



NC DEPARTMENT OF HEALTH AND HUMAN SERVICES

ROY COOPER • Governor
MANDY COHEN, MD, MPH • Secretary
MARK PAYNE • Director, Division of Health Service Regulation

October 18, 2019

James Eubanks, Managed Care Contract Analyst
Medical Services of America, Inc.
171 Monroe Lane
Lexington SC 29072

No Review

Record #: 3085
Facility Name: Medi Home Health & Hospice
FID #: 954066
Business Name: MSA Home Health and Hospice of the Piedmont, Inc.
Business #: 2929
Project Description: Obtain a separate license for hospice services
County: Person

Dear Mr. Eubanks:

The Healthcare Planning and Certificate of Need Section, Division of Health Service Regulation (Agency) received your correspondence regarding the above referenced proposal. Based on the CON law in effect on the date of this response to your request, the proposal described in that correspondence is not governed by, and therefore, does not currently require a certificate of need. If the CON law is subsequently amended such that the above referenced proposal would require a certificate of need, this determination does not authorize you to proceed to develop the above referenced proposal when the new law becomes effective.

You may need to contact the Agency's Acute and Home Care Licensure and Certification Section to determine if they have any requirements for development of the proposed project.

This determination is binding only for the facts represented in your correspondence. If changes are made in the project or in the facts provided in the correspondence referenced above, a new determination as to whether a certificate of need is required would need to be made by this office.

Please do not hesitate to contact this office if you have any questions.

Sincerely,

Handwritten signature of Michael J. McKillip

Michael J. McKillip
Project Analyst

Handwritten signature of Martha J. Frisone

Martha J. Frisone
Chief

cc: Acute and Home Care Licensure and Certification Section, DHSR

NC DEPARTMENT OF HEALTH AND HUMAN SERVICES • DIVISION OF HEALTH SERVICE REGULATION
HEALTHCARE PLANNING AND CERTIFICATE OF NEED SECTION

LOCATION: 809 Ruggles Drive, Edgerton Building, Raleigh, NC 27603
MAILING ADDRESS: 809 Ruggles Drive, 2704 Mail Service Center, Raleigh, NC 27699-2704
https://info.ncdhhs.gov/dhsr/ • TEL: 919-855-3873

AN EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

Waller, Martha K

From: James Eubanks <JEubanks@msa-corp.com>
Sent: Thursday, October 10, 2019 10:57 AM
To: Waller, Martha K
Cc: licensing; Mary Tarr; Dava S. Jones
Subject: [External] NCDHSR CON / MSA: License HC0533 - Home Health & Hospice License Separation Request (4385/338502)
Attachments: 2019-10-10 NCCON - 4385 338502 - Licensure Split - No Review Request.pdf

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Good Morning Martha,

I hope you are well. We wish to establish separate home health and hospice licensure for our Roxboro, NC Agency (License HC0533). Would you mind putting the enclosed request through for Certificate of Need No Review Determination?

Thank you so much in advance.

James Eubanks
Managed Care Contract Analyst
Medical Services of America, Inc.
P.O. Box 609 - Lexington, SC 29071
Ph: 803-957-0500, Ext 6886
Fx: 803-358-5741
jeubanks@msa-corp.com
www.MedicalServicesofAmerica.com

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Corporate Headquarters



October 10, 2019

Ms. Martha Frisone
Chief, Certificate of Need Section
Division of Health Service Regulation
NC Department of Health & Human Services
2704 Mail Service Center
Raleigh, North Carolina 27699-2704

Re: Obtain Separate Licensure for Home Health and Hospice Services

Bus # 2929
Site: MSA Home Health and Hospice of the Piedmont, Inc. TIN: 832116468
DBA: Medi Home Health & Hospice NPI: 1255808937/1265908958
665 Carver Dr, Ste B License: HC0533
Roxboro, NC 27573-4580 Facility ID: 954066
Type of Facility: Home Health and Hospice

Dear Ms. Frisone:

Please accept this letter as notification to North Carolina Department of Health and Human Services, Division of Health Service Regulation, Certificate of Need Section that MSA Home Health and Hospice of the Piedmont, Inc., a North Carolina corporation wholly owned by Medical Services of America, Inc. ("MSA"), intends to establish separate home health and hospice licensure for its Roxboro, NC home health and hospice agency (the "Agency").

