



NC DEPARTMENT OF
**HEALTH AND
HUMAN SERVICES**

ROY COOPER • Governor

KODY H. KINSLEY • Secretary

MARK PAYNE • Director, Division of Health Service Regulation

VIA EMAIL ONLY

August 22, 2024

Iain Stauffer

istauffer@bakerdonelson.com

Exempt from Review – Replacement Equipment

Record #: 4534
Date of Request: August 5, 2024
Facility Name: Highlands-Cashiers Hospital
FID #: 943256
Business Name: MH Highlands-Cashiers Medical Center, LLLP
Business #: 926
Project Description: Replace a CT scanner
County: Macon

Dear Mr. Stauffer:

The Healthcare Planning and Certificate of Need Section, Division of Health Service Regulation (Agency), determined that the above referenced project is exempt from certificate of need review in accordance with G.S. 131E-184(a)(7). Therefore, you may proceed to acquire without a certificate of need the GE Revolution Maxima 72kW CT scanner to replace the BrightSpeed Elite (16) CT scanner. This determination is based on your representations that the existing unit will be sold or otherwise disposed of and will not be used again in the State without first obtaining a certificate of need if one is required.

It should be noted that the Agency's position is based solely on the facts represented by you and that any change in facts as represented would require further consideration by this office and a separate determination. If you have any questions concerning this matter, please feel free to contact this office.

Sincerely,

Ena Lightbourne
Project Analyst

Micheala Mitchell
Chief

cc: Acute and Home Care Licensure and Certification Section, DHSR
Radiation Protection Section, DHSR
Construction Section, DHSR

NC DEPARTMENT OF HEALTH AND HUMAN SERVICES • DIVISION OF HEALTH SERVICE REGULATION
HEALTHCARE PLANNING AND CERTIFICATE OF NEED SECTION

LOCATION: 809 Ruggles Drive, Edgerton Building, Raleigh, NC 27603
MAILING ADDRESS: 809 Ruggles Drive, 2704 Mail Service Center, Raleigh, NC 27699-2704
<https://info.ncdhhs.gov/dhsr/> • TEL: 919-855-3873

AN EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

IAIN MATTHEW STAUFFER, OF COUNSEL
Direct Dial: 984.844.7913
E-Mail Address: istauffer@bakerdonelson.com

August 2, 2024

VIA EMAIL

Micheala Mitchell, Esq., Chief
Lisa Pittman, Assistant Chief

Healthcare Planning and Certificate of Need Section
N.C. Department of Health and Human Services
Division of Health Service Regulation
809 Ruggles Drive
Raleigh, North Carolina 27603

Re: MH Highlands-Cashiers Hospital, LLLP Notice of Exemption for Replacement of CT
Scanner

Dear Micheala and Lisa:

I am writing on behalf of MH Highlands-Cashiers Hospital, LLLP d/b/a Highlands-Cashiers Hospital (“Highlands Cashiers”), to provide a Notice of Exemption with respect to Highland-Cashiers’ planned replacement of an existing CT Scanner at the Highland-Cashiers campus. Highlands-Cashiers owns and operates an existing CT Scanner located at the Highlands-Cashiers Hospital at 190 Hospital Drive, Highlands, NC 28741, (“the Existing CT”). Highlands-Cashiers plans to replace the Existing CT at the same site and in the same room at the hospital, the details of which are explained below (“the Project”). The purpose of this letter is to request that the N.C. Department of Health and Human Services, Division of Health Service Regulation, Healthcare Planning and Certificate of Need Section (“the CON Section”) confirm that the replacement of Highland-Cashiers’ Existing CT is exempt from certificate of need (“CON”) review within the meaning of N.C. Gen. Stat. § 131E-184.

Background

The Existing CT is a BrightSpeed Elite (16), System ID 829526BS, which was acquired by Highlands-Cashiers in 2010 and was new when acquired. Highlands-Cashiers proposes to replace the Existing CT with a GE Revolution Maxima 72kW CT scanner. See Exhibit 1 (Letter from Tom Neal, CEO/CNO Highlands-Cashiers Hospital) and Exhibit 2 (GE Healthcare quotation).

Micheala Mitchell, Esq., Chief

August 2, 2024

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As further explained in the remainder of this correspondence, Highland-Cashiers' replacement of the Existing CT is exempt from CON review pursuant to N.C. Gen. Stat. § 131E-184(a)(7).

