



NC DEPARTMENT OF  
**HEALTH AND  
HUMAN SERVICES**

ROY COOPER • Governor

KODY H. KINSLEY • Secretary

MARK PAYNE • Director, Division of Health Service Regulation

VIA EMAIL ONLY

April 12, 2023

Anna Mickleberry  
apost@wakehealth.edu

**Exempt from Review**

**Record #: 4170**

Date of Request: March 21, 2023  
Facility Name: Wake Forest Baptist Medical Center  
FID #: 943495  
Business Name: North Carolina Baptist Hospital  
Business #: 1819  
Project Description: Acquisition of a new High Intensity Focused Ultrasound  
County: Forsyth

Dear Ms. Mickleberry,

The Healthcare Planning and Certificate of Need Section, Division of Health Service Regulation (Agency), determined that the above referenced proposal is exempt from certificate of need review in accordance with G.S. 131E-184(f)(3). Therefore, you may proceed to offer, develop or establish the above referenced project without a certificate of need.

It should be noted that this determination is binding only for the facts represented by you. Consequently, if changes are made in the project or in the facts provided in your correspondence referenced above, a new determination as to whether a certificate of need is required would need to be made by the Agency. Changes in a project include but are not limited to: (1) increases in the capital cost; (2) acquisition of medical equipment not included in the original cost estimate; (3) modifications in the design of the project; (4) change in location; and (5) any increase in the number of square feet to be constructed.

If you have any questions concerning this matter, please feel free to contact this office.

Sincerely,

Terris S. Riley, J.D.  
Project Analyst

Micheala Mitchell  
Chief

cc: Construction Section, DHSR (Not Hospice Home Care/ Home Health/ESRD)  
Acute and Home Care Licensure and Certification Section, DHSR

**NC DEPARTMENT OF HEALTH AND HUMAN SERVICES • DIVISION OF HEALTH SERVICE REGULATION**

**HEALTHCARE PLANNING AND CERTIFICATE OF NEED SECTION**

LOCATION: 809 Ruggles Drive, Edgerton Building, Raleigh, NC 27603  
MAILING ADDRESS: 809 Ruggles Drive, 2704 Mail Service Center, Raleigh, NC 27699-2704  
<https://info.ncdhhs.gov/dhsr/> • TEL: 919-855-3873

AN EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

Project **Focused Ultrasound Installation at MR 3**

**BUDGET SUMMARY**

Project ID	2022.073
Budget Level	B
Region	Wake Forest Baptist
Campus	AHWF BMC
Building	MRI
Purpose	service for neuro patient
Project SF	1,030 SF
Land AC	0.00 AC
DHSR/DHEC	DHSR - Hospital
CON	Yes
Author	T. R. Bowers
Reviewed	Eric Walters
Origin Date	9/26/2022
Revised	1/13/2023
Target Value	\$2,108,000
Delta	\$25,000



**B-Level budgets are based on early schematic level information with site and tenants identified. Budgets include a general contractor's pre-construction estimate.**

**PROJECT DESCRIPTION**

This project is the installation of the Insightec Exablate Incisionless Neurosurgery System to be accommodated on existing MR 3, a Siemens Aero 1.5 T MRI in the MRI Building. The project requires ramping down the magnet for the installation. Purchase of the Siemens HIFU package is required for the magnet to operate with the new system. The project also requires the addition of a deionized water system and the removal of existing storage cabinets in the Magnet Room for the Exablate front end unit. In the adjacent equipment room to the MRI, the project requires new 480 VAC, 3-phase, 50 amp power, a UPS, space for the Exablate electronic cabinet and system cooling unit, and a vertical ladder to carry the equipment cables and chilled water to the penetration panel. The project also requires modifications to the penetration panel for the MRI shielding.