Currently, the Agency's home health and hospice operations share the same license (HC0533). MSA's aim is to manage the Agency's home health operations as a fully licensed branch office (satellite location) of its Raleigh, NC office (License HC2112). The Agency's hospice operations will continue to function independently.

To initiate this change, MSA wishes to work with the Acute and Home Care Licensure and Certification Section to have the Agency's current license divided into two separate licenses – one for home health and one for hospice. As the existing license is issued under a home health prefix (HC), MSA will request that hospice is removed from the current license and assigned a new license with a HOS prefix. It is our expectation that home health will retain the same license number (HC0533).

It is our understanding that since the Agency is currently licensed to provide home health and hospice services and has been for many years, the issuance of separate licenses by the Acute and Home Care Licensure and Certification Section would not require certificate of need review. We respectfully request you confirm that no certificate of need review will be required prior to the Acute and Home Care Licensure and Certification Section issuing two separate licenses as described above.

171 Monroe Lane • Lexington, SC 29072 • P.O. Box 609 (29071-0609)
PHONE (803) 957-0500 • FAX (803) 358-5741

MEDICAL SERVICES OF AMERICA, INC.

www.MedicalServicesofAmerica.com

Corporate Headquarters



Copies of MSA's current license and correspondence with the Acute and Home Care Licensure and Certification Section related to this subject have been enclosed for reference.

Please do not hesitate to contact me via phone (803-957-0500 x6886) or email (licensing@msa-corp.com) with questions.

Kindest regards,

James Eubanks
Managed Care Contract Analyst

Enclosures

171 Monroe Lane • Lexington, SC 29072 • P.O. Box 609 (29071-0609)
PHONE (803) 957-0500 • FAX (803) 358-5741

MEDICAL SERVICES OF AMERICA, INC.

www.MedicalServicesofAmerica.com

James Eubanks

From: Joyce, Nancy <nancy.joyce@dhhs.nc.gov>
Sent: Wednesday, September 25, 2019 1:01 PM
To: James Eubanks
Subject: [EXTERNAL] FW: [External] NCDHSR / MSA: License HC0533 Roxboro, NC (Home Health & Hospice)
Attachments: 3385-02 4385 NC DHHS HH HSP License (Exp 2019-12-31).pdf; Roxboro License Split.xlsx

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James,

You know these always come back to me! 😊

You can separate the hospice from the home health. However, you will need to contact the Certificate of Need Section for an Exemption Letter of Approval to remove the hospice from the home health license. Since the agency has HC0533 for home health, this number will need to remain with the home health piece and issue a new number for the hospice. The hospice would be issued a new number and have a prefix of HOS. The HC number needs to remain with the home health as it is currently (HC0533). HC0533 is a Parent and has a provider number of 34-7069 (Roxboro)

HC2112 is a Parent and has a provider number of 34-7237 (Raleigh)

If you are wanting Roxboro to become a branch of Raleigh, you would terminate the Roxboro provider number. (34-7069)

I am not sure you want to do this!

Please let me know if questions.

Thank You!

Nancy Joyce
Administrative Officer
Division of Health Service Regulation
North Carolina Department of Health and Human Services

919-855-4645 office
919-715-8476 fax
Nancy.Joyce@dhhs.nc.gov

1205 Umstead Drive
2712 Mail Service Center

Raleigh, NC 27699-2712

From: Hill, Greta D <greta.hill@dhhs.nc.gov>
Sent: Wednesday, September 25, 2019 12:07 PM
To: Joyce, Nancy <nancy.joyce@dhhs.nc.gov>
Subject: FW: [External] NCDHSR / MSA: License HC0533 Roxboro, NC (Home Health & Hospice)

From: SVC_DHHS.dhsr.homecare@dhhs.nc.gov <DHSR.Homecare@dhhs.nc.gov>
Sent: Wednesday, September 25, 2019 12:06 PM
To: Hill, Greta D <greta.hill@dhhs.nc.gov>
Subject: FW: [External] NCDHSR / MSA: License HC0533 Roxboro, NC (Home Health & Hospice)

Is this possible?

