

# North Carolina Department of Health and Human Services Division of Health Service Regulation

Pat McCrory Governor Aldona Z. Wos, M.D. Ambassador (Ret.) Secretary DHHS

> Drexdal Pratt Division Director

October 14, 2013

Terri Harris 300 North Greene Street, Suite 1400 Greensboro, NC 27401

### No Review

Facility or Business: Asheville Imaging Center

Project Description: Relocate existing diagnostic center

County: Buncombe FID #: 010922

Dear Ms. Harris:

The Certificate of Need Section (CON Section) received your letters of July 22, 2013; August 23, 2013; and September 20, 2013, regarding the above referenced proposal. Based on the CON law **in effect on the date of this response to your request,** the proposal described in your correspondence is not governed by, and therefore, does not currently require a certificate of need. However, please note that if the CON law is subsequently amended such that the above referenced proposal would require a certificate of need, this determination does not authorize you to proceed to develop the above referenced proposal when the new law becomes effective.

Moreover, you need to contact the Radiation Protection Section of the Division of Health Service Regulation to determine if they have any requirements for development of the proposed project.

It should be noted that this determination is binding only for the facts represented by you. Consequently, if changes are made in the project or in the facts provided in your correspondence referenced above, a new determination as to whether a certificate of need is required would need to be made by the Certificate of Need Section. Changes in a project include, but are not limited to: (1) increases in the capital cost; (2) acquisition of medical equipment not included in the original cost estimate; (3) modifications in the design of the project; (4) change in location; and (5) any increase in the number of square feet to be constructed.



Terri Harris October 9, 2013 Page 2

Please contact the CON Section if you have any questions. Also, in all future correspondence you should reference the Facility I.D. # (FID) if the facility is licensed.

Sincerely,

Julie Halatek
Project Analyst

ulie Halatik

Craig R Smith, Chief Certificate of Need Section

cc:

Medical Facilities Planning Section, DHSR

Radiation Protection Section, DHSR



August 23, 2013



# VIA E-MAIL AND U.S. MAIL

Julie Halatek, Project Analyst Certificate of Need Section Division of Health Service Regulation NC Department of Health and Human Services 2704 Mail Service Center Raleigh, North Carolina 27699-2704

Re:

Asheville Imaging Center/Relocate Existing Diagnostic Center/Buncombe

County, FID 010922

### Dear Julie:

We are writing on behalf of Asheville Imaging Center ("AIC") in response to your August 8, 2013 letter requesting additional information about medical diagnostic equipment for the relocated diagnostic center. As noted below, some of the equipment is used. The following is the information you requested regarding the medical diagnostic equipment:

Equipment	Purchase/Lease	Cost	<u>FMV</u>	Cost w/tax at 6.75%
CT Scanner (used - fixed)	Purchase	\$150,000	\$150,000 \$3	\$194,163 (includes 4,038 to relocate/install)
Ultrasound (used - movable)	Purchase	\$ 20,000	\$ 20,000	\$ 21,350
Mammography (new - fixed)	Operating Lease	\$239,850	\$239,850	\$256,040
X-ray (new - fixed)	Operating Lease	\$ 88,049	\$ 88,049	\$ 93,992
Bone Density (new - movable)	Operating Lease	\$ 55,000	\$ 55,000	\$ 58,713

Attached for further clarification is a detailed spreadsheet showing all the fixed and movable equipment planned for the relocated diagnostic center, including the above listed medical diagnostic equipment, related accessories, printers and even trash cans.

Julie Halatek, Project Analyst August 23, 2013 Page 2

The above amounts were all included in the certified cost estimate attached as Exhibit C to my July 22 letter. The amounts above for the new equipment (mammography, x-ray, and bone density) are the list prices for the equipment even though AIC will have operating leases for these three pieces of equipment. The list prices of the mammography, x-ray, and bone density equipment were included in the equipment line items in the certified cost estimate out of an abundance of caution, but they do not constitute capital costs under generally accepted accounting principles, which means the actual capital expenditure for this project is lower by \$408,745.

The totals for fixed and movable equipment on the certified cost estimate also include the other costs necessary to make operational the medical diagnostic equipment. For the fixed equipment (CT, mammography, x-ray), costs will be incurred for low voltage power in the amount of \$23,048, access control in the amount of \$13,576, and security surveillance in the amount of \$20,468. The certified cost estimate included separate line items for equipment planning and management fees (\$26,460) and physicist consulting fees (\$5,400). The cost of construction and installation of the fixed equipment are included in the line items on the certified cost estimate for construction costs.

Based on the information submitted, please confirm in writing that AIC's relocation of its existing diagnostic center to the Mission Pardee Health Campus is not subject to certificate of need review. If you have any additional questions regarding this request, please let me know. We look forward to receiving your response as soon as possible.

With kindest regards, I am

Very truly yours,

SMITH MOORE LEATHERWOOD LLP

Terrill Johnson Harris

TJH/mp

Enclosure

Room Description	Room Qty	Item Description	Item Oty	Fixed - Movable	Unit Cost	Ext Cost	Remarks
Fixed Equipment							
		X-Ray System, Digital					
Mammo	<u></u>	Mammography	7	Fixed	239,850	239,850	GE Mammo Essential
Radiographic	-	Radiographic System	_	Fixed	88,049	88,049	GE Proteus XR/A
Radiographic	-	Ráck, Apron (2 apron)	_	Fixed	150	150	
- - - (	,	·		7	150,000	150,000	Reuse Existing GE Brightspeed (FMV
i.	-	CI scanner	-	LIXEU	A IMI L	\ \I\	(000,001
		Injector, Contrast Media, Ceiling					
СТ	7	Mounted	~	Fixed	13,000	13,000	Refurbished Injector
		Relocation CT					Relocation Costs - GE
CT	~	Scanner	1	Fixed		34,038	Quote #87700243
	,	Probe Cleaning	,	i	i d	( (	
Probe Cleaning	_	Station	1	Fixed	2,500	2,500	
Sub-Total Fixed			_				
Equipment						527,587	
Sales Tax (6.75%)						35,612	
Low Voltage						23,048	
Access Control						13,576	
Security Surveillance						20,468	
Total Fixed							
Equipment						620,291	

Room Description	Room Qty	Item Description	Item Qty	Fixed - Movable	Unit Cost	Ext Cost	Remarks
Movable Equipment							
WC Alcove		Automatic External Defibrillator	1	Movable	2,000	2,000	
Bone Density	~	Bone Density System	1	Movable	55,000	55,000	
Clean Supply	1	Cart, Linen, Enclosed	2	Movable	2,400	4,800	
WC Alcove	~	Cart, Resusitation, Adult	1	Movable	1,900	1,900	·
Clean Supply	<u></u>	Cart, O2 Cylinder Storage	2	Movable	300	009	
Clean Supply	1	Cart, Supply	4	Movable	1,200	4,800	
All Areas	1	Cart, Procedure	9	Movable	1,500	000'6	
Tech Work, PACS	~	CD Burner Digitizer, Combination Unit	_	Movable	35,000	35,000	
CT Interview	<b>—</b>	Chair, Phiebotomy, Bariatric	~	Movable	750	750	
All Areas	-	Container, Sharps Disposal	ဖ	Movable	20	120	
All Areas	-	Dispenser, Glove, 3 Box	თ	Movable	35	315	
All Areas	-	Hamper, Linen	ဝ	Movable	100	006	
All Areas	_	Monitor, POC	-	Movable	3,500	3,500	iStat type monitor
Bone Density	1	Organizer	-	Movable	100	100	
	·	Pediatric Immobilizer & Positioner, Pigg-o-					
Radiographic	Υ-	stat	<u></u>	Movable	3,700	3,700	
Tech Work, PACS	1	Printer, Image	٦	Movable	15,600	15,600	Dryview 5950
CT	-	Rack, Apron		Movable	150	150	Unit to accommodate thyroid shield.
All Areas	Ψ-	Receptacle, Waste, 40 qt	12	Movable	50	009	

Room Description	Room Qty	Item Description	Item Oty	Fixed - Movable	Unit Cost	Ext Cost	Remarks
All Areas	l	Receptacle, Waste, 28 qt	6	Movable	50	450	
All Areas	Ψ.	Receptacle, Waste, Large	1	Movable	75	75	
-		Receptacle, Waste, Bio-					
All Areas	က		1	Movable	100	300	
Director Office	1	Refrigerator, 14.4 cu. Ft.	1	Movable	850	850	
CT Control	-	Scanner, Document	1	Movable	850	850	
Equipment/ Ultrasound Work	~	Scanner, Document	<b>~</b>	Movable	1,300	1,300	
Radiographic	-	Shield, Mobile, Lead Acrylic	-	Movable	2,310	2,310	Half Size (PVC Stand w/ Apron)
CT Interview	_	Shelving, Wire (14 x 36)	-	Movable	200	200	
CT Interview	-	Stool, Exam	1	Movable	400	400	
Bone Density	-	Stool, Exam, w/Backrest	Ψ-	Movable	400	400	
All Areas	5	Stool, Step w/ Handrail	-	Movable	150	750	
CT Holding	-	Stretcher, Treatment	-	Movable	7,500	7,500	
ст	~	Table, Instrument, Small	~	Movable	400	400	24X36
Ultrasound	_	Table, Ultrasound Imaging	1	Movable	7,500	7,500	
All Areas	က	Television, LCD, 42" w/ Wall Tilt Mount	<b>-</b>	Movable	1,000	3,000	
Soiled Holding	-	Truck, Soiled Linen	1	Movable	750	750	
Soiled Holding	-	Truck, Trash	-	Movable	750	750	
Ultrasound	~	Ultrasound System	~	Movable	20,000 FMV	\$20,000 FMV	Reuse Existing Acuson Sequoia (FMV \$20,000)