Applicable Legal Authorities

The CON Law precludes any person from offering or developing a "new institutional health service" without first obtaining a CON. N.C. Gen. Stat. § 131E-178(a). The definition of "new institutional health service" includes, *inter alia*, the following:

- The acquisition by purchase, donation, lease, transfer or comparable arrangement of "major medical equipment," which is defined as a single unit or single system of components used to provide medical and health services which costs more than \$2,000,000.00, including the costs of the equipment and all studies, drawings, installation and any other activities essential to acquiring and making the equipment operational.

N.C. Gen. Stat. § 131E-176(16)p. and 14(o). However, the CON Law provides a specific exemption which applies to "replacement equipment" that costs less than \$3,000,000.00. This exemption is described below.

Statutory Exemption for Replacement Equipment Which Costs Less Than \$3,000,000.00

N.C. Gen. Stat. § 131E-184(a)(7) provides an express exemption from CON review for the acquisition and installation of "replacement equipment" costing less than \$3,000,000.00, provided that the CON Section receives prior written notice from the party proposing to acquire the equipment which explains why the proposed acquisition and installation qualifies under this exemption.

"Replacement equipment" is defined at N.C. Gen. Stat. § 131E-176(22a) as equipment which costs less than \$3,000,000.00 and which is "purchased for the sole purpose of replacing comparable medical equipment currently in use which will be sold or otherwise disposed of when replaced."

"Replacement equipment" is "comparable" to the equipment being replaced if:

1. It is capable of providing the same health service as the equipment currently in use; and
2. The equipment to be replaced was acquired more than 12 months prior and was not refurbished or reconditioned when originally acquired.

10A N.C. Admin. Code 14C .0303(c).

Replacement of Highland-Cashiers' Existing CT Scanner is Exempt From CON Review Under These Authorities

The replacement of Highland-Cashiers' Existing CT falls within the parameters of this exemption because:

1. The equipment being replaced is located at the Highland-Cashiers Hospital campus. *See* Exhibit 1.
2. The equipment is currently in use at Highlands-Cashiers. *See* Exhibit 1.
3. The total estimated cost of the project is \$1,263,000.00¹, placing the project well within the terms of the statutory exception set forth in N.C. Gen. Stat. § 131E-184(a)(7). This estimated project cost is inclusive of equipment and related installation costs required to make the CT scanner operational. *See* Exhibit 2 and Exhibit 3 (Project Cost Estimate).
4. The Existing CT which will be replaced will be otherwise disposed of upon acquisition and installation of the replacement scanner. The Existing CT will be traded-in to GE Healthcare as part of the acquisition. *See* Exhibit 1 and Exhibit 2.
5. The Existing CT being replaced was new when purchased by Highland-Cashiers and is more than 14 years old, having been purchased and installed in 2010. *See* Exhibit 1.
6. The new CT Scanner will have the same capabilities as the scanner being replaced, although it may have additional capabilities due to the advancement of CT scanner technology, is functionally similar to the existing CT scanner and will be used for the same diagnostic or treatment purposes as the equipment being replaced. *See* Exhibit 1.

Conclusion

For the reasons set forth above, we believe that the proposed replacement of Highland-Cashiers' existing CT scanner is exempt from CON review and that no CON is required for the project. We respectfully request that you review the attached documentation and confirm in writing that this is the case.

Please feel free to let me know if you have questions or need additional information regarding this project.

¹ In calculating construction costs, our clients relied upon prior Agency determinations that the construction costs "essential to acquiring and making operational the replacement equipment" should include only those costs directly related to removing the old equipment, installing the new equipment and making sure that the equipment operates properly. In the case of a CT scanner, such costs should include upfit of the CT room related solely to the operation of the CT scanner but need not include other construction costs associated with that room. Similarly, the Agency has previously determined that costs associated with the installation of equipment in the control room for the CT scanner should be included only to the extent that those costs would be different from construction related to general office space. *Mission Hospitals, Inc. v. NC DHHS*, 205 N.C. App. 35, 696 S.E.2d 163 (2010).

Micheala Mitchell, Esq., Chief
August 2, 2024
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Best regards,

BAKER, DONELSON, BEARMAN, CALDWELL & BERKOWITZ, PC

A handwritten signature in black ink, reading "Iain Stauffer". The signature is written in a cursive, flowing style.

Iain Matthew Stauffer, Of Counsel

Attachments



July 25, 2024

Re: Information Needed for MH Highlands-Cashiers Hospital, LLLP Notice of Exemption
for Replacement of CT Scanner

To Whom It May Concern:

I am the Chief Executive Officer and Chief Nursing Officer of MH Highlands-Cashiers Hospital, LLLP ("Highlands-Cashiers").

