost of Equipment	\$995,416	\$ 954,381
Fair Market Value of Equipment	n/a	\$ 954,381
Net Purchase Price of Equipment	n/a	\$ 954,381
Locations Where Operated	RRMC - ED	RRMC - ED
Number Days In Use/To be Used in N.C. Per Year	365	365
Percent of Change in Patient Charges (by Procedure)	None	None
Percent of Change in Per Procedure Operating Expenses (by Procedure)	None	None
Type of Procedures Currently Performed on Existing Equipment	CT Imaging	-----
Type of Procedures New Equipment is Capable of Performing	-----	CT Imaging

Attachment D-2

Rowan Regional Medical Center - Radiology CT Scanner

Attachment D-2

	EXISTING EQUIPMENT	REPLACEMENT EQUIPMENT (Relocated Existing ED Scanner)
Type of Equipment (List Each Component)	CT Scanner (16-slice)	CT Scanner (16-slice)
Manufacturer of Equipment	Siemens	Siemens
Tesla Rating for MRIs	n/a	n/a
Model Number/Name	Somotom Sensation 16	Somotom Sensation 16
Serial Number	2674	3913
Provider's Method of Identifying Equipment (RRMC uses an internal numbering system to identify equipment.)	Internal Asset Numbering System	Internal Asset Numbering System
Specify if Mobile or Fixed	Fixed	Fixed
Mobile Trailer Serial Number/VIN #	n/a	n/a
Mobile Tractor Serial Number/VIN #	n/a	n/a
Date of Acquisition of Each Component	04/18/2005	TBD
Does Provider Hold Title to Equipment or Have a Capital Lease?	Title	Title
Specify if Equipment Was/Is New or Used When Acquired	New	New
Total Capital Cost of Project (Including Construction, etc.) <Use Attached Form>	~\$1,050,000	\$315,840
Total Cost of Equipment	\$819,103	n/a
Fair Market Value of Equipment	\$53,000 (trade-in value)	n/a
Net Purchase Price of Equipment	n/a	n/a
Locations Where Operated	RRMC - IP Radiology	RRMC - IP Radiology
Number Days In Use/To be Used in N.C. Per Year	365	365
Percent of Change in Patient Charges (by Procedure)	None	None
Percent of Change in Per Procedure Operating Expenses (by Procedure)	None	None
Type of Procedures Currently Performed on Existing Equipment	CT Imaging	-----
Type of Procedures New Equipment is Capable of Performing	-----	CT Imaging

Rowan Regional Medical Center – Radiology CT Scanner

	EXISTING EQUIPMENT	REPLACEMENT EQUIPMENT (Relocated Existing ED Scanner)
Type of Equipment (List Each Component)	CT Scanner (16-slice)	CT Scanner (16-slice)
Manufacturer of Equipment	Siemens	Siemens
Tesla Rating for MRIs	n/a	n/a
Model Number/Name	Somatom Sensation 16	Somatom Sensation 16
Serial Number	2674	3913
Provider's Method of Identifying Equipment (RRMC uses an internal numbering system to identify equipment.)	Internal Asset Numbering System	Internal Asset Numbering System
Specify if Mobile or Fixed	Fixed	Fixed
Mobile Trailer Serial Number/VIN #	n/a	n/a
Mobile Tractor Serial Number/VIN #	n/a	n/a
Date of Acquisition of Each Component	04/18/2005	TBD
Does Provider Hold Title to Equipment or Have a Capital Lease?	Title	Title
Specify if Equipment Was/Is New or Used When Acquired	New	New
Total Capital Cost of Project (Including Construction, etc.) <Use Attached Form>	~\$1,050,000	\$315,840
Total Cost of Equipment	\$819,103	n/a
Fair Market Value of Equipment	\$53,000 (trade-in value)	n/a
Net Purchase Price of Equipment	n/a	n/a
Locations Where Operated	RRMC – IP Radiology	RRMC – IP Radiology
Number Days In Use/To be Used in N.C. Per Year	365	365
Percent of Change in Patient Charges (by Procedure)	None	None
Percent of Change in Per Procedure Operating Expenses (by Procedure)	None	None
Type of Procedures Currently Performed on Existing Equipment	CT Imaging	-----
Type of Procedures New Equipment is Capable of Performing	-----	CT Imaging

Rowan Regional Medical Center – ED CT Scanner

	EXISTING EQUIPMENT	REPLACEMENT EQUIPMENT
Type of Equipment (List Each Component)	CT Scanner (16-slice)	CT Scanner (128-slice)
Manufacturer of Equipment	Siemens	Siemens
Tesla Rating for MRIs	n/a	n/a
Model Number/Name	Somatom Sensation 16	Somatom Definition AS
Serial Number	3913	TBD
Provider's Method of Identifying Equipment (RRMC uses an internal numbering system to identify equipment)	Internal Asset Numbering System	Internal Asset Numbering System
Specify if Mobile or Fixed	Fixed	Fixed
Mobile Trailer Serial Number/VIN #	n/a	n/a
Mobile Tractor Serial Number/VIN #	n/a	n/a
Date of Acquisition of Each Component	04/20/2006	TBD
Does Provider Hold Title to Equipment or Have a Capital Lease?	Title	Title to be held by RRMC upon Purchase
Specify if Equipment Was/Is New or Used When Acquired	New	New
Total Capital Cost of Project (Including Construction, etc.) <Use Attached Form>	~\$1,200,000	\$1,167,513
Total Cost of Equipment	\$995,416	\$ 954,381
Fair Market Value of Equipment	n/a	\$ 954,381
Net Purchase Price of Equipment	n/a	\$ 954,381
Locations Where Operated	RRMC – ED	RRMC - ED
Number Days In Use/To be Used in N.C. Per Year	365	365
Percent of Change in Patient Charges (by Procedure)	None	None
Percent of Change in Per Procedure Operating Expenses (by Procedure)	None	None
Type of Procedures Currently Performed on Existing Equipment	CT Imaging	-----
Type of Procedures New Equipment is Capable of Performing	-----	CT Imaging