Room Description	Room Otv	Item Description	Item Otv	Fixed - Movable	Unit Cost	Ext Cost	Remarks
	7	Wheelchair, Adult	7	Mount	350	350	
WC Alcove	-	Staringin	-	INIOVADIC	000	000	4
Bone Density	<b>~</b>	Worstation, Control	<b>4</b>	Movable	350	350	
		Warmer, Blanket,					
		Single					
Clean Supply	_	Compartment	1	Movable	3,500	3,500	Cart or Countertop Mounted
CT	1	Warmer. Contrast	_	Movable	420	420	
Ultrasound	-	Warmer, Gel	-	Movable	300	300	
		CR Reader/			20,000		Reuse Existing Agfa CR NX
Radiographic	7	Workstation	1	Movable	FMV	20,000 FMV	85 (FMV \$20,000)
Sub-Total Movable							
Medical Equipment						211,540	
Sales Tax (6.75%)						14,279	
Phones and		•					
Miscellaneous Office						-	
Equipment						67,272	
Total Movable							
Equipment				Total Control of the		293,091	



July 22, 2013



## VIA E-MAIL AND U.S. MAIL

Craig R. Smith, Chief
Julie Halatek, Project Analyst
Certificate of Need Section
Division of Health Service Regulation
NC Department of Health and Human Services
2704 Mail Service Center
Raleigh, North Carolina 27699-2704

Re:

Relocation of Diagnostic Center

Dear Craig and Julie:

We are writing on behalf of Asheville Imaging Center ("AIC") to request confirmation that relocation of AIC's existing diagnostic center at 222 Asheland Avenue, Asheville, Buncombe County, to the Mission Pardee Health Campus, 2651 Hendersonville Road, Fletcher, Buncombe County, is not subject to certificate of need review. AIC received a certificate of need for a diagnostic center in June 2002, and a copy is attached as Exhibit A.

AIC plans to relocate its entire existing diagnostic center to the medical office building under construction at the Mission Pardee Health Campus. The office suite at 222 Asheland Avenue will continue to be used as physician office space but will no longer be used as or have any signage relating to a diagnostic center.

AIC will have an operating lease for the space in the medical office building. Although the medical office building crosses the county line and has space in Buncombe and Henderson Counties, the diagnostic center will be entirely located in Buncombe County, as shown on the line drawing attached as Exhibit B. The line drawing for the diagnostic center suite also shows that the space for registration and waiting for the diagnostic center is in Buncombe County.

To document the total capital expenditure for the upfit of the space, we have attached as Exhibit C a certified cost estimate showing that the estimated cost of all studies, surveys, designs, plans, working drawings, specifications, and other activities, including staff effort, consulting and other services, essential to relocating and making the new space operational is \$1,923,704. The imaging modalities to be offered in the new location include CT, x-ray, ultrasound, bone density, and mammography, and the certified cost estimate also includes the cost of these pieces of equipment.

Craig R. Smith, Chief Julie Halatek, Project Analyst July 22, 2013 Page 2

The relocation of the existing diagnostic center is not a new institutional health service under N.C.G.S. § 131E-176, including the following subsections:

- 1. It is not a new institutional health service under N.C.G.S. § 131E-176(16)(a) because AIC is an existing health service facility.
- 2. It is not a new institutional health service under N.C.G.S. § 131E-176(16)(b) because the total capital expenditure for the relocation will not exceed \$2 million.
- 3. It is not a new institutional health service under N.C.G.S. § 131E-176(16)(e) because it does not constitute a change in a project that was subject to certificate of need review.
- 4. It is not a new institutional health service under N.C.G.S. § 131E-176(16)(p) because AIC does not propose to acquire any major medical equipment as part of the relocation.

Based on the information submitted, please confirm in writing that AIC's relocation of its existing diagnostic center to the Mission Pardee Health Campus is not subject to certificate of need review. If you have any questions regarding this request, please let me know. We look forward to receiving your response as soon as possible.

With kindest regards, I am

Very truly yours,

SMITH MOORE LEATHERWOOD LLP

Terrill Johnson Harris

TJH/mp

Enclosures

Department of Health and Human Services Division of Facility Services

# CERTIFICATE OF NEED

for

Project Identification Number B-6505-01 FID# 010922

ISSUED TO: Asheville Imaging, LLP

534 Biltmore Avenue Asheville, NC 28801

Pursuant to N.C. Gen Stat § 131E-175, et. seq., the North Carolina Department of Health and Human Services hereby authorizes the person or persons named above (the "certificate holder") to develop the certificate of need project identified above. The certificate holder shall develop the project in a manner consistent with the representations in the project application and with the conditions contained herein and shall make good faith efforts to meet the timetable contained herein. The certificate holder shall not exceed the maximum capital expenditure amount specified herein during the development of this project, except as provided by N.C. Gen. Stat. § 13 E-176(16)e. The certificate holder shall not transfer or assign this certificate to any other person except as provided in N.C. Gen. Stat. § 13 E-189(c). This certificate is valid only for the scope, physical location, and person(s) described herein. The Department may withdraw this certificate pursuant to N.C. Gen. Stat. § 131E-189 for any of the reasons provided in that law.

SCOPE:

Asheville Imaging, L.L.P. d/b/a Asheville Imaging Center/Acquire a CT scanner, Xray equipment, nuclear medicine camera and equipment, and establish a diagnostic center/Buncombe County

**CONDITIONS:** 

PHYSICAL LOCATION:

Asheville Imaging Center

222 Asheland Avenue, Asheville, NC 28801

MAXIMUM CAPITAL EXPENDITURE:

\$1,305,635

TIMETABLE: Completion of Construction

Acquisition of Equipment

May 25, 2002. June 15, 2002

Occupancy/Offering of Service

July 15, 2002

FIRST PROGRESS REPORT DUE: August 30, 2002

This certificate is effective as of the 5th day of June, 2002.

Chief, Certificate of Need Section

Division of Facility Services

# ASHEVILLE IMAGING, LLP d/b/a ASHEVILLE IMAGING CENTER

# Project No. B-6505-01

### CONDITIONS

- 1. Asheville Imaging Center, L.L.P. shall materially comply with all representations made by it in its certificate of need application and in the supplemental documents it filed with the Agency on April 11, 2002 and April 23, 2002. In those instances in which any of these representations conflict, Asheville Imaging Center, L.L.P. shall materially comply with the last-made representation.
- 2. Asheville Imaging Center, L.L.P. shall not relocate, from its first, original diagnostic center to this new diagnostic center, any existing equipment that costs \$10,000 or more, within one year after completion of this project.
- 3. Asheville Imaging Center, L.L.P. shall not acquire by purchase or lease, within one year after completion of this project, any equipment including replacement equipment, which costs or has a fair market value of \$10,000 or more that was not included in the capital expenditure in Section VIII.1 of the application.

# PROPOSED CAPITAL COSTS

Project Name: Relocation of Diagnostic Center to Mission Pardee Health Campus

Proponent:	Asheville Imaging Center		
A.	Site Costs		
(1)	Full purchase price of land Acres Price per Acre	\$ \$	
(2)	Closing costs	\$	
(3)	Site Inspection and Survey	\$	
(4)	Legal fees and subsoil investigation.	\$	
(5)	Site Preparation Costs		
(0)	Soil Borings	\$	
	Clearing-Earthwork	\$	
	Fine Grade For Slab	\$	
	Roads-Paving	\$	
	Concrete Sidewalks	\$	
	Water and Sewer	\$	
	Footing Excavation	\$	
	Footing Backfill	\$	
	Termite Treatment	\$	
	Other (Specify)	\$	
	Sub-Total Site Preparation Costs	\$	
(6)	Other (Specify)	\$	
(7)	Sub-Total Site Costs	\$ *0	
В.	Construction Contract		
(8)	Cost of Materials		
(0)	General Requirements	\$ 263,734	
	Concrete/Masonry	• • • • • • • • • • • • • • • • • • • •	
	Woods/Doors & Windows/Finishes		
	Thermal & Moisture Protection		
	Equipment/Specialty Items		
	Mechanical/Electrical		
	Other (Building Permit)	\$ 12,583	
	Sub-Total Cost of Materials	\$ 276,317	
(9)	Cost of Labor	\$ 395,600	
(10)	Other (Int and Ext Signage)	\$ 16,964	
(11)	Sub-Total Construction Contract	\$ 688,881	L
C.	Miscellaneous Project Costs		
(12)	Building Purchase	\$ 0	
(13)	Fixed Equipment Purchase/Lease	\$ 620,291	
(14)	Movable Equipment Purchase/Lease	\$ 293,091	
(15)	Furniture	\$ 54,776	
(16)	Landscaping	\$ *0	

(17)	Consultant Fees				
.` *	Architect and Engineering Fees	\$	116,935		
	Legal Fees	\$	0		
	Market Analysis	\$	0		
	Other (Owner Rep)	\$	26,677		
	Other (Signage)	\$	1,300		
	Other (Furniture/IT)	\$	9,380		
	Other (Medical Equipment)	\$	26,460		
	Other (Physicist)	\$	5,440		
	Sub-Total Consultant Fees		\$	186,192	
(18)	Financing Costs (e.g. Bond, Loan, etc.)		\$	70,473	
(19)	Interest during Construction		\$	Ó	
(20)	Other (Contingency)		\$	10,000	
(21)	Sub-Total Miscellaneous		•	\$ 1,234,823	
(22)	Total Capital Cost of Project (Sum A-	C a	above)	, <b>,</b> ., .	\$ 1,923,704

<sup>\*</sup>Capital cost incurred by developer. Operating lease expense applied to AIC.