Highlands-Cashiers will be replacing an existing CT scanner that is physically located at Highlands-Cashiers Hospital, 190 Hospital Drive, Highlands, NC 28741. The existing CT scanner is currently in use. It was purchased new when acquired more than 14 years ago in 2010.

The existing CT scanner will be replaced with a GE Revolution Maxima 72kW CT scanner which will be a new unit. The replacement CT scanner will be placed at the same site and in the same physical location as the existing CT scanner. The replacement CT scanner is capable of providing the same health service as the existing CT scanner, although it may have additional capabilities due to the advancement of CT scanner technology. Further, the replacement CT scanner is functionally similar to the existing CT scanner and will be used for the same diagnostic or treatment purposes as the equipment being replaced. The existing CT scanner will be traded in as part of the purchase of the replacement CT scanner. GE Healthcare, the vendor for the replacement CT scanner, is providing Highlands-Cashiers with a trade-in on the existing CT scanner and will be removing the existing CT scanner from Highlands-Cashiers Hospital.

Best regards,

A handwritten signature in black ink, appearing to read "T Neal", written in a cursive style.

Tom Neal
CEO/CNO
Highlands-Cashiers Hospital
190 Hospital Drive
Highlands, NC 28741



May 2, 2023
 Quote Number: 2009125797.2
 Customer ID: 1-23R6UV
 Agreement Expiration Date: 06/27/2023

Mission Hospital
 509 Biltmore Ave
 Asheville, NC28801-4601

This Agreement (as defined below) is by and between the Customer and the GE Healthcare business (“GE Healthcare”), each as identified below for the sale and purchase of the Products and/or Services identified in this Quotation, together with any applicable schedules referred to herein (“Quotation”). “Agreement” is this Quotation and either: (i) the Governing Agreement identified below; or (ii) if no Governing Agreement is identified, the GE Healthcare Terms and Conditions and Warranties that apply to the Products and/or Services identified in this Quotation. In the event of conflict, the Quotation supersedes.

GE Healthcare can withdraw this Quotation at any time before Customer: (i) signs and returns this Quotation or (ii) provides evidence of Quotation acceptance satisfactory to GE Healthcare (“Quotation Acceptance”). On Quotation Acceptance, this Agreement is the complete and final agreement of the parties relating to the Products and/or Services identified in Quotation. There is no reliance on any terms other than those expressly stated or incorporated by reference in this Agreement and, except as permitted this in this Agreement, no attempt to modify will be binding unless agreed to in writing by the parties. Modifications may result in additional fees and cannot be made without GE Healthcare’s prior written consent.

Handwritten or electronic modifications on this Agreement (except an indication of the form of payment, Customer purchase order number and signatures on the signature blocks below) are void.

Governing Agreement:	HCA National
Terms of Delivery	FOB Destination
Billing Terms	80% delivery or Shipment / 20% Acceptance or Installation
Payment Terms	NET 30
Total Quote Net Selling Price	\$519,569.45
Sales and Use Tax Exemption	No Certificate on File

IMPORTANT CUSTOMER ACTIONS:

Please select your planned source of funds. Source of funds is assumed to be cash unless you choose another option. Once equipment has been shipped, source of funds changes cannot be allowed.

- Cash
- GE HFS Loan GE HFS Lease
- Other Financing Loan Other Financing Lease Provide Finance Company Name _____

The parties have caused this Agreement to be executed by their authorized representative as of the last signature date below.

Mission Hospital

Signature: _____

Print Name: _____

Title: _____

Date: _____

Purchase Order Number, if applicable

GE Precision Healthcare LLC, a GE Healthcare business

Signature: Gina Costa

Title: Lead Sales Specialist Imaging

Date: May 2, 2023



May 2, 2023
 Quote Number: 2009125797.2
 Customer ID: 1-23R6UV
 Agreement Expiration Date: 06/27/2023

To Accept This Quotation

Please sign and return this quotation together with your Purchase Order to:

Name: Gina Costa
Email gina.costa@ge.com
Phone:
Fax:

Payment Instructions

Please remit payment for invoices associated with this quotation to:

GE Precision Healthcare LLC
P.O. Box 96483
Chicago, IL 60693
FEIN: 83-0849145

Addresses:

