

Thomas J. Pulliam, MD
Vice Chairman, North Carolina State Health Coordinating Council
c/o Medical Facilities Planning Branch
North Carolina Division of Health Service Regulation
2714 Mail Service Center, Raleigh, NC 27699-2714

Dear Dr. Pulliam:

Please find below several reasons why NHRMC Home Care does not believe there is a need for an additional home health agency in Brunswick County. In particular we do not believe there is a justification for altering the existing methodology, which does not include a rounding rule.

- NHRMC Home Care's number of Brunswick County patients served grew from 81 patients in 2010 to 319 patients in 2011, nearly 300%.
- NHRMC is caring for every appropriate patient referred to it from Brunswick County, is not turning away patients, and is continuing to grow.
- The number of Brunswick County patients served by existing agencies has grown four times the rate of the Brunswick County population.
- Brunswick County home health volume and use rates have grown substantially over 2009, while all other counties in the COG have experienced very minimal growth or substantial declines.

Sincerely,

Don Thompson

Executive Director

NHRMC Home Care

910-259-1224 (w)

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