I attest that, to the best of my knowledge, the above construction related costs of the proposed project named above are accurate and reasonable.

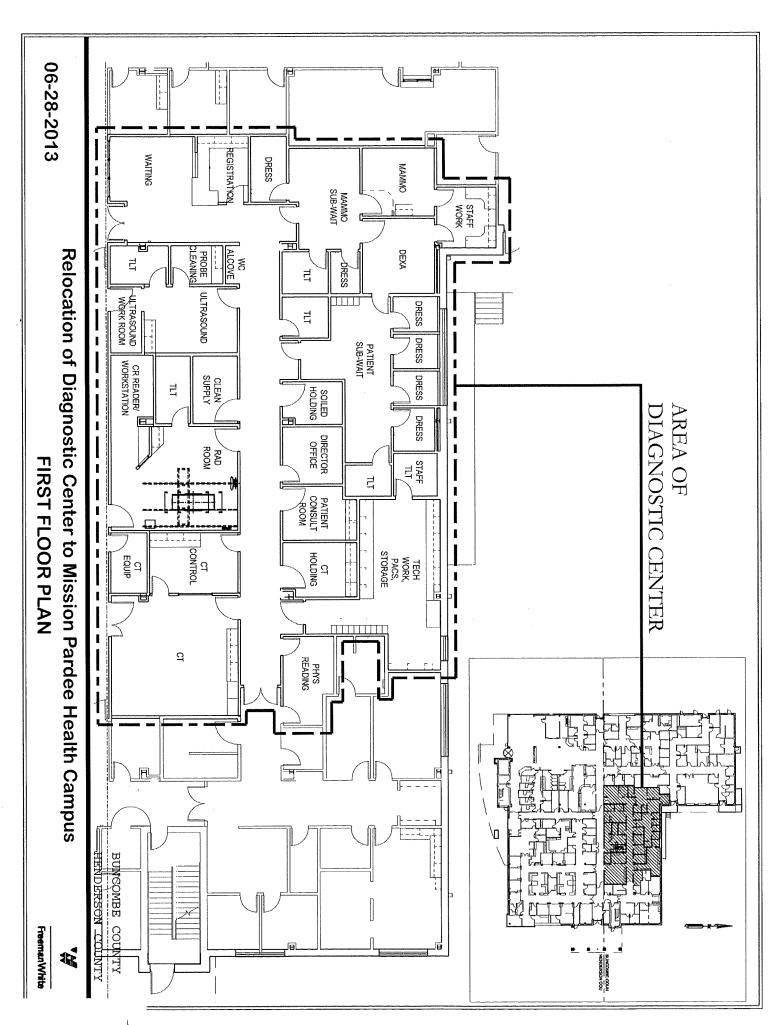


(Signature of Licensed Architect or Engineer)

I attest that, to the best of my knowledge, the above capital costs for the proposed project are accurate and reasonable and that it is my intent to carry out the proposed project as described.

(Proponent - Signature of Officer)

CAD-Asheville Imaging Center (Title of Officer)



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Equipment	Equipment cost Se	Service contract Discount	Та	κ (6.75%) Τοί	Tax (6.75%) Total equipment cost	Total service contract cost	Tota	Total cost
Fixed equip CT scannerused	150,000	0	0	10,125	160,125			160,125
Mammographynew	222,612.84	00	0 0	15,026.37	237,639.21 93 992 60	0.00	. 7	237,639.21 93.992.60
Cost of relocating/installing CT scanner (8/23)	34,038.00	0	0	0.00	34,038.00			34,038.00
CT scan probes (9/20)	8,500.00	0	1,000	506.25	9,006.25			10,006.25
Radiographic Rack (8/23)	150.00	0	0	10.13	160.13			160.13
CT scanner probe cleaning station (8/23)	2,500.00	0	0	168.75	2,668.75			2,668.75
Low Voltage power (8/23)	23,048	0	0	0.00	23,048		Q	23,048
Access Control (8/23)	13,576	0	0	00:0	13,576		2	13,576
Security surveillance (8/23)	20,468	0	, O	0.00	20,468	0.00	2	20,468
Subtotal fixed equip	562,942	0	1,000	31,779.83	594,722	0.00	8	595,722
Moveable equip	0.00	c c	c	708 75	11 208 75	000 0		20 208 75
Dono donethy now	10,300	000,6	o c	3 700 69	58 525 69			58 525 69
Other moveship (8/23)	20,52	o c	o c	13 757 31	217.569.31		~	217,569.31
	210,002		>	5. 6.				
Subtotal moveable equip	269,137	000'6	0	18,166.75	287,303.75	000'6		296,303.75
Construction contract	!	•	(					07 000
Materials Labor/Other	276,317.00 412,564.00	00	0	18,651.40	294,966.40 412,564.00	0 0		234,366.40 412,564.00
Furniture	54,776.00	0	0	3,697.38	58,473.38		0	58,473.38
Consultant Fees	186,192	0	0	0	186,192		0	186,192
Financing Costs	70,473	0	0	0	70,473	_	0	70,473
Contingency	10,000	0	0	0	10,000		0	10,000
Total	1,842,401	000'6	1,000	72,295	1,914,696	000'6		1,924,696



September 20, 2013

Received by the CON Section SEP 2 3 2013

# VIA E-MAIL AND U.S. MAIL

Julie Halatek, Project Analyst
Certificate of Need Section
Division of Health Service Regulation
NC Department of Health and Human Services
2704 Mail Service Center
Raleigh, North Carolina 27699-2704

Re: Asheville Imaging Center/Relocate Existing Diagnostic Center/ Buncombe

County, FID 010922

## Dear Julie:

We are writing on behalf of Asheville Imaging Center ("AIC") in response to your September 9, 2013 letter requesting additional information about medical diagnostic equipment for the relocated diagnostic center. The following is the information you requested regarding the medical diagnostic equipment:

- 1. The CT Scanner was initially leased on June 12, 2010, pursuant to an operating lease, and AIC intends to buy the CT scanner at the end of the lease in 2016 for the fair market value ("FMV"). As a result, we listed it as purchased equipment in our August 23, 2013 letter. At the time of the relocation, the operating lease will still be in effect, and the purchase will not be complete until 2016. Because of the operating lease, there was not a purchase order for the CT scanner. The FMV of \$150,000 was determined by Paul Crawford, Modality Manager—CT, Block Imaging, International, Inc., and a copy of his letter is attached as Exhibit 1.
- 2. A quote for a used ultrasound was obtained on April 5, 2013 and shows the purchase price before tax of \$19,500, including a service agreement for \$9,000. A quote for probes for the ultrasound was obtained on August 13, 2013, with a price before discount of \$8,500. The ultrasound does not have a purchase order assigned to it. Copies of these quotes are attached as Exhibit 2. Although the service agreement was on the invoice for the equipment, we are expensing and are not capitalizing the cost of the service agreement. Therefore, the FMV and cost of the ultrasound and probes is \$19,000. We used \$20,000 in the certified cost estimate to be conservative.
- 3. A quote for new mammography equipment was obtained on October 10, 2012. A copy of the quote is attached as Exhibit 3. It shows that the equipment will be leased. The amount on the quote is lower than the amount in our August 23, 2013 letter because there were

Julie Halatek, Project Analyst September 20, 2013 Page 2

discussions ongoing as to the price, and we were not comfortable using the lower price in the cost estimate.

- 4. A quote for new x-ray equipment was obtained on November 14, 2012. A copy of the quote is attached as Exhibit 4. It shows that the equipment will be leased.
- 5. A quote for new bone density equipment was obtained on October 10, 2012. A copy of the quote is attached as Exhibit 5. It shows that the equipment will be leased. For the certified cost estimate, we rounded up the price of \$54,825 to \$55,000.

As noted above and in previous letters, the new equipment (mammography, x-ray, and bone density) is listed by the list price even though AIC will have operating leases for these three pieces of equipment. We understand the list price to be same as the FMV for new equipment. The list prices of the mammography, x-ray, and bone density equipment were included in the equipment line items in the certified cost estimate out of an abundance of caution, but they do not constitute capital costs under generally accepted accounting principles.

Based on the information submitted, please confirm in writing that AIC's relocation of its existing diagnostic center to the Mission Pardee Health Campus is not subject to certificate of need review. If you have any additional questions regarding this request, please let me know. We look forward to receiving your response as soon as possible. Our client is anxious to proceed with the relocation.