Mission Hospital

Bill To: MISSION HOSPITAL

MISSION HOSPITALACCOUNTS PAYABLE 509 BILTMORE AVE ASHEVILLE NC 28801-4601

Ship To: MISSION HOSPITAL

MISSION HOSPITAL 509 BILTMORE AVE ASHEVILLE NC 28801-4601

To Accept This Quotation

- Please sign the quote and any included attachments (where requested).
- If requested, please indicate your form of payment.
- If you include a purchase order, please make sure it references the following information:
 - The correct Quote number and Version number above
 - The correct Remit To information as indicated in **“Payment Instructions”** above
 - Your correct SHIP TO and BILL TO site name and address
 - The correct Total Price as indicated above

Upon submission of a purchase order in response to this quotation, GE Healthcare requests the following to evidence agreement to contract terms: Signature page on quote filled out with signature and P.O. number **** OR**** Verbiage on the purchase order must state one of the following:

(i)Per the terms of Quotation # _____, (ii) Per the terms of GPO # _____; (iii) Per the terms of MPA# _____: or (iv) Per the terms of SAA # _____.

Include applicable quote/agreement number with the reference on the purchase order. In addition, Source of Funds (choice of Cash/Third Party Load or GE HFS Lease Loan or Third Party Lease through _____), must be indicated, which may be done on the Quote Signature Page (for signed quotes), or the Purchase Order (where quotes are not signed) or via a separate written source of funds statement (if provided by GE Healthcare).”



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 Quote Number: 2009125797.2
 Customer ID: 1-23R6UV
 Agreement Expiration Date: 06/27/2023

Catalog Item Details

Line	Qty	Catalog			
1.	1.00	S7881AY		Revolution Maxima 72kW	
			<u>List Price</u>	<u>Discount</u>	<u>Extended List Price</u>
			\$1,040,000.00	63.00%	\$1,040,000.00
					<u>Net Price</u>
					\$384,800.00

Long Description:

GE's Revolution Maxima is a new standard computed tomography, powered by artificial intelligence technology that delivers a streamlined line workflow for better ease of use and operational efficiency. For better clinical performance, Revolution Maxima has Clarity Imaging Chain consists of Clarity Detector, DAS, PerformixTM40 Plus X-ray Tube and ASiR-VTM (Option) / ASiRTM reconstruction and delivers high resolution imaging to meet various customer needs in real clinical situations. Clarity Imaging Chain delivers higher spatial resolution, lower noise, or less-artifact.

Included in the base system configuration:

- 72kW generator
- Standard Monitors
- 64 channel/128 slice option (axial overlapped reconstruction)
- 0.4s rotation speed
- ASiR Software
- English Keyboard Kit
- Gantry Accessory kit
- Low profile patient head holder
- Prospective Exam Split
- Smart MAR
- AI Auto Patient Positioning Kit
- AWS for Console
- VT Table Protection Pad
- Standard and Long Cable sets
- Lung Cancer Screening with indication for use
- Standard service license

Smart Flow

Improve productivity and patient experience by streamlining your workflow and access to information, Smart Flow technologies enable exam prescription from the patient's side, integrated injections, real-time reconstruction during the scan and access to advanced applications right on the console.

Our innovative AI-based Auto Positioning completely automates patient positioning. The Xstream camera uses real-time depth sensing technology to generate a 3D model of your patient's body. Then, using our deep learning algorithm, Revolution Maxima pinpoints the 3D center of the scan range and automatically aligns it with the isocenter of the bore. With one click, Auto Positioning uses all of this information to automatically center your patient for a completely hands-free positioning experience.

Auto Positioning streamlines your patient setup and, most important of all, frees up your technologists so they can focus on making your patients feel more comfortable.

- Xstream Tablet is a multi-purpose user interface on gantry sides with 12.1-inch monitor and supports following features.
 - o Touch screen operation
 - o Patient and protocol selection
 - o Patient information display
 - o Motion axes display

- o Related Protocol

- o Emergency Patient

- Related Protocols helps to reduce complexity of protocol selection. Matches an order information transferred from RIS (Radiology Information System) with a user protocol and shows only necessary protocols.
- Volume helical digital tilt is an innovation in image reconstruction technology that allows clinicians to reconstruct tilted views without the need for physically tilting the scanner.
- With Image Check, up to 55 images are reconstructed and available per second. For trauma patients, when the extent of the injuries is unknown, you can prospectively prescribe up to 10 multiphase reconstructions and easily prioritize which one you need first.
- Scan a chest in as fast as two seconds with 175 mm/sec acquisition speed with VT1700V table to help shorten patient breath-holds while maintaining image quality.