**UPFRONT FUNDS REQUESTED**

% Professional Fees + (100% Pre-Con)	40.00%
Amount Requested	\$ 9,000

**ESCALATION (included in project costs below)**

2022	\$0	Escalation included in project costs below
2023	\$5,188	
2024	\$0	
2025+	\$0	
<b>TOTAL Escalation</b>	<b>\$5,188</b>	

**CAPEX Totals**

Code	Category	Amount	\$/AC	Comments
100	LAND ACQUISITION COST	\$ -	\$ 0/AC	
100	SITE DEVELOPMENT COST	\$ -	\$ 0/AC	
<b>CAPEX SITE WORK &amp; LAND COST</b>		<b>\$ -</b>	<b>\$ 0/AC</b>	

Code	Category	Amount	\$/SF	Comments
200	CONSTRUCTION	\$ 72,000	\$ 70/SF	
300	MEDICAL EQUIPMENT	\$ 1,965,000	\$ 1,908/SF	
350	INTERIORS	\$ -	\$ 0/SF	
400	INFORMATION & ANALYTICS SERVICES	\$ 1,000	\$ 1/SF	
450	SECURITY	\$ -	\$ 0/SF	
500	INTERNAL RESOURCES	\$ -	\$ 0/SF	
600	PROFESSIONAL FEES	\$ 22,000	\$ 21/SF	
700	ADMINISTRATIVE	\$ 2,000	\$ 2/SF	
<b>CAPEX BUILDING COST</b>		<b>\$ 2,062,000</b>	<b>\$ 2,002/SF</b>	

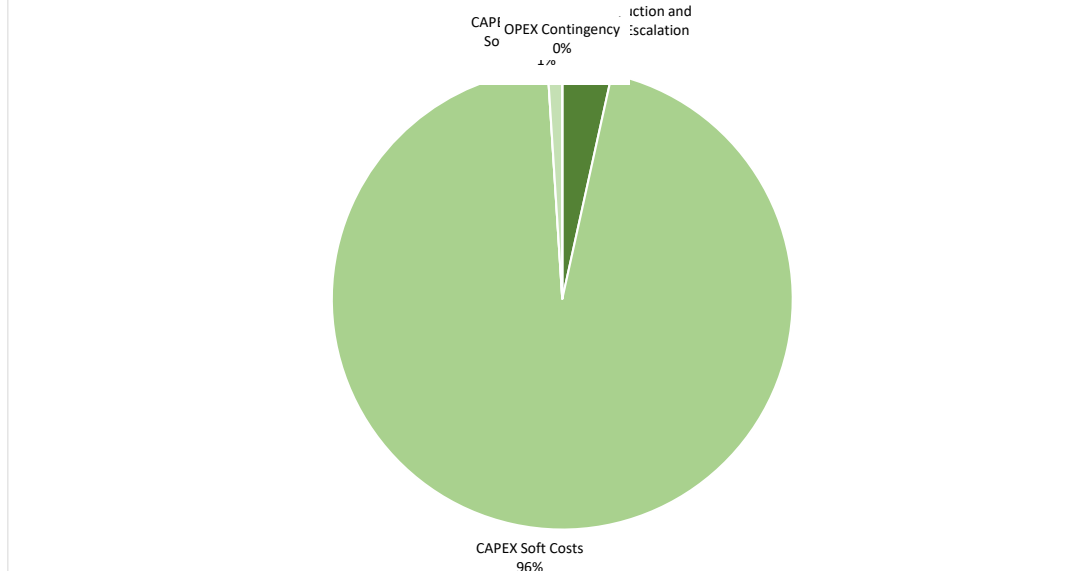
Code	Category	Amount	\$/SF	Comments
800	CONTINGENCY, SOFT COST & OTHER ESCALATION	\$ 21,000	\$ 20/SF	
<b>CAPEX CONTINGENCY, SOFT COST &amp; OTHER ESCALATION</b>		<b>\$ 21,000</b>	<b>\$ 20/SF</b>	