With kindest regards, I am

Very truly yours,

SMITH MOORE LEATHERWOOD LLP

Terrill Johnson Harris

TJH/mp

Enclosures

3475 Belle Chase Way Lansing, MI 48911 USA Fx 517,668,8899

Ph 517,668.8800

blockimaging.com

March 25, 2013

Dear Katy,

Per my email, I'd value the 2010 GE BrightSpeed 16 with ASIR in Asheville as follows:

\$150,000 for an FMV

Please let me know if I can help in some additional way.

Sincerely,

Paul Crawford

Modality Manger -CT

Block Imaging International, Inc.

3475 Belle Chase Way

Lansing, MI 48911

Phone: 517-668-8800 Fax: 517-668-8899

Paul.Crawford@blockimaging.com

www.blockimaging.com

Australia

From: 704 940 7756 Page: 1/1 From: Global Medical Imaging /04 940 //56

Date: 8/1/2013 9:01:17 AM U8/U1/2013 21:03

#613 P.001/001



Sales Proposal

Sold Ta: Asheville Imaging 534 Biltmore Avenue. Asheville, NC 28801

Contact: Connie Marsh

Email: connie.marsh@ashevilleradiology.com

Phone: (828) 213-0820

Fax:

Ship To: 2695 Herdersonville Read Read Stranks
Asheville Imaging
534 Billimore Avenue.

Asheville, NC 28801 Quality, NC
28704

Prodela Tric	fee at a r	;		Terror of Polyand of	Salas Rod
4/5/2013	4/20/2013	ORIGIN	BEST WAY	50% Down, Balance on Receipt	James Hawse
			or en de		98.000¢
System					
	Acuson SEQUOIA (r	12.2) Radiolo	gy Colorflow Syst	æm	\$10,500.00
	OB/VASC Calcs, NTI	HI, TEQ/sTEQ	INTEQ, DICOM (B	ulk/W'List), Adv.	7-2,000.00
	DVD-RW, 17" Flat P	sieclear spat anel Monitor	nai Compounding	, Clarify VE, integrated	
Transduc	ers				
	None included but a	available by re	equest		
Options /	/ Peripherals				
	None included but a	ivaliable by re	equest		
Training			•		
	One-Day On-Site In-	Service Traini	ng		(included)
Warranty	•				
	Warranty, 1 Year (Pa	erts and Labor	r)		\$9,000.00
	*Includes 2 Prevent:	tive Mainten	ance Inspection		\$3,0 <b>0</b> 0,00
	*Includes 24/7 Tech	nical Support			
Comment	;				
	Warranty includes Se	equoia Systen	n and customer's	probes listed below	
	(4C1, 4V1, 6L3, EV8C4	l, 15L8W) pro	bes must pass in	Itial Inspection	
	Contingue	t upon	approva	le by State entities -	- sel Date
	This quote is subject	to GMI Terms	and Conditions wi	high are incorporated by reference and attached he \$750.) Applicable taxes will be added to your final i	ereto. 8/13 av 9

222 Rampart Street-Charlotte, NC 28203 - Phone: (704) 940-7755 \* www.GMI3.com

Total:

\$

19,500.00

## Quote

Sales Person: James Hawse

Email: jhawse@gmi3.com



Global Medical Imaging, LLC 222 Rampart Street Charlotte NC 28203

Phone: (704) 940-7755

Quote Expires: 8/27/2013

Quote Number: 104094

Page: 1 of 1

Order Date: 8/13/2013

Customer: AIC3
Customer PO:

## Quote To:

Connie Marsh Asheville Imaging Center, LLC 534 Biltmore Avenue Asheville NC 28801 USA

Phone: 8282130820

Email: connie.marsh@ashevilleradiology.com

Fax: 8282131133

Requested Ship Via: Comment Terms 1-FedEx P1 **NET 30** 08/18/2013 Quantity **Unit Price** Line Part Number Description Amount 4.0-1.0 Mhz 28mm Vector X'dcr (Sequoia) 3,500.00 1 ACUSON 4V1-S 3,500.00 Probe is sold outright with a 90-day warranty. 2 ACUSON 4C1-S Acuson 4C1-S Mhz Curved X'dcr 1 5,000.00 5,000.00 (SEQUOIA/S2000) Probe is sold outright with a 90-day warranty. Trade in value subject to QA inspection upon arrival to GMI.

	Net Order:	8,500.00
Approved By:	Discount:	1,000.00
Approved by.	Sales Tax:	0.00
V	Shipping & Handling:	0.00
X	Balance:	7,500.00

This quote is subject to GMI's Terms and Conditions which are incorporated by reference and attached hereto. NOTE: Any freight cost quoted, are estimates only. Actual costs will be billed after shipping.

<sup>&</sup>quot;Lowering the Cost of High Quality Healthcare"

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**GE Healthcare** 

QUOTATION

Quotation Number: P3-C162711 V 1

Asheville Radiology Associates

509 Biltmore Ave Asheville NC 28801-4601 Attn: Mrs. Connie Marsh

**Division Manager** 509 Biltmore Ave

Asheville NC 28801

Date: 10-10-2012

This Agreement los defined below is by and between the Customer and the 66 Healthoure business (166 Healthoure) each as identified herein. St. Healthoure agrees to provide and Customer agrees to pay for the Products listed in this GE Healthcare Quotation ("Quotation"). "Agreement" is defined as this Quotation and the terms and conditions set forth in either III the Governing Agreement identified below or III if no Governing Agreement is identified, the following documents:

1) This Quotation that identifies the Product afferings purchased or learned by Customer;

2) The following documents, as applicable, if attached to this quadrigory to this quadrigory to the Healthoans Warrantagend; (i) OF Healthoans Additional Terms and Conditions; bid OF Healthoans Product Ferms and Conditions; and five OF Healthoure General Terms and Conditions

in the event of conflict among the foregoing items, the order of precedence is as listed above.

This Quotation is subject to withdraway by GE Healthcare at any time before acceptance. Customer accepts by signing and returning this Quotation or by Otherwise providing evidence of acceptance satisfactory to GE Healthcore. Upon acceptance, this Quotation and the related terms and conditions listed above for the Governing Agreement, if any) shall constitute the complete and final agreement of the parties retaining to the Products identified in this Quotation. The purities agree that they have not relied on any aral or written terms, conditions, representations of warranties outside those expressly stated or incorporated by reference or this Agreement in making their decisions to enter into this Agreement. No agreement or understanding, and or written, in any way purpositing to modify this Agreement, whather contained in Customer's purchase order or shipping release forms, or elsewhere, shall be binding unless hereafter agreed to in writing by authorized representatives of both parties. Each party objects to any terms inconsistent with this Agreement proposed by either party uniess agreed to an writing and signed by authorized representatives of both parties, and neither the subsequent facts of objection to any such terms, nor the delivery of the Products, shall constitute an agreement by either party to only such terms.

By signing below, each party certifies that it has not made any handwritten madifications. Monual changes or mark-ups on this Agreement (except signatures in the signature blocks and in indication in the form of payment section belows will be void.

Terms of Delivery:

**FOB Destination** 

Ouotation Expiration Date:

12-28-2012

. Billing Terms:

10% Down 70% Delivery 20% Installation

• Payment Terms:

**UPON RECEIPT** 

- Governing Agreement:

None

Each party has caused this agreement to be signed by an authorized representative on the date set forth below. Please submit purchase orders to GE Healthcare

3200 N. Grandview Blvd., Mail Code WT-897, Woukesha, WJ 53188

**GE HEALTHCARE** 

Sales Specialist

Date:

CUSTOMER

MARIT Print Name and Title

Cash \* // Lease \_\_\_\_ HFS Loan If financing please provide name of finance

ilf there is potential to finance with a lease transaction, GE HFS, or otherwise, select lease.)

company below\*:

INDICATE FORM OF PAYMENT:

PO#

Desired Equipment First Use Date

GE Healthcare will use reasonable efforts to meet Customer's desired equipment first use date. The actual delivery date will be mutually agreed upon by the parties.

\*Selecting Cash or not identifying GE HFS as the finance company declines option for GE HFS financing.