Clarity Imaging Chain

Revolution Maxima Clarity Imaging Chain consists of Clarity Detector, DAS, Performix 40 Plus X-ray Tube and ASiR/ASiR-V reconstruction, to deliver high resolution imaging.

Clarity Imaging Chain provides the following:

- For better performance Volume CT, Clarity Imaging Chain provides enhancement of spatial resolution up to 20% compared with previous GE technology (20% improvement is compared to previous GE CT measured at 4% MTF with Edge kernel).

- Designed as analog cable free between ASIC and Photodiode reducing electronic noise.

- Designed for up to 90% less heat generation for easier thermal management which is important

for consistent Image quality.

- Designed for less electronic noise for better low signal performance.

- Optimized collimator with ability to reduce scatter noise.

- Performix40* Plus X-ray tube provides less focus movement.

- A liquid bearing tube that has a capability of less-wear of Tube bearing and is enabled up to 0.35sec rotation speed option with a routine scan. Revolution Maxima allows users to utilize helical pitches up to 1.531 and 0.35sec rotation speed option that meets GE's image quality specifications for lower pitch acquisitions. This high pitch and 0.35sec rotation speed enable faster scan times which may allow for shorter breath holds, and may help to avoid sedation, simultaneously (or "as well as") reducing motion artifacts from patient and organ movement. As an example, using this higher pitch, a full-body trauma scan of 1000 mm can be acquired in as little as 6 seconds.

Key Features: Excellent Performance

- Silent design of Revolution Maxima gantry allows significant reduction of audible noise compared with previous GE technology.
- IQ Enhance (IQE) reconstruction reduces helical Artifact Index in thin slice helical scanning. This reduction in artifacts makes it possible to scan at faster helical pitches.
- GE's protocol management is improved with the addition of a workflow improvement feature, which allows easy configuration of back to back Axial or helical scans of the same anatomy at two different X-ray energies (kVps). To further improve registration accuracy, patient immobilization may be utilized. The additionally acquired dual energy data can be post-processed on console or AW workstation using Add/Sub function to gain additional clinical information.
- Adaptive Enhance Level Adjustment (AELA) may improve visual spatial resolution while maintaining pixel noise standard deviation and artifact.
- ODM provides reduction of radiation dose via X-ray tube current modulation for superficial organs and tissues, such as breasts while maintaining diagnostic quality without decreasing productivity (as the result of not using externally applied shields). Because attenuation data from the Scan Projection Radiograph is used to determine the mA modulation for acquisitions using Automatic Exposure Control, it is understood that when using externally applied shields that these shields should not be put in place prior to acquiring the scan projection radiograph(s). Placement of externally applied shielding prior to obtaining the scan projection radiograph(s) may adversely affect the AEC performance.
- Revolution Maxima supports 1024 reconstruction matrix.
- AutomA/SmartmA modulates X-ray tube mA to account for specific patient anatomy – based upon data gathered from the scout image. The system predicts the optimal setting for the exam and adjusts mA to these settings.
- Dynamic Z-axis tracking provides automatic and continuous correction of the x-ray beam shape to block unused x-ray at the beginning and end of a helical scan to reduce unnecessary radiation.
- Direct MPR with Auto-Batch feature, affording automatic real-time direct reconstruction and transfer of fully corrected multi-planar images, also allows users to move from routine 2D review to prospective 3D image review of axial, sagittal, coronal, and oblique planes while enabling automated protocol-driven batch reformats to be created and networked to their desired reading location.
- Dose Check provides users with tools to help them manage CT dose in clinical practice and is based on the standard XR-25-2010 published by The Association of Electrical and Medical Imaging Equipment Manufacturers (NEMA).

- Dose Reporting: CTDIvol, DLP, Dose Efficiency displays during scan prescription and provides dose information. The CTDIvol, DLP, and Phantom size used to calculate dose is automatically saved once the user selects End Exam.

- DICOM Structured Dose Report generates a CT Dose Report, which can enable tracking of dose (CTDIvol and DLP) for the patient by the hospital radiation tracking system/RIS/HIS.

Scan mode: Helical

- Helical Scan Speeds: Full 360° rotational scans: 0.4, 0.5, 0.6, 0.7, 0.8, 0.9, 1.0 second

- Helical Pitch (nominal): 0.516 to 1.531

- Selectable kV: 80, 100, 120, 140

- Selectable mA: 10 to 460mA at 120kV, 5mA increments

- Reconstruction Algorithms: Soft Tissue, Standard, Detail, Chest, Bone, Bone Plus, Lung, Ultra, Edge, Edge Plus, Soft# and Standard#.