**OPEX Totals**

Code	Category	Amount	\$/SF	Comments
300	MEDICAL EQUIPMENT	\$ -	\$ -	
350	INTERIORS	\$ -	\$ -	
400	INFORMATION & ANALYTICS SERVICES	\$ -	\$ -	
700	ADMINISTRATIVE	\$ -	\$ -	
800	CONTINGENCY	\$ -	\$ -	
<b>OPEX SUB-TOTAL</b>		<b>\$ -</b>	<b>\$ 0/SF</b>	

<b>TOTAL PROJECT INVESTMENT</b>	<b>\$ 2,083,000</b>	<b>\$ 2,022/SF</b>
<small>(WITHOUT SITE WORK &amp; LAND)</small>		

<b>TOTAL PROJECT INVESTMENT</b>	<b>\$ 2,083,000</b>	
<small>(WITH SITE WORK &amp; LAND)</small>		



March 16, 2023

Ms. Micheala Mitchell, Chief  
Mr. Greg Yakaboski, Project Analyst  
Healthcare Planning and Certificate of Need Section  
Division of Health Service Regulation  
809 Ruggles Drive  
Raleigh, NC 27603

**Re: Request for Confirmation of No Review for North Carolina Baptist Hospital (FID # 943495; Lic # H0011), Acquire a Focused Ultrasound**

Dear Ms. Mitchell and Mr. Yakaboski,

We are writing to notify the North Carolina Department of Health and Human Services, Division of Health Service Regulation, Healthcare Planning and Certificate of Need Section (the “Department”) of North Carolina Baptist Hospital’s (“NCBH”) plan to acquire a new High Intensity Focused Ultrasound (“HIFU”) to be placed at NCBH’s main campus, located at Medical Center Boulevard, Winston-Salem, NC 27157, and to request a “no review” determination for the acquisition of this equipment.

Our understanding is that the HIFU is not subject to certificate of need review unless the cost of acquiring the equipment exceeds the \$2,108,000 threshold for “Major Medical Equipment” set forth in N.C. Gen. Stat. § 131E-176(14o). The total capital expenditure for this project, inclusive of the cost of the equipment, construction, installation, other activities, and contingency will be \$2,083,000 which is below the statutory threshold for certificate of need review. Therefore, we respectfully request the Department’s confirmation that this transaction is not subject to certificate of need review.

If you have any questions or require any additional information, please do not hesitate to contact Nicole Moore at [nsmoore@wakehealth.edu](mailto:nsmoore@wakehealth.edu) or (336) 716-968. Thank you for your attention to this matter.

Sincerely,

*Anna Post Mickleberry*

Anna Mickleberry  
AVP, Strategy, Regulatory Planning, and Business Development  
Telephone Number 336-608-7460  
Email address [apost@wakehealth.edu](mailto:apost@wakehealth.edu)

**From:** [Nicole Moore](#)  
**To:** [Stancil, Tiffany C](#); [Waller, Martha K](#)  
**Subject:** [External] NCBH request for no review - HIFU  
**Date:** Tuesday, March 21, 2023 2:35:44 PM  
**Attachments:** [2023 0321 NCBH HIFU No Review Letter\\_FINAL.pdf](#)

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**CAUTION:** External email. Do not click links or open attachments unless you verify. Send all suspicious email as an attachment to [Report Spam](#).

Good Afternoon Tiffany and Martha,

Please find the attached request for confirmation of no review for North Carolina Baptist Hospital (FID # 943495; Lic # H0011) to acquire a focused ultrasound. Please reach out to me if there are additional questions. Thank you!

Warm regards,  
Nicole

**Nicole Moore, MBA**

Director, Regional Strategy and Planning  
*Growth, Strategy & Business Development – Atrium Health Wake Forest Baptist*  
Medical Center Boulevard | Winston-Salem | NC | 27157  
Office: 336-716-6968 | Cell: 469-831-6587

## Atrium Health

***Wake Forest Baptist Health is now  
Atrium Health Wake Forest Baptist***

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