1/10

GE Healthcare Confidential and Proprietary General Electric Company, GE Healthcare Division 3200 N. Grandview Blvd., Mail Code WT-897, Waukesha, Wt 53188

tem No.	Qty	Catalog No.	Description
	1	<u> </u>	Senographe Care
1	1	S30331PV	Senographe Care Base System
			Senographe Care Senographe Care full field digital mammography system provides a comprehensive breast care solution that includes screening and diagnostic capabilities, with advanced ergonomic design for the technologist, exceptional patient comfort and seamless workflow connectivity. Senographe Care features the innovative 24x31cm detector, designed to offer enhanced breast coverage in a single image and a fast and efficient workflow. Smaller breasts are also easily imaged in any view with paddles that can slide to both sides of the detector. Senographe Care offers enhanced image quality by providing excellent detector performance at a low dose for increased diagnostic confidence. Ergonomic design for technologists  Intuitive user interface  One touch access to preset angulations for quick and easy positioning  Two speed motorized movements for fast and precise operation
			<ul> <li>Sliding compression paddles can move to the side of the detector for exceller compression of any breast in any view Enhanced patient comfort</li> </ul>
			Patient friendly design
			Easy wheelchair access
			Ergonomic integrated bucky
			<ul> <li>Enhanced Detective Quantum Efficiency (DQE)</li> </ul>
			<ul> <li>Molybdenum/Rhodium dual track tube</li> </ul>
			<ul> <li>Automatic Optimization of Parameters (AOP) transparently selects all exposure parameters based on breast radiological properties</li> </ul>
			<ul> <li>Three AOP modes enable more flexibility in dose management</li> </ul>
			<ul> <li>Enhanced conspicuity with Fine View and and improved contrast with Premiu- View Seamless digital workflow connectivity</li> </ul>
			Automated Quality Control
			<ul> <li>Integrated Repeat and Reject Analysis function Technical Specifications Imag Quality Detector DQE</li> </ul>
			<ul> <li>DQE typical values: 70% at 0lp/mm, 61% at 2.0lp/mm, 24% at 5.0lp/mm</li> </ul>
			<ul> <li>Measurement conditions: Mo anode track, Mo filter, 28kV, 8.5mR detector entrance dose, 4.2cm PMMA Detector</li> </ul>
		•	<ul> <li>Detector size: 24 x 30.7cm</li> </ul>
			Pixel size (pitch): 100 um
			Acquisition dynamic range: 14 bits
			Image size (X x Y)



Item No. Otu Catalog No.

Description

- 3062 x 2394 pixels (large image size) approximately 14MB per image
- 2294 x 1914 pixels (regular image size) approximately 9MB per image
- Patented needle structure Csl scintillator, single piece construction
- Closed loop liquid cooling Tube Technology
- · X-ray tube type: Apollon
- Anode target materials Dual track: Molybdenum (Mo), enriched with Vanadium and Rhodium (Rh)
- Four focal spots: 0.1 and 0.3 IEC on each target
- Target angle: 0 degree
- Maximal high voltage: 49kV
- Tube current:
  - Molybdenum target:
  - 100mA from 25 to 30kV on large focal spot
  - 40mA from 25 to 30kV on small focal spot
  - Rhodium target:
  - 62mA from 25 to 30kV on large focal spot
  - 35mA from 25 to 30kV on small focal spot
- Anode size (tracks diameter): 100mm
- Anode heat storage capacity: 250kL(340kHU)
- Anode maximum dissipation: 500W(40kHU/min)
- Max casing continuous dissipation: 150W(12kHU/min) at 104 degrees fahrenheit
- Permanent filtration: 0.69mm Berullium
- Weight: 15.43 pounds
- X-ray tube assembly: self-encased, oil free lead-free, air cooled head
- Tube protection; software monitoring of tube load Grid/Breast Support
- Ergonomic breast support for patient comfort and clean-ability
- Motorized installation and removal of the grid and breast support for geometric magnification
- Breast support material: low attenuation carbon fiber composite
- Grid ratio 5:1
- Grid frequency 36 lines/cm
- Optimized grid motion ensuring no grid structure visible in the image
- Detector to breast support edge-to-edge distance less than or equal to 5mm Automatic Exposure Automatic Optimization of Parameters (AOP) Fully automatice mode



Item No. Qty Catalog No.

### Description

- AOP is a fully automatic exposure system selects all exposure parameters based on radiological density of the breast for exceptional and consistent image quality: track (Mo or Rh), filter (Mo or Rh), kV, mAs
- The system identifies the most dense part of the breast to select the appropriate exposure parameters
- Three AOP modes are available for more flexibility:
  - "Contrast": dose to patient comparable to screen/film mammography
  - "Dose": priority is given to dose reduction
  - "Standard": balances low noise and dose reduction Manual mode
- Manual selection of all parameters: track filter, kV and mAs Collimator
- Filters: Molybdenum: 0.30mm; Rhodium 0.025mm
- Field of View (FOV) in detector plane, in cm:
  - For standard contact views: 24x31 maximum FOV or 19x23 regular FOV (centered or off-centered left and right), based on the paddle inserted
  - For spot contact views (optional paddles) by default when spot paddles are inserted (13x21 for off-centered left and right views) and 9x9 (9x19 for off-centered left and right views)
  - For geometric magnification views (optional): 13x23 by default when magnification platform is installed or or 13x18, 9x9
- Field of View (FOV) selection: automatic and manual
- FOV size: selected automatically based on the paddle or geometric magnification platform used, can be modified manually by using the collimation size button on the tube head
- FOV location (left, right, center): selected automatically based on the tube arm angle, can be modified manually by using the collimation position switch on the tube head
- Compression and exposure are prevented if the FOV and compression paddle sizes or locations are not consistent
- Light centering device: a light automatically switches on when a preset position is reached, at compression start or at paddle insertion; can be turned on with the collimation switch buttons located on the tube head Compression
- Compression modes:
  - Motor driven compression up to 20daN
  - Manual compression possible up to 30daN
- Dual foot-pedals for column height and compression adjustments
- User defined motorized compression force limit: 4 to 20daN
- Minimum force for AOP: 3daN



Item No. Qty Catalog No.

### Description

- Compression speed: 2 speed levels
- User can select automatic decompression after exposure to minimize patient time under compression
- User-defined maximum decompression height Safety
- · Gantry locked when compression force applied Positioner
- Isocentric arm with motorized rotation and vertical movement
- Source to image receptor distance: 660mm
- Floor to image receptor distance: from 65cm to 150cm
- Rotation angle: -165/+185 degrees
- Ergonomic handles: two on both sides of the tube arm and two additional handles at the detector level User Interface
- · Four sets of dual speed switches for rotation and lift movements
- Four sets of preset position buttons for quick and easy positioning in CC and MLO
- Automatic stop at +/-90 degrees for lateral positions
- Collimation buttons on the tube head for

field of view size and location

- · Parameters display
  - Tube arm support rotation angle
  - Compressed breast thickness (in mm)
  - Compression force (in daN)
- Ergonomic control console
  - Controls exposure
  - Provides information on system status
  - Gives access to advanced parameters for system set-up
- Patented automatic view names marking based on breast laterality
- View name can be edited at any time before the examination is closed Acquisition Workstation
- Small footprint
- Time to display processed image (average): 14 seconds
- · Time between exposures (typical): 12 seconds
- Dose calculated and displayed on the image after every exposure (Entrance Skin Dose and Average Glandular Dose)
- Dual core HP workstation
  - Memory: 1 GB RAM + 4MB L2 cache
  - Hard disk: 1 internal 250GB disk, 7200RPM



Item No. Qty Catalog No.

### Description

- Image storage: 15000/25000 large/regular field of view
- Port; one Ethernet port 10/100 Mbits
- DVI video board
- Disply (standard)
  - High performance black and white LCD 1MP monitor
  - 48cm (19") medical grade
  - 1280x1024 pixels (landscape)
  - 8 bits display
  - High luminance up to 500Cd/m2
  - Contrast ratio: 500:1
  - Viewing angle: 170 degrees
  - Weight: 6.4kg (14.88lb)
  - Mounted on a rotating arm for easy in-room access
- Image Presentation
  - Fine View processing provides sharp images with enhanced conspicuity, based on detector physics
  - 2 options for primary image processing:
  - Thickness Equalization which provides a "film-like" aspect with improved visibility of the skin line
  - Premium View\* enhances local contrast
  - Automatic windowing (window level and window width)
  - Other features: zoom, roaming, inversion, flip, rotation of images, window width and level setting, annotations and measurements
- In case of power failure, an Uninterruptible Power Supply (UPS) allows to close the examination without loss of information Connectivity
- DICOM 3.0 platform:
  - Modality Worklist User
  - Storage Provider
  - Storage Commitment User
  - Query/Retrieve User
  - Basic Grayscale Print User
  - Verification Provider
  - DICOM-compliant CD-RW Date Interchange
- Connectivity features: customizable Autopush to multiple DICOM databases, Autoprint, Autodelete based on Storage Commitment





Item No.	Qty	Catalog No.