Scan Mode: Axial & Cine

- Scan Speeds: 0.4, 0.5, 0.6, 0.7, 0.8, 0.9, 1.0, and 2.0 second full scans (360° acquisition).

- Selectable kV: 80, 100, 120, 140

- Selectable mA: 10 to 600mA at 120kV, 5mA increments
- Reconstruction Algorithms: Soft Tissue, Standard, Detail, Chest, Bone, Bone Plus, Lung, Ultra, Edge, Edge Plus, Soft# and Standard#.

Image Quality

- 0.28mm high resolution

System Components:

- Gantry Advanced slip ring design continuously rotates the generator, Performix 40 Plus, Clarity detector and data acquisition system around the patient.
- Aperture: 70 cm
- Maximum SFOV: 50 cm
- Tilt: + / - 30 degree (Digital)

- Rotational Speeds: 360 degrees in 0.4, 0.5, 0.6, 0.7, 0.8, 0.9, 1.0 seconds

- Multi-purpose Xtream Tablet

- Integrated start scan button with countdown timer to indicate when x-ray will turn on.

X-ray Tube: Performix 40 plus liquid metal bearing tube unit offers an optimized design for exams requiring a number of scans without tube cooling.

- Performix 40 Plus with 7.0MHU of storage provides increased helical performance with greater patient throughput

- Wide range of technique (10 mA to 460 mA at 120kV, in 5 ma increments) gives technologist and physician flexibility to tailor protocols to specific patient needs for optimizing patient dose.

- Heat storage capacity: 7.0MHU (Performix 40 Plus)

- Dual Focal Spots:
 - o Small Focal Spot: 0.7 (W) x 0.6 (L) Nominal Value; (IEC 60:193)

 - o Large Focal Spot: 0.9 (W) x 0.9 (L) Nominal Value; (IEC 60:193)

High Voltage Generator: High Frequency on-board generator allows for continuous operation during scan.

- kV: 80, 100, 120, 140
- Max Power (Hardware): 72kW
- mA: 10 to 460mA at 120kV, 5mA increments

Clarity Detector:

64ch based system

- 54,272 individual elements composed by 64 rows of 0.625mm thickness at isocenter. All data is acquired as thin slice at 0.625mm with the option of thicker slice from image reconstruction or processing.
- 98% absorption efficiency.
- 443 reconstructed slices (images) per rotation: under 64ch x 0.625mm, 1.375 helical pitch, 6 rotation, 266mm coverage, 0.1mm recon interval condition

Clarity DAS (Data Acquisition System): The Clarity DAS dramatically reduces noise and improves image performance.



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- 2,460 Hz maximum sample rate.
- 861 - 1968 views per rotation.

Revolution Maxima operator Console:

- 2,000GB Disk (system, image, scan disks) stores up to 460,000 512*2images and 3520 scan rotations at 64 slice mode or up to 1,500 scan data files, or up to 300 exams.
- Reconstruction speed with Standard reconstruction: Up to 50 frames per second.

Warranty:

Revolution Maxima is designed to support GE Healthcare's liquid bearing X-ray tube technology. Posted advisory messages will be present in the event a 3rd party X-liquid bearing tube is used.

The published Company warranty in effect on the date of shipment shall apply. The Company reserves the right to make changes.

General Electric Company reserves the right to make changes in specifications and features shown herein, or discontinue the product described at any time without notice or obligation.

Laser alignment devices contained within this product are appropriately labeled according to the requirements of the Center for Devices and Radiological Health.

Line	Qty	Catalog			
2.	1.00	B7881AY	VT1700V table		
			Discount	Extended List Price	Net Price
			0.00%	\$0.00	\$0.00

The VT1700V table enables volume scanning. Key features of this VT1700V table include easy patient access by lowering to <17 inches from the floor, 500lb weight capacity, up to 1700mm scannable range, 175 mm/sec travel time, real-time Z-axis position



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- For non-GE equipment and/or equipment not currently covered by GE contract, the Project Manager will support the Customer Project Manager to determine technical details such as software rev, DICOM capability, etc. in order to determine compatibility with the system being implemented. Please note, DICOM capability is sometimes a "for purchase" option on some equipment. The Customer may need to purchase such options if they wish to connect those systems to the solution.
- Set up initial web interface administrative access and configure user-defined application settings.