Peggie M. Butler-Watson
Administrative Specialist 1
Division of Health Service Regulation
Acute & Home Care Licensure & Certification Section
North Carolina Department of Health and Human Services

919-855-4647 Office
919-715-8476 Fax
Peggie.butler-watson@dhhs.nc.gov

Site Address:
1205 Umstead Drive
2712 Mail Service Center
Raleigh, NC 27699-2712

From: James Eubanks <JEubanks@msa-corp.com>
Sent: Tuesday, September 24, 2019 2:05 PM
To: SVC_DHHS.dhsr.homecare@dhhs.nc.gov <DHSR.Homecare@dhhs.nc.gov>
Cc: Joyce, Nancy <nancy.joyce@dhhs.nc.gov>; Mary Tarr <MTarr@msa-corp.com>; licensing <licensing@msa-corp.com>
Subject: [External] NCDHSR / MSA: License HC0533 Roxboro, NC (Home Health & Hospice)

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Good Afternoon,

I hope your week is off to a good start.

A communication was disseminated in August indicating our Roxboro, NC office would relocate effective 10/1/2019. Please accept this correspondence as notification the move has been delayed. The revised effective date for the office's new address is 10/10/2019.

New Address:	Prior Address:
<p>MSA Home Health and Hospice of the Piedmont, Inc. DBA: Medi Home Health & Hospice 665 Carver Dr, Ste B Roxboro, NC 27573-4580 TIN: 832116468 NPI: 1265908958 (HSP); 1255808937 (HHA) PTAN: 34-1563 (HSP); 34-7069 (HHA) License: HC0533 Facility: 954066</p> <p>Effective Date: 10/10/2019</p>	<p>MSA Home Health and Hospice of the Piedmont, Inc. DBA: Medi Home Health & Hospice 355 S Madison Blvd, Ste A Roxboro, NC 27573-5485 TIN: 832116468 NPI: 1265908958 (HSP); 1255808937 (HHA) PTAN: 34-1563 (HSP); 34-7069 (HHA) License: HC0533 Facility: 954066</p>

At this time, we also wish to request instruction on obtaining a separate license for our Roxboro office's home health operations.

Currently Roxboro's home health and hospice operations share the same license (HC0533). Our aim is to manage home health as a fully licensed branch office (satellite location) of our existing Raleigh, NC office (License HC2112, PTAN 34-7237). Because our Roxboro and Raleigh home health operations are registered under different legal names, it is our understanding we are required to change the Roxboro home health licensing piece prior to making the change with CMS.

Please note "MSA Home Health and Hospice of the Piedmont, Inc." (Roxboro's Legal Name) is a wholly owned subsidiary of "Medical Services of America, Inc." (Raleigh's Legal Name).

I am enclosing a copy of Roxboro's current license as well as a spreadsheet outlining the aforementioned change. Any instruction provided will be greatly appreciated.

Thank you.

James Eubanks
Managed Care Contract Analyst
Medical Services of America, Inc.
 P.O. Box 609 - Lexington, SC 29071
 Ph: 803-957-0500, Ext 6886
 Fx: 803-358-5741
jeubanks@msa-corp.com
www.MedicalServicesofAmerica.com

State of North Carolina

Department of Health and Human Services
Division of Health Service Regulation

*Effective October 01, 2019, this license is issued to
MSA Home Health and Hospice of the Piedmont, Inc.*

*to operate an agency known as
Medi Home Health & Hospice*

*located at 665 Carver Drive , Suite B
City of Roxboro, North Carolina.*

*This license is issued subject to the statutes of the
State of North Carolina, is not transferable and shall expire
midnight December 31, 2019.*

Facility ID: 954066

License Number: HC0533

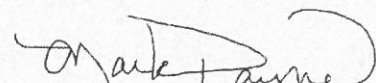
*Home Care Services: Nursing Care , Infusion Nursing , In-home Aide , Medical Social Services, Physical Therapy,
Occupational Therapy, Speech Therapy, Hospice Services, Companion, Sitter, Respite*

This agency is authorized to provide Medicare-certified home health services.

Authorized by:



Secretary, N.C. Department of Health and
Human Services



Director, Division of Health Service Regulation