### Description

- Modality Perform Procedure Step User
- Connectivity to GE Service for remote diagnostic capability Quality Assurance
- · Complete quality control program
- Automation of quality control tests: Flat Field, MTF, AOP, SNR, CNR
- Data can easily be exported for data tracking
- Automated Repeat and Reject Analysis Radiation Shield
- · Choice between two radiation shields:
  - Integrated to the control console (height 1900 or 2200mm)
  - Standalone High Voltage Generator
- · Generator type: high frequency single-phase power supply
- Ripple: less than 4% peak to peak
- Power: 5kW max
- mAs range: 4 to 500 mAs (depending on track, filter and kV)
- kV range: 22 to 49kV, 1kV steps
- Generator protection: software monitoring of generator and tube load Power Supply
- Input frequency: 50Hz/60Hz
- Input voltage: single-phase 200/208/220/240V
- APC Smart-UPS 750VA Standard Configuration
- · Motorized isocentric gantry
- X-ray tube with rotating Mo/Rh anode
- 24x31cm flat\_panel detector
- · Acquisition workstation
  - CD-RW
  - LCD display
  - X-ray protective shield
  - Control console
  - UPS
- Pair of dual foot-pedals
- · High-frequency generator and conditioner
- Face shield
- 24x31cm bucky with grid
- 24x31cm paddle
- 19x23cm sliding paddle
- Quality control toolkit



Item No.	Qty	Catalog No.	Description
			User manual and technical documentation
2	1	S30321NY	iAdditional License Fee for iCAD Digital for additional Acquisition System
			iCAD Additional License Fee for iCAD Digital or AD Computer Aided Detection Unit
			License for additional acquisition workstations connected to iCAD Digital or Combo AD CAD unit.
3	1	S30331CA	Flexible and Ergonomic 24 x 31cm Compression Paddle
			Flexible and Ergonomic compression paddle 24 x 31cm for Senographe Essential
			The optional ergonomic 24x31 cm sliding paddle provides tilting and flexibility for better compression uniformity from chest wall to nipple.
			Positioning is made easier especially in MLO position for large pectoral muscle and in CC when chest wall and nipple side show large thickness variation.
			Patient comfort is improved by requiring less compression on pectoral muscle or chest wall to achieve proper compression on the whole breast.
4	1	S30331CC	Sliding Flexible and Ergonomic 19 $ imes$ 23 cm Compression Paddle
			Sliding Flexible and Ergonomic compression paddle 19 $\times$ 23 cm for Senographe Essential
			The optional ergonomic 19x23 cm sliding paddle provides tilting and flexibility for better compression uniformity from chest wall to nipple. It is used in combination with the 19x23 field of view.
			Positioning is made easier especially in MLO position for large pectoral muscle and in CC when chest wall and nipple side show large thickness variation.
			Patient comfort is improved by requiring less compression on pectoral muscle or chest wall to achieve proper compression on the whole breast.
5	1	S30331BR	Standard Radiation Shield
			Additional Stand-alone Radiation Shield (MAVIG) This radiation screen is a stand-alone shield validated for fixed configurations only.
6	1	S30331BM	1MP Black and White 19" LCD Monitor
			<ul> <li>1MP 19" Black and White LCD Monitor Monitor is mounted on a rotating arm to the control station.</li> <li>48cm (19") medical grade LCD monitor</li> <li>Native resolution: 1280 x 1024</li> </ul>



Item No.	Qty	Catalog No.	Description
			<ul> <li>Viewing angle: 170 degrees</li> <li>Contrast ratio: 900:1</li> <li>Calibrated luminance: 400 cd/m2(squared)</li> <li>Weight: 6.4kg (14.88lbs)</li> <li>Power requirements: AC 100-120V, 200-240V; 50/60Hz</li> <li>Power consumption: &lt;58W</li> </ul>
7	1	S30321MP	Set of Plexiglass Plates for Quality Control
			Set of Plexiglass Plates for Quality Control
			These plexiglass plates are used for quality assurance procedures for Senographe DS or Senographe Essential.
8	1	S30331CL	PREMIUM VIEW (PVI)
			Enhancement of the Premium View software to display dark and bright images, such as implants
9	1	E6315T	Mammography Accessories Cabinet
			GE Mammography Accessories Cabinet
			FEATURES/BENEFITS
			<ul> <li>Holds 9 Paddles, Mag Stand, QC Phantoms and more</li> <li>Can be wall mounted or floor standing</li> </ul>
			SPECIFICATIONS
			<ul> <li>Dimensions (L x W x H): 30.5" x 15.5" x 40.5"</li> <li>Weight: 48 lbs.</li> </ul>
10	1	E6322DJ	ACR Breast Phantom - RMI 156
			Mammography Breast Phantom - ACR Gammex 156
			The Mammographic Accreditation Phantom is designed to test the performance of a mammographic system by a quantitative evaluation of the system's ability to image small structures similar to those found clinically.
		٠.	Objects within the phantom simulate calcifications, fibrous calcifications in ducts, and tumor masses.
			The phantom is also designed to determine if a mammographic system can detect small structures that are important in the early detection of breast cancer.



Item No.	Qty	Catalog No.	Description
			Test objects within the phantom range in size from those that should be visible on any system, to objects that will be difficult to see even on the best mammographic system.
			Breast phantom is compatible with analog and digital equipments.
			Approved by ACR for Mammography.
			SPECIFICATIONS
			<ul> <li>Height: 1.75 in. (4.5 cm)</li> <li>Width: 4 in. (10.2 cm)</li> <li>Depth: 4.25 in. (10.8 cm)</li> </ul>
11	1	W0001MM	1 Day MM TiP Onsite Training
			1 Day MM TiP Onsite Training
			One Day MM Onsite Training provided from 8AM to 5PM, Monday through Friday. Includes T&L expenses.
			This training program must be scheduled and completed within 12 months after the date of product delivery.
12	1	W0002MM	2 Days MM TiP Onsite Training
			2 Days MM TiP Onsite Training
			Two Day MM Onsite Training provided from 8AM to 5PM, Monday through Friday. Includes T&L expenses. Days provided consecutively.
			This training program must be scheduled and completed within 12 months after the date of product delivery.
			Quote Summary:
			Total Quote Net Selling Price \$222,612.84
			(Quoted prices do not reflect state and local taxes if applicable. Total Net Selling Price Includes Trade In allowance, if applicable.)



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XKAY QUOTATION

**GE Healthcare** 

Quotation Number: P6-C152798 V 2

Asheville Imaging Center

534 Biltmore Ave Asheville NC 28801-4612 Attn: Connie Marsh Imaging Manager

534 Biltmore Ave Asheville NC 28801 Date: 11-14-2012

This Agreement has defined below) is by and between the Customer and the SE Healthcare business (SE Healthcare), each as identified familia. SE Healthcare agrees to provide and Customer and specific to pure for the Products listed in this GE Healthcore Quotation ("Quotation"), "Agreement" is defined on this Quotation and the terms and conditions set forth in either to the Governing Agreement Identified billion or ijii if no Governing Agreement is identified, the following documents

If This Quotation that identifies the Product afferings purchased or Toessed by Customer;

2) The following documents, as applicable, if attached to this Quotations if the Healthcore Warrantylines; in the Healthcore Additional Terms and Conditions; still GE Healthcore Product Terms and Conditions; and in the Healthcare General Terms and Conditions.

In the event of conflict among the foregoing items, the order of precedence is as listed above.

This Qualation is subject to withdrawal by GE Healthcare at any little before acceptance. Customer accepts by signing and returning this Quadation or by alterwise providing evidence of acceptance are Healthcare. Upon acceptance, this Quatainon and the related terms and conditions listed above for the Governing Agreement, it any) shall constitute the complete and final agreement of the parties relating to the Products identified in this Quotation. The porties agree that they have not relied on any and or written terms, combi arra, representations or warranties outside those expressly stated of incorporated by reference in this Abherment ng gravi dacalona to eviaur into this Agreemant. No agreemant or understanding, oral or written, in any voly purporting to modify this Agreemant, whether contained in Customer's purchase order or shaping one forms, or elsewhere, shall be briding unless hereafter agreed to in writing by authorized representatives of beth parties. Such party objects to any terms inconsistent with this Agreement proposed by either porty unicas agreed to in writing and signed by gusharized representatives of both parties, and neither the subsequent lack of objection to any such some, nor the delivery of the Products, shall constitute an agreement by anther porty to ony such terms.

By eigning below, each purey certifies that it has not made any hondurates modifications. Hanual changes or mark-ups on this Agreement texaset signatures in the signature blocks and on indication in the form of payment section below will be void.

Terms of Deliveru:

**FOB Destination** 

Ouotation Expiration Date:

12-28-2012

• Billing Terms:

80% on Delivery/ 20% on Acceptance or First Patient Use

• Payment Terms:

**UPON RECEIPT** 

Governing Agreement

Premier-Di

Each party has caused this agreement to be signed by an authorized representative on the date set forth below. Please submit purchase orders to GE Healthcare

3200 N. Grandvie	w Blyd., Moil <u>C</u>	ode WT-897, \	Naukesho, Wi	5,3188,
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GE HEALTHCARE Histopeth Temples
Product Soles Specialist

2216 Alexander Road Roleigh, NC 27608

Phone: 7708917733 Fax: 502-470-4081

Elizabeth, Temples@ge.com

CUSTOMER

**Authorized Customer** TORN BRAZI Print Name and Title

PO#

Desired Equipment First Use Date

GE Healthcare will use reasonable efforts to meet Customer's desired equipment first use date. The actual delivery date will be mutually agreed upon by the parties.

INDICATE FORM OF PAYMENT:

(If there is potential to finance with a lease transaction, GE HFS or otherwise, select lease.)

Cosh \* \_/\_ Lease \_\_\_\_ HFS Loan If financing please provide name of finance company below\*:

\*Selecting Cash or not identifying GE HFS as the finance company declines option for GE HFS financina.