These implementations services excludes:

- Data migration services (unless specifically detailed in SOW)
- Configuration of interfaces on third-party systems such as RIS, PACS, EMR, etc..
- Setup of systems covered by an OEM or third-party service agreement
- Providing for and configuring the hardware/software platform for the system
- Customer provided software, such as network administration, backup and antivirus solutions
- Customer network and/or firewall configurations to ensure connections and bandwidth

Total Quote List Price: \$1,400,325.00
Total Quote Discount: 61.61%
Total Quote Subtotal: \$537,569.45

Qty	Credits and Adjustments	
1.00	BrightSpeed Elite (16) Trade-in	\$(18,000.00)

Total Quote Net Selling Price: \$519,569.45

If applicable, for more information on this devices' operating system, please visit GE Healthcare's product security portal at: <https://securityupdate.gehealthcare.com/en/products>



Trade-in Addendum to GE Healthcare Quotation

This Trade-In Addendum (“Addendum”), effective on May 2, 2023, between the GE Healthcare business identified on the Quotation and **Mission Hospital/** (“Customer”), is made a part of Quotation # **2009125797.2** ^ dated May 2, 2023 (“Quotation”) and modifies it as follows:

A. Customer: (i) certifies that it has full legal title to the equipment and/or mobile vehicle (“mobile vehicles” are defined as any systems requiring a vehicle title) listed in Section E (“Trade-In Equipment”), free and clear of all liens and encumbrances; (ii) conveys title and, if applicable, registration and license documents to GE Healthcare effective on the date of removal or receipt of the Trade-In Equipment (mobile vehicles will not be removed from Customer site until GE Healthcare has received a clean title signed over to GE Healthcare); and (iii) affirms that the Trade-In Equipment has never been used on or to provide care to animals. If GE Healthcare removes the Trade-In Equipment, it will do so at its expense at a mutually agreed time. Trade-In Equipment shall be removed no later than thirty days following installation of Customer’s new system, unless explicitly otherwise agreed to by the parties in writing.

Mobile vehicles must include the VIN# on this trade-in addendum: VIN# [insert Vin #]. Mobile vehicles must have a valid DOT sticker and be road worthy at the time GE Healthcare is to take possession of them in order for GE Healthcare to accept a mobile vehicle on trade-in. Any and all logos or hospital affiliation stickers must be removed (outside and inside) by Customer and Customer shall clean the mobile vehicle of all debris and medical supplies prior to removal of the mobile vehicle by GE Healthcare.

B. Customer is responsible for: (i) providing timely, unrestricted access to the Trade-In Equipment in a manner that affords GE Healthcare, or third-party purchaser of the Equipment through GE Healthcare, the ability to complete Equipment inspection and testing, and the ability to complete an operating system back-up prior to de-installation within the timeframe required by GE Healthcare or said third-party purchaser, failure of which to provide may result in termination of this Trade-in Addendum and related credits and/or payments; (ii) ensuring that the Trade-In Equipment and the site where it is located are clean and free of bodily fluids; (iii) informing GE Healthcare of site-related safety risks; (iv) properly managing, transporting and disposing of hazardous materials located on site in accordance with applicable legal requirements; (v) rigging, construction, demolition or facility reconditioning expenses, unless expressly stated otherwise in the Quotation; and (vi) risk of loss and damage to the Trade-In Equipment until safety risks are remediated and the Trade-In Equipment is removed or returned.

C. Prior to removal or return to GE Healthcare, Customer must: (i) remove all Protected Health Information as such term is defined in 45 C.F.R. § 160.103 (“PHI”) from the Trade-In Equipment; and (ii) indemnify GE Healthcare for any loss resulting from PHI not removed. GE Healthcare has no obligation in connection with PHI not properly removed.

D. GE Healthcare may in its sole discretion reduce the trade-in amount or decline to purchase the Trade-In Equipment and adjust the total purchase price of the Quotation accordingly if: (i) the terms of this Addendum are not met; (ii) Customer fails to provide access to the Trade-In Equipment as required herein; or (ii) the Trade-In Equipment is missing components or is inoperable and/or non-functioning when removed or returned – Customer is required to confirm for GE Healthcare the operability of the Trade-In Equipment prior to the deinstallation of the Equipment. All other terms and conditions of the Quotation remain in full force and effect.