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GE Healthcore Confidential and Proprietary General Electric Company, GE Healthcare Division 3200 N. Grandview Blvd., Mail Code WT-897, Waukesha, WI 53188

Item No.	Qty	Catalog No.	Description
<del></del>	1		Proteus
1	1	S3918LM	Proteus XR/a 80kW Radiographic System with High Speed Rotor Assembly. 80kW High Frequency Generator System (Includes Overhead Tube Support and High Speed X-ray Tube)
			Proteus XR/a is a Full-Featured General Radiographic System Designed to Meet the Radiographic Imaging and Throughput Requirements of Modern Healthcare Facilities.
			<ul> <li>80kW High Frequency Generator</li> <li>380-480 VAC +/-10%, 50/60-Hz</li> <li>kV Range: 40 to 150 kV</li> <li>mA Range: 1000 mA @ 80kV, 800mA @ 100kV, 500mA @ 150kV</li> <li>mAs Range: 0.5 to 630mAs</li> <li>Time: 1 msec. to 6.3 sec.</li> <li>High Speed Rotor Controller</li> </ul>
			<ul> <li>Overhead Tube Support Remote Console</li> <li>Minimum Vertical Height: 713mm (28 Inches)</li> <li>Vertical Travel: 1500mm</li> <li>Bridge: 2 or 3 Meter Bridge</li> <li>Lateral Travel: 1200/2110mm (47 Inches/ 83 Inches)</li> <li>X-ray Tube Rotation: Horizontal +/-180 Degrees, Vertical +/-180 Degrees</li> <li>Patient-Side Technique and Receptor Controls</li> <li>Technique, SID, Angle Display</li> </ul>
			<ul> <li>Generator Operator Console</li> <li>Color LCD Touch Screen</li> <li>10.4 Inch Display</li> <li>APR</li> <li>Table / Wall Mount Assembly</li> </ul>
		٠.	<ul> <li>X-Ray Tube</li> <li>Focal Spot: 0.6/1.25mm</li> <li>Anode Angle: 12.5 Degrees</li> <li>Anode Heat Capacity: 260kJ</li> <li>Heat Dissipation: 925W</li> <li>Anode Speed: 10,000 rpm</li> </ul>

Cables



item No.	Qty	Catalog No.	Description
			Tube Fan Kit
			Operation Manual (9 Languages)
2	1	S3918LY	Proteus XR/a Elevating Table
			Elevating Radiographic Table with a Four-way Floating Top. The Table is Equipped with an Oscillating Bucky and Grid. Table Foot Control Pedals Allow for Easy Hands-free Positioning with Longitudinal Electromagnetic and Lateral Electromechanical Locks Providing Safety and Security. Rubber End Caps Help Prevent Damage and Injury to Equipment and Operators.
			<ul> <li>Variable Height: 500 to 800mm (19.7 to 31.5 Inches)</li> </ul>
			<ul> <li>Table Tope Size: 2200x850mm (86.6 x 33.5 Inches)</li> </ul>
			Floating Table Top: 4-Way
			<ul> <li>Longitudinal Travel: +/-390mm (+/-15.4 Inches)</li> </ul>
			<ul> <li>Lateral Travel: +/-116mm (+/-4.6 Inches)</li> </ul>
			Anti-collision Sensor Kit
			Table Top Material: Foam Core
			<ul> <li>Filtration: &lt;1.0mm Al eq @ 100kV</li> </ul>
			<ul> <li>Lock Control: Foot Pedals at Front and Rear of Table</li> </ul>
			<ul> <li>Cassette Sizes: All Sizes Metric/Inch to 35x43cm (17x14 Inches)</li> </ul>
			<ul> <li>Cassette Tray Longitudinal Travel; +/-300mm (+/-11.8 Inches)</li> </ul>
			<ul> <li>Oscillating Bucky Grid, Table: 43x43cm; 36 l/cm; 12:1; F100cm</li> </ul>
			Max Patient Weight: 220kg (485 Pounds)
			<ul> <li>AEC (Automatic Exposure Control) Three Field Ion Chamber</li> </ul>
			AEC Control Electronics
			• Cables
3	1	S3918JS	Generator Console - Pedestal
			To allow the Generator Console to be Free-standing
4	1	\$3918JZ	Lateral Cassette Holder



Item No.	Qty	Catalog No.	Description
5	1	\$3918MS	Automatic Collimation
			An Automatic Collimator Effectively Limits the Field of Exposure During Radiography. The Automatic Collimator Senses Both the Cassette Size and the SID Maintaining the X-ray Field Relative to the Film Size. Collimator Includes Metric and Inch Scales, a Laser Bucky Centering Light and a Collimator Bulb that can Easily be Changed by the Customer.
			Shutter Control: Automatic
			Blades: Rectangular
			<ul> <li>Rotation: 360 Degrees (90 Degrees Detents)</li> </ul>
			Field Accuracy: 1.7% SID
			<ul> <li>Light Type: 150W/24V</li> </ul>
			Centering Indication: Shadow Crosshair
			Cassette Tray Centering Light: Laser
6	1	\$3918MD	Proteus OTS 2/3 Meter IB Bridge Select with MX100 X-ray Tube
7	1	\$3918RB	Proteus XR/a SG12# Tilting Wallstand Cables
8	1	S3918RC	Tilting Vertical Bucky Stand, Including the Following Major Components:
			Vertical Bucky Stand with Tilt
			Super Speed Bucky
			Cassette-Size Sensing Tray
			Quantamat Three Field Ion Chamber Detector
			Grid for Verticol Bucky Stand. Includes:
			• 10:1 Ratio
			130cm Focus
		* •	36 Lines/cm
			Useful Range, 102cm - 190cm
9	1	S3928SD	Patient support (Lat Bar and hand grips) for SG-120 vertical bucky stands
10	1	E6314M	SHL Cassette Tray - Single Handed Loading Cassette Tray for Proteus and Precision



Item No.	Qty	Catalog No.	Description
			500D
			The Automatic Size Sensing Cassette Tray is designed for use in Radiographic Tables and Vertical Bucky Stands. This tray sends a signal to the collimator indicating whether a film cassette is in place; if so, the cassette size is indicated. The SHL tray utilizes a spring-action clamping mechanism and cassette support tabs that allows the operator to insert and remove film cassette with one hand.
			SPECIFICATIONS
			<ul> <li>Dimensions (L x W x H): 26.62" x 18.5" x 1.19"</li> <li>Weight: 20 lbs {approx.}</li> </ul>
			COMPATIBILITY
			Proteus and Precision 500D
11	1	W0001RA	X-ray TiP Training: 1 Day Onsite
			One Day X-ray Onsite Training provided from 8AM to 5PM, Monday through Friday. Includes T&L expenses.
			This training program must be scheduled and completed within 12 months after the date of product delivery.
12	1	S2100JG	Inboard Bridge Installation Select
13	1	S2100JE	2/3 Meter Cable Drape Select for Installation
14	1	\$2100JK	Overhead Tube Installation Cable Select
15	1	\$2100JC	2, 3 or 4 Meter Longitudinal Rail Select (Dependent on Room Size)
16	1	S2100JF	XT Extension Select
17	1	S2100M	OTS Cable Select
			Quote Summary:
	•		Total Quote Net Selling Price \$88,049.27
		• .	(Quoted prices do not reflect state and local taxes if applicable. Total Net Selling Price Includes Trade In allowance, if applicable.)



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**GE Healthcare** 

**QUOTATION** 

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Quototion Number: P3-C162831 Version 1

Asheville Imaging Center 534 Biltmore Ave Asheville NC 28801-4612 Attn: Connie Marsh

Imaging Manager

534 Biltmore Ave

Asheville NC 28801

Date: 10-10-2012

This Agreement for defined below in by and between the Customer and this GE Hauddrane Issuiners, PEE Healthcore?, each as Sharified hards. GE Healthcore agrees to provide and Gustomer agrees to pay for the Products Interd in this Set Healthcore Quantum Francisco (Interded Definer or 18 ff no Guverning Agreement (Interded Definer or 18 ff no Guv

1) This Question stock identifies the Product efferings purchased or licensed by Questioner;

2) The following documents, as applicable, if attached to this Quotation: 8) GE Healthcase Waterhalest in QE Healthcase Additional Terms and Conditions: SR Fealthcase Project Terms and Conditions; and 6) Meditions General Terms and Conditions.

In the event of conflict dreams the foregoing flows, the owner of precedence is as brief above

This Question is subject to withdrawed by GE Healthcard at dry time before acceptance. Customer accepts by opening and extensing this Questions or by otherwise providing evidences of descriptions; Upon acceptance, this Quebries and the related tested and conditions belod desired as the Governing Agreement, if once interests with and complete and deal programment of the pursues relating to the Product; identified in this Quebries, The purious approx what they have not raised an angle end or written, conditions, representations or recurrences estated fince expressly stated or incorporated by reference in this Agreement in mobility that decisions we sense have the third parameter. No agreement or understanding, or or or written, in any way purporting the monetally the Agreement, whether considered in Quebries, but approximate any products to make the purporting the model of the purporting the model of the purporting of the products are also any terms excentioned in Quebries and the purpose of the pu

By signing below, each purty contiles that it has not made only boundedlan conditionant, Hampe changes or made ups on this Agreement Inscept alguatures in the signature blocks and an indication in the form of payment section below will by spid.

. Terms of Delivery:

FOB DESTINATION

. Ouotation Expiration Date:

12-24-2012

Billing Terms:

10% down / 70% delivery / 20% install

Poyment Terms:

Net Due in 30 Days

Governing Agreement

Novation

RETURN TO: GE Healthcare LUNAR, 3030 Ohmeda Drive, Madison, WI 53718, Fasc 608-237-2537
Each party has caused this Agreement to be signed by an authorized representative on the date set forth below.

GE HEALTHCARE

www.gehealthcare.com

Jeffing Reges Date

Soles Representative Huntersville, NC

US Phone: 262-951-9957

Jeffrey Keyes@ge.com

CUSTOMER

Authorized Customer Date

JOHN BRAZIL CAL Print or Type Name

Title

INDICATE FORM OF PAYMENT:

(If there is potential to finance with a lease transaction, GE HF5 or otherwise, select lease.)

\_\_\_ Cash \* \_\_\_ Lease \_\_\_ HFS Loan

If financing please provide name of finance

company below\*:

\*Selecting Cash or not identifying GE HFS as the finance company declines option for GE HFS financing.



Ouotation Number: P3-C162831 Version 1

QTY	CATALOG	DESCRIPTION

# County-Line Prodigy Pro Full PRODIGY PRO FULL USA

### 1 H8600PR

1

Prodigy Pro Full Size

A high performance, direct-digital, fan-beam DXA densitameter to assist physicians in the diagnosis and monitoring of osteoporosis. The standard package includes:

- enCORE Windows-based software platform. enCORE software can automatically
  determine the precision of your operators, on your system, for a more accurate detection
  of true change in BMD when monitoring patients. Featuring: enCORE with FRAX, WHO
  Fracture Risk Assessment Tool.
- AP Spine / Femur
- HIPAA SecureView: HIPAA SecureView aids with HIPAA compliance, masking personal
  patient information on both the screen and reports
- Identify significant change: Automatic identification of least significant change
- Expanded Multimedia Help: Online "show me" tutorials and case studies describe key steps in common acquisition & analysis. It's like having an applications expert available 24 hours a dau
- Report Center: Send multiple copies of any report, with a single click, to any local or remote location
- Multi-Point Calibration: A matrix of six BMD & soft tissue points ensure accuracy of all
  combinations of high, average, & low BMD, and high, average & low tissues levels
- Manual Scan Import
- Advanced Database Tools
- AutoAnalysis: no operator intervention required. Exclusive enCORE software automatically
  analyzes each scan upon completion of the acquisition, reducing operator intervention
  and improving throughput time
- Direct-digital BMD detector. High quality image, at reduced exam times and lower patient dose than scintillating fan beam systems. Direct x-ray detection provides the best precision available & unsurpassed image quality
- Smart Fan-beam Technology: The only fan-beam system capable of locating, centering & tracking bone to reduce exam & irradiation time. SmartFan eliminates fan-beam magnification error and lowers the radiation dose to both patient and operator
- Installation
- QA/Calibration Phantom
- Spine Phantom
- Marketing Patient Pamplets
- 1-Year Warranty



QTY	CATALOG	DESCRIPTION
1	H8604WP	Prodigy-DPX Business Desktop PC, Windows 7, SFF
		HP Compag 6000 Pro Business PC, Small Form Factor
		- Operating System: Windows 7 Professional
		- Processor: Intel Pentium E6800 Processor
		- Chipset: Q43 Express
		- RAM: 2GB PC3-10600 Memory (1x2GB)
		- Hard Drive: 160GB SATA 3.5 Gb/s
		- External Hard Drive; USB, 320GB
		- CD/DVD: SATA DVD Writer Drive
		- Graphics: Integrated Intel Graphics Media Accelerator 4500
		- Networking: Integrated Intel 82567LM Gigabit Network Connection
		- I/O Ports: 10 USB 2.0 (4 front, 6 rear), 1 serial, 1 optional serial, 1 optional parallel, 2 PS/2, 1
		RJ-45, 1 VGA, 1 DVI-D, 4 audio ports (line in, line out, microphone, headphone)
		- USB Keyboard and Mouse
1	H8625LB	17° LCD Monitor
		1.7" Flat Panel LCD Monitor
1	H8625SD	Lunar Premium Printer
		HP OfficeJet Pro 8000 - Color Ink Jet Printer
1	H8699SD	Workstation Cart
		Computer Table, Mobile, 2 Tier, 64 cm W $\times$ 74 cm D $\times$ 72 cm T.
1	H8650PK	Prodigy Pro Full Feature Set (AP Spine, Femur, DualFemur, Forearm, OneVision, TotalBody BMD)
		<ul> <li>DualFernur: Automated acquisition and analysis of bi-lateral fernurs for better patient monitoring and additional diagnostic confidence</li> </ul>
		<ul> <li>Forearm: Potential third exam site with easy patient positioning at the edge of the table top</li> </ul>
	· -	<ul> <li>OneVision; Pre-defined, and/or custom measurement and analysis protocols for minimal operator intervention</li> </ul>
		<ul> <li>Total Body BMD: Provides overall skeletal assessment at a fraction of the dose of other scan sites</li> </ul>
1	H8650CM	Composer Physician's Reporting Software



QTY	CATALOG	DESCRIPTION
		Quickly create printed ar electronic reports customized for the patient or physician. Includes 10-year Fracture Risk probability calculator. Eliminates dictation for the reading physician. Easily integrates with your EMR system via HL7 or into your PACS via color or black & white DICOM reports.
1	H8650DA	DVA: Dual-energy Vertebral Assessment
		enCORE Dual Vertebral Assessment Software Kit provides both dual- &/or single-energy views of lumbar & thoracic vertebrae in one fast acquisition. The automated analysis reports the type and severity of deformities based on patient height. Both AP and lateral imaging included.
1	H8650SC	OneScan Software
		Simplified exam process & improved precision. Both AP Spine & DualFernur exams in a single acquisition, eliminating patient repositioning.
1	H8650CD	ScanCheck
		ScanCheck, formerly known as Computer-Assisted Densitometry (CAD), assists the user in detecting Spine, Femur, Forearm and Total Body abnormalities. ScanCheck provides guidelines to minimize operator error through automatic identification of potential measurement and/or analysis errors. ScanCheck assesses consistency of the current scan to the previous scan. When potential anomalies are identified, helpful instructions are displayed as well as multimedia help. A checklist of measurement and analysis tasks is available to ensure correct analysis, facilitate interpretation by doctor, and make an integrated assessment.
1	H8650BC	SW, Body Comp enCORE
		Body Composition Assessment Software
1	H8650PD	SW PEDIATRIC ENABLED
		Pediatric Software
		Specialized Spine and Total Body Analysis Software for Patients 5-19 Years Old
1	H8650PF	SW PED FEMUR, ENCORE
		Allows measurement of femur BMD for pediatric. The ROI are adjusted to the Patient's height.
1	H8650BR	SW, Practice Management Tools
		enCORE Practice Management Tools
1	H8650TD	TeleDensitometry Software
		enCORE TeleDensitometry software (email reporting)



GE Healthcare

# QUOTATION

ΥŢÇ	CATALOG	DESCRIPTION	
1	H8650DC	DICOM	
		Complete DICOM package with store, worklist, and printing capabilities. Send customized DICOM patient and physician reports, or separate bone images. Color reports standard. IHE compliant.	
1	H8650HL	SW, Ambassador HL7 enCORE	
		Ambassador HL7 Worklist Interface	
1	H8650SL	SQL DATABASE	
		SOL Database Allows enCORE database to be set up in SQL format	
1	H8650PS	UPS (110v)	
		Uninterruptable Power Supply (110v)	
1	H8680DA	Standard 1-day On-Site Applications Training	
		Standard 1-day On-Site Applications Training: Initial 1 day of Training Consecutive to Installation: Comprehensive on-site education and training for up to 6 hours of Continuing Education Units (CEUs).	
1	H8680CA	Ala Carte Applications Day	
		+1 Consecutive Day of Applications Training	



# \* GE Healthcare

# QUOTATION

QTY	CATALOG	DESCRIPTION
1		Asheville System SQL Database License Lunar Parts
1	H8650SL	SQL DATABASE
		SOL Database Allows enCORE database to be set up in SQL format
1	H8680HD	Ala Carte Applications Half Day
		+ Half Day Consecutive Applications Training



Quotation Number: P3-C162831 Version 1

QTY	CATALOG	DESCRIPTION	
1		Clyde System SQL Database License Lunar Parts	
1	H8650SL	SQL DATABASE	
		SOL Database Allows enCORE database to be set up in SQL format	
1	H8680HD	Ala Carte Applications Half Day	
		+ Half Day Consecutive Applications Training	
		Quote Summary:	
		Total Quote Net Selling Price	\$54,825.00
		(Quoted prices do not reflect state and local taxes if applicable.)	

If the Terms of Delivery as set forth on Page 1 of this Quotation are FOB Shipping Point, freight charges of \$950 will be added to the order for all Lunar DXA Bone Mineral Densitometer tables, \$150 will be added for Achilles Insight or Express Ultrasonometers, and \$200 will be added for InBody 230-720 products. If purchasing Lunar DXA table(s) in combination with Achilles Ultrasonometer or InBody 230-720, freight charges apply to Lunar DXA table(s) only. GE Healthcare shall contract with and pay the freight carrier and shall arrange for or provide insurance on behalf of the Customer against property damage or loss until delivery to Customer's site, subject to payment of above-stated freight charges by Customer to GE Healthcare, if applicable. Title and risk of ownership passes to Customer at FOB point. Further, freight charges will not apply to orders under any pre-existing contracts stating different delivery/freight payment terms for Enterprise Accounts, Corporate Accounts, Buying Groups, or Government Customers.