E. Trade-In Equipment:

Trade-In Equipment Mfr	Model & Description	Quantity	System ID*	Trade-In Amount (\$)
GENERAL ELECTRIC	BrightSpeed Elite (16) Trade-in	1.00	828526BS	(\$18,000.00)

This Addendum is executed when: (i) signed by the parties below; (ii) Customer receives this Addendum and signs the Quotation that references the Trade-In Equipment; or (iii) Customer receives this Addendum and issues a purchase order identifying either the terms of the Quotation (which includes a reference to the Trade-In Equipment) as governing the order (PO# _____).

Mission Hospital	GE Healthcare
Signature: _____	Signature: _____
Print Name: _____	Print Name: _____
Title: _____	Title: _____
Date: _____	Date: _____

^ A Quotation number must be provided on this document.



* In the event the Trade-In Equipment does not have a System ID, please record the serial number of each component that comprises the Trade-In Equipment.

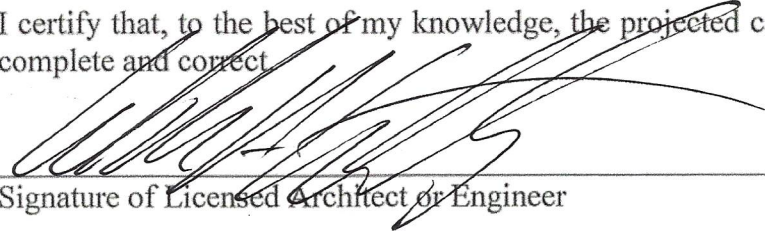
† If you are relying upon the purchase order to reflect acceptance of the terms contained herein, please update this document with the applicable PO number upon receipt of the PO. Failure to do so may result in delays surrounding deinstallation of the System(s).

Projected Capital Cost Form

Building Purchase Price	\$0.00
Purchase Price of Land	\$0.00
Closing Costs	\$0.00
Site Preparation	\$0.00
Construction/Renovation Contract(s)	\$637,000.00
Landscaping	\$0.00
Architect / Engineering Fees	\$69,000.00
Medical Equipment (CT)	\$557,000.00
Non-Medical Equipment	\$0.00
Furniture	\$0.00
Consultant Fees (specify)	\$0.00
Financing Costs	\$0.00
Interest during Construction	\$0.00
Other (Miscellaneous)	\$0.00
Other (Contingency)	\$0.00
Total Capital Cost	\$1,263,000.00

CERTIFICATION BY A LICENSED ARCHITECT OR ENGINEER

I certify that, to the best of my knowledge, the projected capital cost for the proposed project is complete and correct.

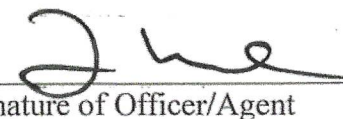


 Signature of Licensed Architect or Engineer

Date Signed: 7/28/24

CERTIFICATION BY AN OFFICER OR AGENT FOR THE PROPONENT

I certify that, to the best of my knowledge, the projected total capital cost for the proposed project is complete and correct and that it is our intent to carry out the proposed project as described.



 Signature of Officer/Agent

Date Signed: 7/28/24

Name
 Tom Neal/CEO CNO

From: [Stauffer, Iain](#)
To: [Mitchell, Micheala L](#); [Pittman, Lisa](#)
Cc: [Stancil, Tiffany C](#)
Subject: [External] MH Highlands-Cashiers Hospital, LLLP Notice of Exemption for Replacement of CT Scanner
Date: Friday, August 2, 2024 4:23:29 PM
Attachments: [CORR - 8-2-2024-Mitchell re Highland Cashiers Notice of Exemption for Replacement of CT Scanner.pdf](#)

You don't often get email from istauffer@bakerdonelson.com. [Learn why this is important](#)

CAUTION: External email. Do not click links or open attachments unless verified. Report suspicious emails with the Report Message button located on your Outlook menu bar on the Home tab.

Good afternoon Micheala and Lisa. Attached please find a Notice of Exemption for the Replacement of a CT Scanner at Highlands-Cashiers Hospital, with attachments.

If there is anything else that you need, please do not hesitate to ask.

Thank you.

Iain

Iain Stauffer

Attorney

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Baker, Donelson, Bearman, Caldwell & Berkowitz, PC represents clients across the U.S. and abroad from offices in Alabama, Florida, Georgia, Louisiana, Maryland, Mississippi, North Carolina, South Carolina, Tennessee, Texas, Virginia and Washington, D.C.

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